CITY OF BLOOMINGTON CITY COUNCIL WORK SESSION ADDENDUM

109 E. OLIVE ST.

MONDAY, DECEMBER 8, 2014, 5:45 P.M.

Addition to Item 2. Solid Waste Funding Finances. Solid Waste Update-handout.

Solid Waste Update

Presented by: Jim Karch, Public Works Director Patti-Lynn Silva, Finance Director Council workshop 12/8/14

Scope of Refuse (also called `solid waste')

Approx. 24,000 households







Recycling

Office, 402 S. East Street

Garbage



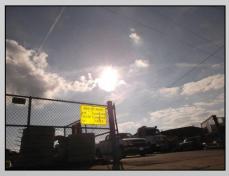




Bulk

Leaf collection

Brush







Drop-off center

Street sweeping

Alley maintenance

Bloomington's program

Recent financial history

2009: Recession response

- City Council makes Refuse an "enterprise fund."
- ➤ Enterprise Fund policy: Fee for services should pay for itself. No General Fund subsidy. Policy adopted November 2010 says, "The City's fund balance policy for enterprise funds requires working cash of two months of annual operations or minimum of 10% of annual revenues."
- We were not and still are not meeting this requirement.

2012-2013 Exhaustive study

Cost and operations analysis; public input; communities surveyed



Part I: 9/24/12



Part II: 1/1/13



Final: 7/22/13



Council: 7/22/13

New tiered rate system began May 1, 2014

Goal: Phase-in rate increases to make Refuse self-supporting in 3 years

| Approved Refuse Rate Structure | | | | | |
|--------------------------------|--------------------------|--------------------------|--------------------------|--|--|
| Cart size used | Effective May 1, 2014 | Effective May 1, 2015 | Effective May 1, 2016 | | |
| 35-gallon cart | \$16 per month | \$16 per month | \$16 per month | | |
| 65-gallon cart | \$18 per month | \$20 per month | \$21 per month | | |
| 95-gallon cart | \$20 per month | \$23 per month | \$25 per month | | |

Cost Recovery

A multi-faceted approach:

- Cost cutting /increasing efficiency
 The City moved from garbage bag pick up to automated cart pick up. Reducing employees per truck from 3 to 1.
 Automated Trucks and carts were purchased for both garbage and recycling.
- Public health and expanding the recycling program.
 Public education on recycling was expanded and 65-gallon and 95-gallon carts were provided to citizens.



Low/moderate income households protected

- Low-Income Discount
- BHA homes assessed at lowest rate

Chapter 21 : Section 301.8 : Low-Income Refuse Fee Discount.

The City may offer a discounted rate for refuse collection based on an individual's income. The qualifying criteria for this discount shall be based on the federal poverty guidelines as provided in the *Federal Register* issued by the U.S. Department of Health and Human Services each year. (Ordinance No. 2013-91)

FY2015 Performance

- The recycling program was offered to citizens at no additional cost to encourage the program and reduce tipping fees on refuse.
- Bulk waste and brush collection is currently at no additional for the first bucket load (2.75 cubic yards). An additional bucket is \$25.00.
- Citizens are charged monthly for refuse pick up determined by cart size beginning May 1st, 2014.

FY2015 Performance

| | Actual | Revised | Projected |
|-----------------------------------|-------------|-------------|-------------|
| | FY2014 | FY2015 | 2015 |
| | | | |
| Revenue | 5,142,148 | 6,149,000 | 5,474,868 |
| General Fund Transfer | 1,304,001 | 1,197,400 | 1,197,400 |
| Total Revenues: | 6,446,149 | 7,346,400 | 6,672,268 |
| | | | |
| Total Expense: | (7,191,917) | (7,720,890) | (7,715,612) |
| | | | |
| Beginning Budgetary Fund Balance: | 345,955 | (399,813) | (774,303) |
| | | | |
| Net Gain/(Loss) | (745,768) | (374,490) | (1,043,344) |
| , | | , | |
| Ending Budgetary Fund Balance: | (399,813) | (774,303) | (1,817,647) |
| | | | |
| | | | |
| Fund Balance Goal 10%: | 719,192 | 772,089 | 771,561 |
| | | | |
| | | | |
| Percent of Fund Balance | -5.56% | -10.03% | -23.56% |
| | | | |

^{**} Budgetary Fund Balance is cash minus cost outstanding.

5-Year Forecast

| | Projected 2016 | Projected 2017 | Projected 2018 | Projected 2019 | Projected 2020 |
|-----------------------------------|-------------------|----------------|-------------------|-------------------|----------------|
| Revenue General Fund Transfer | 5,977,008 0 | 6,325,716 0 | 6,325,716 0 | 6,325,716 0 | 6,325,716 0 |
| Total Revenues: | 5,977,008 | 6,325,716 | 6,325,716 | 6,386,416 | 6,386,416 |
| Total Expense: | (8,454,128) | (8,948,589) | (8,623,124) | (9,158,722) | (9,539,746) |
| Beginning Budgetary Fund Balance: | (1,917,647) | (4,394,768) | (7,017,641) | (9,315,049) | (12,087,355) |
| Net Gain/(Loss) | (2,477,120) | (2,622,873) | (2,297,408) | (2,772,306) | (3,153,330) |
| Ending Budgetary Fund Balance: | (4,394,768) | (7,017,641) | (9,315,049) | (12,148,055) | (15,362,085) |
| Fund Balance Goal 10% :_ | 845,413 | 894,859 | 862,312 | 915,872 | 953,975 |
| Percent of Fund Balance | -51.98% | -78.42% | -108.02% | -131.98% | -159.76% |

Why are the projections so far off?

Rate Study: Autumn 2013
Professional consultant
Raftilus Financial Consultants Inc.

Basis of original predictions: 2 cart sizes

Council decision: 3 cart sizes







- 1. <u>Updated revenue analysis by Raftilus, with 3 cart sizes, greatly underestimated number of households choosing smallest carts</u>
- 2. Cost of the Bulk Pickup remains high.

Cart Utilization

| Refuse Cart Size | Projected FY2015 | Actual FY2015 | Difference |
|------------------|---------------------|------------------|---------------|
| 35 – Gallon | 2,000 | 5,920 | +3,920 |
| 65 - Gallon | 8,000 | 6,113 | -1,887 |
| 95 - Gallon | <u>15,000</u> | <u>11,473</u> | <u>-3,527</u> |
| Total: | 25,000 | 23,506 | -1,494 |

^{**} Several trailer parks discontinued their use of city curbside service. In addition, many citizens opted for the smaller carts. Some apartment complexes were removed from the system because of logistics of automated pickup.

Bulk Pickup

- 40 % of expense in the solid waste fund is related to the bulk waste/brush program.
- To achieve full recovery for the bulk waste/brush program, we would have to charge \$100 per bucket load. Currently, first bucket is free and second is \$25. It would be possible to have a phase-in of \$50 in year 1, \$75 in year 2 and full cost recovery in year 3. ** This excludes leaf collection.

Options for Refuse Funding

Option A: Continue as we are. Requires subsidy from the General Fund.

Option B: Fast-forward the phased-in increases. Implement the 2016 rate schedule on Jan. 1, 2015.

Option C: Phase-in bulk pickup increases.

Option D: Combination of B and C.

Financial Implications

| Option A no action | Projected | Projected | Projected | Projected | Projected |
|-------------------------|-------------|-------------|-------------|--------------|--------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 |
| Ending Fund Balance: | (4,394,768) | (7,017,641) | (9,315,049) | (12,148,055) | (15,362,085) |

| Option B | Projected | Projected | Projected | Projected | Projected |
|-------------------------|-------------|-------------|-------------|--------------|--------------|
| Early increase | 2016 | 2017 | 2018 | 2019 | 2020 |
| Ending Fund Balance: | (4,043,244) | (6,666,117) | (8,963,525) | (11,796,532) | (15,010,562) |

| Option C | Projected | Projected | Projected | Projected | Projected |
|-------------------------|-------------|-------------|-----------|-----------|-----------|
| Bulk increase | 2016 | 2017 | 2018 | 2019 | 2020 |
| Ending Fund Balance: | (1,681,276) | (1,048,852) | (93,121) | 324,782 | 359,365 |

| Option D | Projected | Projected | Projected | Projected | Projected |
|-------------------------|-------------|-----------|-----------|-----------|-----------|
| use B and C | 2016 | 2017 | 2018 | 2019 | 2020 |
| Ending Fund Balance: | (1,029,752) | (397,325) | 558,404 | 976,306 | 1,010,890 |