



***FY 2018***  
***November 2017 Financial Report***  
***May 1, 2017 through November 30, 2017***

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## **November Executive Summary**

The City's overall finances are in good condition through the month of November. This report discusses the City's largest operations including capital projects. The fiscal year 2018 budget is \$214.1M. Commentary on revenue and expense activity can be seen throughout the report on major funds with special emphasis on the General Fund. Commentary focuses on variances from annualized trend which is 58 percent or 7/12 of the fiscal year.

### **General Fund**

The City's General Fund includes nearly 50 percent of the City's total financial operations or \$105.3M of the Adopted Budget, and accounts for all taxes. Activity through the end of November is rated good. Overall revenue and expenses are on trend (with revenues exactly 58 percent and expenses over by .6 percent).

General Fund revenues are primarily made up by taxes which comprise 81 percent of the Revenue budget. Much of these taxes are collected by the State and are not received for several months; therefore revenue trends lag in those categories. Only five months of Sales Tax has been received through November, however this category seems to be trending favorably compared to last year at this time. While the State portion shows a positive variance of nearly 12 percent over FY2017, the Home Rule increase of 6 percent is primarily due to an "accelerated payment" received from the State of Illinois related to a prior year's growth acceleration calculation it does. Despite these increases, the new State of Illinois 2 percent service charge on Home Rule collections and the closing of retail locations around the City, remain areas of concern. Property Tax, the City's largest tax, is billed twice per year (June and September), which means 100 percent of that revenue has been collected through November. This helps to offset the lag in revenue recognition in other categories. The State of Illinois instituted a temporary 10 percent holdback on Income tax distributions. While this revenue is being made up by extra payments during the year, this category is trending behind last year. Information from the Illinois Department of Revenue indicates corporations are being more aggressive in claiming NOLs (net operating losses), changing to S-Corp status etc. in order to lower tax liabilities. Overall, total revenues collected to date are 58 percent or \$61.5M of the \$105M revenue budget.

The General Fund houses many operations (expenditures) that are seasonal in nature such as snow & ice budgets. These activities would not be expected to correlate to an

*While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.*

annualized trend, however overall, salary and benefits should be on trend making up over 50 percent of the operating expenditure budget. Salaries are currently at 55 percent, slightly below trend in almost all General Fund departments. Contractuals and Commodities are behind trend due to seasonality. Other Intergov Exp, which includes Fire and Police pension funding related to Property Tax receipts is at 83 percent. Total Expenditures are \$62.1M, slightly above trend at 58.6 percent; leaving the General Fund in a slightly negative cash flow position YTD.

## **Enterprise Funds**

All Enterprise funds, except for Storm Water, ended November with positive activity YTD.

- Water Charges for Services, which can vary significantly with weather conditions, are ahead of trend at 65 percent / \$9.4M, with expenditures well below trend at 34 percent / \$7.3M.
- Sewer Charges for Services are on trend at 59 percent / \$2.9M, with expenditures slightly below at 46 percent / \$2.4M.
- Storm Water Charges for Services are on trend at 59 percent / \$1.6M, with expenditures slightly below at 54 percent / \$1.8M. Since Use of Fund Balance needed to cover operations is not recorded during the year, net activity will trend as a loss.
- Solid Waste Charges for Services are slightly ahead of trend at 61 percent / \$3.7M, with operating expenditures slightly under trend.
- Golf operations have two of the three courses in positive positions YTD.
- The Arena fund is positive due to General Fund transfers related to the City's portion of operating cost coverage and a GF transfer for additional costs related to the sidewalk and ramp repair project.

**Enterprise Fund Summary  
Current Activity  
Through November 30, 2017**

Fund	Gain / (Loss)
Water	\$ 2,891,024
Sewer	\$ 663,748
Storm Water	\$ (81,000)
Solid Waste	\$ 328,866
Golf	\$ 138,976
Arena	\$ 512,430
<b>Net Activity Total</b>	<b>\$ 4,454,043</b>

*While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.*

## **Capital**

The Capital Improvement Fund (CIF) accounts for capital projects unassociated with enterprise funds. Multiple capital projects were adopted in the FY2018 budget; \$4.8M for the Streets/sidewalks programs, and other funding for facility repairs and park projects. Most projects are in the initial phases of design or bidding, however \$3.7M for Streets/Sidewalks has been executed through the end of November.

*While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.*

**City of Bloomington - FY 2018**  
**General Fund Revenue & Expenditures by Category**  
**Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
Use of Fund Balance	\$ -	\$ 612,071	\$ -	\$ 612,071	0.0%
Taxes	\$ 86,274,740	\$ 86,274,740	\$ 49,638,168	\$ 36,636,573	57.5%
Licenses	\$ 414,950	\$ 414,950	\$ 379,769	\$ 35,181	91.5%
Permits	\$ 802,351	\$ 802,351	\$ 584,304	\$ 218,047	72.8%
Intergovernmental Revenue	\$ 228,383	\$ 228,383	\$ 35,717	\$ 192,666	15.6%
Charges for Services	\$ 11,864,306	\$ 11,864,306	\$ 7,468,459	\$ 4,395,847	62.9%
Fines & Forfeitures	\$ 803,400	\$ 803,400	\$ 402,776	\$ 400,624	50.1%
Investment Income	\$ 85,375	\$ 85,375	\$ 246,551	\$ (161,176)	288.8%
Misc Revenue	\$ 956,337	\$ 956,337	\$ 448,159	\$ 508,178	46.9%
Sale of Capital Assets	\$ 18,000	\$ 18,000	\$ 29,444	\$ (11,444)	163.6%
Transfer In	\$ 3,866,628	\$ 3,866,628	\$ 2,245,221	\$ 1,621,407	58.1%
<b>TOTAL REVENUE</b>	<b>\$ 105,314,471</b>	<b>\$ 105,926,541</b>	<b>\$ 61,478,568</b>	<b>\$ 44,447,973</b>	<b>58.0%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
Salaries	\$ 40,665,840	\$ 40,764,582	\$ 22,364,888	\$ 18,399,694	54.9%
Benefits	\$ 10,798,566	\$ 10,828,963	\$ 6,233,933	\$ 4,595,030	57.6%
Contractuals	\$ 14,487,718	\$ 14,457,477	\$ 7,093,256	\$ 7,364,220	49.1%
Commodities	\$ 7,419,370	\$ 7,394,073	\$ 3,802,444	\$ 3,591,628	51.4%
Capital Expenditures	\$ -	\$ 31,803	\$ 34,303	\$ (2,500)	107.9%
Principal Expense	\$ 1,787,105	\$ 1,787,105	\$ 1,162,164	\$ 624,941	65.0%
Interest Expense	\$ 236,735	\$ 236,735	\$ 120,061	\$ 116,675	50.7%
Other Intergov Exp	\$ 14,845,254	\$ 14,792,754	\$ 12,341,809	\$ 2,450,946	83.4%
Other Expenditures	\$ 3,741,211	\$ 3,729,553	\$ 1,758,748	\$ 1,970,805	47.2%
Transfer Out	\$ 11,332,670	\$ 11,903,496	\$ 7,168,295	\$ 4,735,201	60.2%
<b>TOTAL EXPENDITURES</b>	<b>\$ 105,314,471</b>	<b>\$ 105,926,541</b>	<b>\$ 62,079,900</b>	<b>\$ 43,846,641</b>	<b>58.6%</b>

Beginning Fund Balance	\$ 14,764,533
<b>Current Activity - favorable/(unfavorable)</b>	<b>\$ (601,332)</b>
Ending Fund Balance	\$ 14,163,201

Commentary: Overall, General Fund revenues are trending at annualization. While, most taxes are paid in arrears, Property taxes, are collected in the first part of the fiscal year and are currently at 100% of budget. Sales Tax revenues in total are higher over prior year - after adjusting for a one-time large purchase that occurred in early FY 2017. (Please see the Major Tax Revenue Summary table for trends over prior year.) Intergovernmental revenues are below trend as numerous grants have not been received yet. Liquor Licenses make up 317K of 378K total in Licenses revenue are trending at 95% of budget. Ambulance Fees of \$3M make up 40% of the \$7.5M YTD Charges for Services revenue, and are trending ahead of budget at 67%. Investment Income is trending high due to interest rate increases.

Expenditures are trending at annualization with other intergovernmental expenditures higher from pension payments, but with Contractuals and Commodities offsetting that. The Contractuals category of Other Prof and Tech Services total is 463K YTD and has an annual budget of 1.9M; 24% of trend. For Commodities; while road repair commodities are coming in higher, other areas like electricity are coming in lower. Other expenditures are lower as the majority is related to Ambulance/insurance write offs and will not be realized until later in the year. Transfers to the Capital Improvement Fund of 3.8M are at 60% of budget pushing that category slightly above trend.

Note: Capital projects/improvements related to the General Fund are accounted for in the Capital Improvement fund and can be seen on page 11. A capital equipment & vehicle status listing can be seen on page 12.

**City of Bloomington - FY 2018  
BCPA Profit and Loss Statement  
Through November 30, 2017**

Annualized Trend is 58%

The BCPA Profit and Loss statement below excludes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M.

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
53 Intergov Revenue	\$ 35,000	\$ 35,000	\$ 10,000	\$ 25,000	28.6%
54 Charges for Services	\$ 967,200	\$ 967,200	\$ 317,992	\$ 649,208	32.9%
56 Investment Income	\$ 50	\$ 50	\$ -	\$ 50	0.0%
57 Misc Revenue	\$ 482,977	\$ 482,977	\$ 30,546	\$ 452,431	6.3%
<b>TOTAL REVENUE</b>	<b>\$ 1,485,227</b>	<b>\$ 1,485,227</b>	<b>\$ 358,538</b>	<b>\$ 1,126,689</b>	<b>24.1%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 879,802	\$ 879,802	\$ 306,147	\$ 573,655	34.8%
62 Benefits	\$ 304,152	\$ 304,152	\$ 91,913	\$ 212,239	30.2%
70 Contractuals	\$ 1,081,722	\$ 1,069,709	\$ 402,491	\$ 667,219	37.6%
71 Commodities	\$ 349,350	\$ 349,350	\$ 142,727	\$ 206,623	40.9%
72 Capital Expenditures	\$ -	\$ 12,013	\$ 9,513	\$ 2,500	79.2%
73 Principal Expense	\$ 9,402	\$ 9,402	\$ 9,402	\$ -	100.0%
74 Interest Expense	\$ 557	\$ 557	\$ 557	\$ -	100.0%
79 Other Expenditures	\$ 14,875	\$ 14,875	\$ 2,356	\$ 12,519	15.8%
<b>TOTAL EXPENDITURES</b>	<b>\$ 2,639,860</b>	<b>\$ 2,639,860</b>	<b>\$ 965,106</b>	<b>\$ 1,674,753</b>	<b>36.6%</b>

Current Activity - favorable/(unfavorable) **\$ (606,568)**

Commentary: The BCPA's business is slower in the summer months. Intergov Revenue is for Federal and State Grants, of which \$10K has been received from the State of IL. Charges for services represent facility rentals, program income, admission fees and concession revenues which is below annualization at 32.9%. Misc Revenue accounts for donations and contributions but the majority is for "in kind" donations which are booked at the end of the year and don't track with annualization.

Salaries and benefits are below trend due to several vacancies. Contractuals and commodities, like revenue, will also increase after the summer.

Note: The BCPA is a unique entertainment venue therefore profit and loss activity will not trend with annualization. BCPA Capital projects/improvements are accounted for in the Capital Improvement Fund.

The BCPA Profit and Loss statement below includes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
50 Taxes	\$ 1,700,000	\$ 1,700,000	\$ 991,667	\$ 708,333	58.3%
53 Intergov Revenue	\$ 35,000	\$ 35,000	\$ 10,000	\$ 25,000	28.6%
54 Charges for Services	\$ 967,200	\$ 967,200	\$ 317,992	\$ 649,208	32.9%
56 Investment Income	\$ 50	\$ 50	\$ -	\$ 50	0.0%
57 Misc Revenue	\$ 482,977	\$ 482,977	\$ 30,546	\$ 452,431	6.3%
<b>TOTAL REVENUE</b>	<b>\$ 3,185,227</b>	<b>\$ 3,185,227</b>	<b>\$ 1,350,205</b>	<b>\$ 1,835,022</b>	<b>42.4%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 879,802	\$ 879,802	\$ 306,147	\$ 573,655	34.8%
62 Benefits	\$ 304,152	\$ 304,152	\$ 91,913	\$ 212,239	30.2%
70 Contractuals	\$ 1,081,722	\$ 1,069,709	\$ 402,491	\$ 667,219	37.6%
71 Commodities	\$ 349,350	\$ 349,350	\$ 142,727	\$ 206,623	40.9%
73 Principal Expense	\$ 9,402	\$ 9,402	\$ 9,402	\$ -	100.0%
74 Interest Expense	\$ 557	\$ 557	\$ 557	\$ -	100.0%
79 Other Expenditures	\$ 14,875	\$ 14,875	\$ 2,356	\$ 12,519	15.8%
89 Transfer Out	\$ 1,042,836	\$ 1,042,836	\$ 601,831	\$ 441,006	57.7%
<b>TOTAL EXPENDITURES</b>	<b>\$ 3,682,696</b>	<b>\$ 3,682,696</b>	<b>\$ 1,566,937</b>	<b>\$ 2,113,259</b>	<b>42.5%</b>

Current Activity - favorable/(unfavorable) **\$ (216,732)**

**City of Bloomington - FY 2018  
Miller Park Zoo Profit and Loss Statement  
Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
54 Charges for Services	\$ 694,800	\$ 694,800	\$ 514,101	\$ 180,699	74.0%
57 Misc Revenue	\$ 75,850	\$ 75,850	\$ 41,975	\$ 33,875	55.3%
<b>TOTAL REVENUE</b>	<b>\$ 770,650</b>	<b>\$ 770,650</b>	<b>\$ 556,076</b>	<b>\$ 214,574</b>	<b>72.2%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 648,997	\$ 648,997	\$ 382,918	\$ 266,078	59.0%
62 Benefits	\$ 213,827	\$ 213,827	\$ 130,192	\$ 83,635	60.9%
70 Contractuals	\$ 188,417	\$ 188,417	\$ 137,527	\$ 50,890	73.0%
71 Commodities	\$ 295,675	\$ 295,675	\$ 184,900	\$ 110,775	62.5%
79 Other Expenditures	\$ 300	\$ 300	\$ 73	\$ 227	24.3%
<b>TOTAL EXPENDITURES</b>	<b>\$ 1,347,216</b>	<b>\$ 1,347,216</b>	<b>\$ 835,610</b>	<b>\$ 511,606</b>	<b>62.0%</b>

**Current Activity - favorable/(unfavorable) \$ (279,534)**

Commentary: The Zoo's charges for services are 16% ahead of trend. Part of this due to seasonality, but the Zoo is experiencing strong attendance. Expenditures are right on trend except for commodities which are primarily related to gift shop purchases, which are made in bulk/advance, and animal food and supplies for various programs.

Note: The Zoo's financial activity correlates to seasonal weather rather than annualized trend. Charges for services include zoo admission and programs, building rentals and gift shop sales. Miscellaneous revenues constitute zoo donations.



**City of Bloomington - FY 2018**  
**Pepsi Ice Center Profit and Loss Statement**  
**Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 1,026,620	\$ 1,026,620	\$ 664,605	\$ 362,015	64.7%
57 Misc Revenue	\$ 29,000	\$ 29,000	\$ 34,049	\$ (5,049)	117.4%
<b>TOTAL REVENUE</b>	<b>\$ 1,055,620</b>	<b>\$ 1,055,620</b>	<b>\$ 698,654</b>	<b>\$ 356,966</b>	<b>66.2%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 345,974	\$ 345,974	\$ 206,205	\$ 139,769	59.6%
62 Benefits	\$ 72,463	\$ 72,463	\$ 44,244	\$ 28,220	61.1%
70 Contractuals	\$ 228,208	\$ 228,208	\$ 124,027	\$ 104,180	54.3%
71 Commodities	\$ 235,100	\$ 235,100	\$ 98,196	\$ 136,904	41.8%
<b>TOTAL EXPENDITURES</b>	<b>\$ 881,745</b>	<b>\$ 881,745</b>	<b>\$ 472,672</b>	<b>\$ 409,073</b>	<b>53.6%</b>

**Current Activity - favorable/(unfavorable) 225,983**

Commentary: The Pepsi Ice Center has a strong demand for programs and services - with revenues now ahead of trend as its busy season begins. Misc Revenue includes a \$25,000 promotional award from Kraft. Salaries and benefits are tracking with trend and contractuals and commodities will increase as the season unfolds.

**City of Bloomington - FY 2018  
General Fund Major Tax Revenue Summary  
Through November 30, 2017**

Revenues Earned	Annual Budget	FY2018 YTD	FY2017 YTD	YTD Variance	% Variance	# of Months Collected
Property Tax	\$ 24,744,495	\$ 24,755,269	\$ 24,005,543	\$ 749,725	3.12%	7 Months
Home Rule Sales Tax	\$ 24,407,625	\$ 9,850,005	\$ 9,253,996	\$ 596,009	6.44%	5 Months
State Sales Tax	\$ 13,768,500	\$ 6,222,810	\$ 5,569,903	\$ 652,907	11.72%	5 Months
Income Tax	\$ 7,700,000	\$ 4,048,659	\$ 4,245,664	\$ (197,005)	-4.64%	7 Months
Utility Tax	\$ 6,692,920	\$ 3,161,517	\$ 3,311,297	\$ (149,780)	-4.52%	6 Months
Ambulance Fee	\$ 4,483,847	\$ 2,987,571	\$ 2,641,479	\$ 346,092	13.10%	6 Months
Food & Beverage Tax	\$ 4,300,463	\$ 2,117,680	\$ 2,103,423	\$ 14,257	0.68%	6 Months
Local Motor Fuel	\$ 2,400,000	\$ 1,185,985	\$ 1,228,345	\$ (42,359)	-3.45%	6 Months
Franchise Tax	\$ 2,083,975	\$ 959,065	\$ 797,075	\$ 161,990	20.32%	6 Months
Replacement Tax	\$ 1,760,979	\$ 1,112,785	\$ 984,408	\$ 128,377	13.04%	6 Months
Hotel & Motel Tax	\$ 1,600,000	\$ 993,095	\$ 870,553	\$ 122,542	14.08%	6 Months
Local Use Tax	\$ 1,700,000	\$ 1,066,628	\$ 1,024,262	\$ 42,366	4.14%	7 Months
Packaged Liquor	\$ 1,125,000	\$ 622,125	\$ 595,425	\$ 26,700	4.48%	6 Months
Vehicle Use Tax	\$ 1,100,000	\$ 602,826	\$ 567,067	\$ 35,759	6.31%	6 Months
Building Permits	\$ 753,000	\$ 566,421	\$ 551,725	\$ 14,696	2.66%	7 Months
Amusement Tax	\$ 1,000,000	\$ 503,753	\$ 536,002	\$ (32,249)	-6.02%	6 Months
Video Gaming	\$ 735,423	\$ 307,862	\$ 295,755	\$ 12,107	4.09%	5 Months
Auto Rental Tax	\$ 81,979	\$ 36,891	\$ 36,347	\$ 544	1.50%	5 Months

Notes for variances of approximately +/- 10%.

As seen above, in the # of Months Collected column, many revenues are not received until one to two months later including major revenues such as Home Rule & State Sales Tax.

1) Home Rule FY2018 includes a 583K "Accelerated Payment" from the State of IL related to a Home Rule year over year increase acceleration calculation.

2) Ambulance fees are ahead of last year by 13% and ahead of trend by 9%. Runs YTD are at 4,056 vs 3,691 last year.

3) Building permits are ahead of last year by 2% and ahead of trend by 17% which is a positive trend in construction.

4) Hotel & Motel Tax is ahead of last year by 14% = \$123K

5) Home Rule Sales Tax: Note that approximately \$1.525 million excluded for comparison purposes representing a one-time purchase in FY2017.

6) State Sales Tax: Note that approximately \$611,000 excluded for comparison purposes representing a large one time purchase in FY2017.

7) Franchise tax shows a 20% variance over the prior year due to payment timing from Comcast that went from monthly to quarterly.

## City of Bloomington, Illinois Through November 30, 2017

			APPROXIMATE TIMELINE							
			Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
<b>Capital Improvement Fund</b>										
<b>Facilities Capital Improvement Projects</b>										
Major Facility Repairs-These budgeted dollars are proposed to pay for the City Hall Annex demolition.	\$	250,000	\$	45,724	These budgeted dollars are being used for the City Hall Annex Demolition.					
Police Administration Roof Replacement & install a Waterproofing Membrane over Parking Garage-These budgeted dollars are proposed to pay for the City Hall Annex demolition.	\$	340,000	These budgeted dollars are being used for the City Hall Annex Demolition.							
Budgeted Fuel Expense moved to Capital for additional dollars for City Hall Annex demolition. - BUA	\$	91,403	These budgeted dollars are being used for the City Hall Annex Demolition.							
West Side Community Center Development - Design	\$	100,000			TBD	TBD	TBD	TBD	TBD	TBD
<b>Capital Projects - Public Works</b>										
Multi-Year Street & Alley Resurface Program	\$	3,646,896	\$	3,206,518	NA	Completed	Completed	Completed	June 2017	Nov 2017
Multi-Year ADA Sidewalk Ramp Replacement Program	\$	400,000	\$	542,551	NA	Completed	Completed	Completed	June 2017	April 2018
Multi-Year Sidewalk Repair Program	\$	488,866	NA							
Multi-Year Sidewalk Replacement 50-50 Program	\$	105,000	NA							
Emergency Multi-Year Street, Alley & Sidewalk Repairs	\$	200,000	NA							
Downtown Wayfinding Signage	\$	250,000			Nov 2017	Dec. 2017	Mar 2018	April 2018	May 2017	Aug 2018
Monroe Street Brick Street Design and Engineering - BUA	\$	127,024			Nov 2017	Nov 2017	Mar 2018	NA	NA	NA
Lutz Road	\$	18,867	\$	10,262	Completed	Dec 2017	TBD	TBD	TBD	TBD
<b>Parks</b>										
Woodbury Park	\$	100,000				Nov 2017	Feb 2018	TBD	April 2018	July 2018
Rollingbrook Park Playground-changed to Oakland Park Playground	\$	75,000				TBD	TBD	TBD	TBD	TBD
BCPA Tuckpointing	\$	60,000	\$	17,495	June 2017	NA	NA	July 2017	Sept 2017	Oct 2017
Miller Park Pavilion - Porch Roof Pillars and Railings	\$	40,000				Jan 2018	Feb 2018	TBD	Mar 2018	May 2018
Replace Rooftop Units - Creativity Center (Level II) - BCPA Capital Campaign funds	\$	825,000				Nov 2017	Feb 2018	TBD	Mar 2018	TBD
Install TPO Roofing Membrane - Creativity Center (Level II) - BCPA Capital Campaign fund	\$	225,000				Nov 2017	Feb 2018	TBD	Mar 2018	TBD
Route 66 Trail Shirley South 1.1 Miles - Const. 1st Half	\$	17,000				TBD	TBD	TBD	TBD	TBD
<b>Fire</b>										
Land Acquisition (NE Fire Station) - Assessment & Evaluation	\$	50,000			Aug 2017	Sept 2017	TBD	TBD	NA	NA
Masonry Repairs at Stations and HQ - BUA	\$	11,657	\$	11,658		NA	NA	Completed	Completed	Completed
<b>TOTAL CAPITAL IMPROVEMENT FUND:</b>	\$	7,421,713	\$	3,834,207						

General Fund					
Through November 30, 2017	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
FY 2018 Capital Equipment List - 5 Year					
<b>Information Services</b>					
	Fixed asset replacements include servers, larger printers, large format scanners, the City's firewall, network hardware, data storage devices, software, etc.	200,000.00	200,000.00	57,334.25	(142,665.75)
	Geo Time software for Police	8,000.00	8,000.00		-
	Continued Video Conference Implementation in remaining Fire Stations and other conference rooms	100,000.00	100,000.00		-
	Storage Equipment - Cybercrime, surveillance video, Police in-car and body cam video, sewer video, etc.	100,000.00	100,000.00		-
	Fire Dept Management Software	80,000.00	80,000.00	97,457.31	17,457.31
	Network Equipment Replacement	100,000.00	100,000.00		-
	<b>Total Information Services</b>	<b>588,000.00</b>	<b>588,000.00</b>	<b>154,791.56</b>	<b>(125,208.44)</b>
<b>Code Enforcement</b>					
	2002 Ford Focus	20,259.00	20,259.00		-
	<b>Total Code Enforcement</b>	<b>20,259.00</b>	<b>20,259.00</b>	<b>-</b>	<b>-</b>
<b>Facilities Management</b>					
	Cost for replacement of fixed asset catergized machinery or equipment that unexpectedly fails- Example is Police Boiler in FY 2017.	15,000.00	15,000.00		-
	<b>Total Facilities Management</b>	<b>15,000.00</b>	<b>15,000.00</b>	<b>-</b>	<b>-</b>
<b>Parking Operations</b>					
	2002 Tennant 6500	54,590.00	54,590.00	59,842.48	5,252.48
	Entrance Equipment for Market, Pepsi Ice and Abraham Lincoln Garages	950,000.00	950,000.00		-
	<b>Total Parking Operations</b>	<b>1,004,590.00</b>	<b>1,004,590.00</b>	<b>59,842.48</b>	<b>5,252.48</b>
<b>Parks</b>					
	2005 Mitsubishi Endeavor	29,708.00	29,708.00	31,135.00	1,427.00
	2001 Ford E250	24,190.80	24,190.80		-
	1983 Evans Trailer	10,610.00	10,610.00		-
	2002 GMC 3500	47,745.00	47,745.00	40,279.00	(7,466.00)
	2002 Ford F350	47,214.50	47,214.50	31,092.00	(16,122.50)
	Unit 750-Bobcat with Tracks	75,000.00	75,000.00	64,192.56	(10,807.44)
	Stump Grinder	50,000.00	50,000.00	48,081.50	(1,918.50)
	Unit 794- Dingo	40,000.00	40,000.00	32,485.97	(7,514.03)
	Playground and safety surface at Rollingbrook Park	75,000.00	75,000.00		-
	Sprayground surface at Tipton Park	40,000.00	40,000.00		-
	<b>Total Parks</b>	<b>439,468.30</b>	<b>439,468.30</b>	<b>247,266.03</b>	<b>(42,401.47)</b>
<b>Zoo</b>					
	2005 Dodge Grand Caravan	24,720.00	24,720.00	23,399.00	(1,321.00)
	<b>Total Zoo</b>	<b>24,720.00</b>	<b>24,720.00</b>	<b>23,399.00</b>	<b>(1,321.00)</b>
<b>Pepsi Ice Center</b>					
	2006 Zamboni 540	175,000.00	175,000.00		-
	<b>Total Pepsi Ice Center</b>	<b>175,000.00</b>	<b>175,000.00</b>	<b>-</b>	<b>-</b>
<b>Engineering</b>					
	2003 Ford Taurus	22,763.00	22,763.00	25,532.00	2,769.00
	2004 Ford Ranger	23,690.00	23,690.00	25,532.00	1,842.00
	2005 Dodge Dakota	23,690.00	23,690.00	25,532.00	1,842.00
	<b>Total Engineering</b>	<b>70,143.00</b>	<b>70,143.00</b>	<b>76,596.00</b>	<b>6,453.00</b>
<b>Street Maintenance</b>					
	2004 Ford Ranger	23,690.00	23,690.00	25,532.00	1,842.00
	2001 Ford F150	32,960.00	32,960.00	31,135.00	(1,825.00)
	2007 Dodge F350	33,475.00	33,475.00	34,283.00	808.00
	2005 GMC 1500	36,359.00	36,359.00	40,983.00	4,624.00
	<b>Total Street Maintenance</b>	<b>126,484.00</b>	<b>126,484.00</b>	<b>131,933.00</b>	<b>5,449.00</b>
<b>Snow &amp; Ice</b>					
	2006 IH 7400 - Truck	164,800.00	164,800.00		-
	<b>Total Snow &amp; Ice</b>	<b>164,800.00</b>	<b>164,800.00</b>	<b>-</b>	<b>-</b>
<b>Police</b>					
	2004 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2012 Chevrolet Tahoe	40,685.00	40,685.00	38,947.00	(1,738.00)
	2011 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2011 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2011 Chevrolet Impala	36,604.50	36,604.50	28,284.00	(8,320.50)
	2004 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2004 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2004 GMC Savana Cargo Van	67,465.00	67,465.00		-
	2001 Ford Excursion	40,685.00	40,685.00	31,135.00	(9,550.00)
	2005 Chevrolet Tahoe	40,685.00	40,685.00	38,947.00	(1,738.00)
	1996 Kawasaki Mule	12,463.00	12,463.00	11,150.00	(1,313.00)
	Police Firearms Training Simulator	100,000.00	100,000.00		-
	<b>Total Police</b>	<b>516,262.50</b>	<b>516,262.50</b>	<b>276,123.00</b>	<b>(72,674.50)</b>
<b>Communication Center</b>					

General Fund					
Through November 30, 2017	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
	Computer-Aided Dispatch Upgrade-Software	171,565.00	171,565.00	188,050.00	16,485.00
	Police Priority Dispatch System-Software	60,980.00	60,980.00		-
	<b>Total Communication Center</b>	<b>232,545.00</b>	<b>232,545.00</b>	<b>188,050.00</b>	<b>16,485.00</b>
Fire					
	2006 Ford F150 4X2 Pickup	30,500.00	30,500.00	30,450.00	(50.00)
	2007 Ford Expedition	40,845.00	40,845.00	39,437.00	(1,408.00)
	Cardiac Monitor/Debrillators	29,000.00	29,000.00	24,650.99	(4,349.01)
	FY 2018 Stryker Power-PRO XT Cot Replacement	23,000.00	23,000.00	15,294.72	(7,705.28)
	Multi-Year Outdoor Warning Siren Replacement*	41,200.00	41,200.00		-
	Cardiac Chest Compression Device	34,000.00	34,000.00		-
	<b>Total Fire</b>	<b>198,545.00</b>	<b>198,545.00</b>	<b>109,832.71</b>	<b>(13,512.29)</b>
<b>Total General Fund</b>		<b>3,575,816.80</b>	<b>3,575,816.80</b>	<b>1,267,833.78</b>	<b>(221,478.22)</b>
FY 2018 Capital Equipment List - 10 Year					
Police					
	Body Worn Cameras program implementation and equipment purchase.	600,000.00	600,000.00		
	<b>Total Police</b>	<b>600,000.00</b>	<b>600,000.00</b>	-	-
Fire					
	2000 Pierce Dash Fire Apparatus	742,630.00	742,630.00		
	<b>Total Fire</b>	<b>742,630.00</b>	<b>742,630.00</b>	-	-
	<b>General Fund Total:</b>	<b>\$ 4,918,446.80</b>	<b>\$ 4,918,446.80</b>	<b>\$ 1,267,833.78</b>	<b>\$ (221,478.22)</b>
Note: Capital equipment is intended to be financed as part of the capital lease program.					

**City of Bloomington - FY 2018**  
**State Motor Fuel Tax Revenue and Expenditures**  
**Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 6,351,000	\$ 6,351,000	\$ -	\$ 6,351,000	0.0%
53 Intergov Revenue	\$ 3,250,000	\$ 3,250,000	\$ 1,006,219	\$ 2,243,781	31.0%
56 Investment Income	\$ 20,000	\$ 20,000	\$ 44,490	\$ (24,490)	222.4%
<b>Revenue Total</b>	<b>\$ 9,621,000</b>	<b>\$ 9,621,000</b>	<b>\$ 1,050,708</b>	<b>\$ 8,570,292</b>	<b>10.9%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
70 Contractuals	\$ 750,000	\$ 750,000	\$ -	\$ 750,000	0.0%
71 Commodities	\$ 500,000	\$ 500,000	\$ 373,130	\$ 126,870	74.6%
72 Capital Expenditures	\$ 8,371,000	\$ 8,371,000	\$ 8,891	\$ 8,362,109	0.1%
<b>Expense Total</b>	<b>\$ 9,621,000</b>	<b>\$ 9,621,000</b>	<b>\$ 382,021</b>	<b>\$ 9,238,979</b>	<b>4.0%</b>

<b>Beginning Fund Balance</b>	<b>\$ 7,238,666</b>
<b>Current Activity - favorable/(unfavorable)</b>	<b>\$ 668,687</b>
<b>Ending Fund Balance</b>	<b>\$ 7,907,353</b>

Commentary: Design and construction of capital projects totaling \$8.6M is budgeted for FY 2018. Fox Creek Bridge and Road Improvements should be bid in the spring/summer of 2018. Construction of Hamilton Road Phase II is being deferred until FY 2019 when state funding may become available. The Intergov revenue above only reflects six months of MFT = 967K, however current average per month of 161K is slightly ahead of budget of 150K\*. Investment Income is trending high due to interest rate increases.

Note: Motor Fuel Tax is a state tax on purchased motor fuel in Illinois. These funds are restricted and can only be used for the construction service costs and maintenance of municipal streets, sidewalks, traffic signs, street safety or associated engineering.  
 \*Monthly payments are received from Illinois Department of Transportation which total approximately \$1.8M per year. \$1.5M is budgeted for IL Commerce Commission reimbursement for the Fox Creek Road and bridge project.

See detail on capital projects on the page immediately following this statement.

## City of Bloomington, Illinois Through November 30, 2017

		APPROXIMATE TIMELINE						
Motor Fuel Tax Fund	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
GE Road @ Keaton Place Traffic Signals and NB Turn Lane Land & Construction-will spend only in FY 2018 at estimated cost of \$30,000. Project to be rebudgeted in FY 2019.	\$ 540,000		NA	NA	Oct. 2017	Mar. 2018	May 2018	Sept 2018
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road-project to spend only \$50,000 in FY 2018. Project to be rebudgeted in FY 2019.	\$ 7,400,000		NA	NA	May 2018	June 2018	Aug. 2018	Nov. 2018
Towanda Barnes Rd @ Ireland Grove Rd Improvement Construction (City share)-project to spend only \$30,000 in FY 2018. Project to be rebudgeted in FY 2019.	\$ 700,000		NA	NA	NA	Feb. 2018	May 2018	Nov. 2018
<b>TOTAL MFT CAPITAL:</b>	<b>\$ 8,640,000</b>							

**City of Bloomington - FY 2018  
Water Fund Profit and Loss Statement  
Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 5,916,824	\$ 5,916,824	\$ -	\$ 5,916,824	0.0%
51 Licenses	\$ 35,000	\$ 35,000	\$ 20,369	\$ 14,631	58.2%
54 Charges for Services	\$ 14,471,000	\$ 14,471,000	\$ 9,402,910	\$ 5,068,090	65.0%
55 Fines & Forfeitures	\$ 320,000	\$ 320,000	\$ 205,303	\$ 114,697	64.2%
56 Investment Income	\$ 104,706	\$ 104,706	\$ 112,309	\$ (7,603)	107.3%
57 Misc Revenue	\$ 190,050	\$ 190,050	\$ 190,016	\$ 34	100.0%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 4,180	\$ (4,180)	0.0%
85 Transfer In	\$ 492,487	\$ 492,487	\$ 287,284	\$ 205,203	58.3%
<b>Revenue Total</b>	<b>\$ 21,530,067</b>	<b>\$ 21,530,067</b>	<b>\$ 10,222,371</b>	<b>\$ 11,307,695</b>	<b>47.5%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 3,876,258	\$ 3,876,258	\$ 2,042,320	\$ 1,833,938	52.7%
62 Benefits	\$ 1,470,930	\$ 1,470,930	\$ 891,765	\$ 579,166	60.6%
70 Contractuals	\$ 5,484,117	\$ 5,484,117	\$ 1,525,021	\$ 3,959,096	27.8%
71 Commodities	\$ 3,880,540	\$ 3,880,540	\$ 1,642,275	\$ 2,238,265	42.3%
72 Capital Expenditures	\$ 5,155,000	\$ 5,155,000	\$ 194,754	\$ 4,960,246	3.8%
73 Principal Expense	\$ 806,980	\$ 806,980	\$ 517,118	\$ 289,862	64.1%
74 Interest Expense	\$ 158,240	\$ 158,240	\$ 115,975	\$ 42,265	73.3%
79 Other Expenditures	\$ 10,250	\$ 10,250	\$ 931	\$ 9,319	9.1%
89 Transfer Out	\$ 687,752	\$ 687,752	\$ 401,189	\$ 286,563	58.3%
<b>Expense Total</b>	<b>\$ 21,530,067</b>	<b>\$ 21,530,067</b>	<b>\$ 7,331,347</b>	<b>\$ 14,198,719</b>	<b>34.1%</b>

<b>Beginning Fund Balance</b>	<b>\$ 25,760,435</b>
<b>Current Activity - favorable/(unfavorable)</b>	<b>\$ 2,891,024</b>
<b>Ending Fund Balance</b>	<b>\$ 28,651,459</b>

Commentary: Water fund savings of \$5.9M was budgeted to pay for capital projects. Fund savings has been accumulating for some time to provide funding for large capital projects. Since revenues in fund savings have already been collected, there is no current year activity. This will skew overall revenue trend. Water fees seen in Charges for Services are based on consumption and are slightly ahead of trend. Water consumption is highly dependent on weather conditions. Misc Revenue is ahead due to a large tap-on fee by Vale Church. Transfers In represent water charges to other City funds such as Sewer. Investment Income is trending high due to interest rate increases.

Contractuals are behind annualization as they correlate primarily to capital projects which are just in the beginning phases. Commodities are lower than trend due to inventory already on-hand, and low utility and fuel related expense. Principal and Interest expense can vary to trend due to timing of debt payments. Transfers Out relate to administrative charges from the General Fund for activities such as Finance, Legal, Human Resources etc.

Note: See detail on capital projects and equipment on the pages immediately following this statement.



## City of Bloomington, Illinois Through November 30, 2017

### APPROXIMATE TIMELINE

Water Fund	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Multi-Year Outside Consultant Civil Engineering Services	\$ 288,500	\$ 131,399	Completed	Completed	Spring 2018	NA	NA	NA
Consultant Construction Administration Contract	\$ 250,000	\$ 11,939	Various	Various	Various	NA	NA	NA
Multi-Year Consultant Leak Detection for Water Loss Prevention	\$ 50,000		October 2017	N/A	N/A	Dec. 2017	Mar. 2018	N/A
Pipeline Rd - Division E - Pressure Valve Control Stations - Design	\$ 200,000		July 2017	October 2017	June 2018	FY 2019, Construction Capital Project	FY 2019, Construction Capital Project	FY 2019, Construction Capital Project
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road	\$ 150,000	See Engineering.	NA	NA	5/1/18	June 2018	Aug. 2018	Nov. 2019
Lake Bloomington Water Main Replacement - Construction	\$ 1,150,000		Past FY, Design Project	2015	Dec. 2017	April 2018	May 2018	Dec. 2018
Szarek Drive Water Main Replacement - Construction	\$ 330,000		FY 2017, Design Project	Mar. 2017	Nov. 2017	April 2018	May 2018	Dec. 2018
Water Treatment Plant Main Process Building Roof Replacement	\$ 265,000		Internal Design	Jan. 2018	Feb. 2018	Mar. 2018	June 2018	Sept. 2018
Water Treatment Plant Recarbonation Bypass - Construction	\$ 350,000		Jan. 2017	Mar. 2017	Oct. 2017	TBD	TBD	TBD
Natural Gas Main Replacement to Main Process Building	\$ 135,000		Internal Design	July 2017	July 2017	July 2017	Aug. 2017	Sept. 2017
Multi-Year Reservoir Shoreline / Stream Erosion Control Improvements	\$ 200,000		July - November 2017 (multiple projects)			TBD	TBD	TBD
Lake Bloomington & Evergreen Lake Dam / Spillway Improvements - Construction	\$ 275,000		Project	May 2017	Aug. 2017	Sept. 2017	Oct. 2017	July 2018
Electrical Conversion of Evergreen Pump Station - Construction	\$ 500,000		Project	Jan. 2017	Nov. 2017	Jan. 2018	April 2018	Dec. 2018
SCADA Master Plan - Construction	\$ 1,500,000		Project	April 2017	Feb. 2018	Feb. 2018	April 2018	Oct. 2019
Multi-Year Compound Meter Upgrades	\$ 300,000	\$ 161,484	N/A	N/A	N/A	April 2017	June 2017	April 2018
Monroe Street Brick Street Design and Engineering - BUA	\$ 52,000		N/A	N/A	N/A	N/A	N/A	N/A
<b>TOTAL WATER CAPITAL:</b>	<b>\$ 5,995,500</b>	<b>\$ 304,821</b>						

FY 2018 Capital Equipment List  
Through November 30, 2017

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
<b>Water Transmission &amp; Distribution</b>					
	2006 Dodge Dakota	48,198.00		28,284.00	(19,914.00)
	1998 Sullair 185DQ Compressor	20,159.00			
	Pallet forks for Wheel Loader	6,200.00			
	Vactron LP873 SDT	95,000.00		78,200.00	(16,800.00)
	Division / Pump Station Mower	20,000.00		22,567.00	2,567.00
	Hydra-Stop Equipment/ Additional equipment for second line stop.	30,000.00			
	2006 Valve Turner/Utility vac with Trailer	40,525.96			
	<b>Total Water Transmission &amp; Distribution</b>	<b>260,082.96</b>	<b>-</b>	<b>129,051.00</b>	<b>(34,147.00)</b>
<b>Water Purification</b>					
	Autotitrator	48,000.00			-
	Water Quality Instrument Panels	40,000.00			-
	Laboratory Microscope Camera and Software	10,000.00		7,018.68	(2,981.32)
	<b>Total Water Purification</b>	<b>98,000.00</b>	<b>-</b>	<b>7,018.68</b>	<b>(2,981.32)</b>
<b>Lake Maintenance</b>					
	2006 Bob Cat 5600	66,950.00		48,100.40	(18,849.60)
	Lake Parks Maintenance Front End Mower	27,000.00		21,799.00	(5,201.00)
	<b>Total Lake Maintenance</b>	<b>93,950.00</b>	<b>-</b>	<b>69,899.40</b>	<b>(24,050.60)</b>
<b>Water Meter Services</b>					
	2006 Dodge Dakota Pickup	23,690.00			-
	<b>Total Water Meter Services</b>	<b>23,690.00</b>	<b>-</b>	<b>-</b>	<b>-</b>

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018  
Sewer Fund Profit & Loss Statement  
Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
54 Charges for Services	\$ 5,033,118	\$ 5,033,118	\$ 2,948,809	\$ 2,084,309		58.6%
55 Fines & Forfeitures	\$ 140,689	\$ 140,689	\$ 74,012	\$ 66,677		52.6%
56 Investment Income	\$ 7,733	\$ 7,733	\$ 10,867	\$ (3,134)		140.5%
57 Misc Revenue	\$ 25,750	\$ 25,750	\$ 36,119	\$ (10,369)		140.3%
<b>Revenue Total</b>	<b>\$ 5,207,291</b>	<b>\$ 5,207,291</b>	<b>\$ 3,069,807</b>	<b>\$ 2,137,484</b>		<b>59.0%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
61 Salaries	\$ 1,099,016	\$ 1,099,016	\$ 519,651	\$ 579,365		47.3%
62 Benefits	\$ 435,999	\$ 435,999	\$ 193,579	\$ 242,420		44.4%
70 Contractuals	\$ 1,097,563	\$ 1,097,563	\$ 529,657	\$ 567,906		48.3%
71 Commodities	\$ 351,523	\$ 351,523	\$ 183,931	\$ 167,591		52.3%
72 Capital Expenditures	\$ 850,000	\$ 850,000	\$ 1,947	\$ 848,053		0.2%
73 Principal Expense	\$ 569,016	\$ 569,016	\$ 496,439	\$ 72,577		87.2%
74 Interest Expense	\$ 232,858	\$ 232,858	\$ 234,798	\$ (1,940)		100.8%
79 Other Expenditures	\$ 165,817	\$ 165,817	\$ 9,515	\$ 156,302		5.7%
89 Transfer Out	\$ 405,499	\$ 405,499	\$ 236,541	\$ 168,958		58.3%
<b>Expense Total</b>	<b>\$ 5,207,291</b>	<b>\$ 5,207,291</b>	<b>\$ 2,406,059</b>	<b>\$ 2,801,231</b>		<b>46.2%</b>

<b>Beginning Fund Balance</b>	<b>\$ 1,468,872</b>
<b>Current Activity - favorable/(unfavorable)</b>	<b>\$ 663,748</b>
<b>Ending Fund Balance</b>	<b>\$ 2,132,620</b>

Commentary: Charges for services are on trend and miscellaneous revenues are 82% over annualization due to owner contributions from commercial developments.

Salary and benefits will not trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are below trend as they correlate primarily with capital projects which are in the beginning phases. Commodities are lower due to raw material billings for concrete, asphalt, rock, etc. that are lagging by one month - however prices for these commodities are increasing. Principal and Interest expense can vary to trend due to timing of debt payments. Other expenditures have Contribution to Fund Balance budgeted for \$146K that skews annualization. Transfer Out represents payments for services to other funds such as Water and the General Fund for Admin services.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

## City of Bloomington, Illinois Through November 30, 2017

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
<b>Sewer Fund</b>								
Multi-Year Sanitary CCTV Evaluations	\$ 100,000		N/A	Aug 2017	Sept 2017	Oct 2017	Dec 2017	April 2018
Sugar Creek Pump Station and Forcemain Improvements	\$ 50,000		N/A	Nov 2017	Dec 2017	N/A	N/A	N/A
Mutli-Year Sewer and Manhole Lining Program (Sewer & Storm Water Master Plan)	\$ 550,000		N/A	Aug 2017	Sept 2017	Oct 2017	Dec 2017	April 2018
The Grove on Kickapoo Creek Subdivision Sewer Oversizing Construction	\$ 300,000		N/A	Aug 2017	Oct 2017	Jan 2018	Mar 2018	June 2018
<b>Total Sewer Capital</b>	<b>\$ 1,000,000</b>							

FY 2018 Capital Equipment List  
Through November 30, 2017

<b>Department</b>	<b>Equipment</b>	<b>Org Cost Est</b>	<b>Revised Budget</b>	<b>Actual Cost</b>	<b>(Savings) /Loss</b>
<b>Sanitary Sewer</b>					
	2004 Ford Ranger	23,690.00		25,532.00	1,842.00
	2007 CAT 430E Backhoe	194,185.90		192,780.00	(1,405.90)
	<b>Total Sanitary Sewer</b>	<b>217,875.90</b>	<b>-</b>	<b>218,312.00</b>	<b>436.10</b>

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018**  
**Storm Water Fund Profit & Loss Statement**  
**Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
40 Use of Fund Balance	\$ 418,550	\$ 418,550	\$ -	\$ 418,550		0.0%
52 Permits	\$ 5,842	\$ 5,842	\$ 2,670	\$ 3,172		45.7%
54 Charges for Services	\$ 2,753,811	\$ 2,753,811	\$ 1,624,048	\$ 1,129,763		59.0%
55 Fines & Forfeitures	\$ 51,500	\$ 51,500	\$ 25,314	\$ 26,186		49.2%
56 Investment Income	\$ 2,500	\$ 2,500	\$ 3,156	\$ (656)		0.0%
57 Misc Revenue	\$ 25,000	\$ 25,000	\$ 15,600	\$ 9,400		62.4%
<b>Revenue Total</b>	<b>\$ 3,257,203</b>	<b>\$ 3,257,203</b>	<b>\$ 1,670,789</b>	<b>\$ 1,586,414</b>		<b>51.3%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
61 Salaries	\$ 723,921	\$ 723,921	\$ 405,436	\$ 318,485		56.0%
62 Benefits	\$ 309,304	\$ 309,304	\$ 161,162	\$ 148,142		52.1%
70 Contractuals	\$ 738,555	\$ 738,555	\$ 383,641	\$ 354,914		51.9%
71 Commodities	\$ 159,241	\$ 159,241	\$ 74,772	\$ 84,469		47.0%
72 Capital Expenditures	\$ -	\$ -	\$ 1,947	\$ (1,947)		0.0%
73 Principal Expense	\$ 817,151	\$ 817,151	\$ 446,183	\$ 370,968		54.6%
74 Interest Expense	\$ 212,574	\$ 212,574	\$ 117,382	\$ 95,192		55.2%
79 Other Expenditures	\$ 20,000	\$ 20,000	\$ -	\$ 20,000		0.0%
89 Transfer Out	\$ 276,456	\$ 276,456	\$ 161,266	\$ 115,190		58.3%
<b>Expense Total</b>	<b>\$ 3,257,203</b>	<b>\$ 3,257,203</b>	<b>\$ 1,751,789</b>	<b>\$ 1,505,414</b>		<b>53.8%</b>

<b>Beginning Fund Balance</b>	\$ 307,141
<b>Current Activity - favorable/(unfavorable)</b>	\$ (81,000)
<b>Ending Fund Balance</b>	\$ 226,140

Commentary: Storm Water fund savings of \$419K was budgeted to pay for operations and one capital project. Since revenues in fund savings have already been collected, there is no current year activity. This will skew the total revenue trend. Storm Water fees are a combination of flat rates per square foot and/or units of impervious area which are charged monthly and are on trend. Miscellaneous revenues are 4% over annualization due to owner contributions from commercial developments.

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Storm Water, Sewer and Street maintenance divisions. Contractuals are below trend in numerous areas including only 5 months of disposal fees, engineering, professional and technical services and vehicle maintenance. Commodities are behind trend mostly due to 9K in unused budget for postage - for mailings regarding fee increases. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: Capital equipment can be seen on the page immediately following this statement. No Capital Projects are budgeted for FY 2018.

FY 2018 Capital Equipment List  
 Through November 30, 2017

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
<b>Storm Water</b>					
	2006 IH 7400 - Truck	144,200.00			-
	2009 Elgin Eagle F2622D	268,418.00		259,327.05	(9,090.95)
	<b>Total Storm Water</b>	<b>412,618.00</b>	-	<b>259,327.05</b>	<b>(9,090.95)</b>

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018  
Solid Waste Fund Profit and Loss Statement  
Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 400,487	\$ 400,487	\$ -	\$ 400,487	0.0%
54 Charges for Services	\$ 6,062,577	\$ 6,062,577	\$ 3,724,392	\$ 2,338,185	61.4%
55 Fines & Forfeitures	\$ 108,222	\$ 108,222	\$ 91,873	\$ 16,349	84.9%
56 Investment Income	\$ -	\$ -	\$ 176	\$ (176)	0.0%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 14,100	\$ (14,100)	0.0%
85 Transfer In	\$ 330,885	\$ 330,885	\$ 193,016	\$ 137,869	58.3%
<b>Revenue Total</b>	<b>\$ 6,902,172</b>	<b>\$ 6,902,172</b>	<b>\$ 4,023,557</b>	<b>\$ 2,878,615</b>	<b>58.3%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 2,377,284	\$ 2,377,284	\$ 1,254,725	\$ 1,122,559	52.8%
62 Benefits	\$ 945,165	\$ 945,165	\$ 517,637	\$ 427,528	54.8%
70 Contractuals	\$ 2,516,626	\$ 2,516,626	\$ 1,344,510	\$ 1,172,116	53.4%
71 Commodities	\$ 278,694	\$ 276,747	\$ 123,869	\$ 152,878	44.8%
72 Capital Expenditures	\$ -	\$ 1,947	\$ 1,947	\$ -	100.0%
73 Principal Expense	\$ 272,255	\$ 272,255	\$ 156,444	\$ 115,811	57.5%
74 Interest Expense	\$ 22,806	\$ 22,806	\$ 10,110	\$ 12,696	44.3%
89 Transfer Out	\$ 489,342	\$ 489,342	\$ 285,450	\$ 203,893	58.3%
<b>Expense Total</b>	<b>\$ 6,902,172</b>	<b>\$ 6,902,172</b>	<b>\$ 3,694,692</b>	<b>\$ 3,207,481</b>	<b>53.5%</b>

<b>Beginning Fund Balance</b>	<b>\$ 548,079</b>
<b>Current Activity - favorable/(unfavorable)</b>	<b>\$ 328,866</b>
<b>Ending Fund Balance</b>	<b>\$ 876,945</b>

Commentary: Solid Waste fund savings of \$401K were budgeted to pay for operations. Since revenues in fund savings have already been collected, there is no current year activity. This could skew the total revenue trend as the year progresses. Charges for Services for Solid Waste include flat monthly fees based on cart size and bucket fees for bulk waste which are slightly above trend. The Fines and Forfeitures category are for late fees for residents who do not pay on time. Transfers in from the General Fund relate to subsidizing the bulk waste and brush collection programs.

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are trending below budget - considering leaf season is mostly complete, however, the education program will not be paid until later in the fiscal year. Commodities are under due to no new Toters having been purchased; this category having a budget of 53K. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: See details on capital equipment on the page immediately following this statement.



FY 2018 Capital Equipment List  
Through November 30, 2017

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
<b>Solid Waste</b>					
	2007 Ford F150	30,179.00		31,135.00	956.00
	2018 Ford F350	-		35,353.00	35,353.00
	2012 Crane Carrier LDT2-26	319,330.90			-
	2012 Crane Carrier LDT2-26	319,330.90			-
	2006 IH 7400 - Truck	144,200.00			-
	2006 IH 7400 - Truck	144,200.00			-
	2006 IH 7400 - Truck	164,800.00		166,420.00	1,620.00
	2007 Komatsu WA200PT-5L	211,150.00			-
	2007 JRB - Komatsu Attachment	11,330.00			-
	2007 JRB - Komatsu Attachment	11,330.00			-
	<b>Total Solid Waste</b>	<b>1,355,850.80</b>	<b>-</b>	<b>232,908.00</b>	<b>37,929.00</b>

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018  
Golf Fund Profit and Loss Statement  
Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 44,548	\$ 44,548	\$ -	\$ 44,548	0.0%
54 Charges for Services	\$ 2,504,557	\$ 2,504,557	\$ 1,725,600	\$ 778,957	68.9%
56 Investment Income	\$ 1,500	\$ 1,500	\$ 4,554	\$ (3,054)	303.6%
57 Misc Revenue	\$ 123,775	\$ 123,775	\$ 93,342	\$ 30,433	75.4%
<b>Revenue Total</b>	<b>\$ 2,674,380</b>	<b>\$ 2,674,380</b>	<b>\$ 1,823,495</b>	<b>\$ 850,884</b>	<b>68.2%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 950,742	\$ 950,742	\$ 608,698	\$ 342,044	64.0%
62 Benefits	\$ 265,936	\$ 265,936	\$ 156,100	\$ 109,837	58.7%
70 Contractuals	\$ 538,102	\$ 538,102	\$ 423,189	\$ 114,914	78.6%
71 Commodities	\$ 558,147	\$ 558,147	\$ 418,768	\$ 139,379	75.0%
72 Capital Expenditures	\$ 200,000	\$ 200,000	\$ -	\$ 200,000	0.0%
73 Principal Expense	\$ 31,882	\$ 31,882	\$ 17,070	\$ 14,812	53.5%
74 Interest Expense	\$ 1,923	\$ 1,923	\$ 923	\$ 1,000	48.0%
79 Other Expenditures	\$ 25,182	\$ 25,182	\$ -	\$ 25,182	0.0%
89 Transfer Out	\$ 102,465	\$ 102,465	\$ 59,771	\$ 42,694	58.3%
<b>Expense Total</b>	<b>\$ 2,674,380</b>	<b>\$ 2,674,380</b>	<b>\$ 1,684,519</b>	<b>\$ 989,861</b>	<b>63.0%</b>

<b>Beginning Fund Balance</b>	\$ 770,500
<b>Current Activity - favorable/(unfavorable)</b>	\$ <b>138,976</b>
<b>Ending Fund Balance</b>	\$ 909,476

Commentary: The outset of FY 2018 was positive for golf due to favorable weather conditions. Charges for services are above annualization by 11%. However, this category was above trend by 12% in FY 2017. Miscellaneous revenues which include food sales are over trend by 17%, compared to being under trend by 10% last year. Two of the three courses (see below Note) are positive for the year; Highland loss of 23K, Prairie Vista gain of 116K, The Den gain of 46K.

Expenditures are above trend due to the seasonal nature of the Golf operations. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: This fund accounts for 3 City golf courses: Highland Park, Prairie Vista and the Den at Fox Creek. See details on capital projects and equipment on the pages immediately following this statement.

# City of Bloomington, Illinois

## FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
<b>Golf Fund</b>								
Prairie Vista HVAC & Patio	\$ 100,000			Nov. 2017	Dec. 2017	Feb. 2018	April 2018	April 2018
The Den Clubhouse Roof & HVAC	\$ 100,000			Nov. 2017	Dec. 2017	Feb. 2018	April 2018	April 2018

FY 2018 Capital Equipment List  
Through November 30, 2017

	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
<b>Prairie Vista Golf Course</b>					
	Golf Carts - Prairie Vista	115,000.00			-
	Mowers - Prairie Vista	100,000.00			-
	Aerification Equipment - All Courses	13,333.00		11,782.87	(1,550.13)
	<b>Total Prairie Vista Golf Course</b>	<b>228,333.00</b>	<b>-</b>	<b>11,782.87</b>	<b>(1,550.13)</b>
<b>Highland Golf Course</b>					
	Mowers, Sprayer - Highland Park	100,000.00			-
	Aerification Equipment - All Courses	13,333.00		11,782.87	(1,550.13)
	<b>Total Highland Golf Course</b>	<b>113,333.00</b>	<b>-</b>	<b>11,782.87</b>	<b>(1,550.13)</b>
<b>The Den at Fox Creek</b>					
	Mowers - The Den at Fox Creek	100,000.00			-
	Aerification Equipment - All Courses	13,334.00		11,782.88	(1,551.12)
	<b>Total The Den at Fox Creek</b>	<b>113,334.00</b>	<b>-</b>	<b>11,782.88</b>	<b>(1,551.12)</b>
	<b>Golf Fund Total</b>	<b>\$ 455,000.00</b>	<b>\$ -</b>	<b>\$ 35,348.62</b>	<b>\$ (4,651.38)</b>

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018**  
**Grossinger Motors Arena Fund Profit and Loss Statement**  
**Through November 30, 2017**

Annualized Trend is 58%

The Coliseum Profit and Loss statement below includes both Divisions.

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
50 Taxes	\$ 1,440,470	\$ 1,440,470	\$ 840,274	\$ 600,196	58.3%
54 Charges for Services	\$ 1,975,750	\$ 1,975,750	\$ 571,539	\$ 1,404,211	28.9%
56 Investment Income	\$ (4,880)	\$ (4,880)	\$ 1,058	\$ (5,938)	-21.7%
57 Misc Revenue	\$ 959,850	\$ 959,850	\$ 107,197	\$ 852,653	11.2%
85 Transfer In	\$ 2,244,539	\$ 2,566,414	\$ 1,631,190	\$ 935,225	63.6%
<b>Revenue Total</b>	<b>\$ 6,615,729</b>	<b>\$ 6,937,604</b>	<b>\$ 3,151,258</b>	<b>\$ 3,786,346</b>	<b>45.4%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 1,143,233	\$ 1,143,233	\$ 616,302	\$ 526,931	53.9%
62 Benefits	\$ 280,957	\$ 280,957	\$ 103,573	\$ 177,383	36.9%
70 Contractuals	\$ 1,342,547	\$ 1,352,636	\$ 534,960	\$ 817,676	39.5%
71 Commodities	\$ 852,037	\$ 852,037	\$ 265,695	\$ 586,342	31.2%
72 Capital Expenditures	\$ 1,000,000	\$ 1,321,875	\$ 83,350	\$ 1,238,525	6.3%
73 Principal Expense	\$ 279,859	\$ 279,859	\$ 166,339	\$ 113,520	59.4%
74 Interest Expense	\$ 44,101	\$ 44,101	\$ 26,230	\$ 17,871	59.5%
79 Other Expenditures	\$ 222,438	\$ 222,438	\$ 2,105	\$ 220,332	0.9%
89 Transfer Out	\$ 1,440,470	\$ 1,440,470	\$ 840,274	\$ 600,196	58.3%
<b>Expense Total</b>	<b>\$ 6,605,640</b>	<b>\$ 6,937,604</b>	<b>\$ 2,638,828</b>	<b>\$ 4,298,776</b>	<b>38.0%</b>

<b>Beginning Fund Balance*</b>	<b>\$ 370,478</b>
<b>Current Activity - favorable/(unfavorable)</b>	<b>\$ 512,430</b>
<b>Ending Fund Balance</b>	<b>\$ 882,908</b>

Commentary: The Arena fund shows activity for the operation of the Grossinger Motors Arena which includes two divisions, one managed by the City and one by VenuWorks, a third party manager. Tax revenue seen above is solely sales tax revenue earmarked for the bond debt service payments seen in expenditures under transfers out. Charges for Services revenue includes event ticket sales. Misc. revenue includes concessions, merchandise and other. The winter months should show increased revenues related to events. Transfer In represents revenue received from the General Fund. An additional \$321K was transferred in as part of a Budget Amendment related to increase in costs for the Sidewalk and Ramp replacement; original budget of \$250K (see Arena Capital Projects). The Capital Expenditures budget was increased accordingly from \$1M to \$1.321M.

The Arena is a unique entertainment venue therefore profit and loss activity will not trend with annualization. Salary expenses includes event staff. Contractual expense includes building maintenance and repairs and talent expenses that trend with the timing of events and repairs while management fees are monthly.

Note: An increase of .25% in the Home Rule Sales Tax was approved by the City Council on February 11, 2008 to provide fund for debt service payments for the Arena with the remainder left to build City reserves and infrastructure. See details on capital projects after the VenuWorks page.

**City of Bloomington - FY 2018  
 VenuWorks Profit and Loss Statement  
 Through November 30, 2017**

Annualized Trend is 58%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 1,975,750	\$ 1,975,750	\$ 571,531	\$ 1,404,219	28.9%
56 Investment Income	\$ 120	\$ 120	\$ 596	\$ (476)	496.3%
57 Misc Revenue	\$ 959,850	\$ 959,850	\$ 107,197	\$ 852,653	11.2%
<b>Revenue Total</b>	<b>\$ 2,935,720</b>	<b>\$ 2,935,720</b>	<b>\$ 679,324</b>	<b>\$ 2,256,396</b>	<b>23.1%</b>

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 1,110,200	\$ 1,110,200	\$ 597,244	\$ 512,956	53.8%
62 Benefits	\$ 274,151	\$ 274,151	\$ 99,647	\$ 174,504	36.3%
70 Contractuals	\$ 977,916	\$ 977,916	\$ 359,835	\$ 618,081	36.8%
71 Commodities	\$ 852,037	\$ 852,037	\$ 265,695	\$ 586,342	31.2%
72 Capital Expenditures	\$ -	\$ -	\$ 219	\$ (219)	0.0%
79 Other Expenditures	\$ 30,300	\$ 30,300	\$ 2,105	\$ 28,195	6.9%
<b>Expense Total</b>	<b>\$ 3,244,604</b>	<b>\$ 3,244,604</b>	<b>\$ 1,324,745</b>	<b>\$ 1,919,859</b>	<b>40.8%</b>

**Current Activity - favorable/(unfavorable) \$ (645,422)**

Note: This is VenuWorks only for FY 2018 through . Revenue and expense related to debt service, facilities maintenance and capital improvements are not included above.

City of Bloomington, Illinois

FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
<b>Arena Fund</b>								
Ice Plant Leak Repairs	\$ 350,000		Aug-17	N/A	N/A	Apr-18	Jun-18	Dec-18
ADA Elevator Installation	\$ 400,000		Done	In progress	Fall 2017	Apr-18	Jun-18	Dec-18
ADA Sidewalk and Ramp Replacement	\$ 571,875	\$ 81,209	Done	In progress	Done	Done	Aug-17	Dec-17
<b>TOTAL ARENA CAPITAL:</b>	<b>1,321,875</b>							