

FY 2023 Adopted Budget April 11, 2022



FY 2023 BUDGET - HIGHLIGHTS

Total Budgets:

City Wide: \$269.1M (Increase of \$17.4M / 7% over FY 2022)

General Fund: \$122.3M (Increase of \$13.2M / 12% over FY 2022)

Other Highlights:

- Capital Projects: \$56.9M (Decrease of \$4.4M / 7% under FY 2022)
- GF Fund Balance: +\$32.0M (2023 Projection with a \$1.8M operating use of fund balance – and pending FY 2022 Final)
- Cash for Equipment: \$6.3M (General Fund all cash \$4.9M)



FY 2023 BUDGET – GROWTH REVIEW (\$ in millions)

| | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 |
|-------------------------------|--------|--------|--------|--------|------------|-----------|--------|--------|
| | | | | | | | | |
| Total City Wide Budget | 186.3 | 207.6 | 214.1 | 210.1 | 227.5 | 230.3 | 251.7 | 269.1 |
| Capital Projects * | 20.5 | 22.1 | 24.9 | 26.7 | 40.1 | 40.9 | 61.3 | 56.9 |
| Strategic Additions ** | - | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 |
| Nonrecurring: ARPA, Library | - | - | - | - | - | - | - | 12.7 |
| Net Operating Budget | 165.8 | 180.8 | 184.5 | 178.7 | 182.7 | 184.7 | 185.7 | 194.8 |
| Actuals-includes encumbrances | 172.1 | 189.4 | 191.2 | 189.0 | 193.6 | 198.9 | N/A | N/A |
| | | | | | Growth fro | om 2016 | 19.90 | 29.00 |
| | | | | | Annual Gro | owth Rate | 2.0% | 2.5% |

* Larger projects are paid from accumulated fund savings = can vary significantly year to year.

In addition, some get rolled / rebudgeted in the following year - due to timing issues etc.

** Non-Capital Strategic Additions since 2016:

| HR Sales Tax - Cty / Mntl Hlth FY17 | 2.3 |
|-------------------------------------|-----|
| Utility Tax - Pensions FY17 | 2.4 |
| | 4.7 |



FY 2023 BUDGET – MAJOR TAX REVENUES

| | 2022 | 2023 | Dollar | Percent | |
|----------------------|----------------|-------------|-------------|---------|---|
| Revenue Source | Budget | Adopted | Change | Change | Notes |
| Property Tax Levy | 26,008,629 | 27,254,285 | 1,245,656 | 4.79% | Library increase of 850K for bond/expansion, remainder EAV related |
| Home Rule Sales Tax | 22,053,823 | 27,810,298 | 5,756,475 | 26.10% | Increase due to Level the Playing Field Legislation (online retailers) |
| State Sales Tax | 14,500,000 | 16,500,000 | 2,000,000 | 13.79% | Increase due to Level the Playing Field Legislation (online retailers) |
| Income Tax | 8,000,000 | 9,000,000 | 1,000,000 | 12.50% | Increase due to Corporate Income Tax increases. Per capita revenue. |
| Utility Tax | 5,858,063 | 5,463,016 | (395,047) | -6.74% | Reduction in Telecomm |
| Food & Beverage Tax | 4,000,000 | 4,522,062 | 522,062 | 13.05% | Increase due to less COVID restrictions than prior year |
| Local Motor Fuel Tax | 4,000,000 | 4,100,000 | 100,000 | 2.50% | Pre-COVID 4.7M |
| Local Use Tax | 2,400,000 | 3,030,000 | 630,000 | 26.25% | Increase per trend. Per capita revenue. |
| Franchise Tax | 1,922,636 | 1,922,636 | - | 0.00% | Agreements in place with utilities/status quo |
| Replacement Tax | 1,600,000 | 2,500,000 | 900,000 | 56.25% | Increase due to Corporate Income Tax / IML estimate |
| Hotel & Motel Tax | 900,000 | 1,750,000 | 850,000 | 94.44% | Increase due to Rivian construction |
| Package Liquor | 1,400,000 | 1,503,002 | 103,002 | 7.36% | Small increase per trend |
| Amusement Tax | 800,000 | 1,020,000 | 220,000 | 27.50% | Increase due to addition of streaming - triggered by State statute change |
| Video Gaming Tax | 850,000 | 1,200,000 | 350,000 | 41.18% | Increase due to COVID restrictions relaxed/betting limit increase |
| TOTAL MAJOR REVENUES | 94,293,151 | 107,575,299 | 13,282,148 | 14.09% | |
| | 2022 Redux fro | 2021 om | (3 600 000) | | |

 2022 Redux from 2021
 (3,600,000)

 Levy
 (1,245,656)

 Net Increase
 8,436,492

(\$+5M due to new sources of online retail tax, cannabis and streaming)



FY 2023 BUDGET – GENERAL FUND - REVENUES

| | 2022 | 2023 | Dollar | Percent | |
|----------------------|-------------|-------------|---------------|---------|--|
| Revenues | Budget | Adopted | Change Change | | Notes |
| Use of Fund Balance | 3,397,506 | 2,804,200 | (593,306) | -17.5% | Restricted Pension Reserves-\$1M, remainder to Capital |
| Taxes | 86,130,956 | 92,634,065 | 6,503,109 | 7.6% | Increase due to online retail tax, cannabis and streaming |
| Licenses | 621,945 | 710,045 | 88,100 | 14.2% | Liquor license increase |
| Permits | 820,975 | 813,500 | (7,475) | -0.9% | |
| Intergov Revenue | 264,918 | 6,968,904 | 6,703,986 | 2530.6% | American Rescue Plan Act of 5.6M; 600K fire dept grant for equipment |
| Charges for Services | 13,008,054 | 13,403,037 | 394,983 | 3.0% | |
| Fines & Forfeitures | 665,700 | 736,000 | 70,300 | 10.6% | Reflects trend |
| Investment Income | 111,175 | 160,529 | 49,354 | 44.4% | Reflect impact from investment advisor engagement |
| Misc Revenue | 517,865 | 540,687 | 22,822 | 4.4% | |
| Sale Capital Assets | 28,500 | 24,374 | (4,126) | -14.5% | |
| Transfer In | 3,499,107 | 3,516,411 | 17,304 | 0.5% | |
| TOTAL REVENUE | 109,066,701 | 122,311,750 | 13,245,049 | 12.1% | |



FY 2023 BUDGET – GENERAL FUND - EXPENSES

| | 2022 | 2023 | Dollar Percent | | |
|----------------------|-------------|-------------|----------------|--------|---|
| Expenditures | Budget | Adopted | Change | Change | Notes |
| Salaries | 42,318,251 | 44,712,639 | 2,394,388 | 5.7% | Various staffing to advance City initiatives (primarily IT) |
| Benefits | 12,333,409 | 13,120,079 | 786,670 | 6.4% | Staffing increases, health insurance incr of 6% |
| Contractuals | 13,546,742 | 13,427,602 | (119,140) | -0.9% | |
| Commodities | 7,823,700 | 8,585,060 | 761,360 | 9.7% | Increase for concrete, asphalt and fuel |
| Capital Expenditures | 600,000 | 5,402,485 | 4,802,485 | 0.0% | \$4.9M in cash for equipment |
| Principal Expense | 2,357,280 | 1,776,522 | (580,758) | -24.6% | Reduction related to paying cash for equipment |
| Interest Expense | 248,823 | 143,046 | (105,777) | -42.5% | Reduction related to paying cash for equipment |
| Other Intergov Exp | 17,662,606 | 17,764,149 | 101,543 | 0.6% | |
| Other Expenditures | 3,616,894 | 8,695,369 | 5,078,476 | 140.4% | ARPA grant assumed 5.6M expenditure - placeholder |
| Transfer Out | 8,558,997 | 8,684,800 | 125,803 | 1.5% | |
| TOTAL EXPENSE | 109,066,701 | 122,311,750 | 13,245,049 | 12.1% | |



FY 2023 CITY WIDE BUDGET - REVENUES

| | 2022 | 2023 | Dollar | Percent | |
|------------------------|-------------|-------------|-------------|---------|---|
| Revenues | Budget | Adopted | Change | Change | Notes |
| Use of Fund Balance | 34,615,199 | 33,090,695 | (1,524,504) | -4.4% | Restricted Pension Reserves-\$1.0M, \$1.8 GF, \$19.4M MFT projects, \$5.0M Water projects |
| Taxes | 95,522,152 | 109,574,299 | 14,052,148 | 14.7% | Increase due to online retail tax, cannabis, streaming, property tax for Library |
| Licenses | 663,945 | 752,045 | 88,100 | 13.3% | |
| Permits | 836,975 | 829,500 | (7,475) | -0.9% | |
| Intergov Revenue | 12,727,228 | 21,111,998 | 8,384,770 | 65.9% | \$6.7M ARPA, \$500K Grant BCPA Creativity Center, \$600K possible Fire State Grant |
| Charges for Services | 70,643,571 | 73,195,933 | 2,552,361 | 3.6% | Annual increase in Ambulance, Sewer, Storm Water and Solid Waste fees |
| Fines & Forfeitures | 1,131,200 | 1,177,500 | 46,300 | 4.1% | |
| Investment Income | 1,427,471 | 1,308,111 | (119,360) | -8.4% | |
| Misc Revenue | 15,242,536 | 9,774,748 | (5,467,788) | -35.9% | Decrease as pool borrowing was estimated at \$11.7M in FY 2022 Budget |
| Sale Capital Assets | 47,675 | 43,549 | (4,126) | -8.7% | |
| Capital Lease Proceeds | 5,333,115 | 3,628,844 | (1,704,271) | -32.0% | Decrease due to paying cash for equipment in GF-\$4.9M in FY 2023 |
| Transfer In | 13,544,622 | 14,614,664 | 1,070,042 | 7.9% | Increase due to Library transfer to City to pay Bond. |
| TOTAL REVENUE | 251,735,690 | 269,101,886 | 17,366,196 | 6.9% | |



FY 2023 CITY WIDE BUDGET - EXPENSES

| | 2022 | 2023 | Dollar | Percent | |
|----------------------|-------------|-------------|------------|---------|--|
| Expenditures | Budget | Adopted | Change | Change | Notes |
| Salaries | 55,459,768 | 58,034,667 | 2,574,899 | 4.6% | Various staffing to advance City initiatives (primarily IT) |
| Benefits | 16,618,153 | 17,335,530 | 717,378 | 4.3% | Staffing increases, health insurance incr of 6%, decrease in IMRF rate |
| Contractuals | 49,851,182 | 51,371,561 | 1,520,379 | 3.0% | |
| Commodities | 15,485,919 | 18,627,947 | 3,142,028 | 20.3% | Increase for concrete, asphalt and fuel |
| Capital Expenditures | 63,441,995 | 62,692,654 | (749,341) | -1.2% | Capital Projects \$4.4M lower than FY 2022/\$6.3M Cash for equipment in FY 2023 |
| Principal Expense | 10,707,328 | 10,018,828 | (688,500) | -6.4% | Reduction related to paying cash for equipment in GF |
| Interest Expense | 2,000,795 | 1,577,645 | (423,150) | -21.1% | Reduction related to paying cash for equipment in GF |
| Other Intergov Exp | 17,743,606 | 17,845,149 | 101,543 | 0.6% | |
| Other Expenditures | 6,882,322 | 16,983,240 | 10,100,918 | 146.8% | ARPA grant assumed \$6.7M expenditure - placeholder. Storm \$1.5M, Sewer \$1.3M, GBI \$1.0 Cont. to FB |
| Transfer Out | 13,544,622 | 14,614,664 | 1,070,042 | 7.9% | Increase due to Library transfer to City to pay Bond. |
| TOTAL EXPENSE | 251,735,690 | 269,101,886 | 17,366,196 | 6.9% | |



FY 2023 CITY WIDE BUDGET – BY FUND

| | | | | 2023 | |
|------------------------------|---------------|---------------|----------------|---------|---|
| | | | | Adopted | |
| | 2022 | 2023 | Dollar | as % of | |
| Fund | Budget | Adopted | Change | total | Dollar Change Notes |
| General Fund | \$109,066,701 | \$122,311,750 | \$13,245,049 | 45.45% | \$5.6M ARPA, \$4.9M Cash for Eq., \$3.2 Comp |
| MFT | \$20,272,966 | \$25,205,000 | \$4,932,034 | 9.37% | Capital Projects |
| Library | \$5,698,096 | \$9,069,231 | \$3,371,135 | 3.37% | Increase for FF&E & Bond for Expansion |
| Bond (debt service) | \$5,938,439 | \$6,485,013 | \$546,574 | 2.41% | |
| Capital Funds | \$25,739,615 | \$14,859,210 | (\$10,880,405) | 5.52% | O'Neil Pool in FY 2022-\$11.7M |
| Water | \$29,654,428 | \$26,238,252 | (\$3,416,176) | 9.75% | \$5M less in Capital Projects than FY 2022 |
| Sewer | \$11,134,398 | \$11,561,675 | \$427,277 | 4.30% | \$1M less in Capital Projects, Cont. to FB \$1.3M |
| Storm Water | \$5,535,000 | \$7,839,853 | \$2,304,853 | 2.91% | Increase in Capital Projects vs. FY 2022 |
| Solid Waste | \$8,237,505 | \$8,194,055 | (\$43,451) | 3.04% | Decrease due to recycle/air burner |
| Golf | \$2,512,220 | \$2,776,522 | \$264,302 | 1.03% | Increase for 2 small capital projects |
| Grossinger Motors Arena | \$5,122,444 | \$7,852,176 | \$2,729,732 | 2.92% | RTU Units |
| Insurance (internal service) | \$18,350,860 | \$19,975,829 | \$1,624,969 | 7.42% | Premiums |
| | | | | | \$750K increase CDBG, \$600K increase Abraham |
| All Other Funds | \$4,473,018 | \$6,733,320 | \$2,260,302 | 2.50% | Lincoln Parking Deck work, \$550K increase BEC |
| TOTAL EXPENSE | \$251,735,690 | \$269,101,886 | \$17,366,196 | 100.00% | |



FY 2023 – Budget at Work – Capital Improvements

| Fund | FY2022 | FY2023 | Change |
|-----------------------|------------|------------|-------------|
| Capital Improvement | 13,206,500 | 4,230,366 | (8,976,134) |
| Asphalt and Concrete | 7,200,000 | 7,000,000 | (200,000) |
| MFT (State) | 20,272,966 | 25,205,000 | 4,932,034 |
| Water | 12,938,750 | 7,901,750 | (5,037,000) |
| Sewer | 5,861,000 | 4,792,000 | (1,069,000) |
| Storm Water | 1,711,000 | 2,642,000 | 931,000 |
| Arena | 100,000 | 3,800,000 | 3,700,000 |
| BCPA Capital Campaign | - | 500,000 | 500,000 |
| Lincoln Parking Deck | - | 600,000 | 600,000 |
| Golf Fund | | 235,000 | 235,000 |
| | 61,290,216 | 56,906,116 | (4,384,100) |



FY 2023 BUDGET

Highlights - Net McLean County Museum Support

Total Budgets:

| City Wide: | \$269,101,886 |
|---------------|---------------|
| Museum | -\$45,000 |
| Net Adoption | \$269,056,886 |
| General Fund: | \$122,311,750 |

 General Fund:
 \$122,311,750

 Museum
 -\$45,000

 Net Adoption
 \$122,266,750



FY 2023 FUND BALANCE

| | | | | Projected | | | | | | | |
|------------------------------|----------|--------------|----|--------------|----|-------------|----|--------------|----|------------------|--------------|
| | | Budgetary | | Budgetary | | FY 2023 | | Net | | Projected | Projected |
| | | Fund Balance | | Fund Balance | | Adopted | | Changes to | | Fund Balance | Fund Balance |
| Fund | | 4/30/2021 | | 4/30/2022 | | Budget | F | und Balance | | Ending 4/30/2023 | Percent |
| General Fund Total: | \$ | 27,684,356 | \$ | 34,469,760 | \$ | 122,266,750 | \$ | (1,803,196) | \$ | 32,666,564 | 26.71% |
| Special Revenue Total: | \$ | 23,527,029 | \$ | 29,433,709 | \$ | 39,031,411 | \$ | (21,879,176) | | 7,554,534 | 19.36% |
| Debt Service Total: | \$ | 5,644,448 | \$ | 5,683,977 | \$ | 6,485,013 | \$ | 1,005,020 | \$ | 6,688,996 | 103.15% |
| Capital Project Total: | \$ | 2,350,532 | \$ | 1,110,423 | \$ | 14,859,210 | \$ | (1,282,329) | \$ | (171,906) | -1.16% |
| Enterprise Total: | \$ | 31,463,171 | \$ | 21,060,948 | \$ | 65,438,337 | \$ | (3,344,905) | \$ | 17,716,044 | 27.07% |
| Internal Service Fund Total: | \$ | 5,537,624 | \$ | 5,313,972 | \$ | 19,975,829 | \$ | 99,182 | \$ | 5,413,155 | 27.10% |
| Fiduciary Fund Total: | \$ | 17,268,538 | \$ | 17,311,373 | \$ | 1,000,335 | \$ | (104,301) | \$ | 17,207,072 | 1720.13% |
| Т | otal: \$ | 113,475,700 | \$ | 114,384,162 | \$ | 269,056,886 | | (27,309,704) | \$ | 87,074,458 | 32.36% |



FY 2023 Budget

Resources

- > The Proposed Budget can be viewed in detail Via the Web at: <u>www.cityblm.org/budget</u>
 - Budget Book Highlights:
 - > Book 1 Budget Overview section: Year over Year Summary of Revenues / Expenditures
 - > Book 2 Capital Improvement Program section: Summary and Details on Infrastructure Projects
 - Both Books Department Fund Narratives: Department Fund description and highlights
 - > The Adopted Budget Books will be available on the City website by May 31, 2022
 - Additional Resources: Budget Video Series, City Comprehensive Annual Financial Report, Statistical Section, which describes assets and services supported by the Budget. All can be located on the City's website a: www.cityblm.org/government/departments/finance



FY 2023 BUDGET

Recommend

Adopt the FY2023 Budget as presented in the amount of:

\$269,056,886



FY 2023 Budget

Questions - Comments