



***FY 2018
September 2017 Financial Report
May 1, 2017 through September 30, 2017***

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September Executive Summary

The City's overall finances are in good condition for the month of September. This report discusses the City's largest operations including capital projects. The fiscal year 2018 budget is \$214.1M. Commentary on revenue and expense activity can be seen throughout the report on major funds with special emphasis on the General Fund. Commentary focuses on variances from annualized trend which is 42 percent or 5/12 of the fiscal year.

General Fund

The City's General Fund includes nearly 50 percent of the City's total financial operations or \$105.3M, and accounts for all taxes.

General Fund revenues are primarily made up by taxes which comprise 81% of the budget. Much of these taxes are collected by the State and are not received for several months; therefore revenue trends lag in those categories. Only three months of Sales Tax has been received through September, however this category seems to be trending favorably compared to last year at this time. While this is a positive indicator, State of Illinois service charges on Home Rule collections and declining retail sales expectations are remaining areas of concern. Property Tax, the City's largest tax, is billed twice per year (June and September), which means nearly 100 percent of that revenue has been collected through September. This helps to offset the lag in revenue recognition in other categories. The State of Illinois instituted a temporary 10 percent holdback on Income tax distributions. This revenue should be realized in August and September of 2018; however, due to this, this category is trending well behind last year. Overall, total revenues collected to date are 43 percent or \$45.3M of the \$105M revenue budget.

The General Fund houses many operations (expenditures) that are seasonal in nature such as snow & ice budgets. These activities would not be expected to correlate to an annualized trend, however overall, salary and benefits should be on trend making up over 50 percent of the operating expenditure budget. Salaries are currently at 40.9 percent, slightly below trend, mostly due to vacancies in Fire. Contractuals and Commodities are slightly behind trend due to seasonality. Total Expenditures are \$45.5M, slightly below trend at 43.2 percent; leaving the General Fund in a negative cash flow position related to the above timing of revenue receipts.

While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.

Enterprise Funds

All Enterprise funds, except for Storm Water, ended the month with positive activity.

- Water Charges for Services, which can vary significantly with weather conditions, are ahead of trend.
- Sewer Charges for Services are on trend, with expenditures slightly below.
- Storm Water operating revenues and expenditures are on trend, however a large semi-annual IEPA loan payment hit creating negative activity YTD.
- Solid Waste Charges for Services are slightly ahead of trend with operating expenditures slightly under.
- Golf operations have all three courses in positive positions.
- The Arena fund is positive due to General Fund transfers in related to the City's portion of operating cost coverage as well as a GF transfer in for additional costs related to the sidewalk and ramp repair project. Costs for that project have not yet been realized.

Enterprise Fund Summary Current Activity Through September 30, 2017

Fund	Gain / (Loss)
Water	\$ 2,391,854
Sewer	\$ 489,322
Storm Water	\$ (161,963)
Solid Waste	\$ 265,763
Golf	\$ 309,048
Arena	\$ 343,916
Net Activity Total	\$ 3,637,941

Capital

The Capital Improvement Fund (CIF) accounts for capital projects unassociated with enterprise funds. Multiple capital projects were adopted in the FY18 budget. \$4.8M for the Streets program, and other funding for facility repairs and park projects. Most projects are in the initial phases of design or bidding, however some actual expenditures have begun for projects such as sidewalk ramp replacement, street and alley repair and BCPA tuck pointing.

While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.

City of Bloomington - FY 2018
General Fund Revenue & Expenditures by Category
Through September 30, 2017

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
Use of Fund Balance	\$ -	\$ 18,867	\$ -	\$ 18,867	0.0%
Taxes	\$ 86,274,740	\$ 86,274,740	\$ 37,356,758	\$ 48,917,982	43.3%
Licenses	\$ 414,950	\$ 414,950	\$ 107,641	\$ 307,309	25.9%
Permits	\$ 802,351	\$ 802,351	\$ 445,676	\$ 356,675	55.5%
Intergovernmental Revenue	\$ 228,383	\$ 228,383	\$ 32,767	\$ 195,616	14.3%
Charges for Services	\$ 11,864,306	\$ 11,864,306	\$ 4,947,498	\$ 6,916,808	41.7%
Fines & Forfeitures	\$ 803,400	\$ 803,400	\$ 282,010	\$ 521,390	35.1%
Investment Income	\$ 85,375	\$ 85,375	\$ 178,160	\$ (92,785)	208.7%
Misc Revenue	\$ 956,337	\$ 956,337	\$ 287,980	\$ 668,357	30.1%
Sale of Capital Assets	\$ 18,000	\$ 18,000	\$ 29,226	\$ (11,226)	162.4%
Transfer In	\$ 3,866,628	\$ 3,866,628	\$ 1,603,730	\$ 2,262,898	41.5%
TOTAL REVENUE	\$ 105,314,471	\$ 105,333,338	\$ 45,271,446	\$ 60,061,892	43.0%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
Salaries	\$ 40,665,840	\$ 40,665,840	\$ 16,623,192	\$ 24,042,648	40.9%
Benefits	\$ 10,798,566	\$ 10,798,566	\$ 4,503,933	\$ 6,294,634	41.7%
Contractuals	\$ 14,487,718	\$ 14,411,822	\$ 5,111,780	\$ 9,300,042	35.5%
Commodities	\$ 7,419,370	\$ 7,479,370	\$ 2,750,899	\$ 4,728,471	36.8%
Capital Expenditures	\$ -	\$ 15,896	\$ 20,896	\$ (5,000)	131.5%
Principal Expense	\$ 1,787,105	\$ 1,787,105	\$ 760,761	\$ 1,026,344	42.6%
Interest Expense	\$ 236,735	\$ 236,735	\$ 87,094	\$ 149,641	36.8%
Other Intergov Exp	\$ 14,845,254	\$ 14,845,254	\$ 9,413,693	\$ 5,431,561	63.4%
Other Expenditures	\$ 3,741,211	\$ 3,729,553	\$ 1,092,869	\$ 2,636,684	29.3%
Transfer Out	\$ 11,332,670	\$ 11,363,194	\$ 5,165,748	\$ 6,197,446	45.5%
TOTAL EXPENDITURES	\$ 105,314,471	\$ 105,333,338	\$ 45,530,866	\$ 59,802,472	43.2%

Beginning Fund Balance	\$ 14,865,398
Current Activity - favorable/(unfavorable)	\$ (259,420)
Ending Fund Balance	\$ 14,605,978

Commentary: Overall, General Fund revenues are trending below annualization as most taxes are paid in arrears, and taxes make up 81% of all revenues. (Please see the Major Tax Revenue Summary table for trends over prior year.) Property taxes, however, are collected in the first part of the fiscal year and are currently at 64% compared to budget. Sales Tax revenues are higher over prior year - after adjusting for a one-time large purchase that occurred in early FY 2017. Building permits are ahead of last year by 285 permits. Intergovernmental revenues are below trend as numerous grants have not been received yet. Amulance Fees make up 39% of the 4.3M YTD Charges for Services revenue, and are trending ahead of budget.

Expenditures are trending slightly below annualization with other intergovernmental expenditures higher from pension payments, but with Contractuals and Commodities offsetting that (natural gas, electricity and fuel all coming in lower). Other expenditures are lower as the majority is related to Amulance/insurance write offs and will not be realized until later in the year.

Note: Capital projects/improvements related to the General Fund are accounted for in the Capital Improvement fund and can be seen on page 10. A capital equipment & vehicle status listing can be seen on page 11.

**City of Bloomington - FY 2018
BCPA Profit and Loss Statement
Through September 30, 2017**

Annualized Trend is 42%

The BCPA Profit and Loss statement below excludes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M.

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
53 Intergov Revenue	\$ 35,000	\$ 35,000	\$ 10,000	\$ 25,000	28.6%
54 Charges for Services	\$ 967,200	\$ 967,200	\$ 252,333	\$ 714,867	26.1%
56 Investment Income	\$ 50	\$ 50	\$ -	\$ 50	0.0%
57 Misc Revenue	\$ 482,977	\$ 482,977	\$ 27,676	\$ 455,301	5.7%
TOTAL REVENUE	\$ 1,485,227	\$ 1,485,227	\$ 290,009	\$ 1,195,218	19.5%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 879,802	\$ 879,802	\$ 229,136	\$ 650,666	26.0%
62 Benefits	\$ 304,152	\$ 304,152	\$ 66,725	\$ 237,427	21.9%
70 Contractuals	\$ 1,081,722	\$ 1,081,722	\$ 341,260	\$ 740,462	31.5%
71 Commodities	\$ 349,350	\$ 349,350	\$ 110,302	\$ 239,048	31.6%
73 Principal Expense	\$ 9,402	\$ 9,402	\$ 4,676	\$ 4,725	49.7%
74 Interest Expense	\$ 557	\$ 557	\$ 303	\$ 254	54.4%
79 Other Expenditures	\$ 14,875	\$ 14,875	\$ 2,006	\$ 12,869	13.5%
TOTAL EXPENDITURES	\$ 2,639,860	\$ 2,639,860	\$ 754,409	\$ 1,885,450	28.6%

Current Activity - favorable/(unfavorable) \$ (464,400)

Commentary: The BCPA's business is slower in the summer months. Intergov Revenue is for Federal and State Grants, of which \$10K has been received from the State of IL. Charges for services represent facility rentals, program income, admission fees and concession revenues which is below annualization at 22.6%. Misc Revenue accounts for donations and contributions but the majority is for "in kind" donations which are booked at the end of the year and don't track with annualization.

Salaries and benefits are below trend due to several vacancies. Contractuals and commodities, like revenue, will also increase after the summer.

Note: The BCPA is a unique entertainment venue therefore profit and loss activity will not trend with annualization. BCPA Capital projects/improvements are accounted for in the Capital Improvement Fund.

The BCPA Profit and Loss statement below includes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
50 Taxes	\$ 1,700,000	\$ 1,700,000	\$ 708,333	\$ 991,667	41.7%
53 Intergov Revenue	\$ 35,000	\$ 35,000	\$ 10,000	\$ 25,000	28.6%
54 Charges for Services	\$ 967,200	\$ 967,200	\$ 252,333	\$ 714,867	26.1%
56 Investment Income	\$ 50	\$ 50	\$ -	\$ 50	0.0%
57 Misc Revenue	\$ 482,977	\$ 482,977	\$ 27,676	\$ 455,301	5.7%
TOTAL REVENUE	\$ 3,185,227	\$ 3,185,227	\$ 998,343	\$ 2,186,884	31.3%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 879,802	\$ 879,802	\$ 229,136	\$ 650,666	26.0%
62 Benefits	\$ 304,152	\$ 304,152	\$ 66,725	\$ 237,427	21.9%
70 Contractuals	\$ 1,081,722	\$ 1,081,722	\$ 341,260	\$ 740,462	31.5%
71 Commodities	\$ 349,350	\$ 349,350	\$ 110,302	\$ 239,048	31.6%
73 Principal Expense	\$ 9,402	\$ 9,402	\$ 4,676	\$ 4,725	49.7%
74 Interest Expense	\$ 557	\$ 557	\$ 303	\$ 254	54.4%
79 Other Expenditures	\$ 14,875	\$ 14,875	\$ 2,006	\$ 12,869	13.5%
89 Transfer Out	\$ 1,042,836	\$ 1,042,836	\$ 434,515	\$ 608,321	41.7%
TOTAL EXPENDITURES	\$ 3,682,696	\$ 3,682,696	\$ 1,188,924	\$ 2,493,772	32.3%

Current Activity - favorable/(unfavorable) \$ (190,581)

**City of Bloomington - FY 2018
Miller Park Zoo Profit and Loss Statement
Through September 30, 2017**

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 694,800	\$ 694,800	\$ 461,868	\$ 232,932	66.5%
57 Misc Revenue	\$ 75,850	\$ 75,850	\$ 6,169	\$ 69,681	8.1%
TOTAL REVENUE	\$ 770,650	\$ 770,650	\$ 468,037	\$ 302,613	60.7%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 648,997	\$ 648,997	\$ 283,968	\$ 365,029	43.8%
62 Benefits	\$ 213,827	\$ 213,827	\$ 95,426	\$ 118,401	44.6%
70 Contractuals	\$ 188,417	\$ 188,417	\$ 93,529	\$ 94,888	49.6%
71 Commodities	\$ 295,675	\$ 295,675	\$ 135,471	\$ 160,204	45.8%
79 Other Expenditures	\$ 300	\$ 300	\$ 73	\$ 227	24.3%
TOTAL EXPENDITURES	\$ 1,347,216	\$ 1,347,216	\$ 608,466	\$ 738,749	45.2%

Current Activity - favorable/(unfavorable) \$ (140,430)

Commentary: The Zoo's charges for services are almost 24% ahead of trend. Part of this due to seasonality, but the Zoo is experiencing strong attendance. Expenditures are right on trend except for commodities which are primarily related to gift shop purchases, which are made in bulk/advance, and animal food and supplies for various programs.

Note: The Zoo's financial activity correlates to seasonal weather rather than annualized trend. Charges for services include zoo admission and programs, building rentals and gift shop sales. Miscellaneous revenues constitute zoo donations.

City of Bloomington - FY 2018
Pepsi Ice Center Profit and Loss Statement
Through September 30, 2017

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 1,026,620	\$ 1,026,620	\$ 551,104	\$ 475,516	53.7%
57 Misc Revenue	\$ 29,000	\$ 29,000	\$ 2,031	\$ 26,969	7.0%
TOTAL REVENUE	\$ 1,055,620	\$ 1,055,620	\$ 553,134	\$ 502,486	52.4%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 345,974	\$ 345,974	\$ 149,722	\$ 196,252	43.3%
62 Benefits	\$ 72,463	\$ 72,463	\$ 32,042	\$ 40,421	44.2%
70 Contractuals	\$ 228,208	\$ 228,208	\$ 37,415	\$ 190,793	16.4%
71 Commodities	\$ 235,100	\$ 235,100	\$ 62,915	\$ 172,185	26.8%
TOTAL EXPENDITURES	\$ 881,745	\$ 881,745	\$ 282,094	\$ 599,651	32.0%

Current Activity - favorable/(unfavorable) 271,041

Commentary: The Pepsi Ice Center has a strong demand for programs and services - with revenues now on trend as its busy season begins. Salaries and benefits are tracking with trend and contractuals and commodities will increase as the season unfolds.

City of Bloomington - FY 2018
General Fund Major Tax Revenue Summary
Through September 30, 2017

Revenues Earned	Annual Budget	FY2018 YTD	FY2017 YTD	YTD Variance	% Variance	# of Months Collected
Property Tax	\$ 24,744,495	\$ 24,112,411	\$ 23,351,112	\$ 761,300	3.26%	5 Months
Home Rule Sales Tax	\$ 24,407,625	\$ 5,631,572	\$ 5,645,059	\$ (13,487)	-0.24%	3 Months
State Sales Tax	\$ 13,768,500	\$ 3,765,567	\$ 3,368,364	\$ 397,203	11.79%	3 Months
Income Tax	\$ 7,700,000	\$ 2,992,009	\$ 3,125,871	\$ (133,863)	-4.28%	5 Months
Utility Tax	\$ 6,692,920	\$ 2,163,380	\$ 2,230,700	\$ (67,320)	-3.02%	4 Months
Ambulance Fee	\$ 4,483,847	\$ 2,098,128	\$ 1,844,752	\$ 253,376	13.73%	5 Months
Food & Beverage Tax	\$ 4,300,463	\$ 1,401,773	\$ 1,384,177	\$ 17,596	1.27%	4 Months
Local Motor Fuel	\$ 2,400,000	\$ 774,712	\$ 828,426	\$ (53,714)	-6.48%	4 Months
Franchise Tax	\$ 2,083,975	\$ 521,078	\$ 343,513	\$ 177,565	51.69%	4 Months
Replacement Tax	\$ 1,760,979	\$ 655,591	\$ 680,462	\$ (24,872)	-3.66%	4 Months
Hotel & Motel Tax	\$ 1,600,000	\$ 690,748	\$ 587,936	\$ 102,812	17.49%	4 Months
Local Use Tax	\$ 1,700,000	\$ 756,407	\$ 749,134	\$ 7,273	0.97%	5 Months
Packaged Liquor	\$ 1,125,000	\$ 417,706	\$ 396,649	\$ 21,057	5.31%	4 Months
Vehicle Use Tax	\$ 1,100,000	\$ 417,905	\$ 392,871	\$ 25,034	6.37%	4 Months
Building Permits	\$ 753,000	\$ 431,014	\$ 392,894	\$ 38,120	9.70%	5 Months
Amusement Tax	\$ 1,000,000	\$ 342,975	\$ 361,841	\$ (18,866)	-5.21%	4 Months
Video Gaming	\$ 735,423	\$ 182,421	\$ 179,536	\$ 2,885	1.61%	3 Months
Auto Rental Tax	\$ 81,979	\$ 21,619	\$ 20,862	\$ 757	3.63%	3 Months

Notes for variances about or below 10%.

As seen above, in the # of Months Collected column, many revenues are not received until one to two months later including major revenues such as Home Rule & State Sales Tax.

- 1) Ambulance fees are ahead of last year by 14% and ahead of trend by 5%. Runs YTD are at 2,846 vs 2,589 last year.
- 2) Building permits are ahead of last year by 10% and ahead of trend by 15% which is a positive trend in construction. YTD, 208 more permits have been issued over this time last year.
- 3) Hotel & Motel Tax is ahead of last year by 17% = \$103K
- 4) Home Rule Sales Tax: Note that approximately \$1.525 million excluded for comparison purposes representing a one-time purchase.
- 5) State Sales Tax: Note that approximately \$611,000 excluded for comparison purposes representing a large one time purchase.
- 6) Franchise tax shows a 52% variance over the prior year due to payment timing from Comcast that went from monthly to quarterly.
- 7) Income Tax has a 10% holdback incurred from the State of Illinois. This revenue should be paid in the Aug/Sept of 2018.

City of Bloomington, Illinois FY 2018 Capital Projects

	Adopted FY 2018	Paid to Date	APPROXIMATE TIMELINE						Complete Constructio n
			Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Construction		
Capital Improvement Fund									
Facilities Capital Improvement Projects									
Annex demolition. This is on the Council Agenda for September 11, 2017.	\$ 250,000		These budgeted dollars are being used for the City Hall Annex Demolition.						
Parking Garage-These budgeted dollars are proposed to pay for the City Hall Annex	\$ 340,000		Spring 2018						
Capital Projects - Public Works									
Multi-Year Street & Alley Resurface Program	\$ 3,646,896	\$ 1,932,364	NA	Completed	Completed	Completed	June 2017	Nov 2017	
Multi-Year ADA Sidewalk Ramp Replacement Program	\$ 400,000	\$ 262,113	NA	Completed	Completed	Completed	June 2017	April 2018	
Multi-Year Sidewalk Repair Program	\$ 488,866		NA	Completed	Completed	Completed	June 2017	April 2018	
Multi-Year Sidewalk Replacement 50-50 Program	\$ 105,000		NA	Completed	Completed	Completed	June 2017	April 2018	
Emergency Multi-Year Street, Alley & Sidewalk Repairs	\$ 200,000		NA	Completed	Completed	Completed	June 2017	April 2018	
Downtown Wayfinding Signage	\$ 250,000		Nov 2017	Dec. 2017	Mar 2018	April 2018	May 2017	Aug 2018	
Lutz Road	\$ 18,867	\$ 4,022		Completed	Dec 2017	n Bidding	TBD	TBD	
Parks									
Woodbury Park	\$ 100,000	\$ -		Nov 2017	Feb 2018	TBD	April 2018	July 2018	
Rollingbrook Park Playground-changed to Oakland Park Playground	\$ 75,000			TBD	TBD	TBD	TBD	TBD	
BCPA Tuckpointing	\$ 60,000		June 2017	NA	NA	July 2017	Sept 2017	Oct 2017	
Miller Park Pavilion - Porch Roof Pillars and Railings	\$ 40,000			Jan 2018	Feb 2018	TBD	Mar 2018	May 2018	
Replace Rooftop Units - Creativity Center (Level II) - BCPA Capital Campaign funds	\$ 825,000			Nov 2017	Feb 2018	TBD	Mar 2018	TBD	
Install TPO Roofing Membrane - Creativity Center (Level II) - BCPA Capital Campaign fund	\$ 225,000			Nov 2017	Feb 2018	TBD	Mar 2018	TBD	
Route 66 Trail Shirley South 1.1 Miles - Const. 1st Half	\$ 17,000			TBD	TBD	TBD	TBD	TBD	
Land Acquisition (NE Fire Station) - Assessment & Evaluation	\$ 50,000		Aug 2017	Sept 2017	TBD	TBD	TBD	Nov. 2017	
TOTAL CAPITAL IMPROVEMENT FUND:	\$ 7,091,629								

General Fund					
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
FY 2018 Capital Equipment List - 5 Year					
Information Services					
	Fixed asset replacements include servers, larger printers, large format scanners, the City's firewall, network hardware, data storage devices, software, etc.	200,000.00	200,000.00		-
	Geo Time software for Police	8,000.00	8,000.00		-
	Continued Video Conference Implementation in remaining Fire Stations and other conference rooms	100,000.00	100,000.00		-
	Storage Equipment - Cybercrime, surveillance video, Police in-car and body cam video, sewer video, etc.	100,000.00	100,000.00		-
	Fire Dept Management Software	80,000.00	80,000.00	97,457.31	17,457.31
	Network Equipment Replacement	100,000.00	100,000.00		-
	Total Information Services	588,000.00	588,000.00	97,457.31	17,457.31
Code Enforcement					
	2002 Ford Focus	20,259.00	20,259.00		-
	Total Code Enforcement	20,259.00	20,259.00	-	-
Facilities Management					
	Cost for replacement of fixed asset catergized machinery or equipment that unexpectedly fails- Example is Police Boiler in FY 2017.	15,000.00	15,000.00		-
	Total Facilities Management	15,000.00	15,000.00	-	-
Parking Operations					
	2002 Tennant 6500	54,590.00	54,590.00	45,642.48	(8,947.52)
	Entrance Equipment for Market, Pepsi Ice and Abraham Lincoln Garages	950,000.00	950,000.00		-
	Total Parking Operations	1,004,590.00	1,004,590.00	45,642.48	(8,947.52)
Parks					
	2005 Mitsubishi Endeavor	29,708.00	29,708.00	31,135.00	1,427.00
	2001 Ford E250	24,190.80	24,190.80		-
	1983 Evans Trailer	10,610.00	10,610.00		-
	2002 GMC 3500	47,745.00	40,279.00	40,279.00	(7,466.00)
	2002 Ford F350	47,214.50	31,092.00	31,092.00	(16,122.50)
	Unit 750-Bobcat with Tracks	75,000.00	75,000.00	64,192.56	(10,807.44)
	Stump Grinder	50,000.00	50,000.00	48,081.50	(1,918.50)
	Unit 794- Dingo	40,000.00	40,000.00	32,485.97	(7,514.03)
	Playground and safety surface at Rollingbrook Park	75,000.00	75,000.00		-
	Sprayground surface at Tipton Park	40,000.00	40,000.00		-
	Total Parks	439,468.30	415,879.80	247,266.03	(42,401.47)
Zoo					
	2005 Dodge Grand Caravan	24,720.00	24,720.00		-
	Total Zoo	24,720.00	24,720.00	-	-
Pepsi Ice Center					
	2006 Zamboni 540	175,000.00	175,000.00		-
	Total Pepsi Ice Center	175,000.00	175,000.00	-	-
Engineering					
	2003 Ford Taurus	22,763.00	22,763.00	25,532.00	2,769.00
	2004 Ford Ranger	23,690.00	23,690.00	25,532.00	1,842.00
	2005 Dodge Dakota	23,690.00	23,690.00	25,532.00	1,842.00
	Total Engineering	70,143.00	70,143.00	76,596.00	6,453.00
Street Maintenance					
	2004 Ford Ranger	23,690.00	23,690.00	25,532.00	1,842.00
	2001 Ford F150	32,960.00	32,960.00	31,135.00	(1,825.00)
	2007 Dodge F350	33,475.00	34,283.00	34,283.00	808.00
	2005 GMC 1500	36,359.00	40,983.00	40,983.00	4,624.00
	Total Street Maintenance	126,484.00	131,916.00	131,933.00	(5,432.00)
Snow & Ice					
	2006 IH 7400	164,800.00	164,800.00		-
	Total Snow & Ice	164,800.00	164,800.00	-	-
Police					
	2004 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2012 Chevrolet Tahoe	40,685.00	40,685.00	38,947.00	(1,738.00)

General Fund					
Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
	2011 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2011 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2011 Chevrolet Impala	36,604.50	36,604.50	28,284.00	(8,320.50)
	2004 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2004 Chevrolet Impala	35,535.00	35,535.00	25,532.00	(10,003.00)
	2004 GMC Savana Cargo Van	67,465.00	67,465.00		-
	2001 Ford Excursion	40,685.00	40,685.00	31,135.00	(9,550.00)
	2005 Chevrolet Tahoe	40,685.00	40,685.00	38,947.00	(1,738.00)
	1996 Kawasaki Mule	12,463.00	12,463.00		-
	Police Firearms Training Simulator	100,000.00	100,000.00		-
	Total Police	516,262.50	516,262.50	264,973.00	(71,361.50)
Communication Center					
	Computer-Aided Dispatch Upgrade-Software	171,565.00	171,565.00	188,050.00	16,485.00
	Police Priority Dispatch System-Software	60,980.00	60,980.00		-
	Total Communication Center	232,545.00	232,545.00	188,050.00	16,485.00
Fire					
	2006 Ford F150 4X2 Pickup	30,500.00	30,450.00	30,450.00	(50.00)
	2007 Ford Expedition	40,845.00	40,845.00		-
	Cardiac Monitor/Debrillators	29,000.00	29,000.00		-
	FY 2018 Stryker Power-PRO XT Cot Replacement	23,000.00	23,000.00		-
	Multi-Year Outdoor Warning Siren Replacement*	41,200.00	41,200.00		-
	Cardiac Chest Compression Device	34,000.00	34,000.00		-
	Total Fire	198,545.00	198,495.00	30,450.00	(50.00)
Total General Fund		3,575,816.80	3,557,610.30	1,082,367.82	(87,797.18)
FY 2018 Capital Equipment List - 10 Year					
Police					
	Body Worn Cameras program implementation and equipment purchase.	600,000.00	600,000.00		
	Total Police	600,000.00	600,000.00	-	-
Fire					
	2000 Pierce Dash Fire Apparatus	742,630.00	742,630.00		
	Total Fire	742,630.00	742,630.00	-	-
	General Fund Total:	\$ 4,918,446.80	\$ 4,900,240.30	\$ 1,082,367.82	\$ (87,797.18)
Note: Capital equipment is intended to be financed as part of the capital lease program.					

**City of Bloomington - FY 2018
State Motor Fuel Tax Revenue and Expenditures
Through September 30, 2017**

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 6,351,000	\$ 6,351,000	\$ -	\$ 6,351,000	0.0%
53 Intergov Revenue	\$ 3,250,000	\$ 3,250,000	\$ 649,470	\$ 2,600,530	20.0%
56 Investment Income	\$ 20,000	\$ 20,000	\$ 31,429	\$ (11,429)	157.1%
Revenue Total	\$ 9,621,000	\$ 9,621,000	\$ 680,899	\$ 8,940,101	7.1%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
70 Contractuals	\$ 750,000	\$ 750,000	\$ -	\$ 750,000	0.0%
71 Commodities	\$ 500,000	\$ 500,000	\$ 175,413	\$ 324,587	35.1%
72 Capital Expenditures	\$ 8,371,000	\$ 8,371,000	\$ -	\$ 8,371,000	0.0%
Expense Total	\$ 9,621,000	\$ 9,621,000	\$ 175,413	\$ 9,445,587	1.8%

Beginning Fund Balance	\$ 7,067,784
Current Activity - favorable/(unfavorable)	\$ 505,486
Ending Fund Balance	\$ 7,573,270

Commentary: Design and construction of capital projects totaling \$8.6M is budgeted for FY 2018. Fox Creek Bridge and Road Improvements should be bid in the spring/summer of 2018. Construction of Hamilton Road Phase II is being deferred until FY 2019 when state funding may become available. The Intergov revenue above only reflects four months however current average per month of 159K is slightly ahead of budget of 150K*. Investment Income is trending high due to interest rate increases.

Note: Motor Fuel Tax is a state tax on purchased motor fuel in Illinois. These funds are restricted and can only be used for the construction service costs and maintenance of municipal streets, sidewalks, traffic signs, street safety or associated engineering.
*Monthly payments are received from Illinois Department of Transportation which total approximately \$1.8M per year. \$1.5M is budgeted for IL Commerce Commission reimbursement for the Fox Creek Road and bridge project.

See detail on capital projects on the page immediately following this statement.

City of Bloomington, Illinois FY 2018 Capital Projects

	Adopted FY 2018	Paid to Date	APPROXIMATE TIMELINE					
			Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Motor Fuel Tax Fund								
GE Road @ Keaton Place Traffic Signals and NB Turn Lane Land & Construction	\$ 540,000		NA	NA	Oct. 2017	Mar. 2018	May 2018	Sept 2018
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road	\$ 7,400,000	\$ -	NA	NA	May 2018	June 2018	Aug. 2018	Nov. 2018
Towanda Barnes Rd @ Ireland Grove Rd Improvement Construction (City share)	\$ 700,000		NA	NA	NA	Feb. 2018	May 2018	Nov. 2018
TOTAL MFT CAPITAL:	\$ 8,640,000							

**City of Bloomington - FY 2018
Water Fund Profit and Loss Statement
Through September 30, 2017**

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
40 Use of Fund Balance	\$ 5,916,824	\$ 5,916,824	\$ -	\$ -	\$ 5,916,824			0.0%
51 Licenses	\$ 35,000	\$ 35,000	\$ 20,164	\$ -	\$ 14,836			57.6%
54 Charges for Services	\$ 14,471,000	\$ 14,471,000	\$ 6,702,541	\$ -	\$ 7,768,459			46.3%
55 Fines & Forfeitures	\$ 320,000	\$ 320,000	\$ 140,665	\$ -	\$ 179,335			44.0%
56 Investment Income	\$ 104,706	\$ 104,706	\$ 59,765	\$ -	\$ 44,941			57.1%
57 Misc Revenue	\$ 190,050	\$ 190,050	\$ 135,507	\$ -	\$ 54,543			71.3%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 4,180	\$ -	\$ (4,180)			0.0%
85 Transfer In	\$ 492,487	\$ 492,487	\$ 205,203	\$ -	\$ 287,284			41.7%
Revenue Total	\$ 21,530,067	\$ 21,530,067	\$ 7,268,024	\$ -	\$ 14,262,042			33.8%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
61 Salaries	\$ 3,876,258	\$ 3,876,258	\$ 1,493,834	\$ -	\$ 2,382,424			38.5%
62 Benefits	\$ 1,470,930	\$ 1,470,930	\$ 628,589	\$ -	\$ 842,341			42.7%
70 Contractuals	\$ 5,484,117	\$ 5,484,117	\$ 871,852	\$ -	\$ 4,612,265			15.9%
71 Commodities	\$ 3,880,540	\$ 3,880,540	\$ 1,219,120	\$ -	\$ 2,661,420			31.4%
72 Capital Expenditures	\$ 5,155,000	\$ 5,155,000	\$ 12,172	\$ -	\$ 5,142,828			0.2%
73 Principal Expense	\$ 806,980	\$ 806,980	\$ 295,173	\$ -	\$ 511,807			36.6%
74 Interest Expense	\$ 158,240	\$ 158,240	\$ 67,936	\$ -	\$ 90,304			42.9%
79 Other Expenditures	\$ 10,250	\$ 10,250	\$ 931	\$ -	\$ 9,319			9.1%
89 Transfer Out	\$ 687,752	\$ 687,752	\$ 286,563	\$ -	\$ 401,189			41.7%
Expense Total	\$ 21,530,067	\$ 21,530,067	\$ 4,876,170	\$ -	\$ 16,653,897			22.6%

Beginning Fund Balance	\$ 24,586,316
Current Activity - favorable/(unfavorable)	\$ 2,391,854
Ending Fund Balance	\$ 26,978,170

Commentary: Water fund savings of \$5.9M was budgeted to pay for capital projects. Fund savings has been accumulating for some time to provide funding for large capital projects. Since revenues in fund savings have already been collected, there is no current year activity. This will skew overall revenue trend. Water fees seen in Charges for Services are based on consumption and are slightly ahead of trend. Water consumption is highly dependent on weather conditions. Licenses are 16% ahead of budget due to boat licenses. Misc Revenue is ahead due to a large tap-on fee by Vale Church. Transfers In represent water charges to other City funds such as Sewer.

Contractuals are behind annualization as they correlate primarily to capital projects which are just in the beginning phases. Commodities are lower than trend due to inventory already on-hand, and low utility and fuel related expense. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

City of Bloomington, Illinois FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Water Fund								
Multi-Year Outside Consultant Civil Engineering Services	\$ 288,500	\$ 82,558	Completed	Completed	Spring 2018	NA	NA	NA
Consultant Construction Administration Contract	\$ 250,000	\$ 5,361	Various	Various	Various	NA	NA	NA
Multi-Year Consultant Leak Detection for Water Loss Prevention	\$ 50,000		October 2017	N/A	N/A	Dec. 2017	Mar. 2018	N/A
Pipeline Rd - Division E - Pressure Valve Control Stations - Design	\$ 200,000		July 2017	October 2017	June 2018	Construction Capital Project	Construction Capital Project	Construction Capital Project
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road	\$ 150,000	See Engineering.	NA	NA	5/1/18	June 2018	Aug. 2018	Nov. 2019
Lake Bloomington Water Main Replacement - Construction	\$ 1,150,000		Project	(2015)	Dec. 2017	April 2018	May 2018	Dec. 2018
Szarek Drive Water Main Replacement - Construction	\$ 330,000		Project	Mar. 2017	Nov. 2017	April 2018	May 2018	Dec. 2018
Water Treatment Plant Main Process Building Roof Replacement	\$ 265,000		Internal Design	Jan. 2018	Feb. 2018	Mar. 2018	June 2018	Sept. 2018
Water Treatment Plant Recarbonation Bypass - Construction	\$ 350,000		Jan. 2017	Mar. 2017	Oct. 2017	TBD	TBD	TBD
Natural Gas Main Replacement to Main Process Building	\$ 135,000		Internal Design	July 2017	July 2017	July 2017	Aug. 2017	Sept. 2017
Multi-Year Reservoir Shoreline / Stream Erosion Control Improvements	\$ 200,000		July - November 2017 (multiple projects)			TBD	TBD	TBD
Lake Bloomington & Evergreen Lake Dam / Spillway Improvements - Construction	\$ 275,000		Project	May 2017	Aug. 2017	Sept. 2017	Oct. 2017	July 2018
Electrical Conversion of Evergreen Pump Station - Construction	\$ 500,000		Project	Jan. 2017	Nov. 2017	Jan. 2018	April 2018	Dec. 2018
SCADA Master Plan - Construction	\$ 1,500,000		Project	April 2017	Feb. 2018	Feb. 2018	April 2018	Oct. 2019
Multi-Year Compound Meter Upgrades	\$ 300,000	\$ 2,052	N/A	N/A	N/A	April 2017	June 2017	April 2018
TOTAL WATER CAPITAL:	\$ 5,943,500	\$ 89,971						

FY 2018 Capital Equipment List

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Water Transmission & Distribution					
	2006 Dodge Dakota	48,198.00		28,284.00	(19,914.00)
	1998 Sullair 185DQ Compressor	20,159.00			
	Pallet forks for Wheel Loader	6,200.00			
	Vactron LP873 SDT	95,000.00		78,200.00	(16,800.00)
	Division / Pump Station Mower	20,000.00		22,567.00	2,567.00
	Hydra-Stop Equipment/ Additional equipment for second line stop.	30,000.00			
	2006 Valve Turner/Utility vac with Trailer	40,525.96			
	Total Water Transmission & Distribution	260,082.96	-	129,051.00	(34,147.00)
Water Purification					
	Autotitrator	48,000.00			-
	Water Quality Instrument Panels	40,000.00			-
	Laboratory Microscope Camera and Software	10,000.00		7,018.68	(2,981.32)
	Total Water Purification	98,000.00	-	7,018.68	(2,981.32)
Lake Maintenance					
	2006 Bob Cat 5600	66,950.00		48,100.40	(18,849.60)
	Lake Parks Maintenance Front End Mower	27,000.00		21,799.00	(5,201.00)
	Total Lake Maintenance	93,950.00	-	69,899.40	(24,050.60)
Water Meter Services					
	2006 Dodge Dakota Pickup	23,690.00			-
	Total Water Meter Services	23,690.00	-	-	-

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018
Sewer Fund Profit & Loss Statement
Through September 30, 2017**

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
54 Charges for Services	\$ 5,033,118	\$ 5,033,118	\$ 2,077,683		\$ 2,955,435			41.3%
55 Fines & Forfeitures	\$ 140,689	\$ 140,689	\$ 52,111		\$ 88,578			37.0%
56 Investment Income	\$ 7,733	\$ 7,733	\$ 6,404		\$ 1,330			82.8%
57 Misc Revenue	\$ 25,750	\$ 25,750	\$ 36,119		\$ (10,369)			140.3%
Revenue Total	\$ 5,207,291	\$ 5,207,291	\$ 2,172,316		\$ 3,034,974			41.7%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
61 Salaries	\$ 1,099,016	\$ 1,099,016	\$ 387,021		\$ 711,995			35.2%
62 Benefits	\$ 435,999	\$ 435,999	\$ 144,991		\$ 291,008			33.3%
70 Contractuals	\$ 1,097,563	\$ 1,097,563	\$ 366,852		\$ 730,711			33.4%
71 Commodities	\$ 351,523	\$ 351,523	\$ 122,751		\$ 228,772			34.9%
72 Capital Expenditures	\$ 850,000	\$ 850,000	\$ -		\$ 850,000			0.0%
73 Principal Expense	\$ 569,016	\$ 569,016	\$ 360,649		\$ 208,367			63.4%
74 Interest Expense	\$ 232,858	\$ 232,858	\$ 122,259		\$ 110,600			52.5%
79 Other Expenditures	\$ 165,817	\$ 165,817	\$ 9,515		\$ 156,302			5.7%
89 Transfer Out	\$ 405,499	\$ 405,499	\$ 168,958		\$ 236,541			41.7%
Expense Total	\$ 5,207,291	\$ 5,207,291	\$ 1,682,995		\$ 3,524,296			32.3%

Beginning Fund Balance	\$ 1,644,612
Current Activity - favorable/(unfavorable)	\$ 489,322
Ending Fund Balance	\$ 2,133,934

Commentary: Charges for services are on trend and miscellaneous revenues are 98% over annualization due to owner contributions from commercial developments.

Salary and benefits will not trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are below trend as they correlate primarily with capital projects which are in the beginning phases. Commodities are lower due to raw material billings for concrete, asphalt, rock, etc. that are lagging by one month. Principal and Interest expense can vary to trend due to timing of debt payments. Other expenditures have Contribution to Fund Balance budgeted for \$146K that skews annualization. Transfer Out represents payments for services to other funds such as Water and the General Fund for Admin services.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

City of Bloomington, Illinois FY 2018 Capital Projects

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	APPROXIMATE TIMELINE				
				Start Design	End Design	Bid Project	Start Construction	Complete Construction
Sewer Fund								
Multi-Year Sanitary CCTV Evaluations	\$ 100,000		N/A	Aug 2017	Sept 2017	Oct 2017	Dec 2017	April 2018
Sugar Creek Pump Station and Forcemain Improvements	\$ 50,000		N/A	Nov 2017	Dec 2017	N/A	N/A	N/A
Mutli-Year Sewer and Manhole Lining Program (Sewer & Storm Water Master Plan)	\$ 550,000		N/A	Aug 2017	Sept 2017	Oct 2017	Dec 2017	April 2018
The Grove on Kickapoo Creek Subdivision Sewer Oversizing Construction	\$ 300,000		N/A	Aug 2017	Oct 2017	Jan 2018	Mar 2018	June 2018
Total Sewer Capital	\$ 1,000,000							

FY 2018 Capital Equipment List

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Sanitary Sewer					
	2004 Ford Ranger	23,690.00		25,532.00	1,842.00
	2007 CAT 430E Backhoe	194,185.90		192,780.00	(1,405.90)
	Total Sanitary Sewer	217,875.90	-	218,312.00	436.10

Note: Capital equipment is intended to be financed as part of the capital lease program.

City of Bloomington - FY 2018
Storm Water Fund Profit & Loss Statement
Through September 30, 2017

Annualized Trend is 42%

Revenues	Adopted Budget		Revised Budget		Year to Date	Revised Budget	% of Revised Budget
					Actual	Remaining	Used
40 Use of Fund Balance	\$	418,550	\$	418,550	\$ -	\$ 418,550	0.0%
52 Permits	\$	5,842	\$	5,842	\$ 2,195	\$ 3,647	37.6%
54 Charges for Services	\$	2,753,811	\$	2,753,811	\$ 1,158,400	\$ 1,595,411	42.1%
55 Fines & Forfeitures	\$	51,500	\$	51,500	\$ 18,020	\$ 33,480	35.0%
56 Investment Income	\$	2,500	\$	2,500	\$ 1,633	\$ 867	0.0%
57 Misc Revenue	\$	25,000	\$	25,000	\$ 15,600	\$ 9,400	62.4%
Revenue Total	\$	3,257,203	\$	3,257,203	\$ 1,195,848	\$ 2,061,355	36.7%

Expenditures	Adopted Budget		Revised Budget		Year to Date	Revised Budget	% of Revised Budget
					Actual	Remaining	Used
61 Salaries	\$	723,921	\$	723,921	\$ 313,903	\$ 410,018	43.4%
62 Benefits	\$	309,304	\$	309,304	\$ 123,552	\$ 185,753	39.9%
70 Contractuals	\$	738,555	\$	738,555	\$ 245,073	\$ 493,481	33.2%
71 Commodities	\$	159,241	\$	159,241	\$ 71,193	\$ 88,048	44.7%
72 Capital Expenditures	\$	-	\$	-	\$ -	\$ -	0.0%
73 Principal Expense	\$	817,151	\$	817,151	\$ 383,476	\$ 433,675	46.9%
74 Interest Expense	\$	212,574	\$	212,574	\$ 105,424	\$ 107,150	49.6%
79 Other Expenditures	\$	20,000	\$	20,000	\$ -	\$ 20,000	0.0%
89 Transfer Out	\$	276,456	\$	276,456	\$ 115,190	\$ 161,266	41.7%
Expense Total	\$	3,257,203	\$	3,257,203	\$ 1,357,811	\$ 1,899,392	41.7%

Beginning Fund Balance	\$	318,869
Current Activity - favorable/(unfavorable)	\$	(161,963)
Ending Fund Balance	\$	156,906

Commentary: Storm Water fund savings of \$419K was budgeted to pay for operations and one capital project. Since revenues in fund savings have already been collected, there is no current year activity. This will skew the total revenue trend. Storm Water fees are a combination of flat rates per square foot and/or units of impervious area which are charged monthly and are on trend. Miscellaneous revenues are 20% over annualization due to owner contributions from commercial developments.

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Storm Water, Sewer and Street maintenance divisions. Contractuals are below trend in numerous areas including only 3 months of disposal fees, engineering, professional and technical services and vehicle maintenance. Commodities are slightly ahead of trend now due to a restock of manhole component materials; 22K = 100% of budget used. Principal and Interest expense can vary to trend due to timing of debt payments. A large semi-annual IEPA loan payment hit for 242K.

Note: Capital equipment can be seen on the page immediately following this statement. No Capital Projects are budgeted for FY 2018.

FY 2018 Capital Equipment List

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Storm Water					
	2006 IH 7400	144,200.00			-
	2009 Elgin Eagle F2622D	268,418.00		259,327.05	(9,090.95)
	Total Storm Water	412,618.00	-	259,327.05	(9,090.95)

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018
Solid Waste Fund Profit and Loss Statement
Through September 30, 2017**

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
40 Use of Fund Balance	\$ 400,487	\$ 400,487	\$ -	\$ -	\$ 400,487			0.0%
54 Charges for Services	\$ 6,062,577	\$ 6,062,577	\$ 2,665,064	\$ -	\$ 3,397,513			44.0%
55 Fines & Forfeitures	\$ 108,222	\$ 108,222	\$ 64,244	\$ -	\$ 43,978			0.0%
56 Investment Income	\$ -	\$ -	\$ 89	\$ -	\$ (89)			0.0%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 14,100	\$ -	\$ (14,100)			0.0%
85 Transfer In	\$ 330,885	\$ 330,885	\$ 137,869	\$ -	\$ 193,016			0.0%
Revenue Total	\$ 6,902,172	\$ 6,902,172	\$ 2,881,366	\$ -	\$ 4,020,806			41.7%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
61 Salaries	\$ 2,377,284	\$ 2,377,284	\$ 913,020	\$ -	\$ 1,464,264			38.4%
62 Benefits	\$ 945,165	\$ 945,165	\$ 384,916	\$ -	\$ 560,249			40.7%
70 Contractuals	\$ 2,516,626	\$ 2,516,626	\$ 932,264	\$ -	\$ 1,584,362			37.0%
71 Commodities	\$ 278,694	\$ 276,747	\$ 85,787	\$ -	\$ 190,961			31.0%
72 Capital Expenditures	\$ -	\$ 1,947	\$ -	\$ -	\$ 1,947			0.0%
73 Principal Expense	\$ 272,255	\$ 272,255	\$ 89,627	\$ -	\$ 182,628			32.9%
74 Interest Expense	\$ 22,806	\$ 22,806	\$ 6,097	\$ -	\$ 16,709			26.7%
89 Transfer Out	\$ 489,342	\$ 489,342	\$ 203,893	\$ -	\$ 285,450			41.7%
Expense Total	\$ 6,902,172	\$ 6,902,172	\$ 2,615,603	\$ -	\$ 4,286,570			37.9%

Beginning Fund Balance	\$ 785,350
Current Activity - favorable/(unfavorable)	\$ 265,763
Ending Fund Balance	\$ 1,051,114

Commentary: Solid Waste fund savings of \$401K was budgeted to pay for operations. Since revenues in fund savings have already been collected, there is no current year activity. This will skew the total revenue trend. Charges for Services for Solid Waste include flat monthly fees based on cart size and bucket fees for bulk waste which are slightly above trend. The Fines and Forfeitures category are for late fees for residents who do not pay on time. Transfers in from the General Fund relate to subsidizing the bulk waste and brush collection programs.

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are behind trend due to temporaries not starting until leaf season, no leaf or grass disposal fees yet and the education program will not be paid until later in the fiscal year. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: See details on capital equipment on the page immediately following this statement.

FY 2018 Capital Equipment List

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Solid Waste					
	2007 Ford F150	30,179.00	30,179.00	31,135.00	(956.00)
	2012 Crane Carrier LDT2-26	319,330.90	319,330.90		
	2012 Crane Carrier LDT2-26	319,330.90	319,330.90		
	2006 IH 7400	144,200.00	144,200.00		
	2006 IH 7400	144,200.00	144,200.00		
	2004 IH 7400	164,800.00	164,800.00	166,420.00	1,620.00
	2007 Komatsu WA200PT-5L	211,150.00	211,150.00		
	2007 JRB	11,330.00	11,330.00		
	2007 JRB	11,330.00	11,330.00		
	Total Solid Waste	1,355,850.80	1,355,850.80	197,555.00	664.00

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018
Golf Fund Profit and Loss Statement
Through September 30, 2017**

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
40 Use of Fund Balance	\$ 44,548	\$ 44,548	\$ -	\$	44,548			0.0%
54 Charges for Services	\$ 2,504,557	\$ 2,504,557	\$ 1,548,945	\$	955,612			61.8%
56 Investment Income	\$ 1,500	\$ 1,500	\$ 2,360	\$	(860)			157.3%
57 Misc Revenue	\$ 123,775	\$ 123,775	\$ 74,169	\$	49,606			59.9%
Revenue Total	\$ 2,674,380	\$ 2,674,380	\$ 1,625,474	\$	1,048,906			60.8%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
61 Salaries	\$ 950,742	\$ 950,742	\$ 479,382	\$	471,360			50.4%
62 Benefits	\$ 265,936	\$ 265,936	\$ 118,673	\$	147,264			44.6%
70 Contractuals	\$ 538,102	\$ 538,102	\$ 338,677	\$	199,426			62.9%
71 Commodities	\$ 558,147	\$ 558,147	\$ 324,854	\$	233,293			58.2%
72 Capital Expenditures	\$ 200,000	\$ 200,000	\$ -	\$	200,000			0.0%
73 Principal Expense	\$ 31,882	\$ 31,882	\$ 11,531	\$	20,351			36.2%
74 Interest Expense	\$ 1,923	\$ 1,923	\$ 617	\$	1,306			32.1%
79 Other Expenditures	\$ 25,182	\$ 25,182	\$ -	\$	25,182			0.0%
89 Transfer Out	\$ 102,465	\$ 102,465	\$ 42,694	\$	59,771			41.7%
Expense Total	\$ 2,674,380	\$ 2,674,380	\$ 1,316,426	\$	1,357,954			49.2%

Beginning Fund Balance	\$ 735,683
Current Activity - favorable/(unfavorable)	\$ 309,048
Ending Fund Balance	\$ 1,044,731

Commentary: FY 2018 is has been a good year to date for golf due to favorable weather conditions. Charges for services are above annualization by 20%. Miscellaneous revenues which include food sales are also over trend by 8%. All 3 courses (see below Note) are positive for the year; Highland 25K, Prairie Vista 155K, The Den 129K.

Expenditures are above trend due to the seasonal nature of the Golf operations. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: This fund accounts for 3 City golf courses: Highland Park, Prairie Vista and the Den at Fox Creek. See details on capital projects and equipment on the pages immediately following this statement.

City of Bloomington, Illinois

FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Golf Fund								
Prairie Vista HVAC & Patio	\$ 100,000			Nov. 2017	Dec. 2017	Feb. 2018	April 2018	April 2018
The Den Clubhouse Roof & HVAC	\$ 100,000			Nov. 2017	Dec. 2017	Feb. 2018	April 2018	April 2018

FY 2018 Capital Equipment List

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Prairie Vista Golf Course					
	Golf Carts - Prairie Vista	115,000.00			-
	Mowers - Prairie Vista	100,000.00			-
	Aerification Equipment - All Courses	13,333.00		11,782.87	(1,550.13)
	Total Prairie Vista Golf Course	228,333.00	-	11,782.87	(1,550.13)
Highland Golf Course					
	Mowers, Sprayer - Highland Park	100,000.00			-
	Aerification Equipment - All Courses	13,333.00		11,782.87	1,550.13
	Total Highland Golf Course	113,333.00	-	11,782.87	1,550.13
The Den at Fox Creek					
	Mowers - The Den at Fox Creek	100,000.00			-
	Aerification Equipment - All Courses	13,334.00		11,782.88	1,551.12
	Total The Den at Fox Creek	113,334.00	-	11,782.88	1,551.12
Golf Fund Total		\$ 455,000.00	\$ -	\$ 35,348.62	\$ 1,551.12

Note: Capital equipment is intended to be financed as part of the capital lease program.

City of Bloomington - FY 2018
Grossinger Motors Arena Fund Profit and Loss Statement
Through September 30, 2017

Annualized Trend is 42%

The Coliseum Profit and Loss statement below includes both Divisions.

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
50 Taxes	\$ 1,440,470	\$ 1,440,470	\$ 480,157	\$ 960,313	33.3%
54 Charges for Services	\$ 1,975,750	\$ 1,975,750	\$ 162,963	\$ 1,812,787	8.2%
56 Investment Income	\$ (4,880)	\$ (4,880)	\$ (827)	\$ (4,053)	16.9%
57 Misc Revenue	\$ 959,850	\$ 959,850	\$ 37,520	\$ 922,330	0.0%
85 Transfer In	\$ 2,244,539	\$ 2,566,414	\$ 1,070,055	\$ 1,496,360	0.0%
Revenue Total	\$ 6,615,729	\$ 6,937,604	\$ 1,749,868	\$ 5,187,737	25.2%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 1,143,233	\$ 1,143,233	\$ 334,535	\$ 808,698	29.3%
62 Benefits	\$ 280,957	\$ 280,957	\$ 55,314	\$ 225,642	19.7%
70 Contractuals	\$ 1,342,547	\$ 1,352,636	\$ 157,871	\$ 1,194,765	11.7%
71 Commodities	\$ 852,037	\$ 852,037	\$ 128,581	\$ 723,456	15.1%
72 Capital Expenditures	\$ 1,000,000	\$ 1,321,875	\$ 219	\$ 1,321,656	0.0%
73 Principal Expense	\$ 279,859	\$ 279,859	\$ 109,813	\$ 170,046	39.2%
74 Interest Expense	\$ 44,101	\$ 44,101	\$ 18,733	\$ 25,368	42.5%
79 Other Expenditures	\$ 222,438	\$ 222,438	\$ 690	\$ 221,747	0.3%
89 Transfer Out	\$ 1,440,470	\$ 1,440,470	\$ 600,196	\$ 840,274	41.7%
Expense Total	\$ 6,605,640	\$ 6,937,604	\$ 1,405,952	\$ 5,531,652	20.3%

Beginning Fund Balance*	\$ 563,462
Current Activity - favorable/(unfavorable)	\$ 343,916
Ending Fund Balance	\$ 907,378

Commentary: The Arena fund shows activity for the operation of the Grossinger Motors Arena which includes two divisions, one managed by the City and one by VenuWorks, a third party manager. Tax revenue seen above is solely sales tax revenue earmarked for the bond debt service payments seen in expenditures under transfers out. Charges for Services revenue includes event ticket sales. Misc. revenue includes concessions, merchandise and other. The winter months should show increased revenues related to events. Transfer In represents revenue received from the General Fund. An additional \$321K was transferred in as part of a Budget Amendment related to increase in costs for the Sidewalk and Ramp replacement; original budget of \$250K (see Arena Capital Projects). The Capital Expenditures budget was increased accordingly from \$1M to \$1.321M. Actual expenses have not yet been realized.

The Arena is a unique entertainment venue therefore profit and loss activity will not trend with annualization. Salary expenses includes event staff. Contractual expense includes building maintenance and repairs and talent expenses that trend with the timing of events and repairs while managements fees are monthly.

Note: An increase of .25% in the Home Rule Sales Tax was approved by the City Council on February 11, 2008 to provide fund for debt service payments for the Arena with the remainder left to build City reserves and infrastructure. See details on capital projects after the VenuWorks page.

City of Bloomington - FY 2018
VenuWorks Profit and Loss Statement
Through September 30, 2017

Annualized Trend is 42%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 1,975,750	\$ 1,975,750	\$ 207,548	\$ 1,768,202	10.5%
56 Investment Income	\$ 120	\$ 120	\$ 375	\$ (255)	312.3%
57 Misc Revenue	\$ 959,850	\$ 959,850	\$ 40,617	\$ 919,233	4.2%
Revenue Total	\$ 2,935,720	\$ 2,935,720	\$ 248,540	\$ 2,687,180	8.5%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 1,110,200	\$ 1,110,200	\$ 320,559	\$ 789,641	28.9%
62 Benefits	\$ 274,151	\$ 274,151	\$ 52,435	\$ 221,716	19.1%
70 Contractuals	\$ 977,916	\$ 977,916	\$ 113,404	\$ 864,512	11.6%
71 Commodities	\$ 852,037	\$ 852,037	\$ 128,581	\$ 723,456	15.1%
72 Capital Expenditures	\$ -	\$ -	\$ 219	\$ (219)	0.0%
79 Other Expenditures	\$ 30,300	\$ 30,300	\$ 690	\$ 29,610	0.0%
Expense Total	\$ 3,244,604	\$ 3,244,604	\$ 615,890	\$ 2,628,714	19.0%

Current Activity - favorable/(unfavorable) \$ (367,350)

Note: This is VenuWorks only for FY 2018. Revenue and expense related to debt service, facilities maintenance and capital improvements are not included above but are included in the City division on the previous page.

City of Bloomington, Illinois

FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Arena Fund								
Ice Plant Leak Repairs	\$ 350,000		Aug-17	N/A	N/A	Apr-18	Jun-18	Dec-18
ADA Elevator Installation	\$ 400,000		Done	In progress	Fall 2017	Apr-18	Jun-18	Dec-18
ADA Sidewalk and Ramp Replacement	\$ 250,000		Done	In progress	Jul-17	Jul-17	Aug-17	Dec-17
TOTAL ARENA CAPITAL:	1,000,000							