



FY 2018 June 2017 Financial Report May 1, 2017 through June 30, 2017

#### **Table of Contents**

Page

| Executive Summary  | 3  |
|--|----|
| General Fund - Revenue & Expenditures by Category                      | 5  |
| BCPA - Profit and Loss Statement                                       | 6  |
| Miller Park Zoo - Profit and Loss Statement                            | 7  |
| Pepsi Ice Center - Profit and Loss Statement                           | 8  |
| General Fund - Major Tax Revenue Summary                               | 9  |
| Capital Improvement Fund - Capital Projects                            | 10 |
| Capital Equipment - Status of Equipment Purchases approved for FY 2018 | 11 |
| State Motor Fuel Tax - Revenue and Expenditures                        | 13 |
| State Motor Fuel Tax - Capital Projects                                | 14 |
| Water Fund - Profit and Loss Statement                                 | 15 |
| Water Fund - Capital Projects  | 16 |
| Water Fund - Capital Equipment   | 17 |
| Sewer Fund - Profit and Loss Statement                                 | 18 |
| Sewer Fund - Capital Projects  | 19 |
| Sewer Fund - Capital Equipment   | 20 |
| Storm Water Fund - Profit and Loss Statement                           | 21 |
| Storm Water Fund - Capital Projects                                    | 22 |
| Storm Water Fund - Capital Equipment                                   | 23 |
| Solid Waste Fund - Profit and Loss Statement                           | 24 |
| Solid Waste Fund - Capital Equipment                                   | 25 |
| Golf Fund - Profit and Loss Statement                                  | 26 |
| Golf Fund - Capital Projects   | 27 |
| Golf Fund - Capital Equipment  | 28 |
| Arena Fund - Profit and Loss Statement                                 | 29 |
| VenuWorks - Profit and Loss Statement                                  | 30 |
| Arena Fund - Capital Equipment   | 31 |



## June Executive Summary

The City's overall finances are in good condition for the month of June. This report discusses the City's largest operations including capital projects. The fiscal year 2018 budget is \$214.1M. Commentary on revenue and expense activity can been see throughout the report on major funds with special emphasis on the General Fund. Commentary focuses on variances from annualized trend which is 17 percent or 2/12 of the fiscal year.

## **General Fund**

The City's General Fund includes nearly 50 percent of the City's total financial operations or \$105.3M, and accounts for all taxes.

The General Fund houses many operations that are seasonal in nature such as recreational activities and snow & ice budgets. These activities would not be expected to correlate to an annualized trend, however overall, salary and benefits should be on trend making up over 50 percent of the budget. Salaries are currently at 14.1% mostly due to vacancies in Fire. Many tax revenues collected by the State are not received for one to two months; therefore revenue trends lag in those categories. However, Property Tax, the City's largest tax, is billed twice per year (June and September), which means 50 percent of that revenue has been collected through June. Overall, total revenues collected to date are 13.7 percent or \$14.4M of the \$105M revenue budget. Expenditures are \$17.2M and on trend at 16.4 percent; leaving the General Fund in a negative cash flow position related to the above timing.

While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.

## **Enterprise Funds**

All Enterprise funds ended the month with positive activity. The Golf fund is ahead of Revenue trend due to seasonality.

## Enterprise Fund Summary Current Activity Through June 30, 2017

| Fund               | Gain / (Loss)   |
|--------------------|-----------------|
| Water              | \$<br>425,691   |
| Sewer              | \$<br>54,038    |
| Storm Water        | \$<br>145,794   |
| Solid Waste        | \$<br>235,136   |
| Golf               | \$<br>264,823   |
| Arena              | \$<br>118,765   |
| Net Activity Total | \$<br>1,244,245 |

## <u>Capital</u>

The Capital Improvement Fund (CIF) accounts for capital projects unassociated with enterprise funds. Multiple capital projects were adopted in the FY18 budget. \$4.79M for the Streets program, \$100K for the Westside Community Center Development, and other funding for facility repairs and park projects. Most projects are in the initial phases of design or bidding and actual expenditures will not been seen in the first few months.

While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend.

#### City of Bloomington - FY 2018 General Fund Revenue & Expenditures by Category Through June 30, 2017

|                           |     |              |    |                       |    |                    | Revised Budget   | % of Revised Budget |
|---------------------------|-----|--------------|----|-----------------------|----|--------------------|------------------|---------------------|
| Revenues                  | Ade | opted Budget | R  | <b>Revised Budget</b> |    | ear to Date Actual | Remaining        | Used                |
| Taxes                     | \$  | 86,274,740   | \$ | 86,274,740            | \$ | 11,117,193         | \$<br>75,157,547 | 12.9%               |
| Licenses                  | \$  | 414,950      | \$ | 414,950               | \$ | 57,268             | \$<br>357,682    | 13.8%               |
| Permits                   | \$  | 802,351      | \$ | 802,351               | \$ | 232,199            | \$<br>570,152    | 28.9%               |
| Intergovernmental Revenue | \$  | 228,383      | \$ | 228,383               | \$ | 5,032              | \$<br>223,351    | 2.2%                |
| Charges for Services      | \$  | 11,864,306   | \$ | 11,864,306            | \$ | 2,071,309          | \$<br>9,792,997  | 17.5%               |
| Fines & Forfeitures       | \$  | 803,400      | \$ | 803,400               | \$ | 114,294            | \$<br>689,106    | 14.2%               |
| Investment Income         | \$  | 85,375       | \$ | 85,375                | \$ | 83,054             | \$<br>2,321      | 97.3%               |
| Misc Revenue              | \$  | 956,337      | \$ | 956,337               | \$ | 113,149            | \$<br>843,188    | 11.8%               |
| Sale of Capital Assets    | \$  | 18,000       | \$ | 18,000                | \$ | 150                | \$<br>17,850     | 0.8%                |
| Transfer In               | \$  | 3,866,628    | \$ | 3,866,628             | \$ | 641,492            | \$<br>3,225,136  | 16.6%               |
| TOTAL REVENUE             | \$  | 105,314,471  | \$ | 105,314,471           | \$ | 14,435,141         | \$<br>90,879,330 | 13.7%               |

|                      |     |              |    |                       |    |                    | Revised Budget   | % of Revised Budget |
|----------------------|-----|--------------|----|-----------------------|----|--------------------|------------------|---------------------|
| Expenditures         | Ado | opted Budget | Re | <b>Revised Budget</b> |    | ear to Date Actual | Remaining        | Used                |
| Salaries             | \$  | 40,665,840   | \$ | 40,665,840            | \$ | 5,746,189          | \$<br>34,919,651 | 14.1%               |
| Benefits             | \$  | 10,798,566   | \$ | 10,798,566            | \$ | 1,755,869          | \$<br>9,042,698  | 16.3%               |
| Contractuals         | \$  | 14,487,718   | \$ | 14,411,822            | \$ | 1,862,207          | \$<br>12,549,615 | 12.9%               |
| Commodities          | \$  | 7,419,370    | \$ | 7,479,370             | \$ | 919,480            | \$<br>6,559,890  | 12.3%               |
| Capital Expenditures | \$  | -            | \$ | 15,896                | \$ | 5,000              | \$<br>10,896     | 31.5%               |
| Principal Expense    | \$  | 1,787,105    | \$ | 1,787,105             | \$ | 297,358            | \$<br>1,489,747  | 16.6%               |
| Interest Expense     | \$  | 236,735      | \$ | 236,735               | \$ | 27,475             | \$<br>209,261    | 11.6%               |
| Other Intergov Exp   | \$  | 14,845,254   | \$ | 14,845,254            | \$ | 4,424,384          | \$<br>10,420,871 | 29.8%               |
| Other Expenditures   | \$  | 3,741,211    | \$ | 3,741,211             | \$ | 320,474            | \$<br>3,420,737  | 8.6%                |
| Transfer Out         | \$  | 11,332,670   | \$ | 11,332,670            | \$ | 1,888,778          | \$<br>9,443,891  | 16.7%               |
| TOTAL EXPENDITURES   | \$  | 105,314,471  | \$ | 105,314,471           | \$ | 17,247,213         | \$<br>88,067,257 | 16.4%               |
|                      |     |              |    |                       |    |                    |                  |                     |

|  | Beginning Fund Balance \$ | 14,865,398 2017 unaudited |  |
|--|---------------------------|---------------------------|--|
| Current Activity - favorable/(unfavorable) | \$                        | (2,812,072)               |  |
|  | Ending Fund Balance \$    | 12,053,326                |  |

Commentary: Overall, General Fund revenues are trending below annualization as most taxes are paid in arrears, and taxes make up 81% of all revenues. Property and replacement tax are collected in the first part of the fiscal year and are currently at 49% compared to budget. Intergovernmental revenues are below trend as numerous grants have not been received yet. Building permits are up due to construction season.

Expenditures are trending at annualization with other intergovernmental expenditures higher from pension payments. Other expenditures are lower as the majority is related to Amulance/insurance write offs and will not be realized until later in the year.

Note: Capital projects/improvements related to the General Fund are accounted for in the Capital Improvement fund and can be seen on page 10. A capital equipment & vehicle status listing can be seen on page 11. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

#### City of Bloomington - FY 2018 BCPA Profit and Loss Statement Through June 30, 2017

#### The BCPA Profit and Loss statement below excludes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M.

|                         |      |            |    |               |    |                   | Revised Budget  | % of Revised Budget |
|-------------------------|------|------------|----|---------------|----|-------------------|-----------------|---------------------|
| Revenues                | Adop | ted Budget | Re | evised Budget | Ye | ar to Date Actual | Remaining       | Used                |
| 53 Intergov Revenue     | \$   | 35,000     | \$ | 35,000        | \$ | -                 | \$<br>35,000    | 0.0%                |
| 54 Charges for Services | \$   | 967,200    | \$ | 967,200       | \$ | 101,160           | \$<br>866,040   | 10.5%               |
| 56 Investment Income    | \$   | 50         | \$ | 50            | \$ | -                 | \$<br>50        | 0.0%                |
| 57 Misc Revenue         | \$   | 482,977    | \$ | 482,977       | \$ | 8,626             | \$<br>474,351   | 1.8%                |
| TOTAL REVENUE           | \$   | 1,485,227  | \$ | 1,485,227     | \$ | 109,786           | \$<br>1,375,441 | 7.4%                |

|                       |      |            |    |              |     |                   | Revised Budget  | % of Revised Budget |
|-----------------------|------|------------|----|--------------|-----|-------------------|-----------------|---------------------|
| Expenditures          | Adop | ted Budget | Re | vised Budget | Yea | ar to Date Actual | Remaining       | Used                |
| 61 Salaries           | \$   | 879,802    | \$ | 879,802      | \$  | 81,034            | \$<br>798,768   | 9.2%                |
| 62 Benefits           | \$   | 304,152    | \$ | 304,152      | \$  | 24,624            | \$<br>279,528   | 8.1%                |
| 70 Contractuals       | \$   | 1,081,722  | \$ | 1,081,722    | \$  | 51,716            | \$<br>1,030,006 | 4.8%                |
| 71 Commodities        | \$   | 349,350    | \$ | 349,350      | \$  | 30,390            | \$<br>318,960   | 8.7%                |
| 73 Principal Expense  | \$   | 9,402      | \$ | 9,402        | \$  | 4,676             | \$<br>4,725     | 49.7%               |
| 74 Interest Expense   | \$   | 557        | \$ | 557          | \$  | 303               | \$<br>254       | 54.4%               |
| 79 Other Expenditures | \$   | 14,875     | \$ | 14,875       | \$  | 641               | \$<br>14,234    | 4.3%                |
| TOTAL EXPENDITURES    | \$   | 2,639,860  | \$ | 2,639,860    | \$  | 193,385           | \$<br>2,446,475 | 7.3%                |

#### Current Activity - favorable/(unfavorable)

Commentary: The BCPA's business is slower in the summer months. Charges for services represent facility rentals, program income, admission fees and concession revenues which is below annualization at 10.5%. Misc Revenue accounts for donations and contributions but the majority is for "in kind" donations which are booked at the end of the year and would not track with annualization.

Ś

(83,599)

Salaries and benefits are below trend due to several vacancies. Contractuals and commodities, like revenue, will also increase after the summer.

Note: The BCPA is a unique entertainment venue therefore profit and loss activity will not trend with annualization. BCPA Capital projects/improvements are accounted for in the Capital Improvement Fund.

The BCPA Profit and Loss statement below includes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M

| Revenues                | Adop | ted Budget | Re | vised Budget | Yea | ar to Date Actual |    | Revised Budget<br>Remaining | % of Revised Budget<br>Used |
|-------------------------|------|------------|----|--------------|-----|-------------------|----|-----------------------------|-----------------------------|
| 50 Taxes                | \$   | 1,700,000  | \$ | 1,700,000    | \$  | 283,333           | \$ | 1,416,667                   | 16.7%                       |
| 53 Intergov Revenue     | \$   | 35,000     | \$ | 35,000       | \$  | -                 | \$ | 35,000                      | 0.0%                        |
| 54 Charges for Services | \$   | 967,200    | \$ | 967,200      | \$  | 101,160           | \$ | 866,040                     | 10.5%                       |
| 56 Investment Income    | \$   | 50         | \$ | 50           | \$  | -                 | \$ | 50                          | 0.0%                        |
| 57 Misc Revenue         | \$   | 482,977    | \$ | 482,977      | \$  | 8,626             | \$ | 474,351                     | 1.8%                        |
| TOTAL REVENUE           | \$   | 3,185,227  | \$ | 3,185,227    | \$  | 393,119           | \$ | 2,792,108                   | 12.3%                       |
|                         |      |            |    |              |     |                   | \$ | -                           |                             |
|                         |      |            |    |              |     |                   | Ś  | -                           |                             |

|                       |     |             |    |              |    |                   | Ŧ  |                |                     |
|-----------------------|-----|-------------|----|--------------|----|-------------------|----|----------------|---------------------|
|                       |     |             |    |              |    |                   |    | Revised Budget | % of Revised Budget |
| Expenditures          | Ado | oted Budget | Re | vised Budget | Ye | ar to Date Actual |    | Remaining      | Used                |
| 61 Salaries           | \$  | 879,802     | \$ | 879,802      | \$ | 81,034            | \$ | 798,768        | 9.2%                |
| 62 Benefits           | \$  | 304,152     | \$ | 304,152      | \$ | 24,624            | \$ | 279,528        | 8.1%                |
| 70 Contractuals       | \$  | 1,081,722   | \$ | 1,081,722    | \$ | 51,716            | \$ | 1,030,006      | 4.8%                |
| 71 Commodities        | \$  | 349,350     | \$ | 349,350      | \$ | 30,390            | \$ | 318,960        | 8.7%                |
| 73 Principal Expense  | \$  | 9,402       | \$ | 9,402        | \$ | 4,676             | \$ | 4,725          | 49.7%               |
| 74 Interest Expense   | \$  | 557         | \$ | 557          | \$ | 303               | \$ | 254            | 54.4%               |
| 79 Other Expenditures | \$  | 14,875      | \$ | 14,875       | \$ | 641               | \$ | 14,234         | 4.3%                |
| 89 Transfer Out       | \$  | 1,042,836   | \$ | 1,042,836    | \$ | 173,806           | \$ | 869,030        | 16.7%               |
| TOTAL EXPENDITURES    | \$  | 3,682,696   | \$ | 3,682,696    | \$ | 367,191           | \$ | 3,315,505      | 10.0%               |

Current Activity - favorable/(unfavorable) \$ 25,929

#### City of Bloomington - FY 2018 Miller Park Zoo Profit and Loss Statement Through June 30, 2017

|                         |       |           |    |              |    |                   | Revised Budget | % of Revised Budget |
|-------------------------|-------|-----------|----|--------------|----|-------------------|----------------|---------------------|
| Revenues                | Adopt | ed Budget | Re | vised Budget | Ye | ar to Date Actual | Remaining      | Used                |
| 54 Charges for Services | \$    | 694,800   | \$ | 694,800      | \$ | 219,626           | \$<br>475,174  | 31.6%               |
| 57 Misc Revenue         | \$    | 75,850    | \$ | 75,850       | \$ | 2,571             | \$<br>73,279   | 3.4%                |
| TOTAL REVENUE           | \$    | 770,650   | \$ | 770,650      | \$ | 222,197           | \$<br>548,453  | 28.8%               |

|                       |      |            |    |              |     |                  | Revised Budget  | % of Revised Budget |
|-----------------------|------|------------|----|--------------|-----|------------------|-----------------|---------------------|
| Expenditures          | Adop | ted Budget | Re | vised Budget | Yea | r to Date Actual | Remaining       | Used                |
| 61 Salaries           | \$   | 648,997    | \$ | 648,997      | \$  | 111,146          | \$<br>537,851   | 17.1%               |
| 62 Benefits           | \$   | 213,827    | \$ | 213,827      | \$  | 37,864           | \$<br>175,962   | 17.7%               |
| 70 Contractuals       | \$   | 188,417    | \$ | 188,417      | \$  | 32,540           | \$<br>155,877   | 17.3%               |
| 71 Commodities        | \$   | 295,675    | \$ | 295,675      | \$  | 70,109           | \$<br>225,566   | 23.7%               |
| 79 Other Expenditures | \$   | 300        | \$ | 300          | \$  | 40               | \$<br>260       | 13.5%               |
| TOTAL EXPENDITURES    | \$   | 1,347,216  | \$ | 1,347,216    | \$  | 251,700          | \$<br>1,095,516 | 18.7%               |

#### Current Activity - favorable/(unfavorable)

Commentary: As expected, the Zoo's charges for services are almost 15% ahead of trend. Expenditures are right on trend except for commodities which are primarily related to gift shop purchases, which are made in bulk/advance, and animal food and supplies for various programs.

\$

(29,502)

Note: The Zoo's financial activity correlates to seasonal weather rather than annualized trend. Charges for services include zoo admission and programs, building rentals and gift shop sales. Miscellaneous revenues constitute zoo donations.

#### City of Bloomington - FY 2018 Pepsi Ice Center Profit and Loss Statement Through June 30, 2017

|                         |      |            |    |               |     |                   | Revised Budget | % of Revised Budget |
|-------------------------|------|------------|----|---------------|-----|-------------------|----------------|---------------------|
| Revenues                | Adop | ted Budget | Re | evised Budget | Yea | ar to Date Actual | Remaining      | Used                |
| 54 Charges for Services | \$   | 1,026,620  | \$ | 1,026,620     | \$  | 147,153           | \$<br>879,467  | 14.3%               |
| 57 Misc Revenue         | \$   | 29,000     | \$ | 29,000        | \$  | 841               | \$<br>28,159   | 2.9%                |
| TOTAL REVENUE           | \$   | 1,055,620  | \$ | 1,055,620     | \$  | 147,994           | \$<br>907,626  | 14.0%               |

|                    |     |             |    |              |     |                   | Revised Budget | % of Revised Budget |
|--------------------|-----|-------------|----|--------------|-----|-------------------|----------------|---------------------|
| Expenditures       | Ado | pted Budget | Re | vised Budget | Yea | ar to Date Actual | Remaining      | Used                |
| 61 Salaries        | \$  | 345,974     | \$ | 345,974      | \$  | 58,592            | \$<br>287,382  | 16.9%               |
| 62 Benefits        | \$  | 72,463      | \$ | 72,463       | \$  | 12,494            | \$<br>59,970   | 17.2%               |
| 70 Contractuals    | \$  | 228,208     | \$ | 228,208      | \$  | 14,523            | \$<br>213,684  | 6.4%                |
| 71 Commodities     | \$  | 235,100     | \$ | 235,100      | \$  | 16,811            | \$<br>218,289  | 7.2%                |
| TOTAL EXPENDITURES | \$  | 881,745     | \$ | 881,745      | \$  | 102,420           | \$<br>779,325  | 11.6%               |

#### Current Activity - favorable/(unfavorable)

45,574

Commentary: The Pepsi Ice Center has a strong demand for programs and services. Revenues are only slightly under trend due to seasonality. Salaries and benefits are tracking with trend and contractuals and commodities will increase as the programs are in full swing.

#### City of Bloomington - FY 2018 General Fund Major Tax Revenue Summary Through June 30, 2017

| <b>Revenues Earned</b> | Annu | al Budget | F  | Y2018 YTD  | F  | Y2017 YTD  | YTD Variance   | % Variance | # of Months Collected |
|------------------------|------|-----------|----|------------|----|------------|----------------|------------|-----------------------|
| Property Tax           | \$ 2 | 4,744,495 | \$ | 12,720,564 | \$ | 12,406,257 | \$<br>314,307  | 2.53%      | 2 Months              |
| Home Rule Sales Tax    | \$ 2 | 4,407,625 | \$ | -          | \$ | -          | \$<br>-        | 0.00%      | 0 Months              |
| State Sales Tax        | \$ 1 | 3,768,500 | \$ | -          | \$ | -          | \$<br>-        | 0.00%      | 0 Months              |
| Income Tax             | \$   | 7,252,506 | \$ | -          | \$ | -          | \$<br>-        | 0.00%      | 0 Months              |
| Utility Tax            | \$   | 6,692,920 | \$ | 499,871    | \$ | 485,852    | \$<br>14,020   | 2.89%      | 1 Month               |
| Ambulance Fee          | \$   | 4,483,847 | \$ | 949,615    | \$ | 830,849    | \$<br>118,766  | 14.29%     | 2 Months              |
| Food & Beverage Tax    | \$   | 4,300,463 | \$ | 305,944    | \$ | 282,252    | \$<br>23,692   | 8.39%      | 1 Month               |
| Local Motor Fuel       | \$   | 2,400,000 | \$ | 199,852    | \$ | 203,476    | \$<br>(3,624)  | -1.78%     | 1 Month               |
| Franchise Tax          | \$   | 2,083,975 | \$ | 83,152     | \$ | 132,009    | \$<br>(48,857) | -37.01%    | 1 Month               |
| Replacement Tax        | \$   | 1,760,979 | \$ | 316,752    | \$ | 307,394    | \$<br>9,358    | 3.04%      | 1 Month               |
| Hotel & Motel Tax      | \$   | 1,600,000 | \$ | 166,537    | \$ | 94,769     | \$<br>71,768   | 75.73%     | 1 Month               |
| Local Use Tax          | \$   | 1,700,000 | \$ | 303,550    | \$ | 286,394    | \$<br>17,156   | 5.99%      | 2 Months              |
| Packaged Liquor        | \$   | 1,125,000 | \$ | 98,444     | \$ | 101,225    | \$<br>(2,781)  | -2.75%     | 1 Month               |
| Vehicle Use Tax        | \$   | 1,100,000 | \$ | 119,246    | \$ | 97,480     | \$<br>21,765   | 22.33%     | 1 Month               |
| Building Permits       | \$   | 753,000   | \$ | 225,009    | \$ | 141,515    | \$<br>83,494   | 59.00%     | 2 Months              |
| Amusement Tax          | \$   | 1,000,000 | \$ | 82,087     | \$ | 103,855    | \$<br>(21,768) | -20.96%    | 1 Month               |
| Video Gaming           | \$   | 735,423   | \$ | -          | \$ | -          | \$<br>-        | 0.00%      | 0 Months              |
| Auto Rental Tax        | \$   | 81,979    | \$ | -          | \$ | -          | \$<br>-        | 0.00%      | 0 Months              |

Notes for variances about or below 10%.

As seen above, in the # of Months Collected column, many revenues are not received until one to two months later including major revenues such as Home Rule & State Sales Tax.

1) Ambulance fees are ahead of last year by 14% and ahead of trend by 4%.

2) Building permits are ahead of last year by 59% and ahead of trend by 13% which is a positive trend in construction.

3) Hotel & Motel Tax is ahead of last year by 76% = \$72K

|   |    |           |         |                            | APPRO                   | XIMATE TIMELI | NE            |              |              |
|---|----|-----------|---------|----------------------------|-------------------------|---------------|---------------|--------------|--------------|
|   |    | 0 dansed  | Paid to | Issue<br>RFQ /<br>RFP / AE |                         |               |               | <b>6</b> 11  | <b>6</b>     |
|   |    | Adopted   |         |                            | Charles Devices         | E. J. D. Jan  | D' d Du da de | Start        | Complete     |
|   |    | FY 2018   | Date    | PLS                        | Start Design            | End Design    | Bid Project   | Construction | Construction |
| Facilities Capital Improvement Projects   | ć  | 250,000   |         |                            |                         |               | TBD           |              |              |
| Major Facility Repairs Police Administration Roof Replacement & Install a Waterproofing | Ş  | 250,000   |         | Caring                     |                         |               | ТВО           |              |              |
|   | ~  | 240.000   |         | Spring                     |                         |               | Consulated    | 0.+ 2017     | D            |
| Membrane over Parking Garage  | Ş  | 340,000   |         | 2018                       | NA                      | NA            | Completed     | Oct. 2017    | Dec. 2017    |
| Fire Capital Improvement Projects   |    |           |         |                            | <b>C</b> 11             |               |               |              |              |
|   |    |           |         |                            | Start                   |               |               |              |              |
|   |    |           |         | Estimate                   | evaluation<br>estimated |               |               |              | End study    |
|   |    |           |         |                            |                         |               |               |              | estimated    |
| Land Acquisition (NE Fire Station) - Assessment & Evaluation                            | ć  | 50,000    |         | d August<br>2017           | September<br>2017       |               |               |              | Nov. 2017    |
| Public Works Capital Improvement Projects   | Ş  | 50,000    |         | 2017                       | 2017                    |               |               |              | NOV. 2017    |
| Multi-Year Street & Alley Resurface Program   | ć  | 3,646,896 |         | NA                         | Completed               | Completed     | Completed     | June 2017    | Nov. 2017    |
| Multi-Year ADA Sidewalk Ramp Replacement Program  |    | 400,000   |         | NA                         | Completed               | Completed     | Completed     | June 2017    | Arpil 2018   |
| Multi-Year Sidewalk Ramp Replacement Program<br>Multi-Year Sidewalk Repair Program      |    | 488,866   |         | NA                         | Completed               | Completed     | Completed     | June 2017    | Arpil 2018   |
| Multi-Year Sidewalk Replacement 50-50 Program   |    | 105,000   |         | NA                         | Completed               | Completed     | Completed     | June 2017    | Arpil 2018   |
| Emergency Multi-Year Street, Alley & Sidewalk Repairs                                   |    | 200,000   |         | NA                         | Completed               | Completed     | Completed     | June 2017    | Arpil 2018   |
| Downtown Wayfinding Signage   |    | 250,000   |         | 11/2017                    | Dec. 2017               | Mar. 2018     | April 2018    | May 2018     | Aug 2018     |
| Lutz Road   |    | - 230,000 |         | 11/2017                    | Completed               | 10101.2010    | Completed     | 1110 2010    | 740g 2010    |
| Parks Capital Improvement Projects  | Ŷ  |           |         |                            | completed               |               | completed     |              |              |
| Woodbury Park   | Ś  | 100,000   |         |                            | Nov. 2017               | Feb. 2018     |               | Apr. 2018    | Jul. 2018    |
| Rollingbrook Park Playground  |    | 75,000    |         |                            | TBD                     | TBD           | TBD           | TBD          | TBD          |
| BCPA Tuckpointing   |    | 60,000    |         |                            | . 50                    | . 50          | Completed     |              | Oct. 2017    |
| Miller Park Pavilion - Porch Roof Pillars and Windows                                   |    | 40,000    |         |                            | Jan. 2018               | Feb. 2018     | protect       | Mar. 2018    | May 2018     |
| funds   |    | 825,000   |         |                            | Nov. 2017               | TBD           | TBD           | TBD          | TBD          |
| Campaign funds  |    | 225,000   |         |                            | Nov. 2017               | TBD           | TBD           | TBD          | TBD          |
| Route 66 Trail Shirley South 1.1 Miles - Const. 1st Half                                | \$ | 17,000    |         |                            | TBD                     | TBD           | TBD           | TBD          | TBD          |
| TOTAL CAPITAL IMPROVEMENT FUND:   | \$ | 7,072,762 | \$ -    | :                          |                         |               |               |              |              |

| General Fund          |  |                                   |         |                               |                      |
|-----------------------|--|-----------------------------------|---------|-------------------------------|----------------------|
|                       |  |                                   |         |                               |                      |
|                       |  | I                                 | Revised | 1                             | (Savings) /          |
| Department            | Equipment  | Org Cost Est                      | Budget  | Actual Cost                   | Loss                 |
| FY 2018 Capital Equ   | uipment List - 5 Year  |                                   |         |                               |                      |
| Information Constant  |  |                                   |         |                               |                      |
| Information Services  | Fixed asset replacements include servers, larger printers, large format                                  |                                   |         |                               |                      |
|                       | scanners, the City's firewall, network hardware, data storage devices,                                   |                                   |         |                               |                      |
|                       | software, etc.   | 200,000.00                        |         |                               | -                    |
|                       | Geo Time software for Police<br>Continued Video Conference Implementation in remaining Fire Stations and | 8,000.00                          |         |                               | -                    |
|                       | other conference rooms   | 100,000.00                        |         |                               | -                    |
|                       | Storage Equipment - Cybercrime, surveillance video, Police in-car and body                               |                                   |         |                               |                      |
|                       | cam video, sewer video, etc.<br>Fire Dept Management Software  | 100,000.00<br>80,000.00           |         |                               | -                    |
|                       | Network Equipment Replacement  | 100,000.00                        |         |                               | -                    |
|                       | Total Information Services   | 588,000.00                        | -       | -                             | -                    |
| Code Enforcement      | 2002 Ford Focus  | 20,259.00                         |         |                               | -                    |
|                       | Total Code Enforcement   | 20,259.00<br>20,259.00            | -       | -                             | -                    |
| Facilities Management |  | -,                                |         |                               |                      |
|                       | Cost for replacement of fixed asset caterogized machinery or equipment                                   |                                   |         |                               |                      |
|                       | that unexpectedly fails-Example is Police Boiler in FY 2017. Total Facilities Management                 | 15,000.00<br>15,000.00            | -       | -                             | -                    |
| Parking Operations    |  | 15,000.00                         |         |                               |                      |
|                       | 2002 Tennant 6500  | 54,590.00                         |         |                               | -                    |
|                       | Entrance Equipment for Market, Pepsi Ice and Abraham Lincoln Garages Total Parking Operations            | 950,000.00<br><b>1,004,590.00</b> | -       | -                             | -                    |
| Parks                 |  | 1,004,550.00                      | -       | -                             |                      |
|                       | 2005 Mitsubishi Endeavor   | 29,708.00                         |         |                               | -                    |
|                       | 2001 Ford E250   | 24,190.80                         |         |                               | -                    |
|                       | 1983 Evans Trailer<br>2002 GMC 3500  | 10,610.00<br>47,745.00            |         |                               | -                    |
|                       | 2002 Ford F350   | 47,214.50                         |         |                               | -                    |
|                       | Unit 750-Bobcat with Tracks  | 75,000.00                         |         |                               | -                    |
|                       | Stump Grinder<br>Unit 794- Dingo   | 50,000.00<br>40,000.00            |         |                               | -                    |
|                       | Playground and safety surface at Rollingbrook Park   | 75,000.00                         |         |                               | -                    |
|                       | Sprayground surface at Tipton Park   | 40,000.00                         |         |                               | -                    |
|                       | Total Parks  | 439,468.30                        | -       | -                             | -                    |
| Zoo                   |  |                                   |         |                               |                      |
|                       | 2005 Dodge Grand Caravan Total Zoo   | 24,720.00<br>24,720.00            | -       | -                             | -                    |
| Pepsi Ice Center      |  | 24,720.00                         |         |                               |                      |
|                       | 2006 Zamboni 540   | 175,000.00                        |         |                               | -                    |
|                       | Total Pepsi Ice Center   | 175,000.00                        | -       | -                             | -                    |
| Engineering           | 2003 Ford Taurus   | 22,763.00                         |         |                               |                      |
|                       | 2004 Ford Ranger   | 23,690.00                         |         |                               | -                    |
|                       | 2005 Dodge Dakota  | 23,690.00                         |         |                               | -                    |
| Street Maintenance    | Total Engineering  | 70,143.00                         |         | -                             | -                    |
|                       | 2004 Ford Ranger   | 23,690.00                         |         |                               | -                    |
|                       | 2001 Ford F150   | 32,960.00                         |         |                               | -                    |
|                       | 2007 Dodge F350<br>2005 GMC 1500   | 33,475.00<br>36,359.00            |         | 34,283.00<br>40,983.00        | 808.00<br>4,624.00   |
|                       | Total Street Maintenance   | 126,484.00                        | -       | 40,983.00<br><b>75,266.00</b> | 4,824.00<br>5,432.00 |
| Snow & Ice            |  |                                   |         |                               |                      |
|                       | 2006 IH 7400   | 164,800.00                        |         |                               | -                    |
| Police                | Total Snow & Ice   | 164,800.00                        | -       | -                             | -                    |
|                       | 2004 Chevrolet Impala  | 35,535.00                         |         |                               | -                    |
|                       | 2012 Chevrolet Tahoe   | 40,685.00                         |         |                               | -                    |
|                       | 2011 Chevrolet Impala<br>2011 Chevrolet Impala   | 35,535.00<br>35,535.00            |         |                               | -                    |
|                       | 2011 Chevrolet Impala  | 36,604.50                         |         |                               | -                    |
|                       | 2004 Chevrolet Impala  | 35,535.00                         |         |                               | -                    |
|                       | 2004 Chevrolet Impala  | 35,535.00<br>67,465.00            | -       | -                             | -                    |
|                       | 2004 GMC Savana Cargo Van<br>2001 Ford Excursion   | 40,685.00                         |         |                               |                      |
|                       | 2005 Chevrolet Tahoe   | 40,685.00                         |         |                               | -                    |
|                       | 1996 Kawasaki Mule   | 12,463.00                         |         |                               | -                    |
|                       | Police Firearms Training Simulator   | 100,000.00                        |         |                               | -                    |
|                       |  | 516,262 50                        | -       |                               |                      |
| Communication Center  | Total Police   | 516,262.50                        | -       | -                             |                      |
| Communication Center  | Total Police Computer-Aided Dispatch Upgrade-Software  | 171,565.00                        | -       | -                             | -                    |
| Communication Center  | Total Police   |                                   |         |                               |                      |

| General Fund        |  |                    |          |              |                   |
|---------------------|--|--------------------|----------|--------------|-------------------|
|                     |  |                    | Revised  |              | (Savings) /       |
| Department          | Equipment  | Org Cost Est       | Budget   | Actual Cost  | Loss              |
|                     | 2006 Ford F150 4X2 Pickup  | 30,500.00          |          |              | -                 |
|                     | 2007 Ford Expedition   | 40,845.00          |          |              | -                 |
|                     | Cardiac Monitor/Debrillators                                     | 29,000.00          |          |              | -                 |
|                     | FY 2018 Stryker Power-PRO XT Cot Replacement                     | 23,000.00          |          |              | -                 |
|                     | Multi-Year Outdoor Warning Siren Replacement*                    | 41,200.00          |          |              | -                 |
|                     | Cardiac Chest Compression Device                                 | 34,000.00          |          |              | -                 |
|                     | Total Fire   | 198,545.00         | -        | -            | -                 |
|                     |  |                    |          |              |                   |
| FY 2018 Capital Eq  | uipment List - 10 Year   |                    |          |              |                   |
| Police              |  |                    |          |              |                   |
|                     | Body Worn Cameras program implementation and equipment purchase. | 600,000.00         |          |              |                   |
|                     | Total Police   | 600,000.00         | -        | -            | -                 |
| Fire                |  |                    |          |              |                   |
|                     | 2000 Pierce Dash Fire Apparatus                                  | 742,630.00         |          |              | -                 |
|                     | Total Fire   | 742,630.00         | -        | -            | -                 |
|                     | Concerci Fund Totals   | ¢ 4.019.44C.90     | <i>č</i> | ¢ 75 266 00  | ć <u>5 433 00</u> |
|                     | General Fund Total:  | \$ 4,918,446.80    | \$-      | \$ 75,266.00 | \$ 5,432.00       |
|                     |  |                    |          |              |                   |
| Note: Capital equip | ment is intended to be financed as part of the capit             | tal lease program. |          |              |                   |
|                     |  |                    |          |              |                   |

#### City of Bloomington - FY 2018 State Motor Fuel Tax Revenue and Expenditures Through June 30, 2017

Year to Date **Revised Budget** % of Revised Budget Remaining Revenues Adopted Budget **Revised Budget** Actual Used 40 Use of Fund Balance \$ 6,351,000 0.0% \$ 6,351,000 \$ 6,351,000 \$ -3,250,000 \$ 3,250,000 \$ 170,067 \$ 3,079,933 5.2% 53 Intergov Revenue Ś 56 Investment Income 20,000 \$ 20,000 11,433 8,567 57.2% \$ \$ \$ **Revenue Total** \$ 9,621,000 \$ 9,621,000 \$ 181,500 \$ 9,439,500 1.9%

|                         |    |              |    |               | ١  | /ear to Date | <b>Revised Budget</b> | % of Revised Budget |
|-------------------------|----|--------------|----|---------------|----|--------------|-----------------------|---------------------|
| Expenditures            | Ad | opted Budget | R  | evised Budget |    | Actual       | Remaining             | Used                |
| 70 Contractuals         | \$ | 750,000      | \$ | 750,000       | \$ | -            | \$<br>750,000         | 0.0%                |
| 71 Commodities          | \$ | 500,000      | \$ | 500,000       | \$ | -            | \$<br>500,000         | 0.0%                |
| 72 Capital Expenditures | \$ | 8,371,000    | \$ | 8,371,000     | \$ | -            | \$<br>8,371,000       | 0.0%                |
| Expense Total           | \$ | 9,621,000    | \$ | 9,621,000     | \$ | -            | \$<br>9,621,000       | 0.0%                |

|  | Beginning Fund Balance \$ | 7,067,784 | 2017 unaudited |
|--|---------------------------|-----------|----------------|
| Current Activity - favorable/(unfavorable) | \$                        | 181,500   |                |
|  | Ending Fund Balance \$    | 7,249,284 |                |

Commentary: Design and construction of capital projects totaling \$8.6M is budgeted for FY 2018. Fox Creek Bridge and Road Improvements should be bid in the summer and construction started by fall. Construction of Hamilton Road Phase II is being deferred until FY 2019 when state funding may become available. The revenue above only reflects one month.

Note: Motor Fuel Tax is a state tax on purchased gasoline in Illinois. These funds are restricted and can only be used for the construction service costs and maintenance of municipal streets, sidewalks, traffic signs, street safety or associated engineering. Monthly payments are received from Illinois Department of Transportation which total approximately \$1.8M per year. \$1.5M is budgeted for IL Commerce Commission reimbursement for the Fox Creek Road and bridge project = \$3.3M total budget.

See detail on capital projects on the page immediately following this statement. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

Annualized Trend is 17%

|   |   |         |              | APPROXIMA          | TE TIMELINE      |                 |                 |              |
|---|---|---------|--------------|--------------------|------------------|-----------------|-----------------|--------------|
|   | Adopted   | Paid to | Issue RFQ /  |                    |                  |                 | Start           | Complete     |
|   | FY 2018   | Date    | RFP / AE PLS | Start Design       | End Design       | Bid Project     | Construction    | Construction |
|   |   |         |              |                    |                  |                 |                 |              |
| Motor Fuel Tax  |   |         |              |                    |                  |                 |                 |              |
| GE Road @ Keaton Place Traffic Signals and NB Turn Lane Land & Construction | \$ 540,000  | \$-     | NA           | NA                 | Sept 2017        | Feb. 2018       | May 2018        | Sept. 2018   |
| Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road            | \$ 7,400,000  | \$-     | NA           | NA                 | May 2018         | "June 2018      | Aug 2018        | Nov. 2019    |
| Towanda Barnes Rd @ Ireland Grove Rd Improvement Construction (City share)  | \$ 700,000  | \$-     | NA           | NA                 | NA               | Feb. 2018       | May 2018        | Nov. 2018    |
| Street Lighting Charges   | \$ 500,000  | \$-     | NA           | NA                 | NA               | NA              | May 2017        | April 2018   |
| Hamilton Road Phase II Design (Bunn - Commerce)                             | \$ 750,000  | \$-     | Proje        | ect is deferred un | til FY 2019 wher | state funding n | nay become avai | lable.       |
| Hamilton Road Phase II Land (Bunn - Commerce)                               | nerce) \$ 2,000,000 \$ - Project is deferred until FY 2019 when state funding may become available. |         |              |                    |                  |                 |                 |              |
| TOTAL MFT CAPITAL:  | \$ 11,890,000   | \$ -    |              |                    |                  |                 |                 |              |

#### City of Bloomington - FY 2018 Water Fund Profit and Loss Statement Through June 30, 2017

#### Annualized Trend is 17%

| Revenues                | Ado | opted Budget | Re | Revised Budget |    | Year to Date<br>Actual |    | Revised Budget<br>Remaining | % of Revised Budget<br>Used |
|-------------------------|-----|--------------|----|----------------|----|------------------------|----|-----------------------------|-----------------------------|
| 40 Use of Fund Balance  | \$  | 5,916,824    | \$ | 5,916,824      | \$ | -                      | \$ | 5,916,824                   | 0.0%                        |
| 51 Licenses             | \$  | 35,000       | \$ | 35,000         | \$ | 15,174                 | \$ | 19,826                      | 43.4%                       |
| 54 Charges for Services | \$  | 14,471,000   | \$ | 14,471,000     | \$ | 2,177,000              | \$ | 12,294,000                  | 15.0%                       |
| 55 Fines & Forfeitures  | \$  | 320,000      | \$ | 320,000        | \$ | 51,078                 | \$ | 268,922                     | 16.0%                       |
| 56 Investment Income    | \$  | 104,706      | \$ | 104,706        | \$ | -                      | \$ | 104,706                     | 0.0%                        |
| 57 Misc Revenue         | \$  | 190,050      | \$ | 190,050        | \$ | 108,610                | \$ | 81,440                      | 57.1%                       |
| 85 Transfer In          | \$  | 492,487      | \$ | 492,487        | \$ | 82,081                 | \$ | 410,406                     | 16.7%                       |
| Revenue Total           | \$  | 21,530,067   | \$ | 21,530,067     | \$ | 2,433,943              | \$ | 19,096,124                  | 11.3%                       |

|                         |     |              |    |              | Y  | ear to Date | Revised Budget   | % of Revised Budget |
|-------------------------|-----|--------------|----|--------------|----|-------------|------------------|---------------------|
| Expenditures            | Ado | opted Budget | Re | vised Budget |    | Actual      | Remaining        | Used                |
| 61 Salaries             | \$  | 3,876,258    | \$ | 3,876,258    | \$ | 586,443     | \$<br>3,289,815  | 15.1%               |
| 62 Benefits             | \$  | 1,470,930    | \$ | 1,470,930    | \$ | 245,813     | \$<br>1,225,117  | 16.7%               |
| 70 Contractuals         | \$  | 5,484,117    | \$ | 5,484,117    | \$ | 260,888     | \$<br>5,223,229  | 4.8%                |
| 71 Commodities          | \$  | 3,880,540    | \$ | 3,880,540    | \$ | 417,304     | \$<br>3,463,236  | 10.8%               |
| 72 Capital Expenditures | \$  | 5,155,000    | \$ | 5,155,000    | \$ | -           | \$<br>5,155,000  | 0.0%                |
| 73 Principal Expense    | \$  | 806,980      | \$ | 806,980      | \$ | 312,763     | \$<br>494,216    | 38.8%               |
| 74 Interest Expense     | \$  | 158,240      | \$ | 158,240      | \$ | 69,619      | \$<br>88,621     | 44.0%               |
| 79 Other Expenditures   | \$  | 10,250       | \$ | 10,250       | \$ | 797         | \$<br>9,453      | 7.8%                |
| 89 Transfer Out         | \$  | 687,752      | \$ | 687,752      | \$ | 114,625     | \$<br>573,127    | 16.7%               |
| Expense Total           | \$  | 21,530,067   | \$ | 21,530,067   | \$ | 2,008,252   | \$<br>19,521,815 | 9.3%                |

|  | Beginning Fund Balance \$ | 24,586,316 | 2017 unaudited |
|--|---------------------------|------------|----------------|
| Current Activity - favorable/(unfavorable) | \$                        | 425,691    |                |
|  | Ending Fund Balance \$    | 25,012,007 |                |

Commentary: Use of Fund Balance, i.e. water fund savings, of \$5.9M was budgeted to pay for capital projects. Fund savings has been accumulating for some time to provide funding for large capital projects. Since revenues in fund savings, seen under Use of Fund Balance, have already been collected, there is no current year activity. Water fees seen in charges for services are based on consumption and are slightly below trend - but are on pace with the prior year. Licenses are 26% ahead of budget due to boat licenses.

Contractuals are behind annualization as they correlate primarily to capital projects which are just in the beginning phases. Commodities are lower than trend due to inventory already on-hand.

Note: Any line item showing zero percent of Budget Used will skew the total Category trend. See detail on capital projects and equipment on the pages immediately following this statement. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

|  |      |           |      |        |                | APPROXIM         | ATE TIMELINE  |                 |                 |                 |
|--|------|-----------|------|--------|----------------|------------------|---------------|-----------------|-----------------|-----------------|
|  | Α    | dopted    | Pa   | aid to | Issue RFQ /    |                  |               |                 | Start           | Complete        |
|  | F    | Y 2018    | C    | Date   | RFP / AE PLS   | Start Design     | End Design    | Bid Project     | Construction    | Construction    |
| Water Fund   |      |           |      |        |                |                  |               |                 |                 |                 |
| Multi-Year Outside Consultant Civil Engineering Services             | \$   | 288,500   | \$   | 17,561 | Completed      | Completed        | Spring 2018   | NA              | NA              | NA              |
| Consultant Construction Administration Contract                      | \$   | 250,000   | \$   | -      | Various        | Various          | Various       | NA              | NA              | NA              |
| Multi-Year Consultant Leak Detection for Water Loss Prevention       | \$   | 50,000    |      |        | October 2017   | N/A              | N/A           | December2017    | March 2018      | N/A             |
|  |      |           |      |        |                |                  |               | FY 2019,        | FY 2019,        | FY 2019,        |
|  |      |           |      |        |                |                  |               | Construction    | Construction    | Construction    |
| Pipeline Rd - Division E - Pressure Valve Control Stations - Design  | \$   | 200,000   |      |        | July 2017      | Oct 2017         | June 2018     | Capital Project | Capital Project | Capital Project |
|  |      |           |      |        |                |                  |               |                 |                 |                 |
| Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road     | \$   | 150,000   |      |        | NA             | NA               | May 2018      | June 2018       | Aug 2018        | Nov 2019        |
| Lake Bloomington Water Main Replacement - Construction               | \$   | 1,150,000 |      |        | Design Project | N/A              | N/A           | April 2018      | May 2018        | Dec 2018        |
| Szarek Drive Water Main Replacement - Construction                   | \$   | 330,000   |      |        | Design Project | N/A              | N/A           | April 2018      | May 2018        | Dec 2018        |
| Water Treatment Plant Main Process Building Roof Replacement         | \$   | 265,000   |      |        | N/A            | January 2018     | February 2018 | March 2018      | June 2018       | Sept 2018       |
| Water Treatment Plant Recarbonation Bypass - Construction            | \$   | 350,000   |      |        | Jan. 2017      | Mar. 2017        | Oct. 2017     | TBD             | TBD             | TBD             |
| Natural Gas Main Replacement to Main Process Building                | \$   | 135,000   |      |        | N/a            | N/a              | N/a           | July 2017       | Aug 2017        | Sept 2017       |
| Multi-Year Reservoir Shoreline / Stream Erosion Control Improvements | \$   | 200,000   |      |        | July - Septem  | nber 2017 (multi | ple projects) | TBD             | TBD             | TBD             |
| Lake Bloomington & Evergreen Lake Dam / Spillway Improvements -      |      |           |      |        | FY 2017        |                  |               |                 |                 |                 |
| Construction   | \$   | 275,000   |      |        | Design Project | May 2017         | Aug. 2017     | Sept. 2017      | Oct. 2017       | July 2018       |
| Electrical Conversion of Evergreen Pump Station - Construction       | \$   | 500,000   |      |        | NA             | NA               | NA            | Jan 2018        | April 2018      | Dec 2018        |
| SCADA Master Plan - Construction                                     | \$   | 1,500,000 |      |        | NA             | NA               | NA            | Feb 2018        | April 2018      | Oct 2019        |
| Multi-Year Compound Meter Upgrades                                   | \$   | 300,000   |      |        | NA             | NA               | NA            | April 2017      | June 2017       | April 2018      |
| TOTAL WATER CAPITAL:   | \$ ! | 5,943,500 | \$ : | 17,561 |                |                  |               |                 |                 |                 |

## FY 2018 Capital Equipment List

|                      |  | Org Cost   | Revised | Actual    | (Savings)   |
|----------------------|--|------------|---------|-----------|-------------|
| Department           | Equipment  | Est        | Budget  | Cost      | /Loss       |
| Water Transmission & | Distribution   |            |         |           |             |
|                      | 2006 Dodge Dakota  | 48,198.00  |         |           | -           |
|                      | 1998 Sullair 185DQ Compressor                              | 20,159.00  |         |           | -           |
|                      | Pallet forks for Wheel Loader                              | 6,200.00   |         |           | -           |
|                      | Vactron LP873 SDT  | 95,000.00  |         |           | -           |
|                      | Division / Pump Station Mower                              | 20,000.00  |         |           | -           |
|                      | Hydra-Stop Equipment/ Additional equipment for second line |            |         |           |             |
|                      | stop.  | 30,000.00  |         |           | -           |
|                      | 2006 Valve Turner/Utility vac with Trailer                 | 40,525.96  |         |           | -           |
|                      | Total Water Transmission & Distribution                    | 260,082.96 | -       | -         | -           |
| Water Purification   |  |            |         |           |             |
|                      | Autotitrator   | 48,000.00  |         |           | -           |
|                      | Water Quality Instrument Panels                            | 40,000.00  |         |           | -           |
|                      | Laboratory Microscope Camera and Software                  | 10,000.00  |         | 7,018.68  | (2,981.32)  |
|                      | Total Water Purification                                   | 98,000.00  | -       | 7,018.68  | (2,981.32)  |
| Lake Maintenance     |  | -          |         |           |             |
|                      | 2006 Bob Cat 5600  | 66,950.00  |         | 48,100.40 | (18,849.60) |
|                      | Lake Parks Maintenance Front End Mower                     | 27,000.00  |         | 21,799.00 | (5,201.00)  |
|                      | Total Lake Maintenance                                     | 93,950.00  | -       | 69,899.40 | (24,050.60) |
| Water Meter Services |  |            |         |           |             |
|                      | 2006 Dodge Dakota Pickup                                   | 23,690.00  |         |           | -           |
|                      | Total Water Meter Services                                 | 23,690.00  | -       | -         | -           |

Note: Capital equipment is intended to be financed as part of the capital lease program.

## City of Bloomington - FY 2018 Sewer Fund Profit & Loss Statement Through June 30, 2017

|                         |    |              |    |               | Y  | ear to Date | Revised Budget  | % of Revised Budget |
|-------------------------|----|--------------|----|---------------|----|-------------|-----------------|---------------------|
| Revenues                | Ad | opted Budget | Re | evised Budget |    | Actual      | Remaining       | Used                |
| 54 Charges for Services | \$ | 5,033,118    | \$ | 5,033,118     | \$ | 782,173     | \$<br>4,250,946 | 15.5%               |
| 55 Fines & Forfeitures  | \$ | 140,689      | \$ | 140,689       | \$ | 18,808      | \$<br>121,881   | 13.4%               |
| 56 Investment Income    | \$ | 7,733        | \$ | 7,733         | \$ | -           | \$<br>7,733     | 0.0%                |
| 57 Misc Revenue         | \$ | 25,750       | \$ | 25,750        | \$ | 33,611      | \$<br>(7,861)   | 130.5%              |
| Revenue Total           | \$ | 5,207,291    | \$ | 5,207,291     | \$ | 834,591     | \$<br>4,372,699 | 16.0%               |

| Expenditures            | Ado | opted Budget | Re | evised Budget | Y  | ear to Date<br>Actual | Revised Budget<br>Remaining | % of Revised Budget<br>Used |
|-------------------------|-----|--------------|----|---------------|----|-----------------------|-----------------------------|-----------------------------|
| 61 Salaries             | \$  | 1,099,016    | \$ | 1,099,016     | \$ | 152,293               | \$<br>946,723               | 13.9%                       |
| 62 Benefits             | \$  | 435,999      | \$ | 435,999       | \$ | 62,853                | \$<br>373,146               | 14.4%                       |
| 70 Contractuals         | \$  | 1,097,563    | \$ | 1,097,563     | \$ | 47,213                | \$<br>1,050,350             | 4.3%                        |
| 71 Commodities          | \$  | 351,523      | \$ | 351,523       | \$ | 37,097                | \$<br>314,425               | 10.6%                       |
| 72 Capital Expenditures | \$  | 850,000      | \$ | 850,000       | \$ | -                     | \$<br>850,000               | 0.0%                        |
| 73 Principal Expense    | \$  | 569,016      | \$ | 569,016       | \$ | 286,941               | \$<br>282,074               | 50.4%                       |
| 74 Interest Expense     | \$  | 232,858      | \$ | 232,858       | \$ | 117,058               | \$<br>115,801               | 50.3%                       |
| 79 Other Expenditures   | \$  | 165,817      | \$ | 165,817       | \$ | 9,515                 | \$<br>156,302               | 5.7%                        |
| 89 Transfer Out         | \$  | 405,499      | \$ | 405,499       | \$ | 67,583                | \$<br>337,916               | 16.7%                       |
| Expense Total           | \$  | 5,207,291    | \$ | 5,207,291     | \$ | 780,553               | \$<br>4,426,737             | 15.0%                       |
|                         |     |              |    |               |    |                       | · · · ·                     |                             |

|  | Beginning Fund Balance | \$<br>1,644,612 | 2017 unaudited |
|--|------------------------|-----------------|----------------|
| Current Activity - favorable/(unfavorable) | Ś                      | \$<br>54,038    |                |
|  | Ending Fund Balance    | \$<br>1,698,650 |                |

Commentary: Charges for services are slightly below annualization and miscellaneous revenues are 113.5% over annualization due to owner contributions from commercial developments.

Salary and benefits will not trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are below trend as they correlate primarily with capital projects which are in the beginning phases. Commodities are lower due to raw material billings for concrete, asphalt, rock, etc. that are lagging by one month. Principal and Interest expense get paid bi annually. Other expenditures have Contribution to Fund Balance budgeted of \$146K that skews annualization.

Note: See detail on capital projects and equipment on the pages immediately following this statement. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

|   | APPROXIMATE TIMELINE |                 |                             |                 |            |             |                       |                          |  |  |
|---|----------------------|-----------------|-----------------------------|-----------------|------------|-------------|-----------------------|--------------------------|--|--|
|   | Adopted<br>FY 2018   | Paid to<br>Date | Issue RFQ /<br>RFP / AE PLS | Start<br>Design | End Design | Bid Project | Start<br>Construction | Complete<br>Construction |  |  |
| Sewer Fund  |                      |                 |                             |                 |            |             |                       |                          |  |  |
| Multi-Year Sanitary CCTV Evaluations  | \$ 100,000           |                 | N/A                         | Aug 2017        | Aug 2017   | Oct 2017    | Nov 2017              | April 2018               |  |  |
| Sugar Creek Pump Station and Forcemain Improvements                           | \$ 50,000            |                 | N/A                         | Nov 2017        | Dec 2017   | N/A         | N/A                   | N/A                      |  |  |
| Mutli-Year Sewer and Manhole Lining Program (Sewer & Storm Water Master Plan) | \$ 550,000           |                 | N/A                         | Aug 2017        | Aug 2017   | Oct 2017    | Nov 2017              | April 2018               |  |  |
| The Grove on Kickapoo Creek Subdivision Sewer Oversizing Construction         | \$ 300,000           |                 | N/A                         | Aug 2017        | Oct 2017   | Nov 2017    | Dec 2017              | April 2018               |  |  |
| TOTAL SEWER CAPITAL:  | \$ 1,000,000         |                 |                             |                 |            |             |                       |                          |  |  |

# FY 2018 Capital Equipment List

| Department     | Equipment             | Org Cost<br>Est | Revised<br>Budget | Actual<br>Cost | (Savings)/L<br>oss |
|----------------|-----------------------|-----------------|-------------------|----------------|--------------------|
| Sanitary Sewer |                       |                 |                   |                |                    |
|                | 2004 Ford Ranger      | 23,690.00       |                   |                | -                  |
|                | 2007 CAT 430E Backhoe | 194,185.90      |                   | 192,780.00     | (1,405.90)         |
|                | Total Sanitary Sewer  | 217,875.90      | -                 | 192,780.00     | (1,405.90)         |

Note: Capital equipment is intended to be financed as part of the capital lease program.

## City of Bloomington - FY 2018 Storm Water Fund Profit & Loss Statement Through June 30, 2017

|                         |    |              |    |               | Y  | 'ear to Date |    | Revised Budget | % of Revised Budget |
|-------------------------|----|--------------|----|---------------|----|--------------|----|----------------|---------------------|
| Revenues                | Ad | opted Budget | R  | evised Budget |    | Actual       |    | Remaining      | Used                |
| 40 Use of Fund Balance  | \$ | 418,550      | \$ | 418,550       | \$ | -            | \$ | 418,550        | 0.0%                |
| 52 Permits              | \$ | 5,842        | \$ | 5,842         | \$ | 1,290        | \$ | 4,552          | 22.1%               |
| 54 Charges for Services | \$ | 2,753,811    | \$ | 2,753,811     | \$ | 478,648      | \$ | 2,275,163      | 17.4%               |
| 55 Fines & Forfeitures  | \$ | 51,500       | \$ | 51,500        | \$ | 6,526        | \$ | 44,974         | 12.7%               |
| 56 Investment Income    | \$ | 2,500        | \$ | 2,500         | \$ | -            | \$ | 2,500          | 0.0%                |
| 57 Misc Revenue         | \$ | 25,000       | \$ | 25,000        | \$ | 15,600       | \$ | 9,400          | 62.4%               |
| Revenue Total           | \$ | 3,257,203    | \$ | 3,257,203     | \$ | 502,064      | \$ | 2,755,139      | 15.4%               |
|                         |    |              |    |               |    |              | \$ | -              |                     |
|                         |    |              |    |               |    |              | ć  |                |                     |

|                       |     |             |     |              | Y  | ear to Date     | Revised Budget  | % of Revised Budget |
|-----------------------|-----|-------------|-----|--------------|----|-----------------|-----------------|---------------------|
| Expenditures          | Ado | pted Budget | Rev | vised Budget |    | Actual          | Remaining       | Used                |
| 61 Salaries           | \$  | 723,921     | \$  | 723,921      | \$ | 135,548         | \$<br>588,373   | 18.7%               |
| 62 Benefits           | \$  | 309,304     | \$  | 309,304      | \$ | 57,068          | \$<br>252,236   | 18.5%               |
| 70 Contractuals       | \$  | 738,555     | \$  | 738,555      | \$ | 35,439          | \$<br>703,116   | 4.8%                |
| 71 Commodities        | \$  | 159,241     | \$  | 159,241      | \$ | 16,602          | \$<br>142,639   | 10.4%               |
| 73 Principal Expense  | \$  | 817,151     | \$  | 817,151      | \$ | 53 <i>,</i> 826 | \$<br>763,325   | 6.6%                |
| 74 Interest Expense   | \$  | 212,574     | \$  | 212,574      | \$ | 11,711          | \$<br>200,863   | 5.5%                |
| 79 Other Expenditures | \$  | 20,000      | \$  | 20,000       | \$ | -               | \$<br>20,000    | 0.0%                |
| 89 Transfer Out       | \$  | 276,456     | \$  | 276,456      | \$ | 46,076          | \$<br>230,380   | 16.7%               |
| Expense Total         | \$  | 3,257,203   | \$  | 3,257,203    | \$ | 356,270         | \$<br>2,900,933 | 10.9%               |

|  | Beginning Fund Balance | \$<br>318,868 | 2017 unaudited |
|--|------------------------|---------------|----------------|
| Current Activity - favorable/(unfavorable) |                        | \$<br>145,794 |                |
|  | Ending Fund Balance    | \$<br>464,662 |                |

Commentary: Storm Water fund savings of \$419K was budgeted to pay for operations and one capital project. Since revenues in the Use of Fund Balance have already been collected, there is no current year activity. Storm Water fees are a combination of flat rates per square foot and/or units of impervious area which are charged monthly and are on trend. Miscellaneous revenues are 45% over annualization due to owner contributions from commercial developments.

Salary and benefits will not trend with annualization as laborers shift between Sewer, Storm Water and Street maintenance divisions. Contractuals are below trend in numerous areas including only 1 month of disposal fees, engineering, professional and technical services and vehicle maintenance. Commodities are lower due to raw material billings for concrete, asphalt, rock, etc. that are lagging by one month and on-hand inventory of manhole components.

Note: Capital equipment can be seen on the page immediately following this statement. No Capital Projects are budgeted for FY 2018. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

|   |                                     |            |                              | capitai      | 110,000      |            |             |              |              |  |  |  |  |
|---|-------------------------------------|------------|------------------------------|--------------|--------------|------------|-------------|--------------|--------------|--|--|--|--|
|   |                                     |            | APPROXIMATE TIMELINE         |              |              |            |             |              |              |  |  |  |  |
|   |                                     | Adopted    | Adopted Issue RFQ / Start Co |              |              |            |             |              |              |  |  |  |  |
|   |                                     | FY 2018    | Paid to Date                 | RFP / AE PLS | Start Design | End Design | Bid Project | Construction | Construction |  |  |  |  |
|   |                                     |            |                              |              |              |            |             |              |              |  |  |  |  |
|   | Storm Water Fund                    |            |                              |              |              |            |             |              |              |  |  |  |  |
| [ | Emergency Drainage Way Improvements | \$ 250,000 |                              |              |              | Defe       | rred        |              |              |  |  |  |  |
| - | TOTAL STORM WATER CAPITAL:          | \$ 250,000 | \$-                          | _            |              |            |             |              |              |  |  |  |  |

# FY 2018 Capital Equipment List

| Department  | Equipment               | Org Cost<br>Est | Revised<br>Budget | Actual<br>Cost | (Savings)/L<br>oss |
|-------------|-------------------------|-----------------|-------------------|----------------|--------------------|
| Storm Water |                         |                 |                   |                |                    |
|             | 2006 IH 7400            | 144,200.00      |                   |                | -                  |
|             | 2009 Elgin Eagle F2622D | 268,418.00      |                   |                | -                  |
|             | Total Storm Water       | 412,618.00      | -                 | -              | -                  |

Note: Capital equipment is intended to be financed as part of the capital lease program.

#### City of Bloomington - FY 2018 Solid Waste Fund Profit and Loss Statement Through June 30, 2017

|                         |     |              |    |              | Y  | ear to Date | Revised Budget  | % of Revised Budget |
|-------------------------|-----|--------------|----|--------------|----|-------------|-----------------|---------------------|
| Revenues                | Add | opted Budget | Re | vised Budget |    | Actual      | Remaining       | Used                |
| 40 Use of Fund Balance  | \$  | 400,487      | \$ | 400,487      | \$ | -           | \$<br>400,487   | 0.0%                |
| 54 Charges for Services | \$  | 6,062,577    | \$ | 6,062,577    | \$ | 1,085,534   | \$<br>4,977,043 | 17.9%               |
| 55 Fines & Forfeitures  | \$  | 108,222      | \$ | 108,222      | \$ | 24,898      | \$<br>83,325    | 0.0%                |
| 85 Transfer In          | \$  | 330,885      | \$ | 330,885      | \$ | 55,148      | \$<br>275,738   | 16.7%               |
| Revenue Total           | \$  | 6,902,172    | \$ | 6,902,172    | \$ | 1,165,580   | \$<br>5,736,593 | 16.9%               |

|                      |     |             |                |           | Y      | ear to Date | Revised Budget  | % of Revised Budget |
|----------------------|-----|-------------|----------------|-----------|--------|-------------|-----------------|---------------------|
| Expenditures         | Ado | pted Budget | Revised Budget |           | Actual |             | Remaining       | Used                |
| 61 Salaries          | \$  | 2,377,284   | \$             | 2,377,284 | \$     | 372,534     | \$<br>2,004,750 | 15.7%               |
| 62 Benefits          | \$  | 945,165     | \$             | 945,165   | \$     | 172,942     | \$<br>772,223   | 18.3%               |
| 70 Contractuals      | \$  | 2,516,626   | \$             | 2,516,626 | \$     | 214,417     | \$<br>2,302,210 | 8.5%                |
| 71 Commodities       | \$  | 278,694     | \$             | 278,694   | \$     | 31,851      | \$<br>246,843   | 11.4%               |
| 73 Principal Expense | \$  | 272,255     | \$             | 272,255   | \$     | 53,501      | \$<br>218,754   | 19.7%               |
| 74 Interest Expense  | \$  | 22,806      | \$             | 22,806    | \$     | 3,642       | \$<br>19,164    | 16.0%               |
| 89 Transfer Out      | \$  | 489,342     | \$             | 489,342   | \$     | 81,557      | \$<br>407,785   | 16.7%               |
| Expense Total        | \$  | 6,902,172   | \$             | 6,902,172 | \$     | 930,444     | \$<br>5,971,728 | 13.5%               |
|                      |     |             |                |           |        |             |                 |                     |

|  | Beginning Fund Balance | \$<br>785,350   | 2017 unaudited |
|--|------------------------|-----------------|----------------|
| Current Activity - favorable/(unfavorable) |                        | \$<br>235,136   |                |
|  | Ending Fund Balance    | \$<br>1,020,486 |                |

Commentary: Solid Waste fund savings of \$401K was budgeted to pay for operations. Since revenues in fund balance have already been collected, there is no current year activity. Charges for Solid Waste services include flat monthly fees based on cart size and bucket fees for bulk waste which are slightly above trend.

Salary and benefits will not trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are behind trend due to temporary staff not beginning until leaf season, no leaf or grass disposal fees yet and the education program will not be paid until later in the fiscal year. Commodities are down as no toters or oth er supplies have been ordered yet. Transfers in from the General Fund relate to the bulk waste and brush collection programs.

Note: See details on capital equipment on the page immediately following this statement.

# FY 2018 Capital Equipment List

| Department  | Faultament                 | Org Cost     | Revised<br>Budget | Actual     | (Savings) |
|-------------|----------------------------|--------------|-------------------|------------|-----------|
| Department  | Equipment                  | Est          | Budget            | Cost       | /Loss     |
| Solid Waste |                            |              |                   |            |           |
|             | 2007 Ford F150             | 30,179.00    |                   |            | -         |
|             | 2012 Crane Carrier LDT2-26 | 319,330.90   |                   |            | -         |
|             | 2012 Crane Carrier LDT2-26 | 319,330.90   |                   |            | -         |
|             | 2006 IH 7400               | 144,200.00   |                   |            | -         |
|             | 2006 IH 7400               | 144,200.00   |                   |            | -         |
|             | 2004 IH 7400               | 164,800.00   |                   | 166,420.00 | 1,620.00  |
|             | 2007 Komatsu WA200PT-5L    | 211,150.00   |                   |            | -         |
|             | 2007 JRB                   | 11,330.00    |                   |            | -         |
|             | 2007 JRB                   | 11,330.00    |                   |            | -         |
|             | Total Solid Waste          | 1,355,850.80 | -                 | 166,420.00 | 1,620.00  |

Note: Capital equipment is intended to be financed as part of the capital lease program.

### City of Bloomington - FY 2018 Golf Fund Profit and Loss Statement Through June 30, 2017

|                         |     |              |                       |           | Y      | ear to Date |           | Revised Budget | % of Revised Budget |
|-------------------------|-----|--------------|-----------------------|-----------|--------|-------------|-----------|----------------|---------------------|
| Revenues                | Ado | opted Budget | <b>Revised Budget</b> |           | Actual |             | Remaining |                | Used                |
| 40 Use of Fund Balance  | \$  | 44,548       | \$                    | 44,548    | \$     | -           | \$        | 44,548         | 0.0%                |
| 54 Charges for Services | \$  | 2,504,557    | \$                    | 2,504,557 | \$     | 629,900     | \$        | 1,874,657      | 25.2%               |
| 56 Investment Income    | \$  | 1,500        | \$                    | 1,500     | \$     | -           | \$        | 1,500          | 0.0%                |
| 57 Misc Revenue         | \$  | 123,775      | \$                    | 123,775   | \$     | 29,444      | \$        | 94,331         | 23.8%               |
| Revenue Total           | \$  | 2,674,380    | \$                    | 2,674,380 | \$     | 659,343     | \$        | 2,015,036      | 24.7%               |

|                             |  |                 |    |                       | Y  | ear to Date               |    | Revised Budget | % of Revised Budget |
|-----------------------------|--|-----------------|----|-----------------------|----|---------------------------|----|----------------|---------------------|
| Expenditures                | Add  | opted Budget    | R  | <b>Revised Budget</b> |    | Actual                    |    | Remaining      | Used                |
| 61 Salaries                 | \$   | 950,742         | \$ | 950,742               | \$ | 187,577                   | \$ | 763,165        | 19.7%               |
| 62 Benefits                 | \$   | 265,936         | \$ | 265,936               | \$ | 47,308                    | \$ | 218,628        | 17.8%               |
| 70 Contractuals             | \$   | 538,102         | \$ | 538,102               | \$ | 40,598                    | \$ | 497,505        | 7.5%                |
| 71 Commodities              | \$   | 558,147         | \$ | 558,147               | \$ | 97,102                    | \$ | 461,045        | 17.4%               |
| 72 Capital Expenditures     | \$   | 200,000         | \$ | 200,000               | \$ | -                         | \$ | 200,000        | 0.0%                |
| 73 Principal Expense        | \$   | 31,882          | \$ | 31,882                | \$ | 4,601                     | \$ | 27,281         | 14.4%               |
| 74 Interest Expense         | \$   | 1,923           | \$ | 1,923                 | \$ | 258                       | \$ | 1,665          | 13.4%               |
| 79 Other Expenditures       | \$   | 25,182          | \$ | 25,182                | \$ | -                         | \$ | 25,182         | 0.0%                |
| 89 Transfer Out             | \$   | 102,465         | \$ | 102,465               | \$ | 17,078                    | \$ | 85,388         | 16.7%               |
| Expense Total               | \$   | 2,674,380       | \$ | 2,674,380             | \$ | 394,521                   | \$ | 2,279,859      | 14.8%               |
| Beginning Fund Balance      |  |                 |    |                       | \$ | 735,683<br><b>264,823</b> | 20 | 17 unaudited   |                     |
| Current Activity - favorabl | Current Activity - favorable/(unfavorable) |                 |    |                       |    |                           | -  |                |                     |
|                             | ndin                                       | ng Fund Balance | \$ | 1,000,506             |    |                           |    |                |                     |

Commentary: FY 2018 is starting out to be a good year for golf due to favorable weather conditions. Charges for services are above annualization by 8%. Miscellaneous revenues which include food sales are also over trend by 7%. Contractuals are lower than annualization but do not include the purchase order for chemicals for the year. Two capital projects will not begin until after the busy summer season.

Note: This fund accounts for 3 City golf courses: Highland Park, Prairie Vista and the Den at Fox Creek. See details on capital projects and equipment on the pages immediately following this statement. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

|                               |            |              |              | APPROXIMA    | TE TIMELINE |                    |              |              |
|-------------------------------|------------|--------------|--------------|--------------|-------------|--------------------|--------------|--------------|
|                               |            |              |              |              |             |                    |              |              |
|                               | Adopted    |              | Issue RFQ /  |              |             |                    | Start        | Complete     |
|                               | FY 2018    | Paid to Date | RFP / AE PLS | Start Design | End Design  | <b>Bid Project</b> | Construction | Construction |
| Golf Fund                     |            |              |              |              |             |                    |              |              |
| Prairie Vista HVAC & Patio    | \$ 100,000 |              |              | Nov. 2017    | Dec. 2017   | Feb. 2018          | Apr. 2018    | Apr. 2018    |
| The Den Clubhouse Roof & HVAC | \$ 100,000 |              |              | Nov. 2017    | Dec. 2017   | Feb. 2018          | Apr. 2018    | Apr. 2018    |
| TOTAL GOLF CAPITAL:           | 200,000    | -            |              |              |             |                    |              |              |

# FY2018 Capital Lease -- 5 Year 40110137

|                           |                                      | Org Cost      |                    | (Savings) / |
|---------------------------|--------------------------------------|---------------|--------------------|-------------|
| Department                | Equipment                            | Est           | <b>Actual Cost</b> | Loss        |
| Prairie Vista Golf Course |                                      |               |                    |             |
|                           | Golf Carts - Prairie Vista           | 115,000.00    |                    | -           |
|                           | Mowers - Prairie Vista               | 100,000.00    |                    | -           |
|                           | Aerification Equipment - All Courses | 13,333.00     |                    | -           |
|                           | Total Prairie Vista Golf Course      | 228,333.00    | -                  | -           |
| Highland Golf Course      |                                      |               |                    |             |
|                           | Mowers, Sprayer - Highland Park      | 100,000.00    |                    | -           |
|                           | Aerification Equipment - All Courses | 13,333.00     |                    | -           |
|                           | Total Highland Golf Course           | 113,333.00    | -                  | -           |
| The Den at Fox Creek      |                                      |               |                    |             |
|                           | Mowers - The Den at Fox Creek        | 100,000.00    |                    | -           |
|                           | Aerification Equipment - All Courses | 13,334.00     |                    | -           |
|                           | Total The Den at Fox Creek           | 113,334.00    | -                  | -           |
|                           | Golf Fund Total                      | \$ 455,000.00 | \$-                | \$-         |

Note: Capital equipment is intended to be financed as part of the capital lease program.

## City of Bloomington - FY 2018 Arena Fund Profit and Loss Statement Through June 30, 2017

| Revenues                | Ade | opted Budget     | Re | vised Budget | Y  | ear to Date<br>Actual | Revised Budget<br>Remaining | % of Revised Budget<br>Used |
|-------------------------|-----|------------------|----|--------------|----|-----------------------|-----------------------------|-----------------------------|
| 50 Taxes                | \$  | 1,440,470        | \$ | 1,440,470    | \$ | 240,078               | \$<br>1,200,391             | 16.7%                       |
| 54 Charges for Services | \$  | 1,975,750        | \$ | 1,975,750    | \$ | 116,286               | \$<br>1,859,464             | 5.9%                        |
| 56 Investment Income    | \$  | (4,880)          | \$ | (4,880)      | \$ | (911)                 | \$<br>(3,969)               | 18.7%                       |
| 57 Misc Revenue         | \$  | 959 <i>,</i> 850 | \$ | 959,850      | \$ | 33,279                | \$<br>926,571               | 0.0%                        |
| 85 Transfer In          | \$  | 2,244,539        | \$ | 2,244,539    | \$ | 374,090               | \$<br>1,870,450             | 0.0%                        |
| Revenue Total           | \$  | 6,615,729        | \$ | 6,615,729    | \$ | 762,821               | \$<br>5,852,908             | 11.5%                       |

#### The Arena Profit and Loss statement below includes both Divisions.

| Evenditures             | م م | ntod Budgot  | De | vised Budget | Y  | ear to Date<br>Actual | Revised Budget<br>Remaining | % of Revised Budget<br>Used |
|-------------------------|-----|--------------|----|--------------|----|-----------------------|-----------------------------|-----------------------------|
| Expenditures            |     | opted Budget |    | vised Budget |    |                       | U                           |                             |
| 61 Salaries             | \$  | 1,143,233    | \$ | 1,143,233    | \$ | 180,547               | \$<br>962,686               | 15.8%                       |
| 62 Benefits             | \$  | 280,957      | \$ | 280,957      | \$ | 29,046                | \$<br>251,911               | 10.3%                       |
| 70 Contractuals         | \$  | 1,352,636    | \$ | 1,352,636    | \$ | 73,723                | \$<br>1,278,913             | 5.5%                        |
| 71 Commodities          | \$  | 852,037      | \$ | 852,037      | \$ | 60,249                | \$<br>791,788               | 7.1%                        |
| 72 Capital Expenditures | \$  | 1,000,000    | \$ | 1,000,000    | \$ | -                     | \$<br>1,000,000             | 0.0%                        |
| 73 Principal Expense    | \$  | 279,859      | \$ | 279,859      | \$ | 51,086                | \$<br>228,773               | 18.3%                       |
| 74 Interest Expense     | \$  | 44,101       | \$ | 44,101       | \$ | 7,938                 | \$<br>36,163                | 18.0%                       |
| 79 Other Expenditures   | \$  | 222,438      | \$ | 222,438      | \$ | 1,389                 | \$<br>221,049               | 0.6%                        |
| 89 Transfer Out         | \$  | 1,440,470    | \$ | 1,440,470    | \$ | 240,078               | \$<br>1,200,391             | 16.7%                       |
| Expense Total           | \$  | 6,615,729    | \$ | 6,615,729    | \$ | 644,057               | \$<br>5,971,672             | 9.7%                        |
|                         |     |              |    |              |    |                       |                             |                             |

|  | Beginning Fund Balance | \$<br>563,462 | 2017 unaudited |
|--|------------------------|---------------|----------------|
| Current Activity - favorable/(unfavorable) |                        | \$<br>118,765 |                |
|  | Ending Fund Balance    | \$<br>682,227 |                |

Commentary: The Arena fund shows activity for the operation of the Grossinger Motors Arena which includes two divisions, one managed by the City and one by VenuWorks, a third party manager. Tax revenue seen above is soley sales tax revenue earmarked for the bond debt service payments seen in expenditures under transfers out. Charges for services revenue includes event ticket sales. Misc. revenue includes concessions, merchandise and other. Transfers in represents revenue received from the General Fund.

The Arena is a unique entertainment venue therefore profit and loss activity will not trend with annualization. Salary expenses includes event staff. Contractual expense includes building maintenance and repairs and talent expenses that trend with the timing of events and repairs while managements fees are monthly.

Note: An increase of .25% in the Home Rule Sales Tax was approved by the City Council on February 11, 2008 to provide funds for debt service payments for the Arena with the remainder left to build City reserves and infrastructure. See details on capital projects after the VenuWorks page. Only Funded (Budgeted) capital projects appear on the Revenue and Expenditures statement.

### City of Bloomington - FY 2018 VenuWorks Profit and Loss Statement Through June 30, 2017

|                         |    |              |    |               |    |                   | Revised Budget  | % of Revised Budget |
|-------------------------|----|--------------|----|---------------|----|-------------------|-----------------|---------------------|
| Revenues                | Ad | opted Budget | Re | evised Budget | Ye | ar to Date Actual | Remaining       | Used                |
| 54 Charges for Services | \$ | 1,975,750    | \$ | 1,975,750     | \$ | 116,286           | \$<br>1,859,464 | 5.9%                |
| 56 Investment Income    | \$ | 120          | \$ | 120           | \$ | 205               | \$<br>(85)      | 171.0%              |
| 57 Misc Revenue         | \$ | 959,850      | \$ | 959,850       | \$ | 33,279            | \$<br>926,571   | 3.5%                |
| Revenue Total           | \$ | 2,935,720    | \$ | 2,935,720     | \$ | 149,770           | \$<br>2,785,950 | 5.1%                |

|                       |     |             |    |               |    |                   | Revised Budget  | % of Revised Budget |
|-----------------------|-----|-------------|----|---------------|----|-------------------|-----------------|---------------------|
| Expenditures          | Ado | pted Budget | Re | evised Budget | Ye | ar to Date Actual | Remaining       | Used                |
| 61 Salaries           | \$  | 1,110,200   | \$ | 1,110,200     | \$ | 175,465           | \$<br>934,735   | 15.8%               |
| 62 Benefits           | \$  | 274,151     | \$ | 274,151       | \$ | 27,998            | \$<br>246,153   | 10.2%               |
| 70 Contractuals       | \$  | 977,916     | \$ | 977,916       | \$ | 68,545            | \$<br>909,371   | 7.0%                |
| 71 Commodities        | \$  | 852,037     | \$ | 852,037       | \$ | 60,249            | \$<br>791,788   | 7.1%                |
| 79 Other Expenditures | \$  | 30,300      | \$ | 30,300        | \$ | 1,389             | \$<br>28,911    | 0.0%                |
| Expense Total         | \$  | 3,244,604   | \$ | 3,244,604     | \$ | 333,647           | \$<br>2,910,957 | 10.3%               |
|                       |     |             |    |               |    |                   |                 |                     |

Current Activity - favorable/(unfavorable)

Note: This is VenuWorks monthly budget for FY 2018. Revenue and expense related to debt service, facilities maintenance and capital improvements are not included above.

\$

(183,877)

|                           | APPROXIMATE TIMELINE |              |                   |              |            |               |                |                              |
|---------------------------|----------------------|--------------|-------------------|--------------|------------|---------------|----------------|------------------------------|
|                           | Adopted              |              | Issue RFQ / RFP / |              |            |               | Start          |                              |
|                           | FY 2018              | Paid to Date | AE PLS            | Start Design | End Design | Bid Project   | Construction   | <b>Complete Construction</b> |
| Arena Fund                |                      |              |                   |              |            |               |                |                              |
| Ice Plant Leak Repairs    | \$ 350,000           |              | August 1, 2017    | N/A          | N/A        | April 1, 2018 | June 1, 2018   | December 1, 2018             |
| ADA Elevator Installation | \$ 400,000           |              | Done              | In progress  | Fall 2017  | April 1, 2018 | June 1, 2018   | December 1, 2018             |
| Replacement               | \$ 250,000           |              | Done              | In progress  | 42917      | July 1, 2017  | August 1, 2017 | December 1, 2017             |
| TOTAL Arena CAPITAL:      | 1,000,000.00         | -            |                   | •            |            |               |                |                              |