



**CITY COUNCIL WORK SESSION MEETING AGENDA
CITY COUNCIL CHAMBERS**

109 E. OLIVE STREET, BLOOMINGTON, IL 61701

MONDAY, OCTOBER 12, 2015 5:30 P.M.

1. Call to order
2. Roll Call
3. Public Comment
4. Discussion Items
 - A. Fiscal Year 2015 First Quarter Financial Update (*Patti-Lynn Silva, Finance Director 10 minutes Presentation, 15 minutes Council discussion*)
 - B. Solid Waste Efficiencies Report (*Steve Rasmussen Assistant City Manager, 5 minutes Presentation, Council discussion 10 Minutes*)
 - C. Bloomington Task Force Report of Council Priorities (*Alderman Schmidt, 15 minutes Discussion*)
 - D. November Retreat Discussion (*Council discussion 15 minutes*)
5. Adjournment (**Adjournment estimated at 6:45 p.m.**)

NOTE: Action may be taken by the City Council on the agenda's action items (those items listed on the Consent Agenda and Regular Agenda) beyond the motions listed and/or staff recommendations. Ordinances and resolutions listed on the agenda may further be amended and/or revised prior to adoption by the City Council. No action will be taken if the agenda item is listed as only informational.



**CITY COUNCIL WORK SESSION
AGENDA ITEM NO 4A**

FOR COUNCIL: October 12, 2015

SUBJECT: Fiscal Year 2016 First Quarter Financial Review

RECOMMENDATION/MOTION: Not applicable

STRATEGIC PLAN LINK: Goal 1: Financially Sound City Providing Quality Basic Services

STRATEGIC PLAN SIGNIFICANCE: 1a. Budget with adequate resources to support defined services and level of services.

BACKGROUND:

The Finance Department at the direction of the City Manager has instituted monthly meetings with departments to review budgeted operations and in addition create a formal quarterly report and findings.

Attached for the first time is our FY2016 First Quarter Report. Finance may refine this report going forward.

COMMUNITY GROUPS/INTERESTED PERSONS CONTACTED: Not applicable

FINANCIAL IMPACT: Not applicable

Respectfully submitted for Council consideration.

Prepared by: Carla Murillo, Budget Manager

Reviewed by: Patti-Lynn Silva, Finance Director

Recommended by:

A handwritten signature in black ink, appearing to read "David A. Hales".

David A. Hales
City Manager

Attachments:

- FY 2016 First Quarter Report

Motion: Not applicable

Motion: _____ Seconded by: _____

	Aye	Nay	Other		Aye	Nay	Other
Alderman Black				Alderman Mwilambwe			
Alderman Buragas				Alderman Painter			
Alderman Fruin				Alderman Sage			
Alderman Hauman				Alderman Schmidt			
Alderman Lower							
				Mayor Renner			



FY 2016
Financial Report
1st Quarter Review

Prepared By Finance

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Executive Summary

Overall for the first quarter City finances are trending in correlation with their functions and with the FY2016 adopted budget. The City employs a variety of fund types as regulated by the Governmental Accounting Standards Board (GASB) and all financial operations are audited each year. Some funds under city auspices are essentially conduit funds where the City budgets and collects funds and then turns funds over to the appropriate trustees for management which include: Board of Elections, JM Scott Trust, Library and public safety pension funds. These funds are not focused on as they remain exactly on budget. In contrast, substantial review is given to General Fund which houses over 50 % of the City's financial operations. The City accounts for all of its insurance obligations in self-insurance funds for worker man's compensation, general liability claims, and employee /retiree health care where the actual costs of annual claims and settlement are paid. Each City operation contributes to these funds based on its claims experience as provided by actuaries in each field. Contributions to these funds attempt to cover annual claim obligations but monthly data is not always a good indicator of year end. Also, the City employs capital funds which account for all capital projects unrelated to enterprise funds. Funds include the Capital Improvement Fund, State Motor Fuel Tax Fund, and the Capital Lease Fund. Capital projects for enterprise funds are seen within each fund as required by accounting standards. The City has six enterprise funds: Water, Sanitary Sewer, Storm water, Solid Waste, Golf and U.S. Cellular Coliseum.

Discussion below relates to the first quarter highlights beginning with the City's largest Fund.

General Fund

Typically expenditures in the General Fund would trend at 25 % at the end of the first quarter which is the case this quarter coming in at 25.7 %. Department/divisions running ahead of trend are finance, recreation, police and fire pensions, public works administration, and fleet management. Finance, public works and fleet have encumbrances for future expenses causing increased trend, police and fire pension transfers

represent transfer of earmarked property tax which are over 40 % transferred. Recreation and aquatics salaries are ahead as expected this time of year.

Revenues are ahead of trend at 30.3% collected. Taxes, permits, investment income, and sale of capital assets are trending over 30%. Property tax is already 50% collected of the \$16.9M due to the general fund. In apposition, State collected revenues are running behind as revenue is remitted up to three months after consumer spending. Locally collected taxes are filed one month in arrears and therefore are below trend. Tax revenue from all sources make up 79% of the general fund budget is 32% collected. Overall first quarter tax revenue is trending positive ahead of revenues received this time last year. Permit revenue is higher during the warmer months. Investment income and sale of capital assets accounts correspond to maturing investments and disposal of surplus equipment pieces and are not normally compared to trend.

Bloomington Center for Performing Arts (BCPA)

Currently residing in the general fund the BCPA is a unique entertainment venue. Information on its profit and loss is presented separately from the General Fund to ascertain its profit and loss to date.

Capital Funds

Capital Improvement Fund:

Had only three capital projects adopted in the FY16 budget. \$2.0M in street resurfacing, \$400K in ADA sidewalk compliance related to the street resurfacing program and the Debrazza Monkey exhibit at the Zoo for \$588K. Street resurfacing and ADA sidewalks contracts were awarded in late FY2015 and are \$1.2M expended. The Debrazza Monkey exhibit is on hold waiting on state grant funding.

Capital Lease Fund:

Capital Lease funds financial flows on a reimbursement basis. The City expends the funds to purchase vehicles and equipment and then draws down on expenses to reimburse the fund. Deficit balances are due to timing differences in purchasing and reimbursements. In FY2016, many low cost capital improvement projects have been financed through the capital lease program rather than vehicles and equipment.

State Motor Fuel Tax Fund (SMFT):

State Motor Fuel Taxes are used for new construction of roads, installation of traffic signals, and other road safety issues. SMFT is not used for street resurfacing. The construction season is spring through fall - several projects are on hold until spring 2016. It is anticipated that these projects will be carried over into the FY17 budget.

Self-Insured Funds

Retiree/Employee Health:

These funds are combined to show total healthcare needs and related funding. Retiree and Employee Health funds are trending as expected at 25% for both revenues and expenditures. The city tracks retirees in its own fund for accounting purposes to understand the costs of this unfunded mandate. Generally, funds are transferred to the Retiree Health Fund and will transfer funds to resolve a fund deficit of approximately \$385,600.

Casualty Fund:

Accounting for both workers compensation and general liability claims expenses would not be expected to trend on the quarter. Expenditures are 40% expended based on timing of settlements and employee claims. However, unless the City receives settlement refunds revenue will trend with quarter as it is based on monthly contributions from each city operation.

Enterprise Funds

Water Fund:

Water fund expenditures are slightly under trend at 18.7% relating to capital and professional services contracts on hold during the transition of a new water director. Revenues 23.2% collected on the quarter as expected.

Sewer and Storm Water Funds:

Sewer and Stormwater fund expenditures are running below trend at 15.1 % and 13% due to delays in capital related expenditure accounts. Revenues are 24.4% and 24 % collected. Sewer and Stormwater are utilizing fund balance for minor capital expenditures which will be depleted in time. Master planning revealed infrastructure needs of \$134M which has been taken into consideration in the ongoing rate study.

Solid Waste Fund:

Solid Waste expenditures in the first quarter are running head at 35.4% due to encumbrances related to tipping fees for refuse, bulk, and brush and leaf tonnage expenditures. Solid waste is expected to have \$300K in savings in its labor related accounts due to service level reductions. This fund is monitored closely at the Council level as it is anticipated to be a deficit fund.

Golf Fund:

The Golf Fund encompasses the operations of three golf courses. First quarter results for the three operations are a positive \$102K but the fund began the year with a negative \$89K fund balance. All three golf courses have positive balances currently with revenues higher than expenditures.

U.S. Cellular Coliseum:

The City owns the U.S. Cellular Coliseum which is managed by Central Illinois Area Management quarterly results are published separately but have been included at the end of this report.

**City of Bloomington - Fiscal Year 2016
Fund Summary Report-UNADJUSTED
as of July 31, 2015**

NOTE: ALL NEGATIVE FUND BALANCES ARE REFLECTED IN RED AND ARE BRACKETED

Fund Type	Fund Number		Unaudited Budgetary Fund Balance 5/01/15 ¹	YTD Unadjusted Revenue	YTD Unadjusted Expenses ²	YTD Encumbrances ³	Unaudited Budgetary Fund Balance 04/30/2016
General Fund	1001	Total General Fund:	\$ 13,686,004	\$ 28,649,942	\$ 22,149,881	\$ 2,166,498	\$ 18,019,567
	2030	Motor Fuel Tax	\$ 7,180,328	\$ 454,712	\$ -	\$ -	\$ 7,635,040
	2070	Board of Elections	\$ 644,807	\$ 263,380	\$ 33,690	\$ -	\$ 874,498
	2090	Drug Enforcement	\$ 460,798	\$ 62,846	\$ 2,245	\$ -	\$ 521,398
	2240	Community Development ⁴	\$ 2,964	\$ 186,418	\$ 185,425	\$ 232,000	\$ (228,042)
	2250	IHDA Grant Funds ⁴	\$ (584)	\$ 1	\$ -	\$ -	\$ (583)
	2310	Library Fund	\$ 3,705,365	\$ 2,824,259	\$ 1,351,866	\$ -	\$ 5,177,758
	2320	Library Fixed Assets	\$ 615,759	\$ 204,165	\$ -	\$ -	\$ 819,924
	2410	Park Dedication	\$ 798,078	\$ 748	\$ -	\$ -	\$ 798,826
		Total Special Revenue Funds:	\$ 13,407,517	\$ 3,996,528	\$ 1,573,226	\$ 232,000	\$ 15,598,818
Debt Service	3010	General Bond & Interest	\$ 6,218,805	\$ 1,780,526	\$ 2,381,211	\$ -	\$ 5,618,119
	3060	2004 Coliseum Bond Redemption	\$ 2,222,703	\$ 244,349	\$ 1,462,871	\$ -	\$ 1,004,181
	3062	2004 Multi-Project Bond Redemption	\$ 1,664,798	\$ 267,735	\$ 819,180	\$ -	\$ 1,113,353
		Total Debt Service Funds:	\$ 10,106,306	\$ 2,292,610	\$ 4,663,262	\$ -	\$ 7,735,653
Capital Projects	4010	Capital Improvement	\$ 2,066,193	\$ 637,171	\$ 626,607	\$ 1,698,393	\$ 378,364
	4011	Capital Lease ⁵	\$ (2,922,252)	\$ 3,581,228	\$ -	\$ 1,677,732	\$ (1,018,757)
		Total Capital Project Funds:	\$ (856,059)	\$ 4,218,398	\$ 626,607	\$ 3,376,125	\$ (640,393)
Enterprise	5010	Water Maintenance & Operation	\$ 24,717,773	\$ 3,868,888	\$ 2,763,410	\$ 1,528,131	\$ 24,295,120
	5110	Sewer Maintenance & Operation	\$ 2,557,910	\$ 1,326,232	\$ 900,049	\$ 7,495	\$ 2,976,599
	5310	Storm Water Management	\$ 1,243,531	\$ 727,166	\$ 355,880	\$ 6,445	\$ 1,608,372
	5440	Solid Waste ⁶	\$ 587,701	\$ 1,865,921	\$ 1,612,423	\$ 1,379,868	\$ (538,669)
	5560	Abraham Lincoln Parking Facility	\$ 123,608	\$ 84,774	\$ 25,964	\$ -	\$ 182,418
	5640	Golf Operations	\$ (89,382)	\$ 979,651	\$ 809,673	\$ 67,052	\$ 13,544
	5710	US Cellular Coliseum Fund	\$ 3,006	\$ 305,641	\$ 257,345	\$ 32,000	\$ 19,302
		Total Enterprise Funds:	\$ 29,144,146	\$ 9,158,273	\$ 6,724,743	\$ 3,020,992	\$ 28,556,684
Internal Service	6015	Casualty Insurance Fund	\$ 2,261,038	\$ 963,413	\$ 1,545,384	\$ 5,000	\$ 1,674,067
	6020	Employee Insurance & Benefits	\$ 2,366,594	\$ 2,519,116	\$ 2,384,108	\$ 9,000	\$ 2,492,602
	6028	Employee Retiree Group Healthcare ⁷	\$ (1,109,789)	\$ 377,738	\$ 183,966	\$ -	\$ (916,018)
		Total Internal Service Funds:	\$ 3,517,843	\$ 3,860,267	\$ 4,113,458	\$ 14,000	\$ 3,250,651
Permanent	7210	JM Scott Health Care	\$ 5,645,101	\$ 7,419	\$ 29,308	\$ -	\$ 5,623,213
Grand Totals:			\$ 74,650,858	\$ 52,183,437	\$ 39,880,485	\$ 8,809,615	\$ 78,144,194

¹ - Represents the Unaudited budgetary fund balances which include reserves for carryforward encumbrances.

² - Includes current year budgeted expenditures.

³ - Includes current year encumbrances.

⁴ - Negative fund balance is due to the timing of reimbursements.

⁵ - Negative fund balance is due to the timing of reimbursements.

⁶ - Solid Waste fund balance is negative due to the encumbrance for landfill cost, bulk & brush disposal for FY 2016.

⁷ - Employee Retiree Group Healthcare had higher claims and premiums paid than were budgeted in FY 2015. An additional stop loss reimbursement of \$530,447.80 was entered after the close of FY15 which will reduce the negative fund balance.

City of Bloomington - FY 2016
General Fund Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
Use of Fund Balance	793,382	793,382	0	0	793,382	0.0%
Taxes	75,482,975	75,482,975	24,173,352	0	51,309,622	32.0%
Licenses	364,900	364,900	54,068	0	310,832	14.8%
Permits	801,914	801,914	294,529	0	507,385	36.7%
Intergovernmental Revenue	333,514	333,514	56,439	0	277,075	16.9%
Charges for Services	12,901,097	12,901,097	3,174,232	0	9,726,865	21.5%
Fines & Forfeitures	984,550	984,550	201,934	0	782,616	20.5%
Investment Income	61,100	61,100	23,009	0	38,091	37.7%
Misc Revenue	1,006,093	1,026,093	182,672	0	843,421	17.8%
Sale of Capital Assets	4,000	4,000	13,670	0	-9,670	34.2%
Transfer In	1,820,256	1,820,256	476,037	0	1,344,219	26.2%
TOTAL REVENUE	94,553,780	94,573,780	28,649,942	0	65,923,838	30.3%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
Salaries	37,612,061	37,612,061	8,436,639	0	29,175,421	22.4%
Benefits	10,650,810	10,650,810	2,334,832	62,821	8,253,157	22.5%
Contractuals	12,473,497	12,539,112	2,289,206	655,806	9,594,101	24.0%
Commodities	8,435,628	8,435,628	1,376,121	1,447,872	5,611,636	33.5%
Principal Expense	2,017,141	2,017,141	432,149	0	1,584,991	21.4%
Interest Expense	191,226	191,226	7,275	0	183,951	3.8%
Other Intergov Exp	11,678,845	11,698,845	4,613,256	0	7,085,589	39.4%
Other Expenditures	3,701,745	3,701,745	712,195	0	2,989,550	12.4%
Transfer Out	7,792,828	7,792,828	1,948,207	0	5,844,621	25.0%
TOTAL EXPENDITURES	94,553,780	94,639,395	22,149,881	2,166,498	70,323,017	25.7%

	Beginning Fund Balance	13,686,004.00
Current Activity - favorable/(unfavorable)		4,333,563.25
	Ending Fund Balance	18,019,567.25

**City of Bloomington - FY 2016
General Fund Expenditures by Department
1st Quarter Review**

Department	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised
			Actual	Encumbrance/Req	Remaining	Budget Used
10010010 Non Departmental	757,700	757,700	41,841	0	715,859	5.5%
10011110 Administration	1,256,932	1,256,932	205,863	0	1,051,069	16.4%
10011310 City Clerk	375,518	375,518	69,596	0	305,921	18.5%
10011410 Human Resources	1,314,508	1,314,508	234,159	0	1,080,349	17.8%
10011510 Finance	1,491,354	1,491,354	297,022	165,733	1,028,599	31.0%
10011610 Information Services	2,669,561	2,669,561	629,603	7,501	2,032,457	23.9%
10011710 Legal	1,209,793	1,209,793	184,809	0	1,024,984	15.3%
10014105 Parks Administration	527,623	527,623	118,923	0	408,700	22.5%
10014110 Parks Maintenance	3,929,530	3,929,530	982,841	9,800	2,936,889	25.3%
10014112 Recreation	1,149,685	1,149,685	281,818	30,376	837,491	27.2%
10014120 Aquatics	312,999	312,999	134,726	0	178,273	43.0%
10014125 BCPA	3,561,468	3,561,468	670,601	57,749	2,833,118	20.5%
10014136 Miller Park Zoo	1,391,174	1,391,174	319,591	0	1,071,583	23.0%
10014160 Pepsi Ice Center	939,007	939,007	154,956	22,306	761,744	18.9%
10014170 SOAR	313,794	313,794	64,692	0	249,102	20.6%
10015110 Police Administration	18,091,604	18,111,604	3,898,353	93,368	14,119,882	22.0%
10015111 Police Pension	4,687,000	4,687,000	2,066,412	0	2,620,588	44.1%
10015118 Police Communication	1,894,135	1,894,135	473,106	56,345	1,364,684	28.0%
10015210 Fire	18,477,071	18,477,071	4,073,975	0	14,403,096	22.0%
10015211 Fire Pension	4,413,000	4,413,000	2,163,331	0	2,249,669	49.0%
10015410 PACE	1,219,338	1,219,338	212,142	0	1,007,196	17.4%
10015420 PACE Planning	340,922	340,922	52,938	0	287,984	15.5%
10015430 PACE Code Enforcement	1,133,238	1,133,238	215,743	58,119	859,376	24.2%
10015480 PACE Facilities Maint	833,582	833,635	123,312	30,421	679,903	18.4%
10015485 PACE Gov Center Bldg	811,833	811,833	191,329	0	620,505	23.6%
10015490 Parking Operations	737,681	737,681	183,267	0	554,414	24.8%
10016110 Public Works Administ	512,991	512,991	93,774	62,719	356,498	30.5%
10016120 Street Maintenance	3,552,875	3,552,875	847,919	77,821	2,627,136	26.1%
10016124 Snow & Ice Removal	1,186,599	1,186,599	41,305	0	1,145,294	3.5%
10016210 Engineering Administr	2,620,160	2,685,723	572,851	12,606	2,100,266	21.8%

**City of Bloomington - FY 2016
 General Fund Expenditures by Department
 1st Quarter Review**

Department	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised
			Actual	Encumbrance/Req	Remaining	Budget Used
10016310 Fleet Management	3,557,188	3,557,188	547,232	1,481,634	1,528,322	57.0%
10019110 Contingency	50,000	50,000	0	0	50,000	0.0%
10019160 Sister City	28,201	28,201	-5,997	0	34,198	-21.3%
10019170 Economic Development	2,324,802	2,324,802	289,868	0	2,034,934	12.5%
10019180 General Fund Transfer	6,302,867	6,302,867	1,575,717	0	4,727,150	25.0%
10019190 Public Transportation	578,050	578,050	142,262	0	435,788	24.6%
TOTAL EXPENDITURES	94,553,780	94,639,396	22,149,881	2,166,498	70,323,017	25.7%

**City of Bloomington - FY 2016
General Fund Revenues by Department
1st Quarter Review**

Department	Adopted Budget	Transfers/Adj	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
10010010 Non Departmental	67,558,692	-	67,558,692	19,784,328	47,774,364	70.7%
10011310 City Clerk	6,751	-	6,751	2,803	3,948	58.5%
10011410 Human Resources	24,250	-	24,250	615	23,635	97.5%
10011510 Finance	9,382	-	9,382	1,092	8,290	88.4%
10011610 Information Services	140,000	-	140,000	34,541	105,459	75.3%
10011710 Legal	10,700	-	10,700	4,523	6,177	57.7%
10014105 Parks Administration	85,430	-	85,430	24,164	61,266	71.7%
10014110 Parks Maintenance	105,000	-	105,000	6,274	98,726	94.0%
10014112 Recreation	352,030	-	352,030	197,936	154,094	43.8%
10014120 Aquatics	120,720	-	120,720	121,995	(1,275)	-1.1%
10014125 BCPA	3,063,595	-	3,063,595	642,279	2,421,316	79.0%
10014130 BCPA Capital Campaign	-	-	-	11	(11)	0.0%
10014136 Miller Park Zoo	735,350	-	735,350	302,627	432,723	58.8%
10014160 Pepsi Ice Center	987,950	-	987,950	194,856	793,094	80.3%
10014170 SOAR	288,794	-	288,794	47,478	241,316	83.6%
10015110 Police Administration	1,146,395	20,000	1,166,395	176,118	990,277	84.9%
10015111 Police Pension	4,013,000	-	4,013,000	2,071,412	1,941,588	48.4%
10015210 Fire	4,748,202	-	4,748,202	1,354,020	3,394,182	71.5%
10015211 Fire Pension	4,201,000	-	4,201,000	2,168,331	2,032,669	48.4%
10015410 PACE	996,700	-	996,700	345,591	651,109	65.3%
10015420 PACE Planning	3,600	-	3,600	-	3,600	100.0%
10015430 PACE Code Enforcement	214,727	-	214,727	19,498	195,229	90.9%
10015480 PACE Facilities Maint	-	-	-	2,375	(2,375)	0.0%
10015490 Parking Operations	463,800	-	463,800	88,240	375,560	81.0%
10016120 Street Maintenance	504,708	-	504,708	50,401	454,307	90.0%
10016124 Snow & Ice Removal	10,300	-	10,300	-	10,300	100.0%
10016210 Engineering Administr	218,014	-	218,014	15,937	202,077	92.7%
10016310 Fleet Management	2,786,243	-	2,786,243	544,103	2,242,139	80.5%
10019160 Sister City	28,201	-	28,201	17,725	10,476	37.1%
10019170 Economic Development	100,000	-	100,000	527	99,473	99.5%

**City of Bloomington - FY 2016
 General Fund Revenues by Department
 1st Quarter Review**

Department	Adopted Budget	Transfers/Adj	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
10019180 General Fund Transfer	1,630,247	-	1,630,247	430,141	1,200,105	73.6%
TOTAL REVENUES	94,553,780	20,000	94,573,780	28,649,942	65,923,838	69.7%

City of Bloomington - FY 2016
General Fund Personnel Expenditures by Department
1st Quarter Review

Department	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
10010010 Non Departmental	600,000.00	600,000.00	0.00	0.00	600,000.00	0.0%
10011110 Administration	767,750.00	767,750.00	170,792.54	0.00	596,957.46	22.2%
10011310 City Clerk	293,705.00	293,705.00	51,369.88	0.00	242,335.12	17.5%
10011410 Human Resources	845,097.00	845,097.00	184,622.44	0.00	660,474.56	21.8%
10011510 Finance	1,112,585.00	1,112,585.00	252,865.84	0.00	859,719.16	22.7%
10011610 Information Services	918,188.00	918,188.00	214,721.69	0.00	703,466.31	23.4%
10011710 Legal	321,292.00	321,292.00	78,866.61	0.00	242,425.39	24.5%
10014105 Parks Administration	493,626.00	493,626.00	110,952.32	0.00	382,673.68	22.5%
10014110 Parks Maintenance	2,421,897.00	2,421,897.00	670,498.51	0.00	1,751,398.49	27.7%
10014112 Recreation	652,879.00	652,879.00	170,843.95	0.00	482,035.05	26.2%
10014120 Aquatics	143,807.00	143,807.00	107,793.91	0.00	36,013.09	75.0%
10014125 BCPA	1,140,499.95	1,140,499.95	177,912.71	0.00	962,587.24	15.6%
10014136 Miller Park Zoo	905,636.00	905,636.00	211,652.97	0.00	693,983.03	23.4%
10014160 Pepsi Ice Center	420,311.00	420,311.00	105,133.34	0.00	315,177.66	25.0%
10014170 SOAR	240,744.00	240,744.00	52,993.94	0.00	187,750.06	22.0%
10015110 Police Administration	15,515,690.22	15,515,690.22	3,395,115.52	62,820.80	12,057,753.90	22.3%
10015118 Police Communication	1,410,068.00	1,410,068.00	329,243.14	0.00	1,080,824.86	23.3%
10015210 Fire	12,432,198.66	12,432,198.66	2,801,938.73	0.00	9,630,259.93	22.5%
10015410 PACE	1,113,177.22	1,113,177.22	192,443.28	0.00	920,733.94	17.3%
10015420 PACE Planning	136,114.00	136,114.00	23,750.19	0.00	112,363.81	17.4%
10015430 PACE Code Enforcement	977,359.00	977,359.00	194,502.44	0.00	782,856.56	19.9%
10015480 PACE Facilities Maint	250,972.00	250,972.00	59,991.84	0.00	190,980.16	23.9%
10015490 Parking Operations	308,707.00	308,707.00	80,918.71	0.00	227,788.29	26.2%
10016110 Public Works Administ	395,774.00	395,774.00	84,174.00	0.00	311,600.00	21.3%
10016120 Street Maintenance	2,021,004.00	2,021,004.00	563,698.41	0.00	1,457,305.59	27.9%
10016124 Snow & Ice Removal	440,366.00	440,366.00	5,305.45	0.00	435,060.55	1.2%
10016210 Engineering Administr	1,002,502.00	1,002,502.00	228,224.39	0.00	774,277.61	22.8%
10016310 Fleet Management	891,973.00	891,973.00	229,049.68	0.00	662,923.32	25.7%
10019170 Economic Development	88,948.00	88,948.00	22,094.85	0.00	66,853.15	24.8%
Expense Total	48,262,870.05	48,262,870.05	10,771,471.28	62,820.80	37,428,577.97	22.4%

*This includes all salary and benefit accounts.

City of Bloomington - FY 2016
BCPA Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining	% of Revised
53 Intergov Revenue	24,000	24,000	-	-	24,000	0.0%
54 Charges for Services	947,950	947,950	194,999	-	752,951	20.6%
56 Investment Income	50	50	-	-	50	0.0%
57 Misc Revenue	391,595	391,595	22,280	-	369,315	5.7%
TOTAL REVENUE	1,363,595	1,363,595	217,279	-	1,146,316	15.9%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	892,228	892,228	144,464	-	747,764	16.2%
62 Benefits	248,272	248,272	33,449	-	214,823	13.5%
70 Contractuals	1,055,507	1,055,507	164,874	57,749	832,883	15.6%
71 Commodities	307,550	307,550	58,634	-	248,916	19.1%
73 Principal Expense	17,241	17,241	8,381	-	8,860	48.6%
74 Interest Expense	1,814	1,814	-	-	1,814	0.0%
79 Other Expenditures	10,075	10,075	3,603	-	6,472	35.8%
89 Transfer Out	1,028,781	1,028,781	257,195	-	771,586	25.0%
TOTAL EXPENDITURES	3,561,468	3,561,468	670,601	57,749	2,833,118	18.8%

Current Activity - favorable/(unfavorable) (511,070.89)

Total Revenue w/ sales tax allocation	3,063,595
Total Expenditures w/ debt service	4,590,249
Projected Annual Net Activity	(1,526,654)

**City of Bloomington - FY 2016
General Fund Major Tax Revenues
1st Quarter Review**

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
Sales Tax	13,399,257	13,399,257	1,166,989	12,232,268	8.7%
Home Rule Sales Tax	11,748,126	11,748,126	1,207,466	10,540,661	10.3%
Income Tax	7,584,390	7,584,390	1,373,279	6,211,111	18.1%
Food & Beverage Tax	4,328,539	4,328,539	731,370	3,597,169	16.9%
Local Motor Fuel Tax	2,400,000	2,400,000	412,307	1,987,693	17.2%
Franchise Taxes	2,190,809	2,190,809	262,190	1,928,619	12.0%
Replacement Tax	1,612,249	1,612,249	737,886	874,363	45.8%
Local Use Tax from State	1,486,234	1,486,234	422,529	1,063,705	28.4%
Package Liquor Tax	1,035,840	1,035,840	201,400	834,440	19.4%
Hotel / Motel Tax	1,649,945	1,649,945	330,044	1,319,901	20.0%
Vehicle Use Tax	978,409	978,409	207,111	771,298	21.2%
Amusement Tax	700,000	700,000	206,532	493,468	29.5%
Video Gaming Tax	504,900	504,900	59,344	445,556	11.8%
Property Taxes -- Corporate	1,287,233	1,287,233	663,618	623,615	51.6%
Property Taxes -- Fire	1,183,228	1,183,228	610,033	573,195	51.6%
Property Taxes -- Police	1,354,421	1,354,421	698,343	656,078	51.6%
Property Taxes -- Parks	1,001,415	1,001,415	516,257	485,158	51.6%
Property Taxes -- IMRF	2,502,907	2,502,907	1,290,405	1,212,502	51.6%
Property Taxes -- FICA	1,459,009	1,459,009	752,214	706,795	51.6%
Property Taxes -- Police Pension	4,008,000	4,008,000	2,066,412	1,941,588	51.6%
Property Taxes -- Fire Pension	4,196,000	4,196,000	2,163,331	2,032,669	51.6%
Utility Tax -- Natural Gas	814,346	814,346	91,531	722,815	11.2%
Utility Tax -- Electric	2,642,472	2,642,472	420,999	2,221,473	15.9%
Utility Tax -- Telecommunications	3,036,345	3,036,345	456,857	2,579,488	15.0%
Utility Tax -- Water	570,000	570,000	81,167	488,833	14.2%
TOTAL MAJOR TAX REVENUE	73,674,075	73,674,075	17,129,615	56,544,459	23.3%

City of Bloomington - FY 2016
General Fund Major Tax Revenue Summary
1st Quarter Review

Revenues Earned	Annual Budget	FY2016 YTD	FY2015 YTD	Variance	% Variance	# of Months Collected
Home Rule Sales Tax ¹	\$ 14,427,441.71	\$ 1,207,465.55	\$ 1,133,378.73	\$ 74,086.82	6.54%	One Month
State Sales Tax ²	\$ 13,399,257.22	\$ 1,166,988.84	\$ 1,106,802.79	\$ 60,186.05	5.44%	One Month
Income Tax	\$ 7,584,390.00	\$ 1,373,278.88	\$ 1,157,916.36	\$ 215,362.52	18.60%	One Month
Food & Beverage Tax	\$ 4,328,539.00	\$ 731,370.22	\$ 715,414.00	\$ 15,956.22	2.23%	Two Months
Local Motor Fuel	\$ 2,400,000.00	\$ 412,307.30	\$ -	\$ 412,307.30	0.00%	Two Months
Franchise Tax	\$ 2,190,809.00	\$ 262,190.48	\$ 256,693.39	\$ 5,497.09	2.14%	Two Months
Replacement Tax	\$ 1,807,649.00	\$ 737,886.18	\$ 637,604.22	\$ 100,281.96	15.73%	Two Months
Local Use Tax	\$ 1,486,234.00	\$ 422,529.39	\$ 317,709.84	\$ 104,819.55	32.99%	Three Months
Packaged Liquor	\$ 1,035,840.00	\$ 201,400.14	\$ 180,345.00	\$ 21,055.14	11.67%	Two Months
Hotel & Motel Tax	\$ 1,649,945.00	\$ 330,044.45	\$ 330,324.09	\$ (279.64)	-0.08%	Two Months
Vehicle Use Tax	\$ 978,409.00	\$ 207,111.35	\$ 205,275.41	\$ 1,835.94	0.89%	Two Months
Amusement Tax	\$ 699,999.96	\$ 206,531.88	\$ -	\$ 206,531.88	0.00%	Two Months
Video Gaming ³	\$ 504,900.00	\$ 59,343.67	\$ 48,447.46	\$ 10,896.21	22.49%	One Month
Property Tax	\$ 16,992,213.00	\$ 8,760,613.00	\$ 8,451,551.00	\$ 309,062.00	3.66%	Three Months
Utility Tax	\$ 7,063,162.89	\$ 1,050,553.30	\$ 842,600.73	\$ 207,952.57	24.68%	Two Months

1 - The Home Rule State Tax is allocated to the General Fund (\$11,748,126.35), BCPA (\$1,700,000) & the Coliseum (\$979,315.36)

2 - The Replacement Tax budget is divided accordingly: \$5,000 (General Bond and Interest), \$50,000 to 2004 Multi Project Bond Redemption Fund, \$130,400 to Library, \$1,612,249 to General Fund, \$5,000 to Police Pension Fund and \$5,000 to Fire Pension Fund

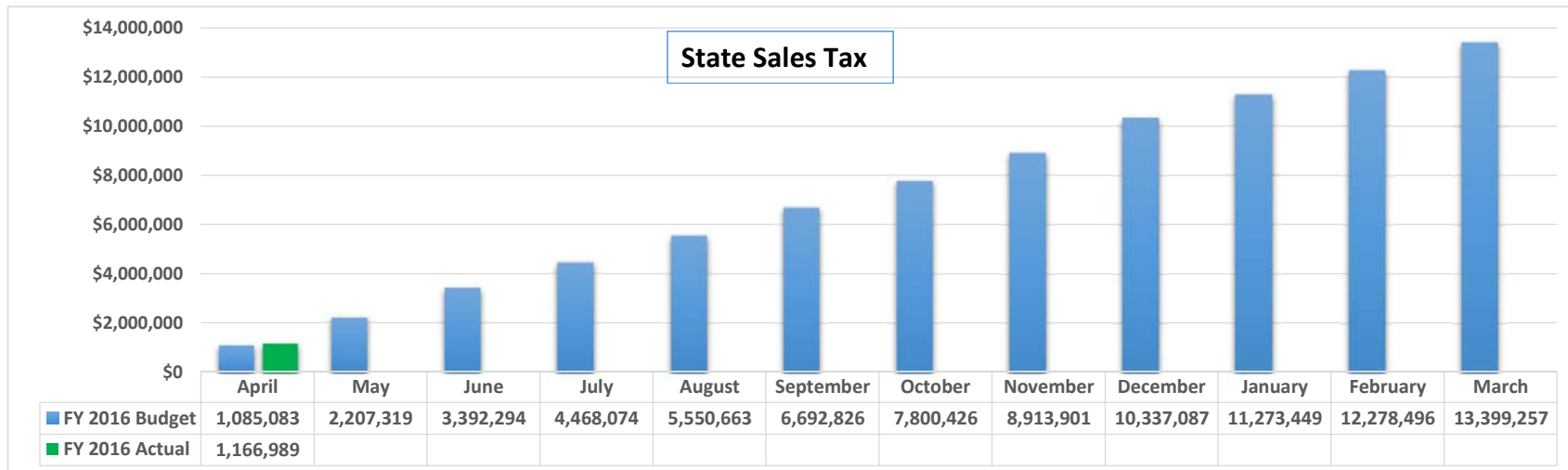
3 - State withholding Video Gaming Revenues until a State Budget is Adopted

City of Bloomington
General Fund - State Sales Tax Year to Year
1st Quarter Review

Note: The City receives these funds approximately 3 months after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	1,085,083	1,166,989	81,906	1,085,083	1,166,989	81,906	7.5%	1,106,803	1,106,803	60,186	5.4%	5.4%
May	1,122,236			2,207,319				1,185,472	2,292,275			
June	1,184,975			3,392,294				1,121,965	3,414,240			
July	1,075,780			4,468,074				1,085,103	4,499,343			
August	1,082,589			5,550,663				1,090,833	5,590,176			
September	1,142,163			6,692,826				1,114,114	6,704,290			
October	1,107,600			7,800,426				1,120,024	7,824,314			
November	1,113,475			8,913,901				1,107,097	8,931,411			
December	1,423,186			10,337,087				1,329,806	10,261,217			
January	936,362			11,273,449				961,697	11,222,914			
February	1,005,047			12,278,496				1,082,249	12,305,163			
March	1,120,761			13,399,257				1,158,250	13,463,413			
Total	13,399,257	1,166,989	81,906					13,463,413				

* chart data

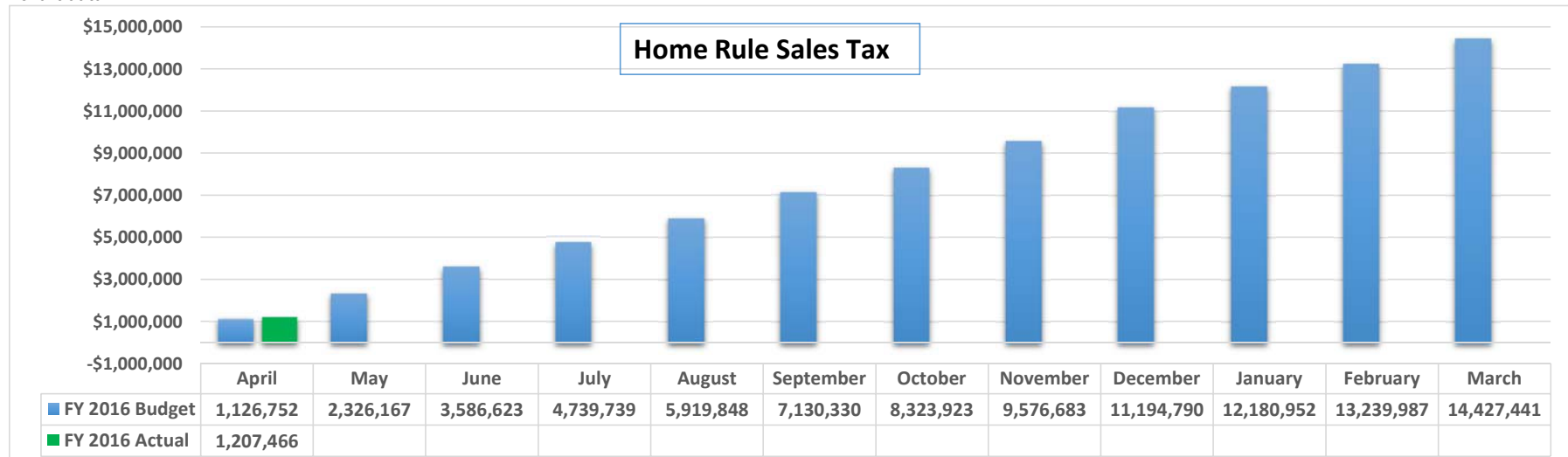


City of Bloomington
General Fund - Home Rule Sales Tax Year to Year
1st Quarter Review

Note: The City receives these funds approximately 2 months after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	1,126,752	1,207,466	80,714	1,126,752	1,207,466	80,714	7.2%	1,133,379	1,133,379	74,087	6.5%	6.5%
May	1,199,415			2,326,167				1,260,514	2,393,893			
June	1,260,456			3,586,623				1,182,446	3,576,339			
July	1,153,116			4,739,739				1,130,487	4,706,826			
August	1,180,109			5,919,848				1,156,541	5,863,367			
September	1,210,482			7,130,330				1,153,257	7,016,624			
October	1,193,593			8,323,923				1,185,008	8,201,632			
November	1,252,760			9,576,683				1,190,665	9,392,297			
December	1,618,107			11,194,790				1,424,158	10,816,455			
January	986,162			12,180,952				968,451	11,784,906			
February	1,059,035			13,239,987				1,118,850	12,903,756			
March	1,187,454			14,427,441				1,125,830	14,029,586			
Total	14,427,441	1,207,466	80,714					14,029,586				

* chart data

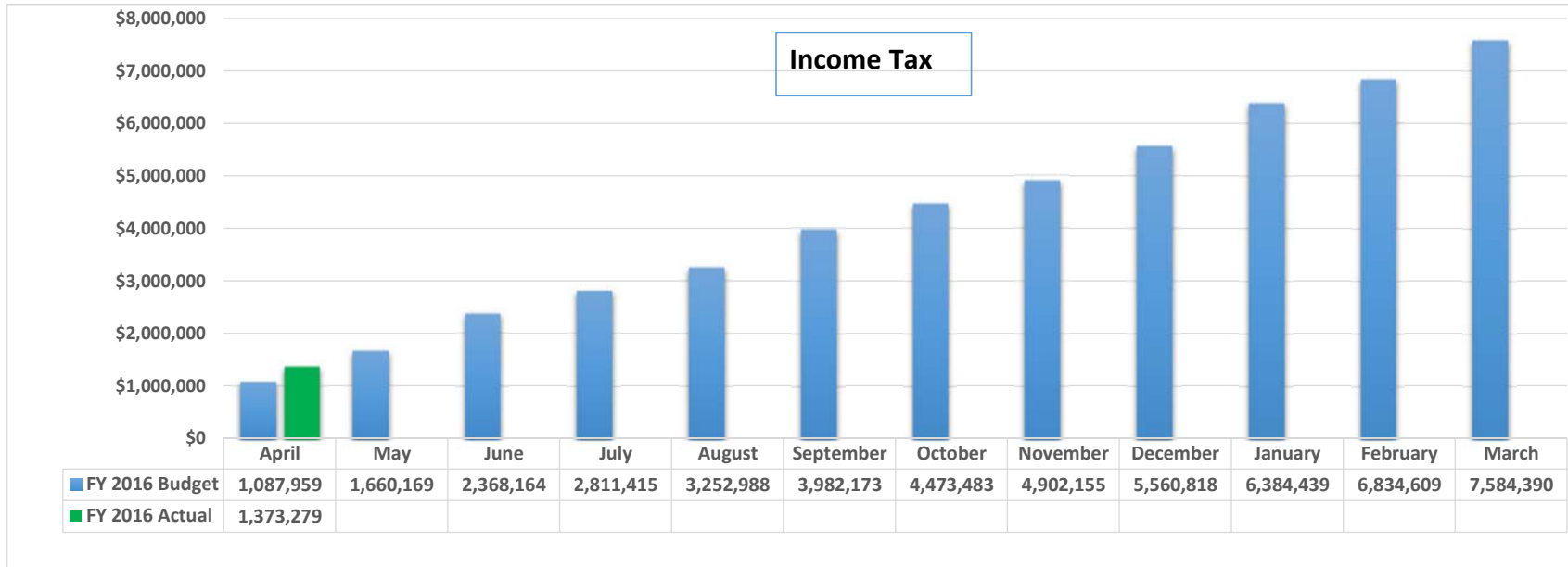


City of Bloomington
General Fund - Income Tax Year to Year
1st Quarter Review

Note: The City receives these funds approximately 2 months after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	1,087,959	1,373,279	285,320	1,087,959	1,373,279	285,320	26.2%	1,157,916	1,157,916	215,363	18.6%	18.6%
May	572,210			1,660,169				431,290	1,589,206			
June	707,995			2,368,164				713,798	2,303,004			
July	443,251			2,811,415				416,399	2,719,403			
August	441,573			3,252,988				407,194	3,126,597			
September	729,185			3,982,173				726,554	3,853,151			
October	491,310			4,473,483				489,838	4,342,989			
November	428,672			4,902,155				368,328	4,711,317			
December	658,663			5,560,818				624,069	5,335,386			
January	823,621			6,384,439				931,115	6,266,501			
February	450,170			6,834,609				406,196	6,672,697			
March	749,781			7,584,390				830,072	7,502,769			
Total	7,584,390	1,373,279	285,320					7,502,769				

* chart data



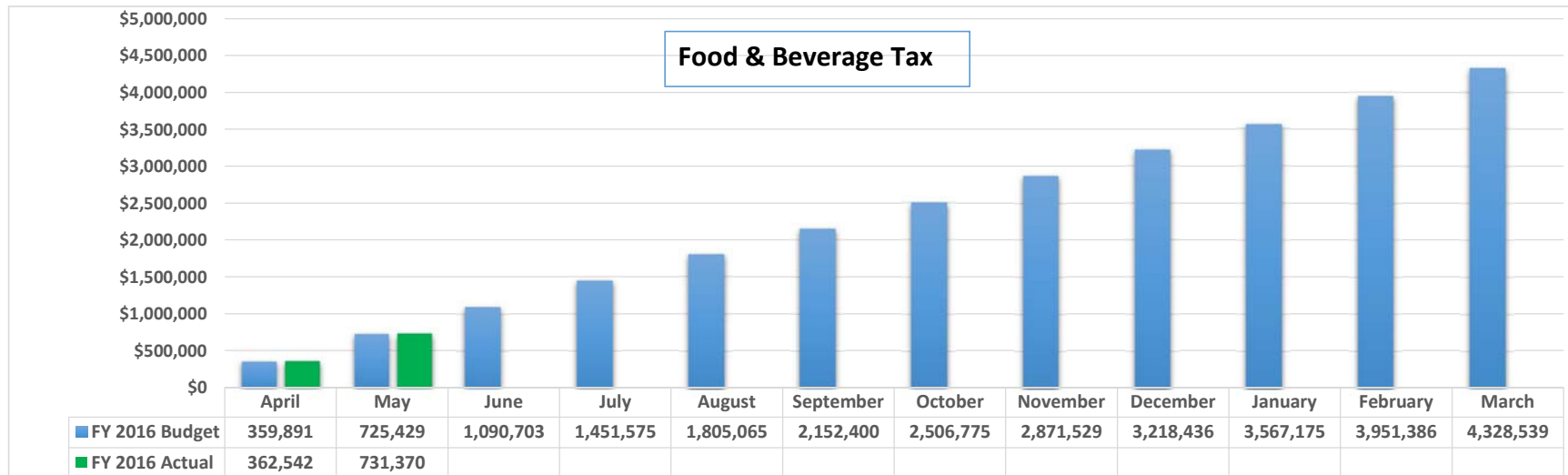
**City of Bloomington
General Fund - Food & Beverage Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year	
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent
April	359,891	362,542	2,651	359,891	362,542	2,651	0.7%	16,271	4.7%	4.7%
May	365,538	368,828	3,290	725,429	731,370	5,941	0.8%	15,956	2.2%	-0.1%
June	365,274			1,090,703						
July	360,872			1,451,575						
August	353,490			1,805,065						
September	347,335			2,152,400						
October	354,375			2,506,775						
November	364,754			2,871,529						
December	346,907			3,218,436						
January	348,739			3,567,175						
February	384,211			3,951,386						
March	377,153			4,328,539						
Total	4,328,539	731,370	5,941					4,323,168		

* chart data



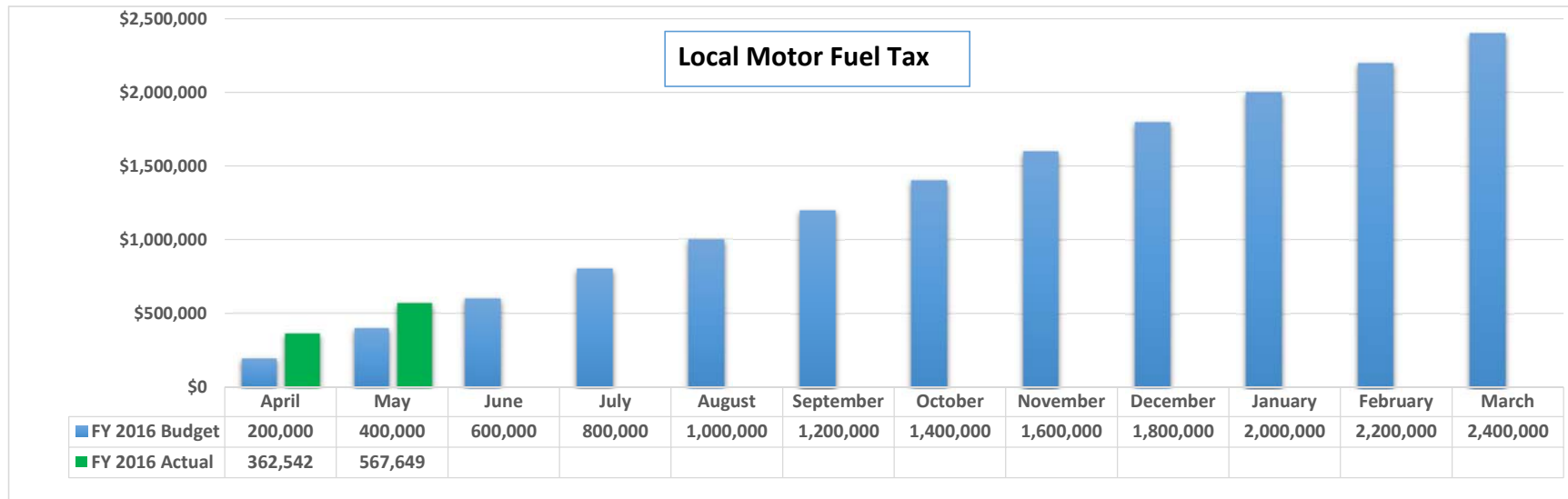
**City of Bloomington
General Fund - Local Motor Fuel Tax Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year	
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent
April	200,000	207,200	7,200	200,000	362,542	7,200	3.6%	-	0.0%	0.0%
May	200,000	205,107	5,107	400,000	567,649	12,307	3.1%	-	0.0%	0.0%
June	200,000			600,000				-	0.0%	0.0%
July	200,000			800,000				203,594	203,594	
August	200,000			1,000,000				191,465	395,059	
September	200,000			1,200,000				206,156	601,215	
October	200,000			1,400,000				200,084	801,299	
November	200,000			1,600,000				206,731	1,008,030	
December	200,000			1,800,000				191,276	1,199,306	
January	200,000			2,000,000				180,619	1,379,925	
February	200,000			2,200,000				204,445	1,584,370	
March	200,000			2,400,000				208,323	1,792,693	
Total	2,400,000	412,307	12,307					1,792,693		

* chart data



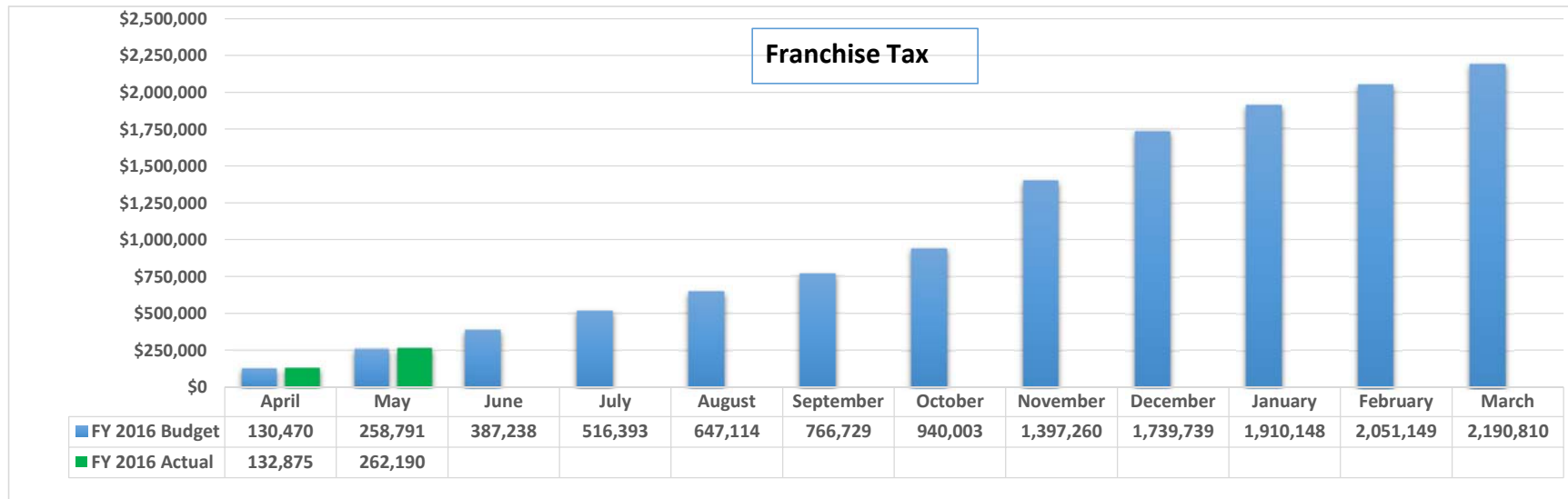
**City of Bloomington
General Fund - Franchise Tax Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	130,470	132,875	2,405	130,470	132,875	2,405	1.8%	128,064	128,064	4,811	3.8%	3.8%
May	128,321	129,315	994	258,791	262,190	3,399	1.3%	128,629	256,693	5,497	2.1%	0.5%
June	128,447			387,238				125,590	382,283			
July	129,155			516,393				127,664	509,947			
August	130,721			647,114				126,827	636,774			
September	119,615			766,729				127,603	764,377			
October	173,274			940,003				127,579	891,956			
November	457,257			1,397,260				637,981	1,529,937			
December	342,479			1,739,739				127,478	1,657,415			
January	170,409			1,910,148				128,202	1,785,617			
February	141,001			2,051,149				126,033	1,911,650			
March	139,661			2,190,810				126,835	2,038,485			
Total	2,190,810	262,190	3,399					2,038,485				

* chart data



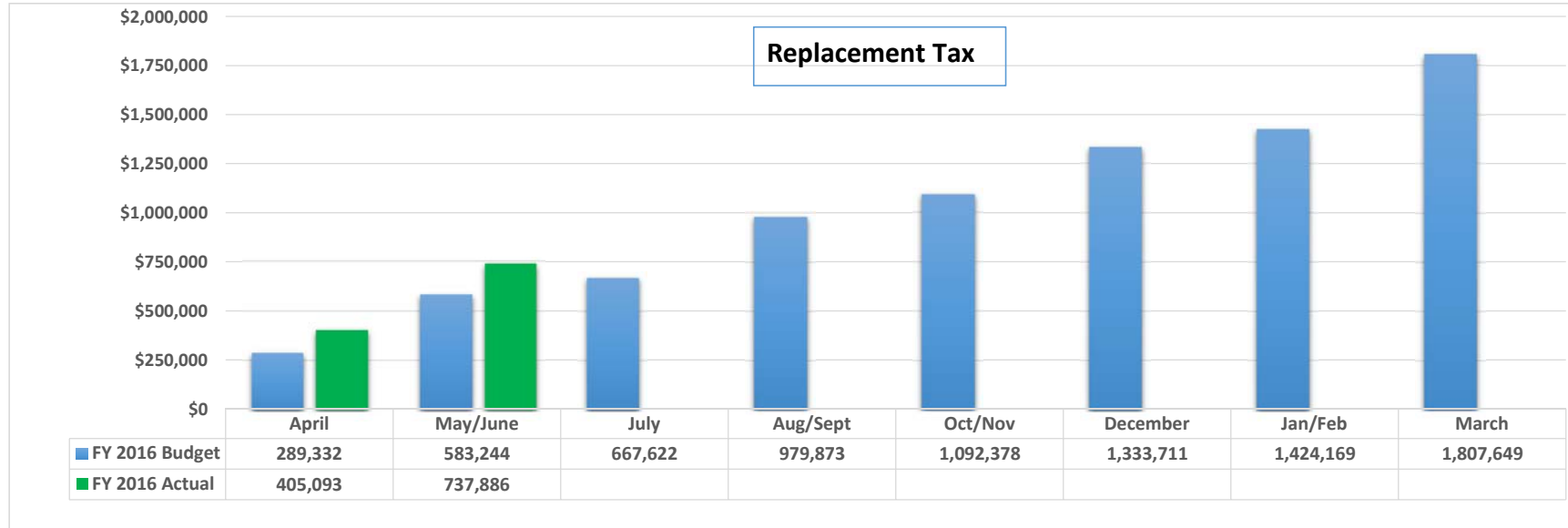
**City of Bloomington
General Fund -Replacement Tax (Personal Property) Year to Year**

1st Quarter Review

Note: The City receives 8 payments per year.

Month				FY2016				FY2015		Year to Year		Monthly Comparison to Last Year
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	Monthly Actual	YTD Actual	YTD Variance	YTD Percent	
April	289,332	405,093	115,761	289,332	405,093	115,761	40.0%	317,611	317,611	87,482	27.5%	27.5%
May/June	293,912	332,794	38,882	583,244	737,886	154,642	26.5%	319,993	637,604	100,282	15.7%	4.0%
July	84,378			667,622				34,420	672,024			
Aug/Sept	312,251			979,873				317,170	989,194			
Oct/Nov	112,505			1,092,378				84,424	1,073,618			
December	241,333			1,333,711				281,409	1,355,027			
Jan/Feb	90,458			1,424,169				80,335	1,435,362			
March	383,480			1,807,649				491,665	1,927,027			
Total	1,807,649	737,886	154,642					1,927,027				

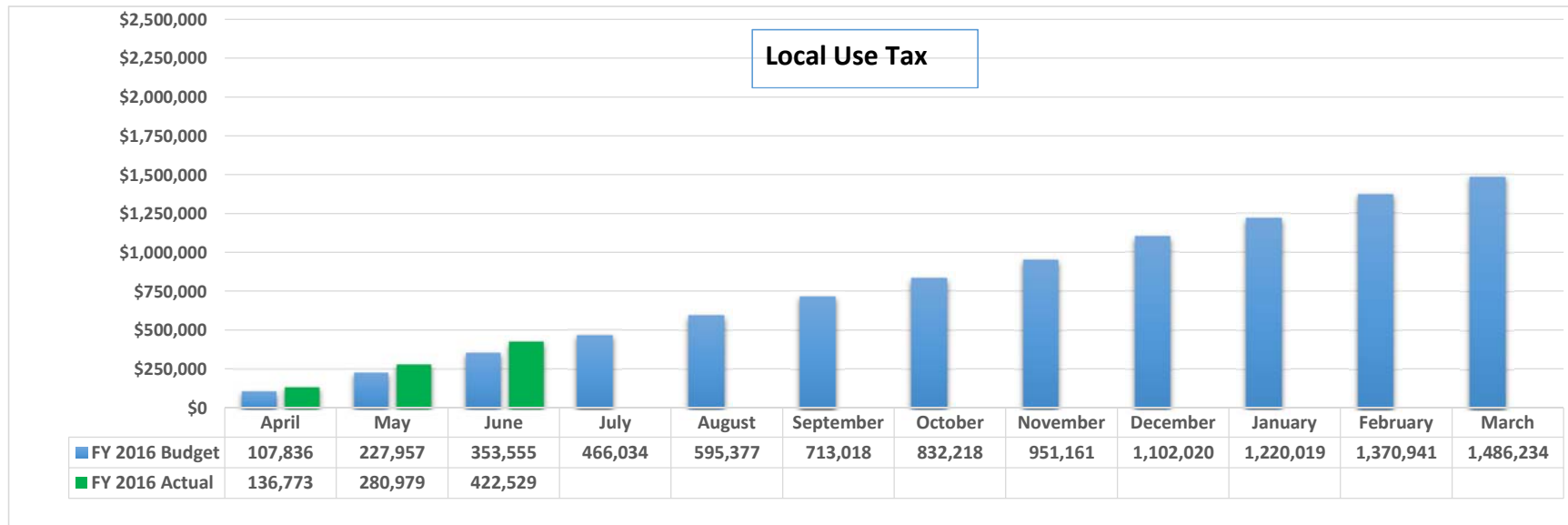
* chart data



City of Bloomington
General Fund -Local Use Tax Year to Year
1st Quarter Review

Month	FY2016			FY2016		YTD Variance	YTD Percent	FY2015		Year to Year		Monthly Comparison to Last Year
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual			Monthly Actual	YTD Actual	YTD Variance	YTD Percent	
April	107,836	136,773	28,937	107,836	136,773	28,937	26.8%	89,813	89,813	46,960	52.3%	52.3%
May	120,121	144,206	24,085	227,957	280,979	53,022	23.3%	118,580	208,393	72,586	34.8%	21.6%
June	125,598	141,550	15,952	353,555	422,529	68,974	19.5%	109,317	317,710	104,819	33.0%	29.5%
July	112,479			466,034				116,146	433,856			
August	129,343			595,377				129,642	563,498			
September	117,641			713,018				110,548	674,046			
October	119,200			832,218				119,719	793,765			
November	118,943			951,161				145,266	939,031			
December	150,859			1,102,020				137,444	1,076,475			
January	117,999			1,220,019				130,669	1,207,144			
February	150,922			1,370,941				198,063	1,405,207			
March	115,293			1,486,234				70,074	1,475,281			
Total	1,486,234	422,529	68,974					1,475,281				

* chart data



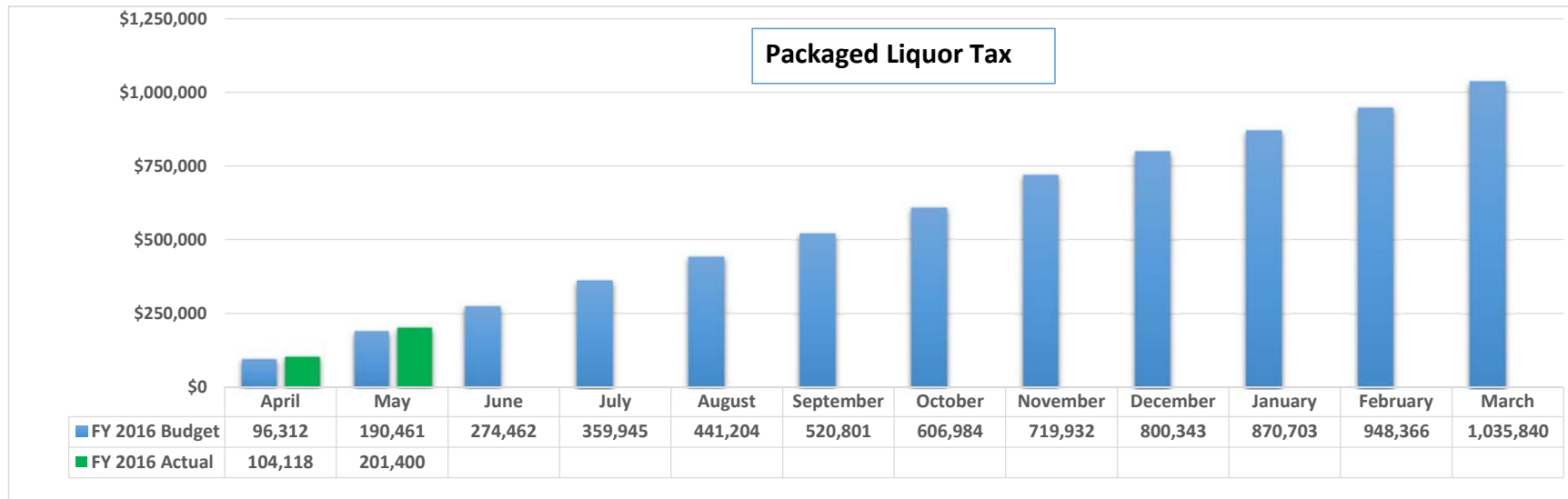
**City of Bloomington
General Fund -Packaged Liquor Tax Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	96,312	104,118	7,806	96,312	104,118	7,806	8.1%	89,857	89,857	14,261	15.9%	15.9%
May	94,149	97,283	3,134	190,461	201,400	10,939	5.7%	90,488	180,345	21,055	11.7%	7.5%
June	84,001			274,462				89,270	269,615			
July	85,483			359,945				90,497	360,112			
August	81,259			441,204				83,339	443,451			
September	79,597			520,801				82,248	525,699			
October	86,183			606,984				94,107	619,806			
November	112,948			719,932				121,932	741,738			
December	80,411			800,343				77,534	819,272			
January	70,360			870,703				72,757	892,029			
February	77,663			948,366				81,966	973,995			
March	87,474			1,035,840				90,703	1,064,698			
Total	1,035,840	201,400	10,939					1,064,698				

* chart data



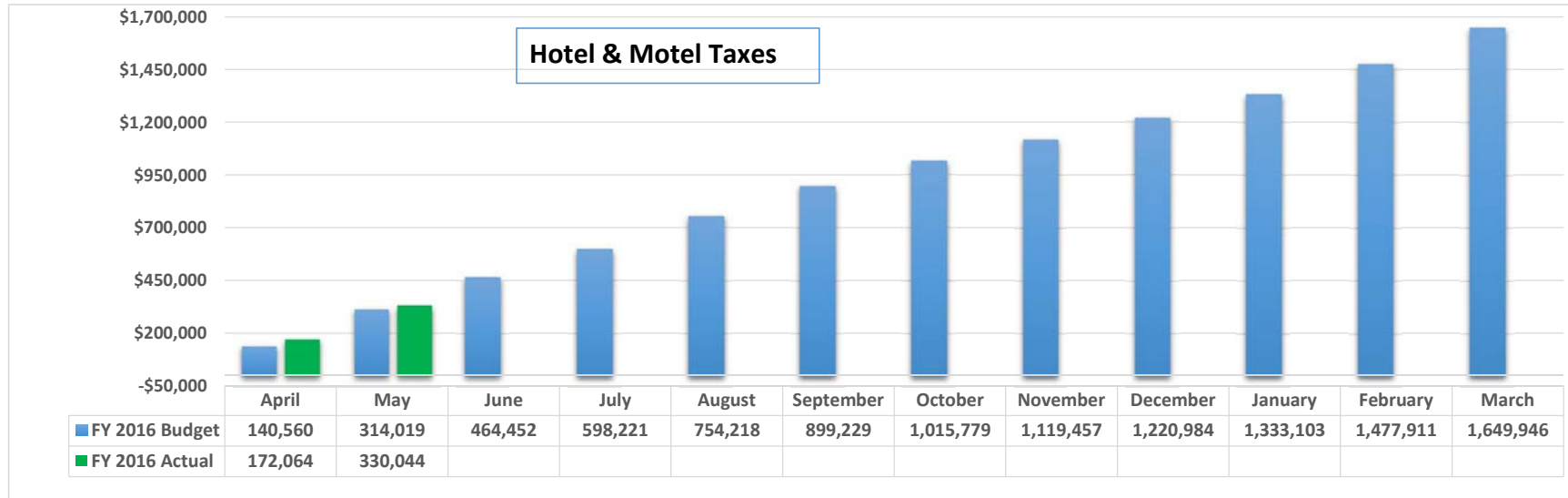
**City of Bloomington
General Fund - Hotel & Motel Taxes Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	140,560	172,064	31,504	140,560	172,064	31,504	22.4%	119,279	119,279	52,785	44.3%	44.3%
May	173,459	157,980	(15,479)	314,019	330,044	16,025	5.1%	211,045	330,324	(280)	-0.1%	-25.1%
June	150,433			464,452				110,050	440,374			
July	133,769			598,221				162,216	602,590			
August	155,997			754,218				165,067	767,657			
September	145,011			899,229				134,020	901,677			
October	116,550			1,015,779				134,381	1,036,058			
November	103,678			1,119,457				143,685	1,179,743			
December	101,527			1,220,984				86,585	1,266,328			
January	112,119			1,333,103				130,834	1,397,162			
February	144,808			1,477,911				193,432	1,590,594			
March	172,035			1,649,946				182,529	1,773,123			
Total	1,649,946	330,044	16,025					1,773,123				

* chart data



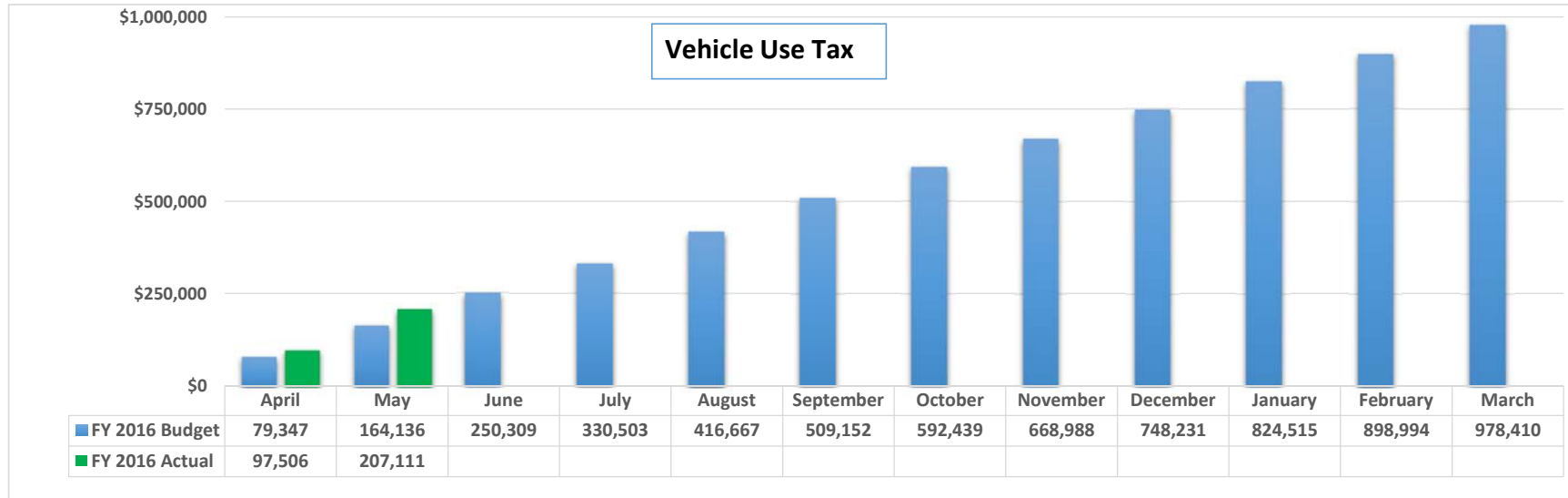
**City of Bloomington
General Fund -Vehicle Use Tax Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	79,347	97,506	18,159	79,347	97,506	18,159	22.9%	84,939	84,939	12,567	14.8%	14.8%
May	84,789	109,605	24,816	164,136	207,111	42,975	26.2%	120,336	205,275	1,836	0.9%	-8.9%
June	86,173			250,309				118,594	323,869			
July	80,194			330,503				88,011	411,880			
August	86,164			416,667				92,913	504,793			
September	92,485			509,152				93,237	598,030			
October	83,287			592,439				80,334	678,364			
November	76,549			668,988				105,987	784,351			
December	79,243			748,231				78,570	862,921			
January	76,284			824,515				83,888	946,809			
February	74,479			898,994				70,753	1,017,562			
March	79,416			978,410				98,826	1,116,388			
Total	978,410	207,111	42,975					1,116,388				

* chart data



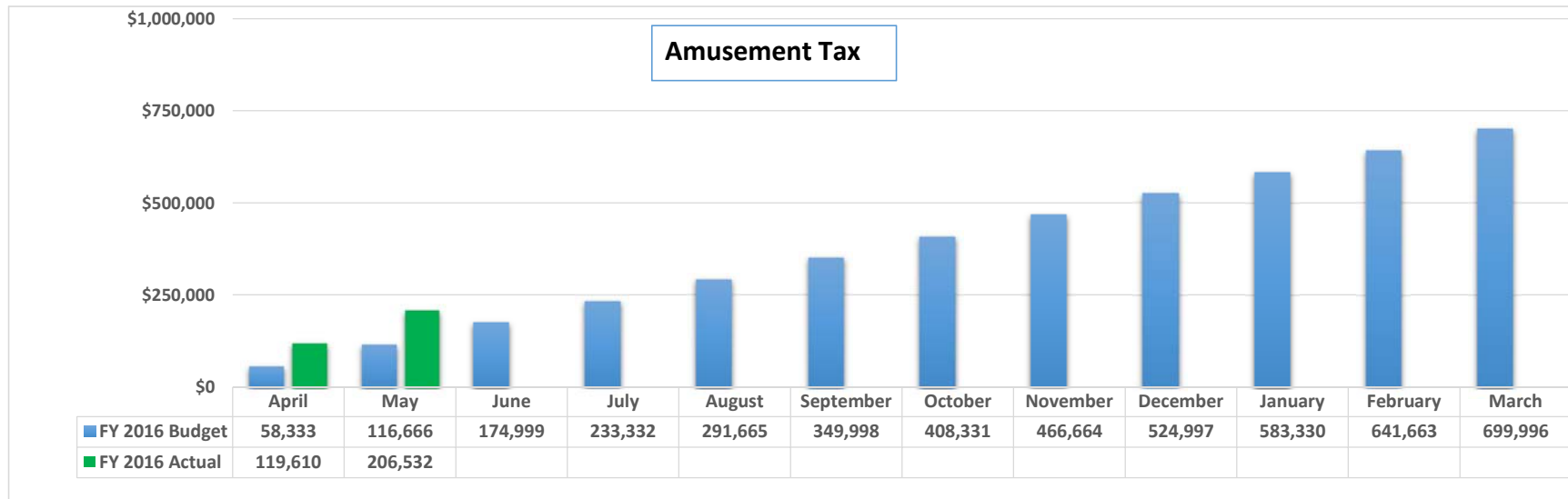
**City of Bloomington
General Fund -Amusement Tax Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month				FY2016				FY2015		Year to Year		Monthly Comparison to Last Year
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	Monthly Actual	YTD Actual	YTD Variance	YTD Percent	
April	58,333	119,610	61,277	58,333	119,610	61,277	105.0%	-	-	-	0.0%	0.0%
May	58,333	86,921	28,588	116,666	206,532	89,866	77.0%	-	-	-	0.0%	0.0%
June	58,333			174,999				-	-	-	0.0%	0.0%
July	58,333			233,332				111,111	111,111			
August	58,333			291,665				111,111	222,222			
September	58,333			349,998				111,111	333,333			
October	58,333			408,331				111,111	444,444			
November	58,333			466,664				111,111	555,555			
December	58,333			524,997				111,111	666,666			
January	58,333			583,330				111,111	777,777			
February	58,333			641,663				111,111	888,888			
March	58,333			699,996				111,112	1,000,000			
Total	699,996	206,532	89,866					1,000,000				

* chart data



**City of Bloomington
General Fund -Video Gaming Tax**

1st Quarter Review

Note: The City receives these funds approximately 2 months after they are earned.
(Currently the State is withholding these revenues until a State budget is adopted.)

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	35,651	59,344	23,693	35,651	59,344	23,693	66.5%	48,447	48,447	10,897	22.5%	22.5%
May	34,974			70,625				46,609	95,056			
June	35,608			106,233				47,137	142,193			
July	37,338			143,571				47,794	189,987			
August	36,749			180,320				46,677	236,664			
September	42,816			223,136				55,421	292,085			
October	41,894			265,030				51,044	343,129			
November	44,007			309,037				53,565	396,694			
December	43,064			352,101				54,253	450,947			
January	47,056			399,157				58,386	509,333			
February	52,509			451,666				61,198	570,531			
March	53,235			504,901				62,360	632,891			
Total	504,901	59,344	23,693					632,891				

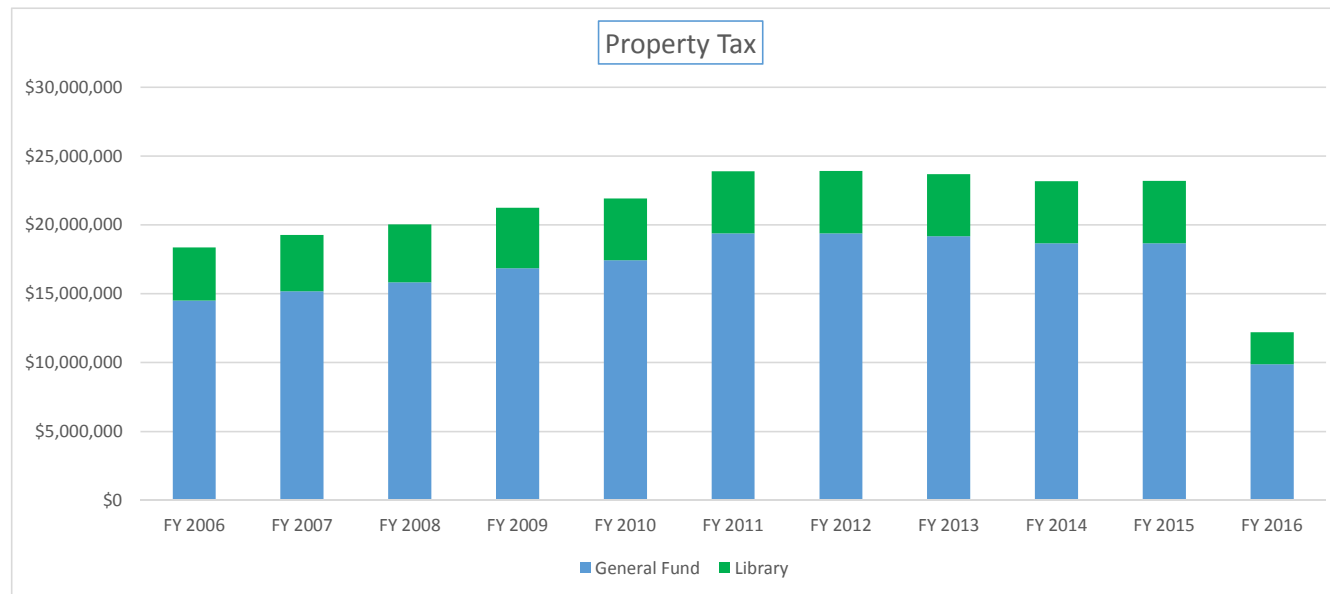
* chart data



**City of Bloomington
General Fund -Property Tax
1st Quarter Review**

Note: The City receives two installments - one in June and one in September.

Description	FY2016		Percentage Collected
	Calendar Year 2014 Levy Collected in FY 2016	Portion of Levy Collected	
General Corporate	1,287,233	663,618	51.6%
IMRF	2,502,907	1,290,405	51.6%
FICA Taxes	1,459,009	752,214	51.6%
Police Protection	1,354,421	698,343	51.6%
Fire Protection	1,183,228	610,033	51.6%
Public Parks	1,001,415	516,257	51.6%
Fire Pension Fund	4,196,000	2,163,331	51.6%
Police Pension Fund	4,008,000	2,066,412	51.6%
Bonded Debt	2,180,143	1,124,066	51.6%
Total General Fund:	19,172,356	9,884,679	51.6%
Library	4,546,710	2,344,092	51.6%
Total City Levy:	23,719,066	12,228,770	567.1%



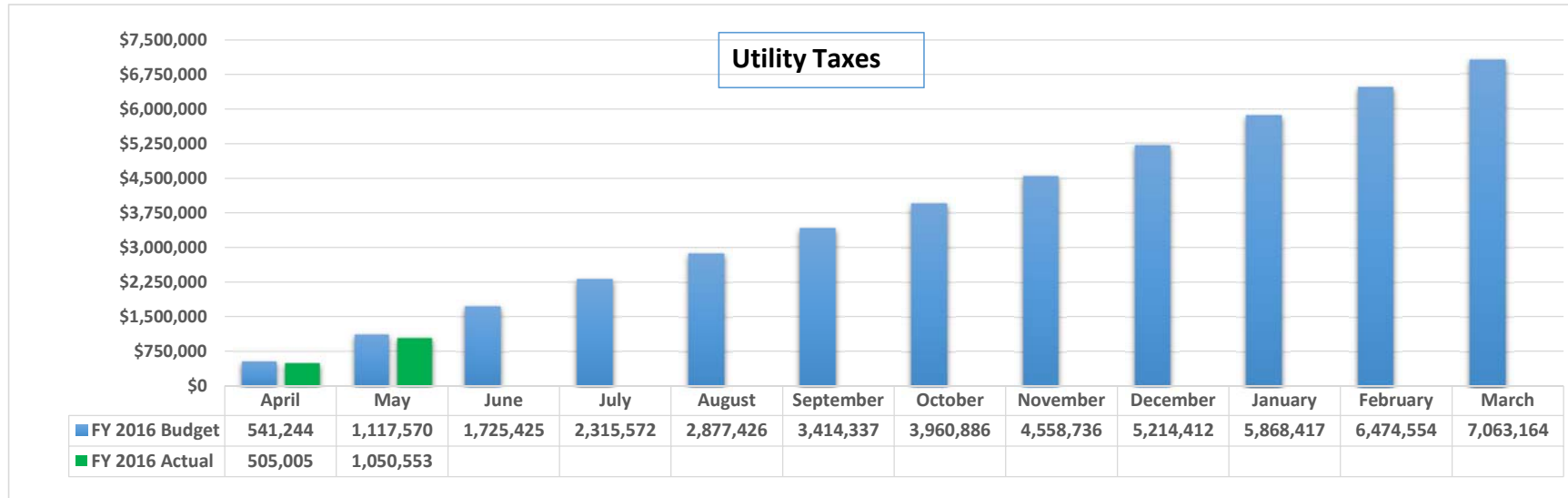
**City of Bloomington
General Fund - Utility Taxes Year to Year**

1st Quarter Review

Note: The City receives these funds approximately 1 month after they are earned.

Month	FY2016				FY2015		Year to Year		Monthly Comparison to Last Year			
	Monthly Budget	Monthly Actual	Monthly Variance	YTD* Budget	YTD* Actual	YTD Variance	YTD Percent	YTD Variance		YTD Percent		
April	541,244	505,005	(36,239)	541,244	505,005	(36,239)	-6.7%	379,827	379,827	125,178	33.0%	33.0%
May	576,326	545,548	(30,778)	1,117,570	1,050,553	(67,017)	-6.0%	462,774	842,601	207,952	24.7%	17.9%
June	607,855			1,725,425				485,267	1,327,868			
July	590,147			2,315,572				487,864	1,815,732			
August	561,854			2,877,426				472,512	2,288,244			
September	536,911			3,414,337				428,635	2,716,879			
October	546,549			3,960,886				473,350	3,190,229			
November	597,850			4,558,736				549,351	3,739,580			
December	655,676			5,214,412				595,108	4,334,688			
January	654,005			5,868,417				660,910	4,995,598			
February	606,137			6,474,554				627,045	5,622,643			
March	588,610			7,063,164				537,530	6,160,173			
Total	7,063,164	1,050,553	(67,017)					6,160,173				

* chart data



City of Bloomington - FY 2016
Capital Fund
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
53120 State Grants	588,700	588,700	0	0	588,700	0.0%
56010 Interest on Investments	20,308	20,308	3,498	0	16,810	17.2%
57320 Property Owner Contribut	0	0	5,339	0	5,339	n/a
57421 Loss Recovery	0	0	28,333	0	28,333	n/a
85100 From General Fund	2,400,000	2,400,000	600,000	0	1,800,000	25.0%
TOTAL REVENUE	3,009,008	3,009,008	637,171	0	2,439,182	21.2%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
72520 Buildings	588,700	588,700	0	0	588,700	0.0%
72530 Street Const and Improve	2,000,000	2,007,191	626,607	1,298,393	75,000	95.9%
72560 Sidewalk Const and Impro	400,000	400,000	0	400,000	0	100.0%
TOTAL EXPENDITURES	2,988,700	2,995,891	626,607	1,698,393	663,700	77.6%

	Beginning Fund Balance	2,066,193
Current Activity - favorable/(unfavorable)		(1,687,829)
	Ending Fund Balance	378,364

City of Bloomington, Illinois
 FY 2016 Capital Projects - Capital Improvement Funds
 Updated As Of 9/14/15

	Adopted FY 2016	Funding Type	Bid Number	PO Number	Vendor	Amount Approved	Paid to Date	Notes
Capital Improvement Fund								
Multi-year Street & Alley Resurface Program (\$2.4M supported by LMFT)	\$ 2,000,000	MFT/LMFT	2015-61	20160049	Rowe Construction	\$ 765,000.00	\$ 626,607.40	General Resurfacing
		MFT/LMFT	2015-62	20160050	Rowe Construction	\$ 1,160,000.00	\$ 527,237.24	Approved by Council May 26, 2015, Item 7E.
Pavement Preservation FY 2016		MFT/LMFT	2016-22	Not created	Corrective Asphalt Materials,	\$ 75,000.00	\$ -	Approved by Council August 24, 2015, Item 7E.
Multi-year ADA Sidewalk Ramp Replacement and Sidewalk Repair Program (\$4.8M supported by LMFT)	\$ 400,000	MFT/LMFT	2015-63	20160063	J.G. Stewart	\$ 400,000.00	\$ 71,761.51	Handicap Ramp and Sidewalk Replacement Program
Replacement of the Fire Sprinkler System in the Bloomington Police Department Garage	\$ -	Fund Balance	2016-20	Not created	PIPCO Companies Ltd	\$ 188,100.00	\$ -	Approved by Council August 24, 2015, Item 7D.
DeBrazza's Plaza-Zoo Master Plan	\$ 588,700	Grants/Private						Design Services RFP 2015-44. Design work was awarded to SWT Design approved by City Council on December 15, 2014, Item 6O. Was to be part of State Grant monies awarded to the City. On hold per State until a State budget can be approved. May need to re-budget for FY 2017.
Total:	\$ 2,988,700					\$ 2,588,100	\$ 1,225,606	

City of Bloomington - FY 2016
 Capital Lease Fund
 1st Quarter Review

Revenues	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date		Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
				Actual				
56 Investment Income	618	-	618	228	-	-	390	36.9%
59 CAP LEASE PROCEEDS	6,119,874	-	6,119,874	3,581,000	-	-	6,119,874	58.5%
TOTAL REVENUE	6,119,874	-	6,119,874	3,581,000	-	-	6,119,874	58.5%
70 Contractuals	285,000	-	285,000	-	-	-	285,000	0.0%
72 Capital Expenditures	5,834,874	-	5,834,874	-	1,677,732	-	4,164,577	28.8%
TOTAL EXPENDITURES	6,119,874	-	6,119,874	-	1,677,732	-	4,449,577	27.4%
						Beginning Fund Balance	(2,922,252)	
Current Activity - favorable/(unfavorable)							1,903,268	
						Ending Fund Balance	(1,018,984)	

Note: Beginning fund balance was negative because the FY15 Capital Lease had expenditures in the fiscal year but the reimbursement was not received until FY16. Negative balances are a result of timing differences between expenditures and reimbursements.

2015 Capital Lease (FY 2016) -- 5 Year							
40110133							
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	Savings/(Loss)	Coding	PO #
Capital Improvement Fund							
Public Works Capital Improvement Projects							
	Fort Jesse @ Towanda Barnes Signal Upgrades (City portion) - approved at council on 10/27/14	15,000.00	15,000.00		15,000.00	40110133-72530	County building
	Citywide Street Master Plan	250,000.00	250,000.00		250,000.00	40110133-70050	
Facilities Capital Improvement Projects							
	Design to demolish City Hall Annex	35,000.00	35,000.00		35,000.00	40110133-70050	Move forward w/project late fall/early winter
	City Hall Exit Signage (Faithful & Gould)	6,250.00	6,250.00		6,250.00	40110133-72140	In process of bid - November
	HAVCO Demolition	100,000.00	100,000.00		100,000.00	40110133-72530	PO20160139 opened last FY15 for eng svcs & paid from Facilities. Waiting for results
Facilities Plan - Faithful & Gould - High Priority							
	Police Firing Range-Allowance for Environmental Services	40,000.00	40,000.00		40,000.00	40110133-72520	Checking with Facilities 9/1/15
Sub-Total:		446,250.00	446,250.00	-	446,250.00		
Coliseum							
	Repairs to HVAC, Chiller, Plumbing & Electrical Work	200,000.00	200,000.00		200,000.00	40110133-72520	
	LED lighting in main seating	250,000.00	250,000.00		250,000.00	40110133-72520	
	Building Automated System	50,000.00	50,000.00		50,000.00	40110133-72520	RFP for improvements to the BAS system - in progress, had to reduce project for budget
	Coliseum-Test, Balance, & Commission Smoke Control System-Faithful & Gould Study (Russ - Life & Safety)	35,000.00	35,000.00		35,000.00	40110133-72520	Design - Engineering services done by Ketchmark in FY15 with Facilities funding. This work will be started after evaluation. More funding on the 10 year lease.
Sub-Total:		535,000.00	535,000.00	-	535,000.00		
Information Services							

2015 Capital Lease (FY 2016) -- 5 Year							
40110133							
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	Savings/(Loss)	Coding	PO #
	Additional security camera infrastructure	100,000.00	100,000.00		100,000.00	40110133-72120	small additions
	Core and distribution network switch replacements	250,000.00	250,000.00		250,000.00	40110133-72120	working on
	Fixed asset replacements includes servers, larger printers, large format scanners, the City's firewall, network hardware, data storage devices, software, etc.	286,000.00	286,000.00		286,000.00	40110133-72120	working on
	Police Department Professional Standards Software	26,000.00	26,000.00		26,000.00	40110133-72120	procurement process
	Video Conferencing Solution	100,000.00	100,000.00		100,000.00	40110133-72120	- ZDI working on proposal - Cisco equipment
Information Services Capital Outlay Total:		762,000.00	762,000.00	-	762,000.00		
Facilities							
	Replace Condensing Units-City Hall Storage Building	8,000.00	8,000.00		8,000.00	40110133-72140	May not happen - maintenance work done so probably will get pushed & budgeted next year.
Fire							
	FY 2016 Cardiac Monitor/Debrillator	27,500.00	27,500.00		27,500.00	40110133-72140	
	FY 2016 Oxygen Cylinder Fill Stations (3)	25,000.00	25,000.00		25,000.00	40110133-72140	
	2005 Mitsubishi Endeavor	34,500.00	34,500.00	34,352.00	148.00	40110133-72140	20160125
	Utility Task Vehicle	15,000.00	15,000.00		15,000.00	40110133-72130	
Fire Capital Outlay Total:		102,000.00	102,000.00	34,352.00	67,648.00		
Water Admin							
	2007 Dodge Dakota	24,039.00	24,039.00		24,039.00	40110133-72130	
	2006 Dodge Dakota	22,946.00	22,946.00		22,946.00	40110133-72130	
Water Admin Capital Outlay Total:		46,985.00	46,985.00	-	46,985.00		
Water Transmission & Distribution							
	Install snow plow & spreader system	35,000.00	35,000.00		35,000.00	40110133-72140	
	2007 John Deere 410J (Backhoe from Altofer)	183,572.00	183,572.00	160,692.00	22,880.00	40110133-72140	20160099 Ordered 7/15/15
	W41 Small Wheel Loader 5-7k lbs lift cap	67,000.00	67,000.00		67,000.00	40110133-72140	
Water Transmission & Distribution Capital Outlay Total:		285,572.00	285,572.00	160,692.00	124,880.00		
Water Purification							
	2005 Dodge Dakota	25,132.00	25,132.00	19,985.00	5,147.00	40110133-72130	Pending Council 9/14/15
Water Meter							

2015 Capital Lease (FY 2016) -- 5 Year							
40110133							
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	Savings/(Loss)	Coding	PO #
	2006 Dodge Sprinter 2500	48,078.00	48,078.00	38,734.00	9,344.00	40110133-72130	Pending Council 9/14/15
Lake Maintenance							
	2003 IH 7400	152,977.00	152,977.00		152,977.00	40110133-72130	LB19
	1999 IH S4700	57,366.00	57,366.00	61,121.00	(3,755.00)	40110133-72130	WMR4 Pending Council 9/14/15
Lake Maintenance Capital Outlay Total:		210,343.00	210,343.00	61,121.00	149,222.00		17
							R52 - end loader refuse
Sewer							
	2005 Dodge Dakota	25,132.00	25,132.00		25,132.00	40110133-72130	
	2000 Ford E450 - camera truck	174,830.00	174,830.00		174,830.00	40110133-72130	
Sewer Capital Outlay Total:		199,962.00	199,962.00	-	199,962.00		
Solid Waste							
	2001 IH S4900	155,967.00	155,967.00		155,967.00	40110133-72130	
	2004 IH 7400	186,675.00	186,675.00		186,675.00	40110133-72130	
	2001 John Deere TC54H - garbage truck	210,078.00	210,078.00	188,225.00	21,853.00	40110133-72140	Pending Council 9/14/15
	2001 JRB - bucket	15,000.00	15,000.00		15,000.00	40110133-72140	
Solid Waste Capital Outlay Total:		567,720.00	567,720.00	188,225.00	379,495.00		
Golf							
	The Den Rough Mower	55,000.00	55,000.00		55,000.00	40110133-72140	
		3,292,042.00	3,292,042.00	503,109.00	2,788,933.00		

2015 Capital Lease (FY 2016) -- 10 Year									
40110133									
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	Savings/(Loss)	Notes	Coding	PO #	
Capital Improvement Fund									
Fire Capital Improvement Projects									
	Fire Station Vehicle Exhaust Drop (all stations will have been completed after FY 2016)	120,000.00	120,000.00	120,000.00	-		40110133-72520	2016090	Ordered 7/2/15
Parks Capital Improvement Projects									
	New Trail - The Grove to Benjamin School, Safe Routes to School Grant covers 80% - FY15 pushed	200,000.00	200,000.00		200,000.00		40110133-72580		
	Route 66 Trail Normal To Towanda - Construction 2nd Half	75,000.00	75,000.00		75,000.00		40110133-72580		
	Route 66 Trail Towanda north 2.4 miles - Construction 1st half	30,000.00	30,000.00	3,096.48	26,903.52		40110133-72580	20160158	
	Route 66 Trail Shirley south 1.1 miles - Const. 1st half	20,000.00	20,000.00		20,000.00		40110133-72580		
	Route 66 Trail Towanda to Lexington - Design 1st half	12,000.00	12,000.00		12,000.00		40110133-72580		
	Lincoln Leisure Center-Restoration of Exterior Elements -Faithful & Gould Study (Russ - Life & Safety)	34,132.00	34,132.00		34,132.00		40110133-72520		
Facilities Capital Improvement Projects									
	Resurface Butler Parking Lot	60,000.00	60,000.00		60,000.00		40110133-72530		Bid this winter & get PO for spring/early summer
Facilities Plan - Faithful & Gould - High Priority									
	BCPA Creativity Center-Replace Fire Alarm System	40,000.00	40,000.00		40,000.00		40110133-72520		
	Public Works Building-Allowance for Repair Steel Lintels	10,000.00	10,000.00		10,000.00		40110133-72520		Try to bid in winter & start before FY end
Sub-Total:		601,132.00	601,132.00	123,096.48	478,035.52				
Abraham Lincoln Parking									
	Repairs to Lincoln Garage (line below is included - all one project for \$251,700)	200,000.00	200,000.00	245,265.00	(45,265.00)		40110133-72520	20160135	Bid 2015-55/Started 8/10/15

2015 Capital Lease (FY 2016) -- 10 Year									
40110133									
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	Savings/(Loss)	Notes	Coding	PO #	
	Lincoln Garage-Replace Failed Concrete at Steps & Seal Steps(Faithful & Gould Study) (Russ - Life & Safety)	51,700.00	51,700.00	-	51,700.00		40110133-72520		
Sub-Total:		251,700.00	251,700.00	245,265.00	6,435.00				
Coliseum									
	Replace Video System	1,600,000.00	1,600,000.00	1,389,605.35	210,394.65		40110133-72520	20160105	Ordered 7/20/15
	Upgrade Point of Sale system	200,000.00	200,000.00		200,000.00		40110133-72520		
	Coliseum-Allowance for Modifications to Smoke Control System-Faithful & Gould Study (Russ - Life & Safety)	175,000.00	175,000.00		175,000.00		40110133-72520		
Sub-Total:		1,975,000.00	1,975,000.00	1,389,605.35	585,394.65				
		2,827,832.00	2,827,832.00	1,757,966.83	1,069,865.17				

City of Bloomington - FY 2016
MFT Fund Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
53 Intergov Revenue	1,800,000	1,800,000	454,063	0	1,345,937	25.2%
56 Investment Income	500	500	649	0	149	129.7%
Revenue Total	1,800,500	1,800,500	454,712	0	1,345,788	25.3%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
70 Contractuals	1,040,000	1,040,000	0	0	1,040,000	0.0%
71 Commodities	500,000	500,000	0	0	500,000	0.0%
72 Capital Expenditures	3,550,000	3,550,000	0	0	3,550,000	0.0%
Expense Total	5,090,000	5,090,000	0	0	5,090,000	0.0%

	Beginning Fund Balance	7,180,328
Current Activity - favorable/(unfavorable)		454,712
	Ending Fund Balance	7,635,040

City of Bloomington, Illinois
 FY 2016 State MFT Capital Projects
 Updated As Of 9/14/15

	Adopted FY 2016	Funding Type	Bid Number	PO Number	Vendor	Amount Approved	Paid to Date	Notes
Motor Fuel Tax								
Scogin Creek-Design and Construction	\$ 140,000	Fund Balance					None out of MFT.	Added to Resurfacing in FY 2016-completed for approximately \$16,000.
Fox Creek Bridge over UPRR Land Purchase	\$ 40,000	MFT/LMFT						Finalizing design study. Possibly Spring 2016 to bring to Council or re-budget for FY 2017.
MFT Project Closeouts	\$ -	Fund Balance	Waived	20160131	Clark Dietz, Inc.	\$ 35,283.00	\$ -	Additional MFT Project closeouts
Lafayette Street: Main Street to Ash Street - Feasibility Study	\$ 120,000	Fund Balance						No action as of August 31, 2015. Due to staffing this is on hold.
Fox Creek Road Reconstruction: Danbury to Union Pacific Railroad - Land	\$ 150,000	MFT/LMFT						Finalizing design study. Possibly Spring 2016 to bring to Council or re-budget for FY 2017.
Towanda Avenue @ Vernon Avenue Traffic Signal Upgrade & Northbound Right Turn Lane	\$ 450,000	Fund Balance						Design is MFT funding. Awaiting IDOT approval for design. Due to staffing this may need to be re-budgeted for FY 2017. Town of Normal also has a part in this project. Kevin needs to verify with their City Engineer if they still have it budgeted for FY 2016.
Street Lighting Charges	\$ 500,000	Fund Balance	None	None	Ameren	\$ 500,000.00	\$ 58,779.73	Approved by Council June 8, 2015, Item 7E.
GE Road @ Keaton Place Traffic Signal Installation	\$ 540,000	MFT/LMFT						ROW / Easements required for GE / Keaton. Acquisition may impact anticipated construction schedule at this intersection. Hoping to bid Spring 2016, Construction in Summer 2016. This is a probable re-budget for FY 2017.
Hershey Road @ Arrowhead Traffic Signals Construction	\$ 625,000	Fund Balance						Hershey Road project on "hold" - Staffing. Hoping to bid Spring 2016, Construction in Summer 2016. This is a probable re-budget for FY 2017. Need to speak with home owners on turnabout in driveway.
Hershey Road @ Clearwater Avenue Traffic Signals Construction	\$ 625,000	Fund Balance						Hershey Road project on "hold" - Staffing. Hoping to bid Spring 2016, Construction in Summer 2016. This is a probable re-budget for FY 2017. Need to speak with home owners on turnabout in driveway.
Hamilton Road Phase I Design (Bunn - Commerce)	\$ 900,000	Fund Balance						RFQ 2016-23(Tentative Council Award Date 10-12-2015). This is for design contract for permitting and preliminary engineering. Looking to identify all sources of funding including State and Federal options. Completion timeline is unknown.

City of Bloomington, Illinois
 FY 2016 State MFT Capital Projects
 Updated As Of 9/14/15

	Adopted FY 2016	Funding Type	Bid Number	PO Number	Vendor	Amount Approved	Paid to Date	Notes
Linden St. Bridge Construction	\$ 1,000,000	MFT/LMFT	2015-26	Not created	Farnsworth Group, Inc.	\$ 220,336.58	\$ -	Pending Council Approval September 14, 2015, Item 7F. This will be for Design and Construction Plan Preparation only. Construction will be re-budgeted by Public Works in FY 2017 Budget.
Total:	\$ 5,090,000					\$ 755,620	\$ 58,780	

City of Bloomington - FY 2016
Healthcare & Retiree Fund Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
54 Charges for Services	11,875,000	11,875,000	2,877,084	0	8,997,916	24.2%
56 Investment Income	2,170	2,170	1,183	0	987	54.5%
85 Transfer In	74,349	74,349	18,587	0	55,762	25.0%
Revenue Total	11,951,519	11,951,519	2,896,854	0	9,054,665	24.2%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
62 Benefits	66,501	66,501	15,527	0	50,974	23.3%
70 Contractuals	5,407,323	5,577,631	1,449,090	9,000	4,119,541	26.1%
79 Other Expenditures	6,477,524	6,307,216	1,084,869	0	5,222,347	17.2%
89 Transfer Out	74,349	74,349	18,587	0	55,762	25.0%
Expense Total	12,025,697	12,025,697	2,568,074	9,000	9,448,623	21.4%

	Beginning Fund Balance	1,256,805
Current Activity - favorable/(unfavorable)		319,780
	Ending Fund Balance	1,576,585

**City of Bloomington - FY 2016
Casualty Fund Revenues & Expenditures by Category
1st Quarter Review**

Revenues	Adopted Budget	Revised Budget	Year to Date		Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
			Actual				
54 Charges for Services	3,757,295	3,757,295	961,922		-	2,795,373	25.6%
56 Investment Income	4,900	4,900	1,491		-	3,409	30.4%
Revenue Total	3,762,195	3,762,195	963,413		0	2,798,782	25.6%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Encumbrance/Req	Revised Budget Remaining	% of Revised Budget Used
			Actual				
61 Salaries	-	-	17,846		-	(17,846)	n/a
62 Benefits	-	-	3,793		-	(3,793)	n/a
70 Contractuals	3,856,730	3,856,730	1,523,745		5,000	2,327,985	39.6%
Expense Total	3,856,730	3,856,730	1,545,384		5,000	2,306,346	40.2%

	Beginning Fund Balance	2,261,038
Current Activity - favorable/(unfavorable)		492,436
	Ending Fund Balance	2,753,474

City of Bloomington - FY 2016

Water Fund Revenues & Expenditures by Category

1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised
			Actual	Encumbrance/Req	Remaining	Budget Used
51 Licenses	38,000.00	38,000.00	22,945.00	0.00	15,055.00	60.4%
54 Charges for Services	15,968,000.00	15,968,000.00	3,702,037.13	0.00	12,265,962.87	23.2%
55 Fines & Forfeitures	350,000.00	350,000.00	95,825.65	0.00	254,174.35	27.4%
56 Investment Income	86,000.00	86,000.00	21,890.46	0.00	64,109.54	25.5%
57 Misc Revenue	201,250.00	201,250.00	24,188.78	0.00	177,061.22	12.0%
58 SALE CAPITAL ASSETS	0.00	0.00	2,001.00	0.00	2,001.00	100.0%
Revenue Total	16,643,250.00	16,643,250.00	3,868,888.02	0.00	12,774,361.98	23.2%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised
			Actual	Encumbrance/Req	Remaining	Budget Used
61 Salaries	3,773,299.00	3,773,299.00	884,945.78	0.00	2,888,353.22	23.5%
62 Benefits	1,457,090.00	1,457,090.00	352,082.93	0.00	1,105,007.07	24.2%
70 Contractuals	5,985,355.02	5,985,374.12	327,045.12	85,376.61	5,572,952.39	6.9%
71 Commodities	4,594,817.71	4,594,817.71	507,800.80	1,246,585.06	2,840,431.85	38.2%
72 Capital Expenditures	5,050,000.00	5,050,000.00	131,434.20	196,169.80	4,722,396.00	6.5%
73 Principal Expense	1,172,848.56	1,172,848.56	290,613.88	0.00	882,234.68	24.8%
74 Interest Expense	181,650.45	181,650.45	83,969.59	0.00	97,680.86	46.2%
79 Other Expenditures	10,700.00	10,700.00	719.18	0.00	9,980.82	6.7%
89 Transfer Out	739,193.04	739,193.04	184,798.26	0.00	554,394.78	25.0%
Expense Total	22,964,953.78	22,964,972.88	2,763,409.74	1,528,131.47	18,673,431.67	18.7%

	Beginning Fund Balance	24,717,773
Current Activity - favorable/(unfavorable)		(422,653)
	Ending Fund Balance	24,295,120

City of Bloomington, Illinois
FY 2016 Water Capital Projects
Updated As Of 9/14/15

	Adopted FY 2016	Funding Type	Bid Number	PO Number	Vendor	Amount Approved	Paid to Date	Notes
Enterprise Fund								
Water Fund								
SCADA Master Plan - critical	\$ 300,000	Fund Balance						Late Spring 2016-late for RFQ(FY 2016).
Complete Filter Construction - critical	\$ 1,500,000	Fund Balance	Waived	Not created as of 9-9-2015	F.B. Leopold, Inc.	\$ 735,460.00	\$ -	Approved by Council August 10, 2015, Item 8B.
Groundwater Development- Aquifer/Creek Connectivity and Water Quality Evaluation - critical	\$ 2,000,000	Fund Balance						Bob Yehl talking with Farnsworth to get up to speed on past work they have done regarding this topic.
Multi-year Street & Alley Resurface Program at Lake Bloomington		Water	2015-62	20160050	Rowe Construction	\$ 150,000.00	\$ -	Approved by Council May 26, 2015, Item 7E.
Emergency Ion Exchange System - critical	\$ 2,000,000	Fund Balance						Scope maybe changing. Look at most cost effective way to process. Possible additional work with additional Illinois State Water Survey(Procurement Memo pending review) and in the future a consultant for study on possibility of drilling test well(s).
Total:	\$ 5,800,000					\$ 1,112,858	\$ -	

City of Bloomington - FY 2016
Sewer Fund Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
54 Charges for Services	5,265,515	5,265,515	1,238,626	0	4,026,889	23.5%
55 Fines & Forfeitures	136,591	136,591	35,697	0	100,895	26.1%
56 Investment Income	7,508	7,508	3,666	0	3,842	48.8%
57 Misc Revenue	25,000	25,000	48,243	0	23,243	193.0%
Revenue Total	5,434,614	5,434,614	1,326,232	0	4,108,382	24.4%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
61 Salaries	901,340	901,340	198,478	0	702,862	22.0%
62 Benefits	340,741	340,741	78,514	0	262,227	23.0%
70 Contractuals	1,219,293	1,219,293	62,524	0	1,156,769	5.1%
71 Commodities	272,693	272,693	46,883	7,495	218,316	19.9%
72 Capital Expenditures	2,270,000	2,270,000	0	0	2,270,000	0.0%
73 Principal Expense	526,491	526,491	319,121	0	207,370	60.6%
74 Interest Expense	256,220	256,220	140,272	0	115,948	54.7%
79 Other Expenditures	20,000	20,000	0	0	20,000	0.0%
89 Transfer Out	217,027	217,027	54,257	0	162,770	25.0%
Expense Total	6,023,805	6,023,805	900,049	7,495	5,116,262	15.1%

	Beginning Fund Balance	2,557,910
Current Activity - favorable/(unfavorable)		418,689
	Ending Fund Balance	2,976,599

City of Bloomington, Illinois
FY 2016 Sewer Capital Projects
Updated As Of 9/14/15

	Adopted FY 2016	Funding Type	Bid Number	PO Number	Vendor	Amount Approved	Paid to Date	Notes
Sewer Fund								
Multi-year Sanitary CCTV Evaluations(Sewer & Storm Water Master Plan)	\$ 150,000	Fund Balance						No action as of August 31, 2015. Potential contract being brought to Council in January 2016. Completion by April 30, 2016.
Sugar Creek & Eagle Crest East Lift Station & Force Main Evaluation - Design	\$ 200,000	Fund Balance						No action as of August 31, 2015. Fell Avenue & Farm Burea Detention Basin will be added to the other 2 projects. RFQ will go out in Fall of 2015, Phase 1 end of February 2016, Design in Spring 2016. Construction proposed to be budgeted by Public Works in the FY 2017 Capital Budget.
The Grove on Kickapoo Creek Subdivision Sewer Oversizing Construction	\$ 520,000	Fund Balance						Will be billed by developer if completed in FY 2016.
Sewer & Manhole Lining Program (Sewer & Storm Water Master Plan)	\$ 750,000	Fund Balance						No action as of August 31, 2015. Potential contract being brought to Council by latest of March 2016. Estimated completion of contract would be December 2016.
HoJo Pump Station Replacement Gravity Sewer	\$ 1,000,000	Fund Balance						No action as of August 31, 2015. Mauer Stutz approximagtely 90% done with Phase 2 of design. Expectation to bid in December 2015, award bid Janaury 2016, construction would begin late winter/early Spring 2016 depending on the weather.
Total:	\$ 2,620,000					\$ -	\$ -	

City of Bloomington - FY 2016
Storm Water Fund Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
52 Permits	5,688	5,688	1,195	0	4,493	21.0%
54 Charges for Services	2,903,789	2,903,789	708,749	0	2,195,040	24.4%
55 Fines & Forfeitures	50,000	50,000	12,981	0	37,019	26.0%
56 Investment Income	1,907	1,907	761	0	1,147	39.9%
57 Misc Revenue	63,654	63,654	3,480	0	60,174	5.5%
Revenue Total	3,025,038	3,025,038	727,166	0	2,297,872	24.0%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
61 Salaries	627,842	627,842	155,368	0	472,474	24.7%
62 Benefits	272,604	272,604	69,435	0	203,169	25.5%
70 Contractuals	628,086	628,086	54,190	0	573,896	8.6%
71 Commodities	103,483	103,483	30,216	6,445	66,822	35.4%
73 Principal Expense	741,453	741,453	7,128	0	734,325	1.0%
74 Interest Expense	241,448	241,448	523	0	240,925	0.2%
79 Other Expenditures	20,000	20,000	0	0	20,000	0.0%
89 Transfer Out	156,080	156,080	39,020	0	117,060	25.0%
Expense Total	2,790,996	2,790,996	355,880	6,445	2,428,671	13.0%

	Beginning Fund Balance	1,243,531
Current Activity - favorable/(unfavorable)		364,841
	Ending Fund Balance	1,608,372

City of Bloomington - FY 2016
Solid Waste Fund Revenues & Expenditures by Category
1st Quarter Review

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Encumbrance/Req	Remaining	Used
54 Charges for Services	5,912,416	5,912,416	1,457,367	0	4,455,049	24.6%
55 Fines & Forfeitures	105,070	105,070	34,931	0	70,139	33.2%
56 Investment Income	506	506	356	0	150	70.3%
57 Misc Revenue	200	200	0	0	200	0.0%
85 Transfer In	1,495,913	1,495,913	373,978	0	1,121,935	25.0%
Revenue Total	7,513,093	7,513,093	1,865,921	0	5,647,172	24.8%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Encumbrance/Req	Remaining	Used
61 Salaries	2,769,170	2,769,170	612,392	0	2,156,778	22.1%
62 Benefits	1,127,274	1,127,274	267,946	0	859,328	23.8%
70 Contractuals	2,534,468	2,534,468	427,772	1,379,868	726,828	71.3%
71 Commodities	361,714	361,714	65,682	0	296,032	18.2%
73 Principal Expense	1,268,160	1,268,160	150,495	0	1,117,665	11.9%
74 Interest Expense	55,422	55,422	3,657	0	51,765	6.6%
89 Transfer Out	337,920	337,920	84,480	0	253,440	25.0%
Expense Total	8,454,129	8,454,129	1,612,423	1,379,868	5,461,837	35.4%

	Beginning Fund Balance	587,701
Current Activity - favorable/(unfavorable)		(1,126,370)
	Ending Fund Balance	(538,669)

**City of Bloomington - FY 2016
Golf Fund Revenues & Expenditures by Category
1st Quarter Review**

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
54 Charges for Services	2,690,400	2,690,400	964,738	0	1,725,662	35.9%
56 Investment Income	380	380	226	0	154	59.5%
57 Misc Revenue	42,000	42,000	14,687	0	27,313	35.0%
Revenue Total	2,732,780	2,732,780	979,651	0	1,753,129	35.8%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget Remaining	% of Revised Budget Used
			Actual	Encumbrance/Req		
61 Salaries	874,447	874,447	282,224	0	592,223	32.3%
62 Benefits	254,988	254,988	73,806	0	181,182	28.9%
70 Contractuals	586,439	586,439	224,868	67,052	294,518	49.8%
71 Commodities	696,592	696,592	153,956	0	542,636	22.1%
73 Principal Expense	180,925	180,925	42,705	0	138,220	23.6%
74 Interest Expense	6,096	6,096	1,260	0	4,837	20.7%
89 Transfer Out	123,417	123,417	30,854	0	92,563	25.0%
Expense Total	2,722,904	2,722,904	809,673	67,052	1,846,179	32.2%

	Beginning Fund Balance	(89,382)
Current Activity - favorable/(unfavorable)		102,926
	Ending Fund Balance	13,544

**City of Bloomington - FY 2016
Golf Fund Revenues & Expenditures by Course
1st Quarter Review**

Highland Golf Course

Revenues	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining
	560,780	-	560,780	212,792	-	347,988
Expenditures	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining
	675,391		675,391	173,127	17,841	484,424
Current Activity - favorable/(unfavorable)					21,825	

Prairie Vista Golf Course

Revenues	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining
	1,010,000	-	1,010,000	356,466	-	653,534
Expenditures	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining
	898,763	-	898,763	285,604	27,468	585,690
Current Activity - favorable/(unfavorable)					43,394	

The Den at Fox Creek Golf Course

Revenues	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining
	1,162,000	-	1,162,000	410,393	-	751,607
Expenditures	Adopted Budget	TRANFRS/ADJSMTS	Revised Budget	Year to Date Actual	Encumbrance/Req	Revised Budget Remaining
	1,148,751	-	1,148,751	350,942	21,743	776,065
Current Activity - favorable/(unfavorable)					37,707	

CIAM GENERAL MANAGER'S LETTER

1st Quarter FY 2016 Report (May 1 – July 31)

This manager's letter is an integral part of these statements. Those reviewing and evaluating the financial results shown in the statements should consider and understand the following:

1. These are combined statements showing Revenue, Operating Expenses and Net Operating Profit as well as accrued and non-operating expenses. The management contract between Central Illinois Arena Management, Inc. and the City of Bloomington defines "Revenues", "Operating Expenses" and "Net Operating Loss/Profit". As defined, all interest, depreciation, amortization expenses and extraordinary expenses are not operating expenses. Nor are Capital Costs (also a defined term) operating expenses. The equipment replacement savings fund is not an expense.
2. These statements reflect accrued expenses not payable in the current month and extraordinary expenses which are identified as non-operating expenses pursuant to the management contract.

3. **OVER 40,000 PEOPLE RESIDING OUTSIDE OF MCLEAN COUNTY ATTENDED U.S. CELLULAR COLISEUM EVENTS IN THE FIRST QUARTER. THE ESTIMATED ECONOMIC IMPACT WAS 4.2 MILLION DOLLARS.**

John Butler, President of Central Illinois Arena Management, the manager of the US Cellular Coliseum, reported a first quarter 2016 Coliseum operating loss of \$252,465. However, the economic impact during May through July was very significant to the community. The Christian Congregation of Jehovah’s Witnesses utilized the U.S. Cellular Coliseum for two convention weekends in June and July. The Bloomington-Normal Convention and Visitors Bureau estimated the direct economic impact from those conventions to the community was close to two million dollars.

“Our financial projections are submitted to the City of Bloomington 8 months prior to the start of the next fiscal year,” explained U.S. Cellular Coliseum General Manager Bart Rogers. “We base our monthly income and expense projections from previous years of event booking experience. Our first quarter is traditionally a slower time

period; however we hosted nine ticketed events, including three full-house show shows this quarter. The facility hosted several days of non-ticketed events. Those type of events, (conventions and high school graduations), are generally held during the first quarter and are clearly intended to drive business to the community.”

A total of 66,555 patrons attended events at the U.S. Cellular Coliseum during the months of May, June and July.

Attendance during the first quarter was up over 100% compared to last year. Based on internet tickets sales and box office data, over 40,000 people who attended events in the first quarter traveled from outside of McLean County.

“Attracting 66,000 people to downtown Bloomington in this quarter is a great indicator that we can expect a strong final three quarters of the fiscal year. Over 40,000 of the patrons traveled from outside our region and state, so we know the U.S. Cellular Coliseum continues to be a tremendous regional draw for our community. In the first quarter alone, Coliseum patrons contributed over four million dollars in purchases to our local economy. It continues to operate as a significant economic engine for our local businesses,” stated John Butler, President of CIAM.

“The total direct and indirect economic impact to the local area was substantial,” stated Assistant General Manager, Traci Andracke. “A significant number of those patrons who attended events at the Coliseum stayed in our local hotels, dined in our restaurants, shopped at our stores and pumped gas while in town. Millions of dollars were pumped into our community during the first quarter. With the Bloomington Thunder hockey season kicking off in September and four highly anticipated shows (Bryan Adams, WWE, Theresa Caputo and Little Big Town) announced for the second quarter, the Coliseum continues to be busy.”

4. Highlighting Q1 were the two Jehovah’s Witnesses Conventions, legendary pop star, Rod Stewart, country legend, Alan Jackson, Slipknot, Breaking Benjamin, R5, Gala of the Royal Horses, and the Ringling Brothers and Barnum & Bailey Circus. Bloomington High, Normal Community and Normal West High Schools held their graduations at the Coliseum for the seventh consecutive year drawing a combined attendance of approximately 11,000 family and friends. The Bloomington

Edge indoor football team also hosted two home games as they were challenging for the final playoff spot in the X - League.

5. The community direct and indirect economic impact is calculated from formulas developed by the Illinois Department of Tourism and with the support of annually generated reports of the Bloomington/Normal Convention and Visitors Bureau. Economic impact figures are calculated based upon event attendance, ticket sales, zip codes, and other event factors related to building attendance. The estimated contribution to the local economy for the first quarter of FY 2016 is approximately \$4.2 million dollars.

**CITY OF BLOOMINGTON, U.S. CELLULAR COLISEUM
MANAGEMENT SUMMARY REPORT TO CITY COUNCIL
FOR THE QUARTER ENDED JULY 2015**

**1st Quarter
2015-2016**

BUDGET:

QUARTER TO DATE REVENUE

TOTAL REVENUES	887,760
EVENTS & RENTALS	401,262
CONCESSIONS	47,413
PARKS N REC ICE RENTAL	0
OTHER SOURCES (Sponsors, Naming, Reimbursed income, interest, gift certificate sales)	439,085
QUARTERLY BOX OFFICE SALES	698,799

QUARTER TO DATE EXPENSE

TOTAL EXPENSE - OPERATING ONLY	1,140,226
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BUDGETED PROFIT/(LOSS):

QUARTER TO DATE PROFIT/(LOSS) - OPERATING ONLY	(252,465)
QUARTERLY SEASONALIZED PROFIT/(LOSS) GOAL	(315,361)
ANNUAL PROFIT/(LOSS) GOAL	76,828

ACTIVITY:

EVENT ACTIVITY:

ACTUAL QUARTER TO DATE EVENT ACTIVITY	26
PREVIOUS YEAR QUARTER TO DATE EVENT ACTIVITY	14

ATTENDANCE:

QUARTER TO DATE ACTUAL TOTAL ATTENDANCE	66,555
TICKETED EVENTS	32,884
CONVENTIONS/SOCIAL	20,901
MEETINGS	70
FREE/NONTICKETED EVENTS	12,700
TOTAL ATTENDANCE	66,555

COMMUNITY:

FREE EVENTS:

QUARTER TO DATE ACTUAL FREE EVENT ACTIVITY	1
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3:22 PM
10/5/2015

**CITY OF BLOOMINGTON, U.S. CELLULAR COLISEUM
MANAGEMENT SUMMARY REPORT TO CITY COUNCIL
FOR THE QUARTER ENDED JULY 2015**

ESTIMATED CONTRIBUTION TO LOCAL ECONOMY:

CVB CALCULATED QUARTER TO DATE CONTRIBUTION TO ECONOMY*	4,191,073
CVB CALCULATED YEAR TO DATE CONTRIBUTION TO ECONOMY*	4,191,073
CVB CALCULATED ALL YEARS TO DATE CONTRIBUTION TO ECONOMY*	131,883,070

*CVB calculation:

Meetings: Number of attendees * 25% * \$64

Events: Overnight attendees: Number of attendees * % residing outside of BN * 25% * \$156

Day attendees: Number of attendees * % residing outside of BN * 75% * \$70

Conventions: Same as events

Coliseum Fund
Profit & Loss Budget Performance
with
Accrued, Operating and NonOperating Expenses
May 2015-July 2015
UNAUDITED

	<u>1st Qtr Actual</u> <u>May 15 - July 15</u>	<u>1st Qtr 15-16</u> <u>May 15 - July 15 Budget</u>	<u>2015-2016 Actual</u> <u>May 15 - July 15</u>	<u>2015-2016</u> <u>Annual Budget</u>
Revenues/Operating Expense				
Income				
400000 - Income				
401000 - Box Office Convenience Fees	45,377.83	5,600.00	45,377.83	139,095.00
401500 - Club Memberships	787.50	15,665.25	787.50	62,661.00
402000 - Concessions Revenue	47,413.37	15,400.00	47,413.37	273,441.00
403000 - Suites	67,761.02	90,950.76	67,761.02	363,803.00
403500 - Ticket Facility Fees	81,933.84	2,500.00	81,933.84	204,788.00
404000 - Sponsorships	145,294.82	150,000.00	145,294.82	600,000.00
404500 - Naming Rights	67,601.26	67,500.00	67,601.26	270,000.00
405000 - Parking Deck	27,881.50	3,200.00	27,881.50	95,900.00
405500 - Box Office/ Rental	7,220.81	0.00	7,220.81	35,000.00
406000 - Coliseum Rental	59,811.35	36,500.00	59,811.35	550,000.00
Total 400000 - Income	551,083.30	387,316.01	551,083.30	2,594,688.00
420000 - Event Income				
421000 - Event Labor	46,523.93	38,000.00	46,523.93	350,000.00
421500 - Event Advertising	5,074.48	9,000.00	5,074.48	83,018.00
422000 - Event Services	9,603.69	4,000.00	9,603.69	175,000.00
422500 - Other Event Costs	34,309.06	3,100.00	34,309.06	50,000.00
423000 - Event Income	83,525.33	0.00	83,525.33	199,185.00
424000 - Amusement Tax Collected	0.00	9,000.00	0.00	106,942.00
Total 420000 - Event Income	179,036.49	63,100.00	179,036.49	964,145.00
430000 - Merchandise Income				
431000 - Merchandise Commission	200.00	0.00	200.00	10,000.00
431500 - Merchandise Taxable Sales	156,986.00	0.00	156,986.00	327,000.00
432000 - Sales Tax Collected	0.00	0.00	0.00	23,499.00
Total 430000 - Merchandise Income	157,186.00	0.00	157,186.00	360,499.00
440000 - Other Income				
441000 - Gift Certificate Sales	55.00	750.00	55.00	3,000.00
441500 - Interest Income	73.36	200.01	73.36	800.00
442000 - Tax Discounts	326.00	0.00	326.00	0.00
Total 440000 - Other Income	454.36	950.01	454.36	3,800.00
Revenues	887,760.15	451,366.02	887,760.15	3,923,132.00

Coliseum Fund
Profit & Loss Budget Performance
with
Accrued, Operating and NonOperating Expenses
May 2015-July 2015
UNAUDITED

Expense	<u>1st Qtr Actual</u> <u>May 15 - July 15</u>	<u>1st Qtr 15-16</u> <u>May 15 - July 15 Budget</u>	<u>2015-2016 Actual</u> <u>May 15 - July 15</u>	<u>2015-2016</u> <u>Annual Budget</u>
600000 - Payroll Expense				
601000 - Wages				
601100 - Salaried	245,343.43	254,769.29	245,343.43	950,000.00
601150 - Regular	103,712.08	124,653.90	103,712.08	463,000.00
601200 - Overtime	11,003.07	3,500.00	11,003.07	47,500.00
601300 - Commissions	<u>3,483.53</u>	<u>1,200.00</u>	<u>3,483.53</u>	<u>10,000.00</u>
Total 601000 - Wages	363,542.11	384,123.19	363,542.11	1,470,500.00
602000 - Employer Taxes				
602100 - FICA expense	26,620.82	29,892.28	26,620.82	113,500.00
602150 - FUTA tax expense	650.50	1,500.00	650.50	6,000.00
602200 - SUTA tax expense	<u>1,204.13</u>	<u>6,004.52</u>	<u>1,204.13</u>	<u>25,000.00</u>
Total 602000 - Employer Taxes	28,475.45	37,396.80	28,475.45	144,500.00

Coliseum Fund
Profit & Loss Budget Performance
with
Accrued, Operating and NonOperating Expenses
May 2015-July 2015
UNAUDITED

	<u>1st Qtr Actual</u> <u>May 15 - July 15</u>	<u>1st Qtr 15-16</u> <u>May 15 - July 15 Budget</u>	<u>2015-2016 Actual</u> <u>May 15 - July 15</u>	<u>2015-2016</u> <u>Annual Budget</u>
603000 - Voluntary Deductions				
603150 - Insurance				
603151 - Health Insurance	19,638.78	19,999.97	19,638.78	80,000.00
603152 - Life Insurance	551.20	625.02	551.20	2,500.00
Total 603150 - Insurance	<u>20,189.98</u>	<u>20,624.99</u>	<u>20,189.98</u>	<u>82,500.00</u>
Total 603000 - Voluntary Deductions	20,189.98	20,624.99	20,189.98	82,500.00
605000 - Miscellaneous				
605150 - Uniforms	0.00	0.00	0.00	3,500.00
Total 605000 - Miscellaneous	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3,500.00</u>
Total 600000 - Payroll Expense	412,207.54	442,144.98	412,207.54	1,701,000.00
610000 - Reimbursable				
611000 - Football	32.12	0.00	32.12	0.00
613500 - Parking Fund	14,301.60	2,600.00	14,301.60	65,000.00
Total 610000 - Reimbursable	<u>14,333.72</u>	<u>2,600.00</u>	<u>14,333.72</u>	<u>65,000.00</u>
620000 - Other Contractual Services				
621000 - Security	5,522.88	4,000.00	5,522.88	36,000.00
622000 - Trash Removal	3,844.81	4,500.00	3,844.81	18,000.00
623000 - Credit Card Fees	4,562.53	7,500.00	4,562.53	30,000.00
623500 - Management Fees	35,510.30	16,983.69	35,510.30	155,000.00
624000 - Payroll Service Fees	774.04	1,076.95	774.04	4,000.00
625000 - Ticket Printing Fees	1,035.00	0.00	1,035.00	2,300.00
625500 - Finance Charges	616.89	200.01	616.89	800.00
626500 - Pest Control	660.00	750.00	660.00	3,000.00
627000 - Medical	3,000.00	3,000.00	3,000.00	12,000.00
627500 - Internet/Cable Expense	5,153.29	3,750.00	5,153.29	15,000.00
628500 - Ticketmaster Fees	894.72	2,500.02	894.72	10,000.00
Total 620000 - Other Contractual Services	<u>61,574.46</u>	<u>44,260.67</u>	<u>61,574.46</u>	<u>286,100.00</u>
630000 - Commissions				
631000 - Football	0.00	1,500.00	0.00	5,000.00
631500 - Hockey	0.00	0.00	0.00	21,780.00
632000 - CIAM	24,378.00	40,000.00	24,378.00	160,000.00
Total 630000 - Commissions	<u>24,378.00</u>	<u>41,500.00</u>	<u>24,378.00</u>	<u>186,780.00</u>
640000 - Promoter Expense				

Coliseum Fund
Profit & Loss Budget Performance
with
Accrued, Operating and NonOperating Expenses
May 2015-July 2015
UNAUDITED

	1st Qtr Actual May 15 - July 15	1st Qtr 15-16 May 15 - July 15 Budget	2015-2016 Actual May 15 - July 15	2015-2016 Annual Budget
641000 - Merchandise	121,615.97	0.00	121,615.97	206,512.00
641500 - Event Meal Expense	14,408.09	2,770.50	14,408.09	55,410.00
642000 - Production Expense	20,082.71	3,500.00	20,082.71	70,000.00
642500 - Other Promoter Expense	295,281.65	7,000.00	295,281.65	140,000.00
643000 - Promoter Advertising	30,013.93	4,150.90	30,013.93	83,018.00
643500 - Sales Tax Expense	0.00	0.00	0.00	23,250.00
644000 - Amusement Tax	726.41	8,990.00	726.41	105,873.00
Total 640000 - Promoter Expense	482,128.76	26,411.40	482,128.76	684,063.00
650000 - Administrative Expenses				
651000 - Worker's Comp Insurance	25,571.22	36,000.00	25,571.22	120,000.00
655000 - Liability/Property Insurance	14,891.85	11,100.00	14,891.85	37,000.00
660000 - Building Maintenance	2,186.87	21,250.02	2,186.87	85,000.00
665000 - Building Furnishings & Supplies	1,371.96	12,750.00	1,371.96	51,000.00
670000 - Building Alterations	0.00	3,750.00	0.00	15,000.00
675000 - Training	0.00	0.00	0.00	5,000.00
680000 - Advertising Expense	6,626.17	6,250.02	6,626.17	25,000.00
681000 - Sponsorship Expense	4,747.51	8,000.00	4,747.51	32,000.00
690000 - Other Supplies	826.94	1,250.01	826.94	5,000.00
695000 - Janitorial Supplies	3,593.43	7,500.01	3,593.43	30,000.00
700000 - Maintenance & Repairs	2,354.00	12,500.01	2,354.00	50,000.00
705000 - Maint. Service Agreements	5,242.23	9,000.00	5,242.23	36,000.00
710000 - Bank Service Charges	75.00	56.25	75.00	225.00
715000 - Miscellaneous	-45.49	750.00	-45.49	3,000.00
720000 - Automobile	542.72	1,025.01	542.72	4,100.00
730000 - Equipment Rent	4,875.00	4,800.00	4,875.00	19,200.00
740000 - Printing and Reproduction	356.35	1,500.00	356.35	6,000.00
745000 - Postage and Delivery	530.00	1,255.02	530.00	5,020.00
750000 - Dues and Subscriptions	7,818.92	3,750.00	7,818.92	15,000.00
755000 - Telephone and Fax	8,410.18	10,000.02	8,410.18	40,000.00
760000 - Office and Computer Supplies	612.75	2,204.01	612.75	8,816.00
765000 - Gift Cards	292.85	750.00	292.85	3,000.00
Total 650000 - Administrative Expenses	90,880.46	155,440.38	90,880.46	595,361.00
775000 - Professional Fees				
775100 - Legal Fees	0.00	1,500.00	0.00	6,000.00

Coliseum Fund
Profit & Loss Budget Performance
with
Accrued, Operating and NonOperating Expenses
May 2015-July 2015
UNAUDITED

	1st Qtr Actual May 15 - July 15	1st Qtr 15-16 May 15 - July 15 Budget	2015-2016 Actual May 15 - July 15	2015-2016 Annual Budget
Total 775000 · Professional Fees	0.00	1,500.00	0.00	6,000.00
780000 · Travel & Entertainment				
781500 · Meals	0.00	400.02	0.00	1,600.00
782000 · Travel	3,750.00	2,287.50	3,750.00	9,150.00
782500 · Mileage	0.00	1,062.51	0.00	4,250.00
Total 780000 · Travel & Entertainment	3,750.00	3,750.03	3,750.00	15,000.00
785000 · Utilities				
785100 · Electricity	36,309.39	32,800.00	36,309.39	205,000.00
785150 · Gas	5,669.80	11,200.00	5,669.80	70,000.00
785200 · Water	8,993.51	5,120.00	8,993.51	32,000.00
Total 785000 · Utilities	50,972.70	49,120.00	50,972.70	307,000.00
Total Expense	1,140,225.64	766,727.46	1,140,225.64	3,846,304.00
Net Operating Income	-252,465.49	-315,361.44	-252,465.49	76,828.00
***Other NonOperating Expense				
Management/Tenant Professional Fees	0.00	0.00	0.00	0.00
Total NonOperating Expense	0.00	0.00	0.00	0.00
Net Income/(Loss) After NonOperating Expense	-252,465.49	-315,361.44	-252,465.49	76,828.00

***Per Sections 2.4, 3.4, 5.8, 8.1 of the Management Agreement



Attendance Statistics
FY2016 First Quarter (May - July)

Ticketed Events

Ticketmaster Report

Outside of McLean County	13,901
Out of State	3,095
McLean County Residents	16,858

Non- Ticketed Events

Christian Congregation of Jehovah's Witnesses Conventions

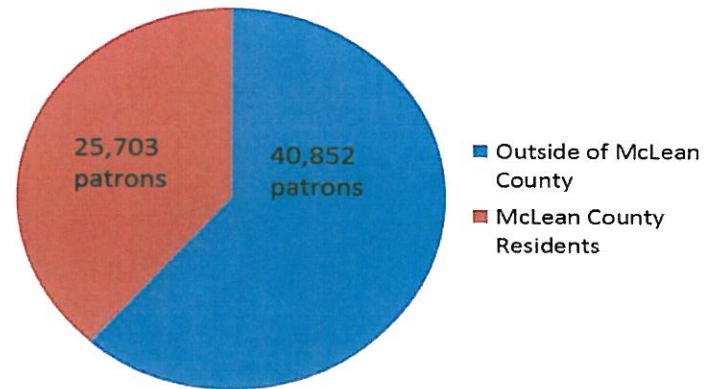
Outside of McLean County	19,856
McLean County Residents	1,045

High School Graduations

Outside of McLean County	4,000
McLean County Residents	7,800

Total Attendance

Total Attendance	66,555
Out of Town Visitors	40,852
McLean County Residents	25,703



1st Quarter Attendance Report

May 2015 – July 2015

MAY	Type	Date	Days	Attendance
Bloomington Edge Football Game	Ticketed	5/2	1	1,011
Slipknot “Prepare for Hell Tour” with special guest Hatebreed Concert	Ticketed	5/8	1	3,739
Alan Jackson “Keepin’ It Country Tour” with special guest Jon Pardi and Brandy Clark Concert	Ticketed	5/9	1	6,465
Ringling Bros. and Barnum & Bailey Circus	Ticketed	5/15-5/17	3	6,361
Central Illinois Fire Chief Luncheon/Meeting	Non-Ticketed	5/20	1	25
Normal Community High School Graduation	Non-Ticketed	5/23	1	4,200
Normal West High School Graduation	Non-Ticketed	5/23	1	4,000
Bloomington High School Graduation Practice	Non-Ticketed	5/29	1	415
Bloomington Edge Football Game	Ticketed	5/30	1	1,248
Bloomington High School Graduation	Non-Ticketed	5/31	1	3,600
JUNE	Type	Date	Days	Attendance
Just Animals Low Cost Wellness Clinic	Non-Ticketed	6/4	1	60
Ethos Fitness Event “Clash at the Coliseum”	Non-Ticketed	6/6	1	400

1st Quarter Attendance Report May 2015 – July 2015

Christian Congregation of the Jehovah's Witnesses Convention	Conventions	6/26-6/28	3	12,216
JULY	Type	Date	Days	Attendance
Christian Congregation of the Jehovah's Witnesses Convention	Conventions	7/3-7/5	3	8,685
The Gala of the Royal Horses	Ticketed	7/17	1	1,229
Breaking Benjamin with special guest Starset Concert	Ticketed	7/21	1	2,965
Rod Stewart "The Hits 2015 Tour" with special guest Runaway Saints Concert	Ticketed	7/22	1	6,460
Bloomington Police Department Officer Training	Meeting	7/23	1	20
Pepsi Ice Center Hockey Meeting	Meeting	7/24	1	50
R5 "Sometime Last Night Tour" with special guests Jacob Whitesides and Ryland Concert	Ticketed	7/28	1	3,406
Total:			26	66,555

**Christian Congregation of Jehovah's Witnesses
2015 Summary**

Date of Event	Attendance	Room Nights	Estimated Economic Impact Direct
6-25-2015 - 6-28-2015	12,216	2,432	\$1,064,272
7-2-2015 - 7-5-2015	8,685	2,268	\$802,998
Totals	20,901	4,700	\$1,867,270

Comments - The Christian Congregation of the Jehovah's Witnesses used the U. S. Cellular Coliseum in 2015 for two conventions. Due to issues with downtown parking, the Central Illinois Regional Airport offered the use of the old airport terminal parking lots again at no charge and the CVB paid for shuttle service to and from the Coliseum. This group is again considering Bloomington for 2016. The decision will be in late fall.

The above figures are based on per person spending estimated by the Illinois Office of Tourism and the Travel Industry Association of America through receipts and surveys they conducted in 2014.

Direct Estimated Economic Impact Formula = Room nights x \$156 2pp to a room \$226
Attendees day x \$70

Slipknot with special guest Hatebreed
May 8, 2015

Location	Seats
Normal	76
Bloomington	165
McLean County (excluding Bloomington & Normal)	63
Outside of McLean County in Illinois	1598
Out of State	500
Out of the Country	0
Total Illinois	2402
Alabama	
Alaska	
Arizona	
Arkansas	3
California	14
Colorado	1
Connecticut	13
Delaware	8
Florida	13
Georgia	1
Hawaii	
Idaho	
Illinois	1902
Indiana	48
Iowa	17
Kansas	28
Kentucky	4
Louisiana	
Maine	
Maryland	10
Massachusetts	24
Michigan	2
Minnesota	35
Mississippi	6
Missouri	20
Montana	6
Nebraska	12
Nevada	1
New Hampshire	
New Jersey	40
New Mexico	
New York	24
North Carolina	4
North Dakota	2
Ohio	19
Oklahoma	6
Oregon	
Pennsylvania	36
Rhode Island	
South Carolina	2
Tennessee	6
Texas	15
Utah	
Vermont	
Virginia	
Washington	20
West Virginia	
Wisconsin	60
Wyoming	
Total OOS	2402
Canada	0
Total OOC	0
Total	2402

Location	% of Total Seats
Normal	3%
Bloomington	7%
McLean County (excluding Bloomington & Normal)	3%
Outside of McLean County in Illinois	67%
Out of State	21%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	3250
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This analysis is only a reflection of tickets purchased for the show online via www.ticketmaster.com
 Box office sales and other outlets are not included in this report.

Alan Jackson with special guests Brandy Clark and Jon Pardi
May 9, 2015

Location	Seats
Normal	229
Bloomington	683
McLean County (excluding Bloomington & Normal)	302
Outside of McLean County in Illinois	2773
Out of State	1201
Out of the Country	6
Total Illinois	5194
Alabama	
Alaska	17
Arizona	18
Arkansas	
California	78
Colorado	53
Connecticut	9
Delaware	2
Florida	40
Georgia	5
Hawaii	
Idaho	2
Illinois	3987
Indiana	181
Iowa	42
Kansas	
Kentucky	10
Louisiana	4
Maine	
Maryland	8
Massachusetts	
Michigan	51
Minnesota	32
Mississippi	4
Missouri	88
Montana	
Nebraska	17
Nevada	4
New Hampshire	
New Jersey	24
New Mexico	
New York	92
North Carolina	56
North Dakota	
Ohio	63
Oklahoma	2
Oregon	8
Pennsylvania	80
Rhode Island	
South Carolina	2
Tennessee	19
Texas	9
Utah	
Vermont	
Virginia	8
Washington	76
West Virginia	6
Wisconsin	87
Wyoming	4
Total OOS	5188
Canada	6
Total OOC	6
Total	5194

Location	% of Total Seats
Normal	4%
Bloomington	13%
McLean County (excluding Bloomington & Normal)	6%
Outside of McLean County in Illinois	53%
Out of State	23%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	5874
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This analysis is <u>only</u> a reflection of tickets purchased for the show online via www.ticketmaster.com Box office sales and other outlets are not included in this report.	
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Ringling Bros and Barnum & Bailey Circus May 15 - 17, 2015

Location	Seats
Normal	294
Bloomington	658
McLean County (excluding Bloomington & Normal)	228
Outside of McLean County in Illinois	1418
Out of State	320
Out of the Country	0
Total Illinois	2918
Alabama	
Alaska	
Arizona	
Arkansas	
California	39
Colorado	7
Connecticut	37
Delaware	
Florida	21
Georgia	5
Hawaii	
Idaho	
Illinois	2598
Indiana	8
Iowa	
Kansas	5
Kentucky	
Louisiana	
Maine	
Maryland	
Massachusetts	10
Michigan	
Minnesota	15
Mississippi	
Missouri	
Montana	
Nebraska	16
Nevada	
New Hampshire	
New Jersey	12
New Mexico	
New York	10
North Carolina	
North Dakota	
Ohio	10
Oklahoma	
Oregon	
Pennsylvania	79
Rhode Island	
South Carolina	
Tennessee	
Texas	5
Utah	
Vermont	
Virginia	
Washington	39
West Virginia	
Wisconsin	2
Wyoming	
Total OOS	2918
Canada	0
Total OOC	0
Total	2918

Location	% of Total Seats
Normal	10%
Bloomington	23%
McLean County (excluding Bloomington & Normal)	8%
Outside of McLean County in Illinois	49%
Out of State	11%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	5624
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This analysis is only a reflection of tickets purchased for the show online via www.ticketmaster.com.
Box office sales and other outlets are not included in this report.

Breaking Benjamin with special guest Starset July 21, 2015

Location	Seats
Normal	85
Bloomington	233
McLean County (excluding Bloomington & Normal)	84
Outside of McLean County in Illinois	1645
Out of State	409
Out of the Country	2
Total Illinois	2458
Alabama	
Alaska	
Arizona	1
Arkansas	2
California	3
Colorado	1
Connecticut	16
Delaware	1
Florida	3
Georgia	
Hawaii	
Idaho	
Illinois	2047
Indiana	99
Iowa	35
Kansas	3
Kentucky	16
Louisiana	
Maine	
Maryland	4
Massachusetts	4
Michigan	16
Minnesota	14
Mississippi	2
Missouri	84
Montana	3
Nebraska	3
Nevada	
New Hampshire	
New Jersey	8
New Mexico	
New York	20
North Carolina	
North Dakota	
Ohio	13
Oklahoma	
Oregon	
Pennsylvania	10
Rhode Island	
South Carolina	2
South Dakota	7
Tennessee	
Texas	2
Utah	
Vermont	
Virginia	
Washington	28
West Virginia	
Wisconsin	9
Wyoming	
Total OOS	2456
Canada	2
Total OOC	2
Total	2458

Location	% of Total Seats
Normal	3%
Bloomington	9%
McLean County (excluding Bloomington & Normal)	3%
Outside of McLean County in Illinois	67%
Out of State	17%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	2689
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This analysis is **only** a reflection of tickets purchased for the show online via www.ticketmaster.com. Box office sales and other outlets are not included in this report.

Rod Stewart with special guest Runaway Saints
July 22, 2015

Location	Seats
Normal	193
Bloomington	670
McLean County (excluding Bloomington & Normal)	138
Outside of McLean County in Illinois	2039
Out of State	375
Out of the Country	0
Total Illinois	3415
Alabama	
Alaska	
Arizona	4
Arkansas	6
California	42
Colorado	2
Connecticut	6
Delaware	2
Florida	30
Georgia	12
Hawaii	
Idaho	
Illinois	3040
Indiana	38
Iowa	28
Kansas	
Kentucky	4
Louisiana	
Maine	
Maryland	28
Massachusetts	
Michigan	6
Minnesota	9
Mississippi	2
Missouri	13
Montana	2
Nebraska	17
Nevada	
New Hampshire	
New Jersey	8
New Mexico	
New York	2
North Carolina	
North Dakota	
Ohio	7
Oklahoma	2
Oregon	4
Pennsylvania	24
Rhode Island	
South Carolina	
Tennessee	6
Texas	15
Utah	
Vermont	
Virginia	8
Washington	24
West Virginia	
Wisconsin	24
Wyoming	
Total OOS	3415
Canada	
Total OOC	0
Total	3415

Location	% of Total Seats
Normal	6%
Bloomington	20%
McLean County (excluding Bloomington & Normal)	4%
Outside of McLean County in Illinois	60%
Out of State	11%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	3805
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<p>This analysis is only a reflection of tickets purchased for this show online via www.ticketmaster.com. Box office sales and other outlets are not included in this report.</p>

Gala of the Royal Horses July 17, 2015

Location	Seats
Normal	41
Bloomington	93
McLean County (excluding Bloomington & Normal)	38
Outside of McLean County in Illinois	145
Out of State	15
Out of the Country	0
Total Illinois	332
Alabama	
Alaska	
Arizona	
Arkansas	
California	
Colorado	
Connecticut	2
Delaware	
Florida	
Georgia	
Hawaii	
Idaho	
Illinois	317
Indiana	
Iowa	
Kansas	
Kentucky	
Louisiana	
Maine	
Maryland	
Massachusetts	2
Michigan	
Minnesota	2
Mississippi	
Missouri	
Montana	
Nebraska	2
Nevada	
New Hampshire	
New Jersey	
New Mexico	
New York	
North Carolina	
North Dakota	
Ohio	
Oklahoma	
Oregon	
Pennsylvania	
Rhode Island	
South Carolina	
Tennessee	
Texas	3
Utah	
Vermont	
Virginia	
Washington	4
West Virginia	
Wisconsin	
Wyoming	
Total OOS	332
Canada	0
Total OOC	0
Total	332

Location	% of Total Seats
Normal	12%
Bloomington	28%
McLean County (excluding Bloomington & Normal)	11%
Outside of McLean County in Illinois	44%
Out of State	5%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	704
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This analysis is only a reflection of tickets purchased for the show online via www.ticketmaster.com
Box office sales and other outlets are not included in this report.

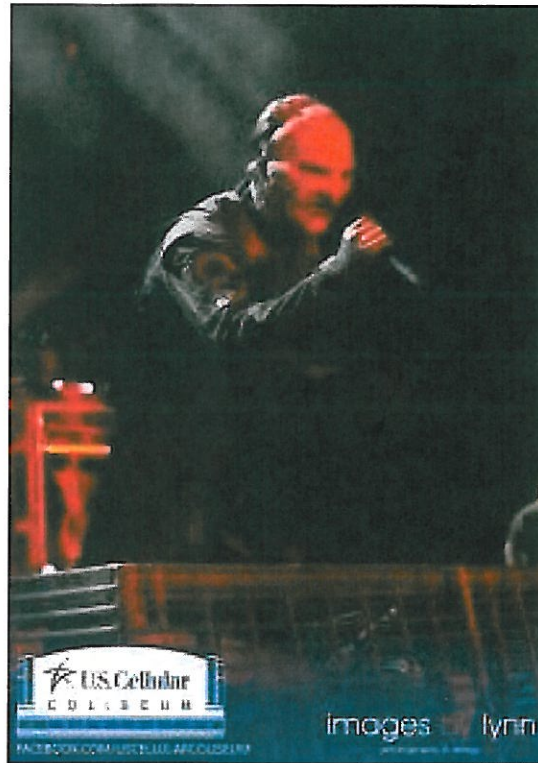
R5 with special guests Jacob Whitesides and Ryland
July 28, 2015

Location	Seats
Normal	165
Bloomington	439
McLean County (excluding Bloomington & Normal)	90
Outside of McLean County in Illinois	1180
Out of State	275
Out of the Country	0
Total Illinois	2149
Alabama	
Alaska	
Arizona	
Arkansas	
California	12
Colorado	
Connecticut	15
Delaware	
Florida	5
Georgia	
Hawaii	
Idaho	
Illinois	1874
Indiana	91
Iowa	50
Kansas	
Kentucky	
Louisiana	
Maine	
Maryland	
Massachusetts	4
Michigan	8
Minnesota	3
Mississippi	
Missouri	20
Montana	
Nebraska	5
Nevada	
New Hampshire	
New Jersey	8
New Mexico	
New York	
North Carolina	4
North Dakota	
Ohio	5
Oklahoma	4
Oregon	
Pennsylvania	10
Rhode Island	
South Carolina	
Tennessee	
Texas	3
Utah	
Vermont	2
Virginia	
Washington	6
West Virginia	
Wisconsin	20
Wyoming	
Total OOS	2149
Canada	
Total OOC	0
Total	2149

Location	% of Total Seats
Normal	8%
Bloomington	20%
McLean County (excluding Bloomington & Normal)	4%
Outside of McLean County in Illinois	55%
Out of State	13%
Out of the Country	0%
Total	100%

Total Paid Tickets for Event	2603
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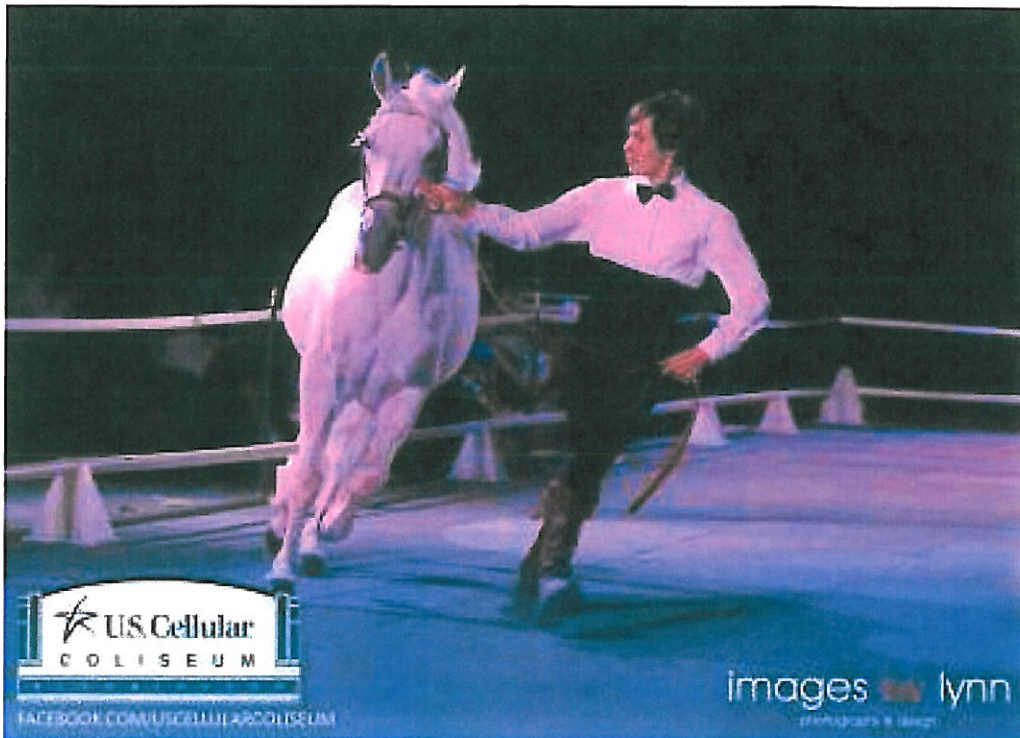
<p>This analysis is <u>only</u> a reflection of tickets purchased for this show online via www.ticketmaster.com. Box office sales and other outlets are not included in this report.</p>



Slipknot with special guests Hatebreed
May 8, 2015



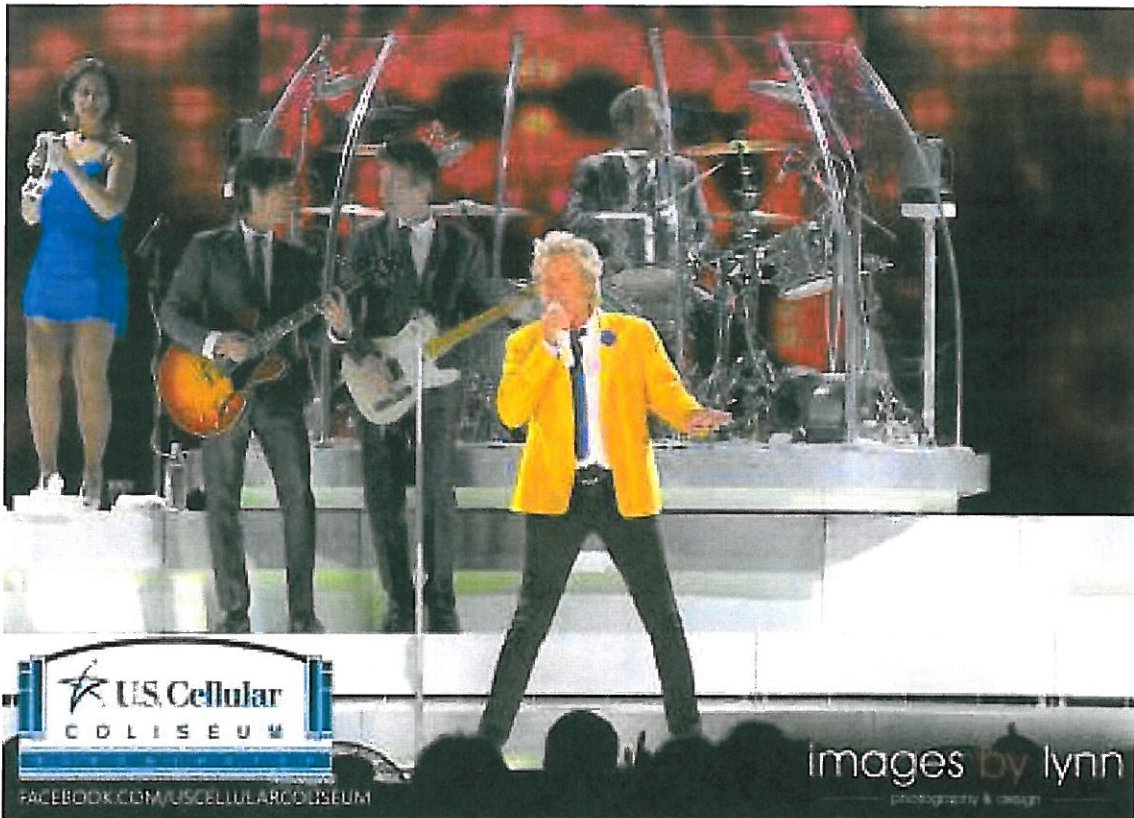
Alan Jackson with special guests
Brandy Clark and Jon Pardi
May 9, 2015



The Royal Gala of the Horses
July 17, 2015



Breaking Benjamin with special guest Starset
July 21, 2015



Rod Stewart
July 22, 2015



R5 with special guests
Jacob Whitesides and Ryland
July 28, 2015



**CITY COUNCIL WORK SESSION
ITEM NO. 4B**

FOR COUNCIL WORK SESSION: October 12, 2015

SUBJECT: Receipt of update on Solid Waste efficiencies.

RECOMMENDATION/MOTION: Informational item only.

STRATEGIC PLAN LINK: 5. Great Place – Livable, Sustainable City

STRATEGIC PLAN SIGNIFICANCE: 5a. Well-planned City with necessary services and infrastructure.

BACKGROUND: City staff, in cooperation with the City Council, sought ways to reduce cost through greater efficiency. Starting June 1, the City switched from weekly to biweekly bulk and brush collection toward that aim.

Biweekly bulk and brush collection increases efficiency, reduces cost and maintains a high level of service for Bloomington solid waste customers. While there have been negatives, as expected, the switch to every-other-week collection will allow the City to eventually trim roughly \$300,000 in labor and benefits this year. This does not eliminate the deficit in the Solid Waste Division of Public Works and the resulting subsidy from the General Fund, but it marks a significant cost containment measure.

This memo and discussion serves as a report back to the Council. Among key points:

- Staff and employees encounter challenges and issues and will continue to experience them because of the loss of 9 employees on bulk/brush crews – 6 full-time employees and 3 seasonal workers. **Full-time employees in the Solid Waste Division of Public Works dropped from 41 to 35. This is a 15 percent staff reduction.** Employees have responded with an effort that should be commended.
- The bulk/brush change makes economic sense given the City's budget outlook.

Keeping up: The staff reduction was possible because of the reduced frequency of collection. The Division now has two full-time bulk crews instead of three. Bulk and brush crews fall behind at times, but the Solid Waste Division remains committed. Additional workers from the Solid Waste Division are assigned to bulk and brush to catch up, as has been the long-standing practice. Work such as alley maintenance gets delayed. The upcoming leaf season will present another major challenge for our bulk/brush crews because of the added volume of work.

Attrition update: While the Solid Waste Division was reduced by 6 employees, from 41 to 35, some of those employees moved temporarily to the Streets & Sewers Division and, therefore, costs continued to be incurred by the General Fund. However, as hoped, no layoffs of full-time employees will result from the reduction of Solid Waste staff. Four of 6 AFSCME 699 job reductions have been completed, meaning City FTEs declined, and the final two attrition reductions are expected to be completed by winter with two retirements.

Logistics issues: Crews had to adjust to logistics of new neighborhood collection schedules. They used to follow garbage routes; now they follow the biweekly recycling routes. Their efficiency improves over time. Also, because routing is condensed, trucks fill and need to be emptied at the landfill and brush drop-off site more frequently. This creates delays.

Complaints and response: Complaints spiked in June, immediately after the change. Some people were unhappy with the change in level of service. Others noted that people were putting bulk and brush on the curb too early, which violates the City ordinance. Like garbage and recycling, bulk and brush shouldn't be placed at the curb until the day before the scheduled collection.

- The level-of-service complaints soon diminished. By summer's end, staff was receiving minimal complaints about the switch to biweekly service.
- Complaints of people placing materials on the curb too early are forwarded to the Community Development Department. Community Development does not have staff to police neighborhoods for these violations, nor does Solid Waste. Solid Waste staff members are fully occupied with scheduled pickups, so staff members do not travel neighborhoods early. City department heads are in discussion about how to promote better ordinance compliance among the public. Most residents have made a good-faith effort to adapt to the new schedule.
- Education. A mailing was sent to all customers informing them of the change and including the collection schedule. Further education efforts of some kind are under discussion regarding placement of materials too far ahead of schedule.



*"Handful stops" (top 2 photos)
and a "bucket stop."*

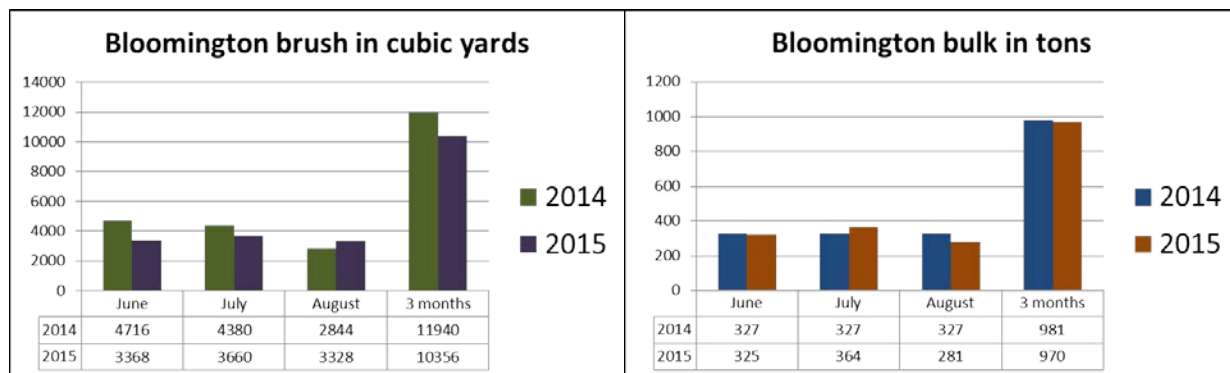
Collections: Data from June shows most collections continue to be "handfuls" of bulk and brush rather than bucket loads. June was used as an example month. The data collection takes time,

slows crews and places time burdens on limited office staff. Therefore, this data is not collected routinely. June collection was about the same as a two-week period tracked in April, when the City collected weekly.

Number of pickups, June 1-June 26, 2015			
73 percent of June stops were for brush			
Bulk stops	Brush stops	"Bucket stops"	"Handfuls"
4,395	11,635	7,074	8,956

Volume of collection: The volume of collection remains about the same when comparing monthly statistics from June-August of 2015 and 2014. Bulk and brush numbers were down for June-August 2015 compared to 2014. There are a variety of factors, such as weather and severity of storms, which affect bulk and brush volume. Therefore, it cannot be determined whether biweekly collection has affected volumes.

Volume comparisons, 2014 and 2015



Savings through route efficiency (biweekly bulk/brush collection): By reducing Solid Waste staff by 6 full-time employees and reducing use of seasonal workers, the City saves in cost of labor and benefits. The latest estimate from the Finance Department is that Solid Waste will save approximately \$300,000 in salaries and benefits from the staff reduction in FY16. Full savings to the General Fund will not be realized this year because reductions in Public Works personnel were achieved gradually through attrition.

The current staffing of Public Works operational divisions are shown on the attached chart. Solid Waste went from 41 to 35. Streets & Sewers is up two people, to 28, but will be reduced to 26 when the final two full-time positions are eliminated through attrition.

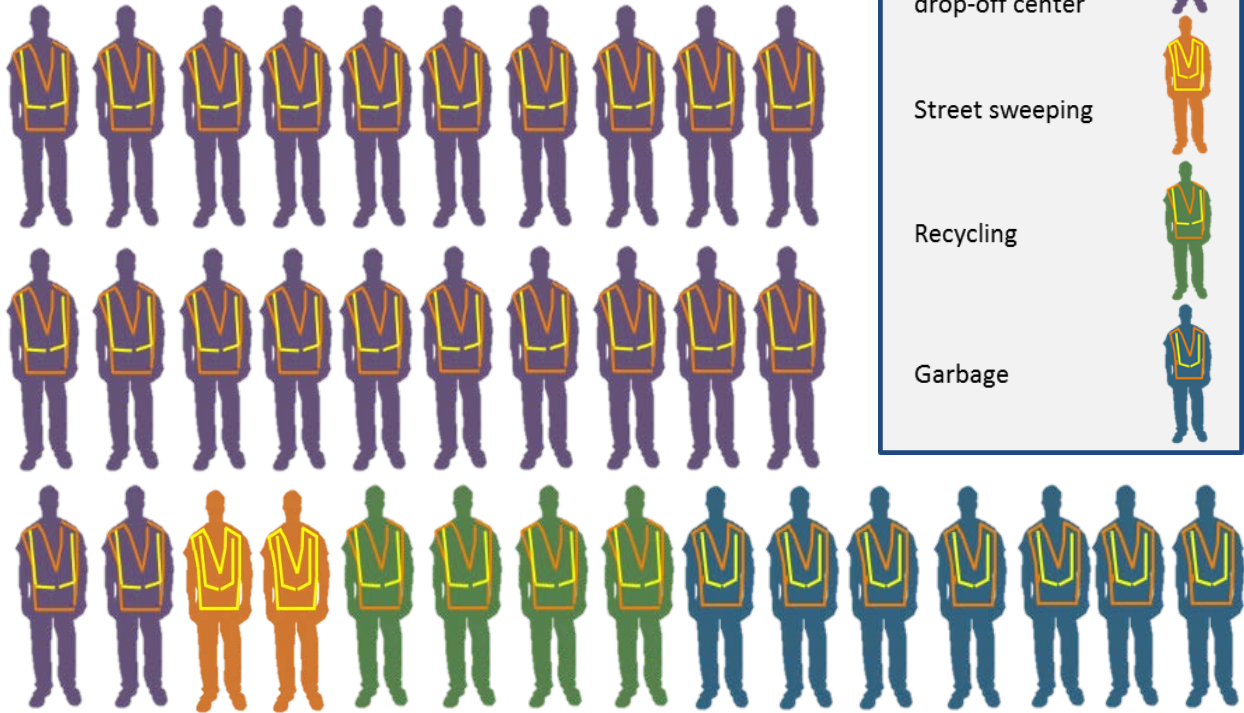
There also were uncalculated, small reductions in fuel and vehicle maintenance needs resulting from the consolidated routes. All equipment was kept by the Department, as it still is needed for public services operations, including snow and ice removal.

Conclusion on biweekly collection

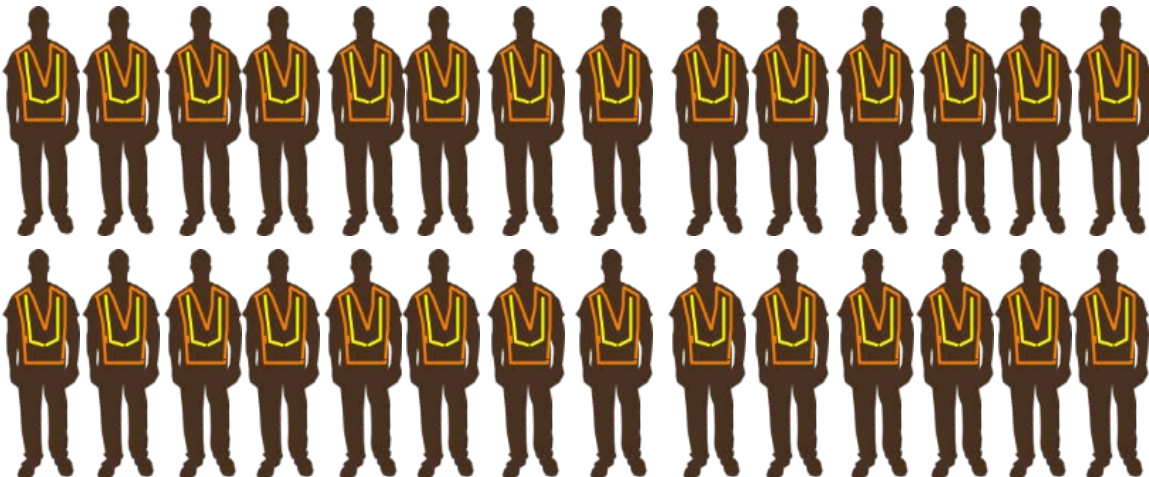
Staff believes it has maximized efficiency through this change and does not believe it can make further cuts to Solid Waste staff while maintaining the current service levels.

FINANCIAL IMPACT:

Solid Waste Division (35)



Streets & Sewers Division (28)



Solid Waste update

City Council Work Session
October 12, 2015

Solid Waste efficiency/savings ideas (discussed in April)

Idea/initiative	Research/outcome
1. Increase bulk/brush efficiency through GPS routing.	Not practical. There are too many stops. (June 9, 2015, staff report.)
2. Garbage and recycling route optimization.	Study ongoing.
3. Equipment efficiencies including use of knuckleboom trucks.	Not cost effective for boomington at our current service level. (June 8, 2015, staff report.)

Idea/initiative

4. Change bulk/brush collection from weekly to every other week.

Research/outcome

Efficiency and cost savings realized, service level remains high.

Category	Count
Bulk stops	4,395
Brush stops	11,635
"Barker stops"	7,024
"Manifolds"	8,955

To come: More education.
Goal: Reduce the amount of time bulk and brush sit at the curb.

Picture: Making a safer this year regarding bulk collection.

Options going forward-1

Budget Task Force:

- Charge for every bucket of bulk at the curb.
- Charge extra for large loads.
- Make drop-off center free.

Example: 239 For First bucket, \$49 for additional buckets.

Would improve community efficiency. Curbside bulk should drop dramatically.

No reduction in staff will result.

- Number of brush stops would require keeping two full crews.
- Drop-off hours and staffing would be required.

Bulk "Manifold" - Residents can drop off for free or break down and place into carts.

Options going forward-2

Raise cart fee

A small increase will not raise a large deficit. The current bulk cost for solid waste is \$100 a year per customer.

Volume	No. of carts	Aug 2015
15-gallon cart	15,000	
35-gallon	6,000	
35-gallon	6,272	
TOTAL	27,272	

	No. of carts	As scheduled	\$1 increase	\$2 increase
15-gallon @ 15¢/crt	15,000	\$2,250,000	\$2,250,000	\$2,250,000
35-gallon @ 20¢/crt	6,000	\$1,200,000	\$1,200,000	\$1,200,000
35-gallon @ 25¢/crt	6,272	\$1,568,000	\$1,568,000	\$1,568,000
TOTAL	27,272	\$5,018,000	\$5,018,000	\$5,018,000
Increased revenue per currently scheduled stop		\$200,000	\$200,000	\$200,000

Note: Cart assumes constant numbers through year. Numbers of customers and numbers using curbside cart uses fluctuate.

Options going forward-3

Subsidize with General Fund

Q Question becomes what gets cut from the budget to provide subsidy for bulk and brush collection?

Respectfully submitted for Council consideration.

Prepared by: (name, title)

Reviewed by: Jim Karch, PE CFM, Public Works Director

Financial & budgetary review by: (finance fill in once reviewed – name, title)

Legal review by: (legal fill in once reviewed – name, title)

Recommended by:

David A. Hales

City Manager

Attachments: Attachment 1. June 2015 staff report

Attachment 2: PowerPoint

Motion: n/a

Motion: _____ Seconded by: _____

	Aye	Nay	Other		Aye	Nay	Other
Alderman Black				Alderman Mwilambwe			
Alderman Buragas				Alderman Painter			
Alderman Fruin				Alderman Sage			
Alderman Hauman				Alderman Schmidt			
Alderman Lower							
				Mayor Renner			

June 9, 2015

Update on Efficiencies in Solid Waste

Staff and the City Council have discussed possible methods to save cost and increase efficiency in solid waste collection. This report responds to ideas raised by members of staff and Council through those discussions.

I. Bulk and brush frequency of collection-from weekly to every other week

Staff in cooperation with the City Council began a change from weekly to bi-weekly collection of bulk and brush beginning June 1, 2015. Public Works reduced the number of bulk crews from three six-person crews to two six-person crews. The Solid Waste Division will be permanently reduced from 41 to 35 employees. Additional savings might be gained through less travel – collecting from each neighborhood twice a month instead of every week.

Employees, City Administration and AFSCME local 699 are engaged in moving employees to vacant jobs through the prescribed system of bidding for jobs. The Administration remains committed to doing everything possible to avert employee layoffs.

Public Works is collecting data on how the change affects collection.

II. Bulk and brush efficiency through GPS routing

Public Works investigated the use of GPS locating to more efficiently route our bulk and brush crews.

Current system: At least one vehicle from a bulk crew travels every street within a route to locate bulk and brush. Often, the vehicles in the six-person crew will divide streets. If a large load of bulk or brush is located, crew members communicate by radio and converge on the site.

Envisioned: Have the recycling truck driver note the locations through a computerized GPS tracking device so bulk crews only travel roads known to have bulk and brush stops.

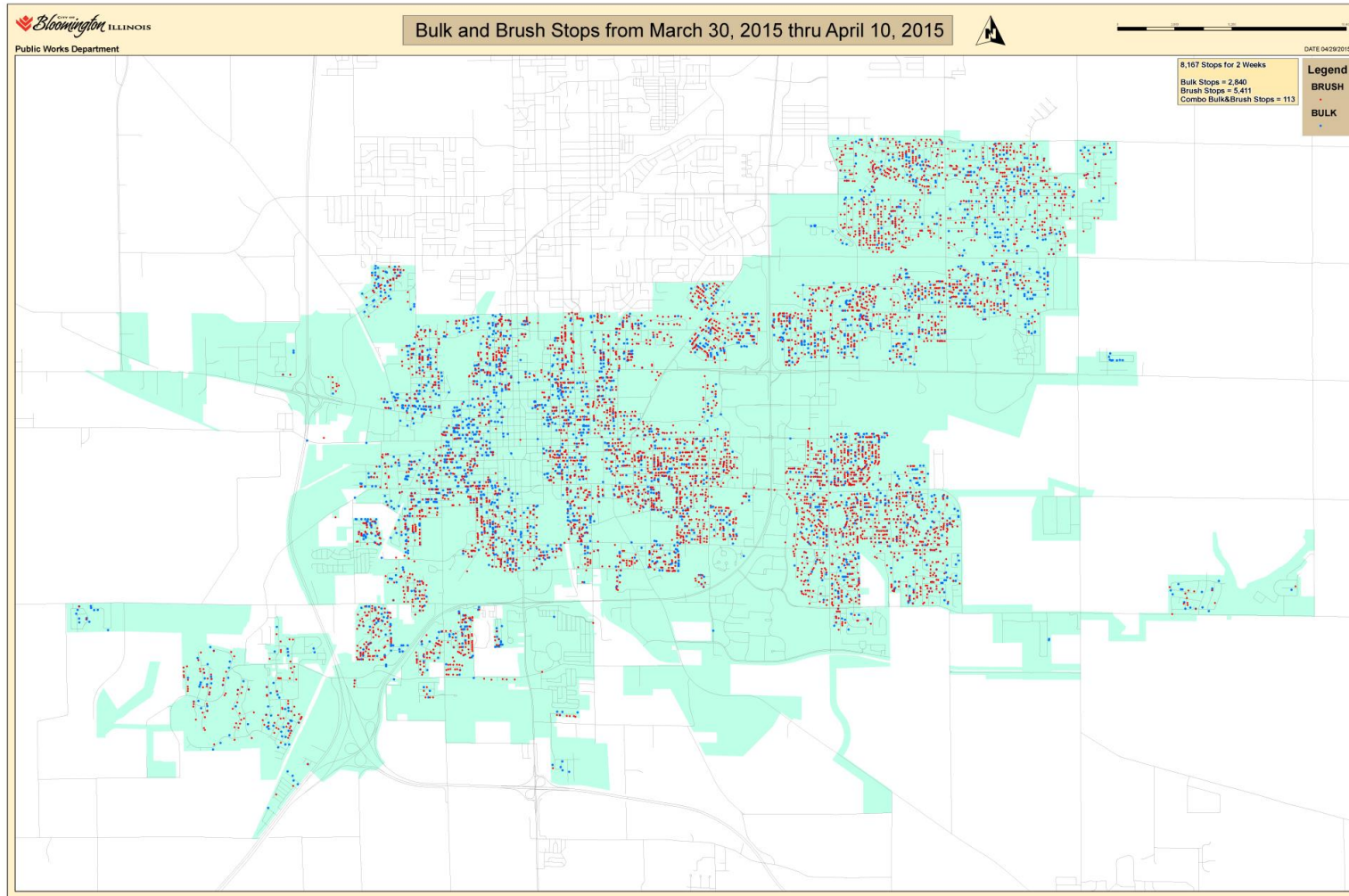
Research: Public Works employees logged all bulk and brush locations over a one-month period. The locations were mapped on the City's GIS system. The accompanying maps show a very large number of bulk and brush stops, but most of them consisted of "handfuls" – small loads of brush and one or two bulk items. The map included with this report shows two weeks of bulk and brush stops, from March 30 to April 10, 2015.

Findings: Employees logged 8,167 combined bulk and brush stops over a two-week period. Seventy-eight percent of the stops (6,411) were for brush, 35 percent (2,840) were bulk and one percent (113) had both. The vast majority were small pickups requiring less than one end loader bucket.

Conclusions:

1. GPS tracking would decrease rather than increase efficiency in bulk and brush collection. The GPS tracking system would require recycling truck drivers to stop their vehicles thousands of times in order to accurately record brush and bulk locations. The tracking accuracy decreases when a vehicle is moving. It also would continually distract the recycling truck drivers who would locate brush and bulk along their recycling routes. At days end, the data would have to be downloaded. Then, routes would be created. Data collection showed that the end result would be that a large portion of roads would be marked for bulk/brush crews.
2. GPS tracking will create a delay in bulk and brush collection. There never would be same day collection because the routing data would not be completed and downloaded. Pickups marked for Friday would not be collected until Monday, at the earliest.

GPS tracking has good uses – routing for pothole repairs, for example. Bulk/brush collection, however, is not an effective use in Bloomington because of the heavy bulk and brush usage by customers.



III. Garbage and recycling route optimization

The City is proceeding with a study on the garbage and recycling routes and whether they can be made more efficient. The City has not reviewed its routes in a number of years. The dynamics of collection, however, have changed dramatically with conversion to cart collection of garbage and recycling.

Fuel, maintenance and reduced wear and tear are chief issues in a route optimization study by Cloudpoint Geographics, Roanoke. City garbage trucks cost \$2.40 per mile in fuel and maintenance, and recycling trucks cost \$2.03 per mile, according to the Fleet Management Division of Public Works. Use of Geographic Information System (GIS) technology can produce data-driven analysis to ensure best management practice in the Solid Waste Division of Bloomington Public Works.

IV. Equipment efficiencies, including use of knuckleboom trucks

The Public Works Department also reviewed potential use of different equipment that could increase efficiency of bulk and brush collection. Assistant City Manager Steve Rasmussen and Solid Waste Superintendent Rob Henson, with cooperation from Normal, studied Normal's system, in which trucks called knucklebooms are used to collect bulk and brush.

Normal uses five knucklebooms, with one-person crews, to haul materials to the Normal Public Works yard. It uses one heavy operator, one truck driver, one side-loader and one dump truck to haul the materials from the yard to the disposal site. (Additional staff is allocated to bulk duties during heavy demand periods such as the ISU move-out.) During standard weeks, Normal uses nine employees and nine pieces of heavy equipment for bulk and brush. It serves about 10,500 customers.

With the shift to bulk and brush collection to every other week, Bloomington now employs two crews, comprising 12 employees, for bulk and brush. Formerly serving 23,200 customers weekly, the crews now serve 11,650 per week. Bloomington use two laborers, seven truck drivers, two refuse truck drivers and one heavy operator – for a total of 12 workers and 10 pieces of heavy equipment. They are collecting two weeks of material at a time for the customer.

In watching Normal operators, Bloomington management noted that the operations can be very efficient when handling larger stops. However, City management does not believe knucklebooms will be a cost effective answer for Bloomington for the following reasons:



1. Most Bloomington stops are small loads, similar to those pictured. Brush stops can literally be handfuls that are rapidly collected by an employee, usually a laborer.
2. Bloomington would have to buy knucklebooms. Normal's last purchase was \$138,000 per knuckleboom. Bloomington would need perhaps twelve, which comes to \$1,656,000.
3. Incorporating knucklebooms *would not* mean retiring some of Bloomington's dump trucks. The dump trucks are needed for snow and ice removal. Knucklebooms cannot be used for snow plowing.
4. Bloomington lacks storage facilities for the knucklebooms.



**CITY COUNCIL WORK SESSION
AGENDA ITEM NO 4C**

FOR COUNCIL: October 12, 2015

SUBJECT: City Services

RECOMMENDATION/MOTION: Not applicable

STRATEGIC PLAN LINK: Goal 1: Financially Sound City Providing Quality Basic Services

STRATEGIC PLAN SIGNIFICANCE: 1a. Budget with adequate resources to support defined services and level of services.

BACKGROUND:

This is a review of the City Services by the Council as recommended by the Budget Task Force to the Council on September 14, 2015.

COMMUNITY GROUPS/INTERESTED PERSONS CONTACTED: Not applicable

FINANCIAL IMPACT: Not applicable

Respectfully submitted for Council consideration.

Prepared by:

Reviewed by:

Recommended by:

David A. Hales
City Manager

Attachments:

- Template of City Services for Review

Motion: Not applicable

Motion: _____

Seconded by: _____

	Aye	Nay	Other		Aye	Nay	Other
Alderman Black				Alderman Mwilambwe			
Alderman Buragas				Alderman Painter			
Alderman Fruin				Alderman Sage			
Alderman Hauman				Alderman Schmidt			
Alderman Lower							
				Mayor Renner			

FOCUS	PROGRAM or SERVICE	UPDATES, IN-PROCESS STATUS, ETC.	Ward 1 Lower	Ward 2 Sage	Ward 3 Mwilambwe	Ward 4 Buragas	Ward 5 Painter	Ward 6 Schmidt	Ward 7 Black	Ward 8 Hauman	Ward 9 Fruin	Mayor	Tally
Program change/reduction/elimination													
1.	Downtown hireback cost recovery	Full cost and recovery options to be determined as part of Fee Study.											
2.	School resource officer cost recovery	Recommend City Manager and School Superintendents commence negotiations on full cost recovery.											
3.	Explore forming park district	Refer to Jeff Jurgens Memo dated _____.											
4.	Ordinance/policy for Parks & Rec revenue covering X% of expenditures (currently @ 50%) with low-income considerations	Full cost and City Council policy on recovery will be determined as part of Fee Study.											
5.	End SLBB	Policy options scheduled for City Council action on Oct. 26 th .											
6.	End spring fertilizing and summer watering in parks	Full consequences of service level reduction not yet determined.											

FOCUS	PROGRAM or SERVICE	UPDATES, IN-PROCESS STATUS, ETC.	Ward 1 Lower	Ward 2 Sage	Ward 3 Mwilambwe	Ward 4 Buragas	Ward 5 Painter	Ward 6 Schmidt	Ward 7 Black	Ward 8 Hauman	Ward 9 Fruin	Mayor	Tally
Service change/reduction/elimination													
7.	Solid waste changes: charge for all buckets, no charge for yard waste or city yard drop-off, consider increase in 35 gallon costs, outsourcing solid waste services, costs to landlords	Efficiencies of \$450,000 annually have been achieved with biweekly bulk and brush collection. Remaining Total General Fund Subsidy, including brush waste collection and disposal, for the Solid Waste Fund is projected to be \$2.1 million.											
8.	Department reductions	Need clarity on what amount of reductions are requested.											
9.	BCPA audit with 501c3 impact considered	BCPA audit underway.											
10.	Sell creativity Center												
11.	Sell BCPA												
12.	Convert BCPA to enterprise fund												
13.	Reduce BCPA budget												
14.	Establish & hold to budget line for legal counsel	Legal expenses will be closely monitored and managed in accordance with budget authority.											
FOCUS	PROGRAM or SERVICE	UPDATES, IN-	Ward 1	Ward 2	Ward 3	Ward 4	Ward 5	Ward 6	Ward 7	Ward 8	Ward 9	Mayor	Tally

	SERVICE	PROCESS STATUS, ETC.	Lower	Sage	Mwilambwe	Buragas	Painter	Schmidt	Black	Hauman	Fruin		
15.	Find farmer who will take leaves for free	In progress											
16.	Significantly cut back on printing												
Shared Services													
17.	Cost recovery – CIRA aircraft rescue & fire	Negotiations are in progress with CIRA.											
18.	ETSB revenue sharing												
19.	Police firing range												
20.	Itemize regional services that BLM provides (zoo, Lake BLM, cyber crime unit, etc.)												
21.	Consider single solid waste service program for B/N												
Alternative Service Delivery													
22.	Outsource golf operations	In progress.											
23.	Consider selling golf course by FY17 budget adoption												
24.	Revise golf enterprise policy to establish trigger so that any revenue transfer = review												
25.	Explore combining management of BCPA & USCC (whether managed internally or externally)												
FOCUS	PROGRAM or	UPDATES, IN-	Ward 1	Ward 2	Ward 3	Ward 4	Ward 5	Ward 6	Ward 7	Ward 8	Ward 9	Mayor	Tally

What service or programs cuts will the Council seriously consider? Using 10 votes total, indicate the items you would support as a priority cut or change. Votes can range from 1-10 for any item, with 10 votes being the total available to each elected official.

	SERVICE	PROCESS STATUS, ETC.	Lower	Sage	Mwilambwe	Buragas	Painter	Schmidt	Black	Hauman	Fruin		
26.	Outsource IT operations	IT internal audit is underway.											
Operational Efficiencies in Service Delivery													
27.	All departments develop 5% contingency plan for FY17												
28.	Allocate budget resources to look at operational efficiencies in all departments	Programmatic training and resources to be included in FY 2017 budget.											
29.	Compensation plan & job audit review for all city employees												
30.	Fewer outside consultants												
31.	Share staff resources among city departments for advertising, marketing, recruiting												
32.	Review the various ways the city communicates, often by department – look for efficiencies												
33.	Move staff as needed among departments – cross-training – at least within the same union												