EVENT FLASH REPORT SUMMARY

Event: Brad Paisley

Date: Thursday, February 15, 2018

Time(s): 7:00 PM

VENUE: Grossinger Motors Arena

CITY: Bloomington, IL

RENTAL_____ SELF PROMOTE_____ CO-PROMOTE__X___

Gross Sales	\$ 204,546.69
Net After Amusement Tax	\$ 196,936.26
Tickets Sold:	4762
Comp Tickets:	1009
Total Tickets:	5771
Actual Attendance (Drop):	5183



Net Estimated Profit / (Loss)	\$ (38,068.55)

Event Revenues

Event Rental & Net Co-Pro Profit (Loss)	\$ (1,288.49)	
Net Ticket Rebates, Facility Fees & Parking Fees	\$ 25,821.32	Per Cap
Net Food & Beverage Revenue	\$ 61,942.78	\$ 11.95
Reimbursed Event Expenses	\$ -	
Net Merchandise Commissions	\$ 4,681.52	
Other Event Revenues	\$ 4,295.69	
Total Event Revenues	\$ 95,452.82	

Executive Director Comments

The last two shows Brad Paisley played in Bloomington were sold out - 2010 and 2016. We definitely expected a sell-out for this performance, especially considering the strong openers that were playing in front of him. The show was spectacular and the crowd enjoyed all four acts.

Event Expenses

Amusement Taxes Paid	\$ 7,610.43
Event Production Expense (stagehands/equip)	\$ 27,164.80
Event Staffing (ushers, security, ticket sellers)	\$ 14,329.00
Police/EMT/First Aid	\$ 2,435.00
Event Advertising & Promotions	\$ 39,658.04
Catering Expense	\$ 12,570.00
Food & Beverage Expense*	\$ 28,955.61
Credit Card Fees	\$ 763.49
Other Event Expenses	\$ 35.00
Total Event Expenses	\$ 133,521.37

Net Estimated Profit / (Loss)	\$	(38,068.55)
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^{*} Based on Estimated Cost of Goods Sold for Product, Labor and Commissions