

Investment Advisor Update

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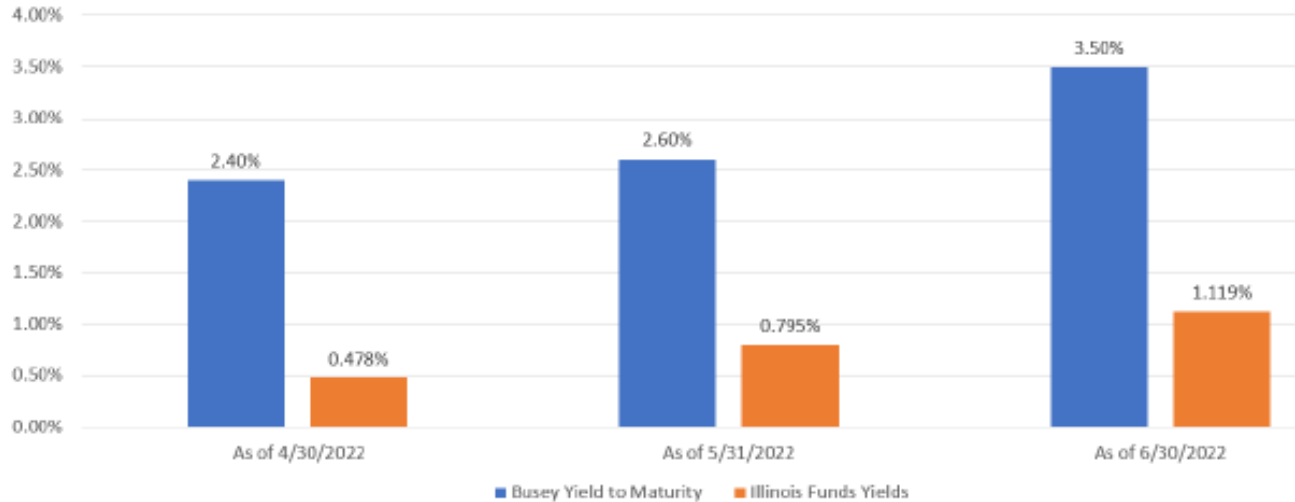
- ❑ September 2021: Council approved \$25M engagements with both PFM Asset Management and Busey Wealth Management
- ❑ The Illinois Funds* average daily rate at that time was less than ½ of 1 percent.
- ❑ Initial Goal of the engagements was to realize an extra 1% in return via professionally managed portfolios.

* Illinois Funds is a Local Government Investment Pool (LGIP) operated by the State of Illinois

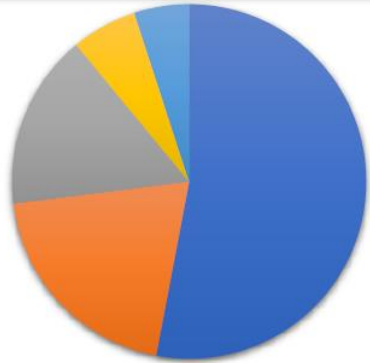
Investment Advisor Update – Busey Bank

Yield Comparison

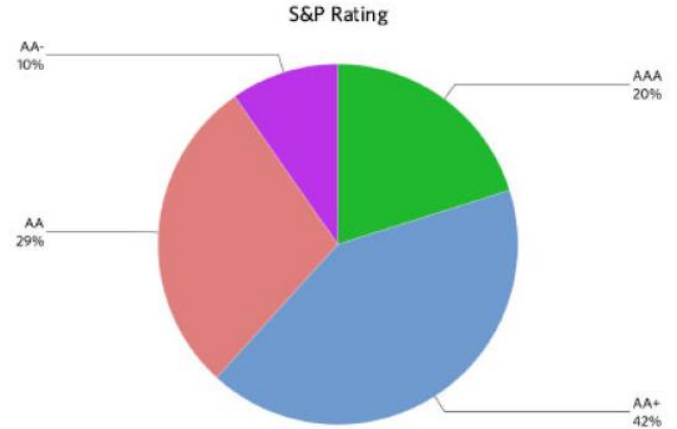
Busey YTM vs. IL Funds Yield



Investment Advisor Update – Busey Bank



■ U.S. Treasury | 53% ■ Mortgage-Backed Securities | 20% ■ Municipals | 16%
 ■ Agency | 6% ■ Certificate of Deposit | 5%



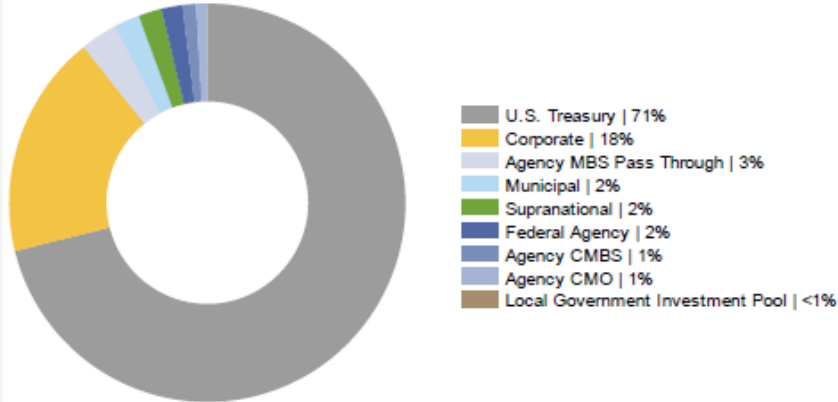
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Portfolio Turnover

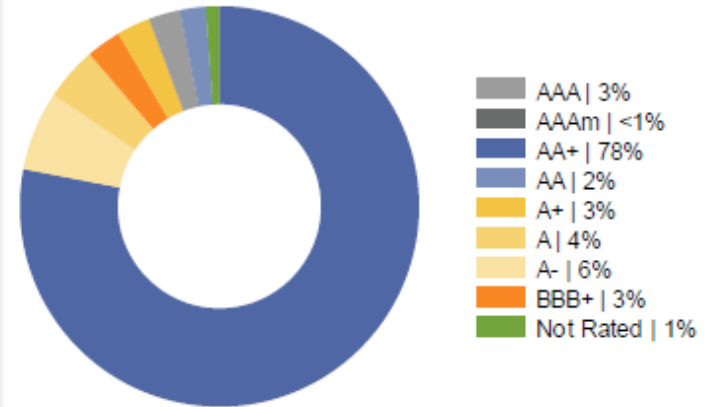
42% of the portfolio maturing by 2024. As bonds come to maturity and the portfolio generates interest income, both will be reinvested at higher rates, "riding" the rising yield curve up

Investment Advisor Update – PFM Asset Management

Sector Allocation



Credit Quality - S&P



Investment Advisor Update - Summary

- ❑ Advisors are providing expertise in diversification and rate monitoring as desired.
- ❑ Advisor fee structures are competitively based on assets under management.

Advisor	Assets Managed	Rate
PFM Asset Mgt	0 - 25M	0.10%
PFM Asset Mgt	25 - 50M	0.08%
Busey Bank	0 - 50M	0.15%

- ❑ Recommend resolution be adopted limiting fees to the rates approved in the agreements; not capped at a certain amount. This will allow portfolios to continue to grow / funds being utilized in the best interest of the City.

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Questions - Comments